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**Your Real Estate Guide
for Buying or Selling**



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Contact one of these knowledgeable agents today for free, friendly advice!

Q & A with Morgan Jones

Where did you grow up/live now? Moulton, AL / Lawrence County, AL

What do you like most about it? I love the small town life. I love being close with my community and giving back to my community. I believe giving back to my community has helped bless my business.

What do you enjoy doing when you're not working? Traveling, Playing with goats, my Scottish highlander bull, pigs, collecting fresh chicken eggs, I have 2 weenie dogs and 3 labs.

Where did you go to school? I graduated from Lawrence County High School and studied at University of North Alabama.

How long have you worked in Real Estate? Since July 2015.

What did you do before that? Education. The reason I try to educate my customers along the way so they will understand why we are doing things we have to do.

What designations do you have and what does that mean for the people you work with?

Certified Home Marketing Expert means I have the training to professionally market your home to get it sold. Proof is in the fact I have been a top producing agent and top listing agent since 2017.

What is your specialty? Helping people with any real estate needs they have: an entrepreneur is wanting to buy/sell a commercial property, a farmer is wanting to buy/sell land, a hunter is wanting to purchase hunting land, first time home buyers, family looking to upsize their home, investors looking for flips/rentals, empty nesters looking to downsize their home, loved one in the nursing home needing help with medicaid sale, looking for a vacation home, selling a property of a passed love one, ect I can help with it all!

What is the most challenging/gratifying aspect of what you do? Making dreams become a reality! The deals where people call me and say "I want to rent because there is no way I can buy a house" and then we end up closing on a house and they are so grateful. I feel so good knowing that I helped them accomplish something they thought they could never do. Making dreams become a reality!

What are the top 3 things that separate you from your competition? Availability, Consistence in service, Education/Experience (Top Producer and Top Listing agent since 2017 to present, Certified Home Marketing Expert Certification)

What is one tip you have for someone looking to buy or sell a home? Call me, I can handle the rest.

Why should someone choose you as their real estate agent? Numbers and stats don't lie. I have the numbers to prove that I will take care of them to the closing table. I am here for my customers every step of the way. I don't give people false hopes of a easy smooth transaction because there are so many factors outside of my control but I tell them I will do my very best to make any hurdles we come to be as easy to get over as possible. I also tell them it will be like a roller coaster ride at times, but at the end we all are happy and forget any of the hurdles we had to jump over!