### Murdock Village – Eastern Portion

July 9, 2024



#### **CHARLOTTE COUNTY**

Murdock Village

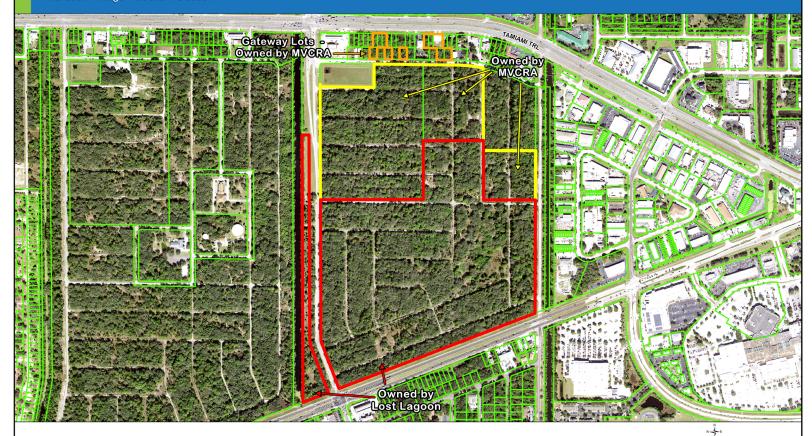




#### **CHARLOTTE COUNTY**

Murdock Village - Eastern Section





This map is a representation of compiled public information. It is believed to be an accurate and true depiction for the stated purpose, but Charlotte County and its employees makes no guaranties, implied or otherwise, to the accuracy, or complicationers. We therefore do not accept any responsibilities as user, this is not a survey or is it to be deforted for the contraction of the contract

(NOT TO SCALE)

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### Timeline of events

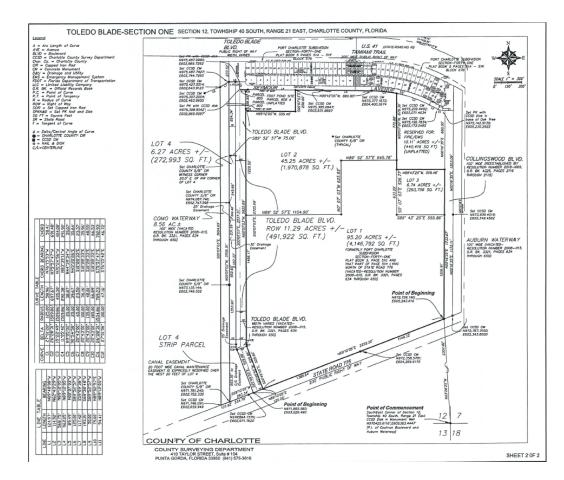
2017 •October 24<sup>th</sup> - Purchase and Sale Agreement signed with Lost Lagoon 2018 2019 2020 •January 28<sup>th</sup> – Rezoning to PD for all contracted area March 24<sup>th</sup> - First Addendum to PSA • April 14<sup>th -</sup> Master Developers Agreement •April 14th - Second Amendment to PSA •July 23rd - Third Amendment to PSA •September 18<sup>th</sup> - Phase I Closing completed •November 11th - Forth Amendment to PSA 2021 2022 • Proposed Fifth Amendment - April 2023 •November 28<sup>th</sup> - Staff update on status and options •November 28<sup>th</sup> – Kolter Proposal – not approved •November 28<sup>th</sup> – Staff directed by Board to facilitate a return of the land

### Initial Agreement Structure

- Land sold to Buyer in phases (Total \$6,679,200).
- Funds deposited in escrow (Current balance \$4,005,991.42).
- Funds dispersed to buyer as the Public Infrastructure Improvements are completed – (No PII started therefore no disbursements).
- Additional \$2,500,000 in Impact Fee Credits available if the construction costs of the PII went over the funds in the escrow account.
- Any additional expenses for the required PII would be covered by the Buyer.



### Public Infrastructure Improvements



# Kolter Proposal

- Kolter is under contract with Lost Lagoon to purchase the piece they own.
- They have submitted a proposal to take over the contract and the developer's agreement with amendments and take down the remainder of the land from the county.
- Approval from the Board to execute an amendment to the PSA and developers' agreement (DA) would be needed
- The Board would also hear modifications to the existing PD which would go through the regular PD process through Community Development.
- A proposed fifth amendment to the agreement of purchase and sale is attached.



# Kolter Proposal cont.

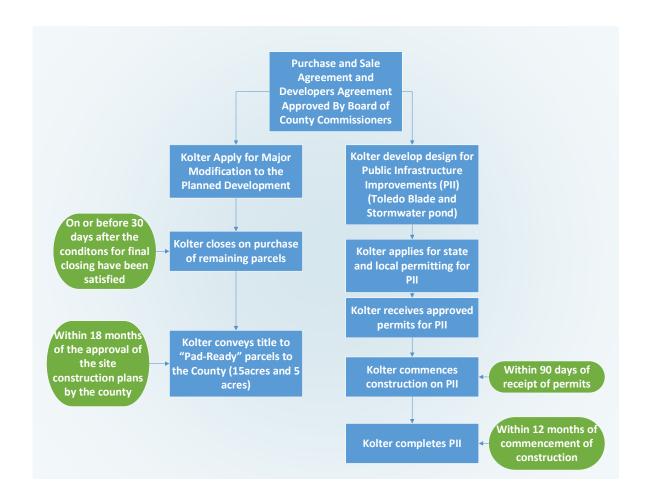
- Limits county's responsibility for reimbursement for Public Infrastructure Improvements (PII) to \$6,679,200
- Eliminates \$2,500,000 impact fee credits
- County retains ownership of two parcels 15 acres for governmental uses and 5 acres for affordable housing
  - Estimated value @ \$79,000 per acre \$1,580,000
- Both parcels to be made "pad-ready" by developer including utilities stub outs, driveway entrances and master stormwater
  - Estimated value of clearing alone @ \$100,000 per acre \$2,000,000
- If the Public Infrastructure Improvements are not completed by Kolter within 48
  months after the Final Closing or a performance bond posted by Kolter with
  County ensuring completion by that deadline, County shall have the option, to be
  exercised by written demand to require Kolter to convey title to the portion of the
  Subject Property

# Pad-ready sites

- Cleared and rough graded to 18" above the crown of the road
- Utilities brought to connection points within the county properties
- Access roadways providing access to the parcels complete
- Off site stormwater completed
- Work completed and title conveyed within 18 months after the approval of site project plans



# Process and timeline



Proposed Concept



### Conceptual Affordable Housing

- Photo shown is 7-acre property with approx. 2-acre pond
- 72 units
  - 4 residential buildings
  - 1 clubhouse
  - 1, 2 & 3 bedroom units
  - 60% AMI and below





# Conceptual Affordable Housing

- Approximately 5 acres
- Approximately 65 units
  - 16 residential buildings
  - Mix of townhomes/apartments
  - 1 clubhouse
  - 1, 2 & 3 bedroom units
  - Street parking







# Conceptual Government Uses (15 Acres)

- Mid-County Annex
  - Constitutional Offices (Tax Collector, Property Appraiser, Supervisor of Elections)
- Community Development Facility
- Tourism/EDO Office
- All projects are identified in Capital Needs Assessment although do not have identified funding





#### **FACT SHEET KOLTER PROPOSAL**

#### **PROJECT INFO**

NAICS

236117 New Housing For-Sale Builders

SPACE

No new space

FACILITY

**BREAK GROUND** 

**BEGIN OPERATIONS** 

#### **EMPLOYMENT**



New Jobs Phased in Over 8 Years

#### CAPITAL INVESTMENT



# \$249.1M

\$249.1M Buildings & Improvements \$0 Furniture, Fixtures, & Equipment

#### **PAYROLL**



Avg Annual Salary

\*At Full Ops in Year 8

\$16.1M\*

Annual Payroll

### CHARLOTTE COUNTY

#### IMPACT REPORT KOLTER PROPOSAL

Kolter Buys from Arredondo

BENEFITS \$57,196,325

(\$1.0m)

COSTS (\$4,775,475) INCENTIVES (\$1,259,225)

NET BENEFITS LESS INCENTIVES NET BENEFITS \$52,420,850 \$51,161,625 \$10.0m \$9.0m \$8.0m \$7.0m \$6.0m \$5.0m \$4.0m \$3.0m \$2.0m \$1.0m







\$35,690 Avg \$40,213 Direct \$26,430 Spin-off

#### CAPITAL INVEST.



\$249.1M Buildings + FF&E

	Charlotte County	Charlotte County	Other Districts	Murdock Village	Total
NET BENEFITS LESS INCENTIVES	\$26,863,766	Public Schools \$10,488,106	\$5,123,338	CRA \$8,686,415	\$51,161,625
Present Value	\$18.778.368	\$7.261.477	\$3,547,694	\$5,977,820	\$35,565,359
NET BENEFITS	\$28,122,991	\$10,488,106	\$5,123,338	\$8,686,415	\$52,420,850
Present Value	\$19,866,134	\$7,261,477	\$3,547,694	\$5,977,820	\$36,653,125
BENEFITS					
Sales Taxes	\$5,855,836	\$0	\$0	\$0	\$5,855,83€
Real Property Taxes	\$672,833*	\$10,392,927	\$5,103,913	\$8,686,415	\$24,856,088
Other Benefits	\$25,733,579	\$731,397	\$19,425	\$0	\$26,484,401
Benefits Subtotal	\$32,262,248	\$11,124,324	\$5,123,338	\$8,686,415	\$57,196,325
COSTS					
Cost of Government Services	\$0	(\$636,218)	\$0	\$0	(\$636,218
Other Costs	(\$4,139,257)	\$0	\$0	\$0	(\$4,139,257)
Costs Subtotal	(\$4,139,257)	(\$636,218)	\$0	\$0	(\$4,775,475)
INCENTIVES					
Non-Tax Incentive	(\$1,259,225)	\$0	\$0	\$0	(\$1,259,225)
Incentives Subtotal	(\$1,259,225)	\$0	\$0	\$0	(\$1,259,225)
Payback Period	3.5 Years				3.3 Years
*Above values exclude Murdock Village CRA Contributions	\$8,686,415	\$0	\$0	\$0	\$8,686,415

### **Net Benefits - Two Scenarios**

Charlotte County	Charlotte County Public Schools	Other Districts	Murdock Village CRA	Total	Varianc
\$26.9	\$10.5	\$5.1	\$8.7	\$51.2 \$0.0	
This analysis details					
under contract by L Construction on Tol	ost Lagoon, and closing by June 2026, edo Blade and other infrastructure imp I spaces and residential product beginnin	rovements are assumed	•		
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# Discussion and Direction

