

First Publication Date:
Wednesday,
January 7, 2026
Request for
Proposals (RFP)
City of Winona – Fixed
Based Operator for the
Winona Municipal Airport
Release Date:
Tuesday, January 6, 2026
Submission Date: 4:00 PM,
Tuesday, February 10, 2026
The City of Winona is
seeking proposals from
qualified businesses or
individuals to operate as a
fixed based operator and
take responsibility for the
day-to-day operations at the
Winona Municipal Airport
beginning on May 1, 2027.
General services anticipated
to be provided by the FBO
include, but are not limited
to, regular on-site presence
and availability, hospitality
towards all visitors, ground/
tie-down, aircraft repairs,
maintenance, and fueling.
The RFP timeline is as
follows:

RFP Posting: Tuesday,
January 6, 2026 Optional
Walk-Thru at Airport, 10:00
AM, Tuesday, January 13,
2026.
RFP Questions Due:
Tuesday, January 6, 2026
RFP Question Responses
Posted: 4:00 PM, Tuesday,
January 27, 2026.
Proposals Due: 4:00 PM,
Tuesday, February 10,
2026.
Council Selection of
Contractor: Anticipated
March 2, 2026.
Council Approval of FBO
Contract: Anticipated April
20, 2026.
To learn more or access the
full RFP, please contact the
City Clerk's Office at 507-
457-8200 or visit the City
of Winona website at www.winonamn.gov.
Dated this 6th day of
January, 2026.
Monica Hennessy Mohan,
City Clerk
