## Helping homeowners find relief in real estate deals



Mike Robinson with his wife and daughters

Mike Robinson, owner of **Robang Properties**, said the most rewarding part of his business is helping families when real life happens.

Real life might mean a sudden loss or change in jobs, an inherited house that needs to be sold, more repairs than a family can reasonably take on, or an older adult needing to move into a care facility. When life gets real, Robang Properties provides relief by purchasing homes for cash.

"Life changes can be stressful," Mike said. "To help reduce that stress, Robang

Properties offers a streamlined purchase process that includes a free inspection, a quote and a closing date within 14 days of the agreement. There are no inspections, no contingencies on the contract and homeowners are paid cash for their property."

It's a process born of Mike's decades of experience. He's been buying homes for cash since 1999 but he said he found his niche while converting two-family homes to single-family homes on "state streets" and completing a historic rehab on Flora Place in St. Louis.

"I got a kick out of modernizing houses but also keeping the character of the home, making

deals with the homeowners and helping them find the relief they needed," he said.

He said relief comes when homeowners pick a closing day. There's also relief when they realize they don't have to make any repairs, and in knowing that they can take what they want and leave the rest. I think there is relief that my offers aren't contingent on financing, or inspections.

"My offers are 100% contingent free."



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