

**First Publication Date:** Wednesday, January 7, 2026  
**Request for Proposals (RFP)**  
**City of Winona – Fixed Based Operator for the Winona Municipal Airport**  
**Release Date:** Tuesday, January 6, 2026  
Submission Date: 4:00 PM, Tuesday, February 10, 2026  
The City of Winona is seeking proposals from qualified businesses or individuals to operate as a fixed based operator and take responsibility for the day-to-day operations at the Winona Municipal Airport beginning on May 1, 2027. General services anticipated to be provided by the FBO include, but are not limited to, regular on-site presence and availability, hospitality towards all visitors, ground/tie-down, aircraft repairs, maintenance, and fueling. The RFP timeline is as follows:

RFP Posting: Tuesday, January 6, 2026 Optional Walk-Thru at Airport, 10:00 AM, Tuesday, January 13, 2026.

RFP Questions Due: Tuesday, January 6, 2026  
RFP Question Responses Posted: 4:00 PM, Tuesday, January 27, 2026.

Proposals Due: 4:00 PM, Tuesday, February 10, 2026.

Council Selection of Contractor: Anticipated March 2, 2026.  
Council Approval of FBO Contract: Anticipated April 20, 2026.

To learn more or access the full RFP, please contact the City Clerk's Office at 507-457-8200 or visit the City of Winona website at [www.winonamn.gov](http://www.winonamn.gov).

Dated this 6th day of January, 2026.

Monica Hennessy Mohan,  
City Clerk

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