

From the Puget Sound Business Journal:
<https://www.bizjournals.com/seattle/subscriber-only/2023/08/04/seattle-area-wineries-by-sales.html>

THE LIST

Largest Washington Wineries, by sales

Ranked by Gallons sold 2022

Locally Researched by: Neetish Basnet

Information for this list was provided through reports from the Washington State Liquor and Cannabis Board.

WINERY WEBSITE	ADDRESS PHONE	<u>GALLONS</u>	CASES SOLD 2022	GALLONS SOLD 2021 ¹		
		<u>SOLD</u>				
		<u>2022</u> ¹ ↓				
1	COLUMBIA CREST WINERY columbiacrest.com	1	Hwy. 221 Columbia Crest Dr. Paterson, WA 99345 509-875- 2061	13.42 million	5.64 million	15.83 million
2	WATERBROOK WINERY waterbrook.com	2	10518 W. Hwy. 12 Walla Walla, WA 99362	3.32 million	1.4 million	3.47 million

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		509-522-1262			
3	ANCIENT LAKE WINE CO. alwinery.com	3 795 Beverly Burke Rd. N. Quincy, WA 98848 509-787-2022	1.14 million	479,688	1.43 million
4	K VINTNERS winesofsubstance.com	4 1136 S. Albro Place Seattle, WA 98108 206-745-7456	909,953	382,728	844,307
5	VINMOTION WINES vinmotionwines.com	5 8111 Keene Rd. W. Richland, WA 99353 509-967-7477	495,635	208,465	462,015
6	HOGUE CELLARS hoguecellars.com	6 3090 W. Wittkopf Loop, #A Prosser, WA 99350 509-786-6000	305,156	128,349	339,971
7	MILBRANDT WINERY milbrandtvineyards.com	7 508 Cabernet Ct. Prosser, WA 99350 509-788-0030	233,113	98,048	278,081
8	AIRFIELD ESTATES WINERY	11 4701 Bethany	223,470	93,992	193,000

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	airfieldwines.com	Rd. Sunnyside, WA 98944 509-786- 7401				
9	DELILLE CELLARS delillecellars.com	22 14300 NE 145th St., #101 Woodinville, WA 98072 425-489- 0544	202,814	85,304	84,455	
10	FOUR FEATHERS WINE ESTATES fourfeathers.com	8 101 Benitz Rd., #F Prosser, WA 99350 509-786- 5050	190,271	80,028	242,419	
11	MARYHILL WINERY maryhillwinery.com	10 9774 Hwy. 14 Goldendale, WA 98620 509-773- 1976	183,826	77,317	206,749	
12	GOOSE RIDGE WINERY gooseridge.com	12 63615 E. Jacobs Rd. NE Benton City, WA 99320 509-628- 3880	183,655	77,246	172,382	
13	CANOE RIDGE WINERY canoeridgevineyard.com	13 1102 W. Cherry St. Walla Walla, WA 99362	165,979	69,811	161,974	

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14	MARK RYAN WINERY markryanwinery.com	17 509-525- 1843 173 Middle Waitsburg Rd. Walla Walla, WA 99362 206-910- 7967	165,916	69,784	125,646	
15	WAHLUKE WINE CO. wahlukewinecompany.com	9 23934 Rd. T.1 SW Mattawa, WA 99349 509-932- 0030	123,836	52,086	216,711	
16	BOOKWALTER WINERY bookwalterwines.com	23 1695 Malibu Prairie Richland, WA 99352 877-667- 8300	119,170	50,123	79,662	
17	BARNARD GRIFFIN barnardgriffin.com	16 878 Tulip Ln. Richland, WA 99352 509-627- 0266	118,787	49,962	126,926	
18	HEDGES FAMILY ESTATE hedgesfamilyestate.com	15 53511 N. Sunset Rd. NE Venton City, WA 99320 509-588- 3155	115,281	48,487	142,421	

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19	BADGER MOUNTAIN VINEYARDS badgermntvineyard.com	14 1106 N. Jurupa Kennewick, WA 99338 800-643- 9463	113,004	47,530	148,166
20	L'ECOLE NO. 41 lecole.com	18 41 Lowden School Rd. Lowden, WA 99360 509-525- 0940	111,783	47,016	125,165
21	NOVELTY HILL WINERY noveltyhillwines.com	19 14710 Woodinville- Redmond Rd. NE Woodinville, WA 98072 425-481- 5502	95,050	39,978	101,169
22	MERCER ESTATES mercervine.com	20 3100 Lee Rd. Prosser, WA 99350 509-786- 2097	94,286	39,657	99,441
23	AQUILINI BRANDS	21 173 Middle Waitsburg Rd Bldg C Walla Walla, WA	89,211	37,522	96,835
24	LONG SHADOWS VINTNERS longshadows.com	25 1604 Frenchtown Rd. Walla Walla, WA 99362	87,761	36,912	76,803

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		509-526-0905			
25	SUN RIVER VINTNERS sunrivervintners.com	24 9312 W. 10th Ave. Kennewick, WA 99336 509-627-3100	77,723	32,690	77,786
26	TREVERI CELLARS trevericellars.com	71 Gangl Rd. Wapato, WA 98951 509-877-0925	74,203	31,210	69,700
27	TOWNSHEND CELLAR townshendcellar.com	1222 N. Regal St. Spokane, WA 99005 509-238-1400	61,843	26,011	54,323
28	DUNHAM CELLARS dunhamcellars.com	150 E. Boeing Ave. Walla Walla, WA 99362 509-529-4685	57,802	24,311	66,420
29	HAT RACK WINES	1604 Frenchtown Rd Walla Walla, WA 99632	55,407	23,304	49,704
30	MATTHEWS ESTATE mathewscellars.com	16116 140th Pl. NE Woodinville,	52,568	22,110	NA

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31	SAVIAH CELLARS saviahcellars.com	WA 98072 425-487- 9810			
		1979 JB George Rd. Walla Walla, WA 99362 509-520- 5166	52,038	21,887	54,377
32	DUSTED VALLEY VINTNERS dustedvalley.com	1248 Old Milton Hwy. Walla Walla, WA 99362 509-525- 1337	51,527	21,672	NA
33	LAKE CHELAN WINERY lakechelanwinery.com	3519 SR 150 Chelan, WA 98816 509-687- 9463	47,494	19,976	47,480
34	JONES OF WASHINGTON jonesofwashington.com	2471 Robertson Dr. Richland, WA 99354 509-787- 3537	46,298	19,473	NA
35	KIONA VINEYARDS WINERY kionawine.com	44612 N. Sunset Rd. Benton City, WA 99320 509-588- 6716	42,616	17,924	40,304

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36	TAMARACK CELLARS tamarackcellars.com	108 W. Beech Ave. Walla Walla, WA 99362 509-526- 3533	41,472	17,443	73,255
37	TERRA BLANCA VINTNERS INC. terrablanca.com	34715 N. Demoss Rd. Benton City, WA 99320 509-588- 6082	37,145	15,623	46,474
38	ROTIE CELLARS rotiecellars.com	510 E. Boeing Ave., #A Walla Walla, WA 99362 206-359- 0905	34,661	14,578	25,801
39	CASCADE CLIFFS VINEYARD AND WINERY cascadecriffs.com	8866 Hwy. 14 Wishram, WA 98673 509-767- 1100	33,056	13,903	30,050
40	CANVASBACK canvasbackwine.com	1825 JB George Rd. Walla Walla, WA 99362 509-524- 9820	31,964	13,444	49,333
41	DOUBLEBACK doubleback.com	3853 Power Line	31,598	13,290	17,538

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		Rd Walla Walla, WA 509-525- 3334			
42	PATTERSON CELLARS pattersoncellars.com	19501 144th Ave. NE, #D600 Woodinville, WA 98072 425-483- 8600	30,849	12,975	37,398
43	FIDELITAS WINES fidelitaswines.com	51810 N Sunset Rd Benton City, WA 99320 509-588- 3469	30,122	12,669	24,949
44	TWO MOUNTAIN WINERY twomountainwinery.com	2151 Cheyne Rd. Zillah, WA 98953 509-829- 3900	30,121	12,669	33,862
45	SPARKMAN CELLARS sparkmancellars.com	14300 NE 145th St., #102 Woodinville, WA 98072 425-398- 1045	26,854	11,295	25,958
46	WALLA WALLA VINTNERS wallawallavintners.com	225 Vineyard Lane Walla Walla, WA 99362	25,971	10,924	NA

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47	COLUMBIA WINERY columbiawinery.com	509-525-4724 14030 NE 145th St. Woodinville, WA 98072 425-482-7490	24,771	10,419	NA
48	ABEJA abeja.net	2014 Mill Creek Rd. Walla Walla, WA 99362 509-526-7400	24,299	10,220	NA
49	QUILCEDA CREEK VINTNERS quilcedacreek.com	5100 113th Ave. SE Snohomish, WA 98290 360-568-2389	24,249	10,199	29,406
50	PASEK CELLARS WINERY pasekcellars.com	2629 Old Highway 99 South Mount Vernon, WA 98273 360-336-6877	23,605	9,928	27,211
51	OWEN ROE owenroe.com	309 Gangl Rd. Wapato, WA 98951 503-678-6514	23,025	9,684	33,058
52	OLDFIELD CELLARS efeste.com	19730 144th Ave.	22,899	9,632	NA

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		NE Woodinville, WA 98072 425-398- 7200			
53	GORMAN WINERY gormanwinery.com	9206 200th St. SE, #4A Snohomish, WA 98296	22,829	9,602	24,693
54	REVELRY VINTNERS revelryvintners.com	3978 Peppers Bridge Rd. Walla Walla, WA 99362 509-540- 5761	22,397	9,420	25,334
55	LATAH CREEK WINE CELLARS latahcreek.com	13030 E. Indiana Ave. Spokane, WA 99216 509-926- 0164	21,894	9,209	NA
56	AMAVI CELLARS amavicellars.com	3796 Peppers Bridge Rd. Walla Walla, WA 99362 509-525- 3541	21,869	9,198	29,878
57	LATTA WINES lattawines.com	3933 1st Ave. S. Seattle, WA 98134	21,696	9,125	NA

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58	ISENHOWER CELLARS isenhowercellars.com	206-466-1336 3471 Pranger Rd Walla Walla, WA 99362 509-526-7896	19,239	8,092	18,449
59	GUARDIAN CELLARS www.guardiancellars.com	19501 144th Ave. NE, #E600 Woodinville, WA 98072	19,181	8,067	NA
60	GORDON ESTATE gordonwines.com	671 Levey Rd Pasco, WA 99301 509-547-6331	18,759	7,890	14,066
61	WOODWARD CANYON WINERY woodwardcanyon.com	11920 W Highway 12 lowden, WA 99360 509-525-4129	18,706	7,868	24,598
62	GRAMERCY CELLARS gramercycellars.com	635 N 13th Ave Walla Walla, WA 99362- 509-876-2427	18,611	7,828	19,992
63	ARBOR CREST WINE CELLARS arborcrest.com	4705 N. Fruit Hill Rd. Spokane,	18,552	7,803	NA
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		WA 99217 509-927- 9463			
64	COVINGTON CELLARS covingtoncellars.com	9206 200th St. SE, #C1 Snohomish, WA 98296	18,326	7,708	NA
65	THURSTON WOLFE thurstonwolfe.com	588 Cabernet Ct. Prosser, WA 99350 509-786- 3313	18,285	7,691	18,502
66	CHANDLER REACH VINEYARDS chandlerreach.com	9506 W Chandler Rd. Benton City, WA 99320 509-588- 8800	18,277	7,688	20,990
67	LEONETTI CELLAR leonetticellar.com	1875 Foothills Ln Walla Walla, WA 99362 509-525- 1428	18,055	7,594	18,860
68	PROLETARIAT WINE CO. proletariatwines.com	510-A E. Boeing Ave. Walla Walla, WA 99362 253-312- 5991	17,886	7,523	NA
69	MATTHEWS CELLARS	16116 140th Pl.	17,814	7,493	NA

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70	TAGARIS WINERY tagariswines.com	NE Woodinville, WA 98072 425-487- 9810		
		844 Tulip Ln. Richland, WA 99352 509-628- 1619	17,808	7,490
			8,039	
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