



Kim Leach

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TIMESDAILY

Kim Leach

My name is Kim Leach, and I am a REALTOR® with Breland Homes, LLC.

I currently live in Clift Farm in Madison in one of our townhouses. I have been working in real estate since I received my real estate license in November 1999.

I have always worked with buyers and enjoy helping them fulfill their dream of home ownership. I currently have the following designations which aides me in finding just the right fit for my clients:

GRI - Earning the Graduate, REALTOR® Institute. The GRI designation is a way to stand out to prospective home buyers and sellers as a REALTOR® who has gained in-depth market knowledge and increased proficiency in a broad array of subjects to enhance professionalism and business success.

CRS - Certified Residential Specialist (CRS) is the highest credential awarded to residential sales agents, managers, and brokers.

ABR - The Accredited Buyer's Representative (ABR®) designation Is for real estate buyer agents who focus on working directly with buyer-clients at every stage of the home-buying process.

MRP - The Military Relocation Professional (MRP) certification is for real estate professionals who want to work with current and former military service members.

PMN -The Performance Management Network (PMN) Designation is the flagship REALTOR® business leadership designation offered through the Women's Council of REALTORS®.

The most challenging aspect of what I do, is dealing with the current market and shortage of homes. Working directly with a local builder allows me the ability to assist purchasers in obtaining a new home while the market is dealing with an inventory shortage of resale properties.

The one tip I can give someone looking to buy or sell a home is to have your preapproval and down payment in place and be ready to make a quick decision.

I would like to be YOUR realtor! Give me a call or drop me an email at (256) 759-4909 or kim@brelandhomes.com

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Contact one of these knowledgeable agents today for free, friendly advice!