

GREATER MYSTIC CHAMBER OF COMMERCE

SUMMER 2026 NEWSLETTER

THE 68TH MYSTIC OUTDOOR ART FESTIVAL RETURNS AUGUST 8 & 9

The Greater Mystic Chamber of Commerce is proud to present the 68th Annual Mystic Outdoor Art Festival on Saturday, August 8th and Sunday August 9, in the heart of historic Mystic, Connecticut.

Recognized as the oldest juried outdoor art festival in the Northeast, the Mystic Outdoor Art Festival transforms Mystic into a vibrant open-air gallery each summer. Nearly 230 artists from across the country will line the streets, showcasing more than a mile of exceptional fine art in a variety of mediums, including painting, photography, sculpture, ceramics, jewelry, mixed media, glass, fiber, and more. In 2024, MOAF was named Best Outdoor Art Festival by the New England Travel Awards.

Admission is free, making it the perfect weekend for families, art enthusiasts, and visitors of all ages. In addition to artwork, guests can enjoy live entertainment, interactive experiences, local shops and restaurants, and two special festival attractions, the Children's

Art Park and the Performing Arts Stage.

Children's Art Park

Young artists are invited to the Children's Art Park, located in the parking lot outside The Engine Room at 14 Holmes Street. This free, hands-on art experience offers children and families the opportunity to explore a variety of artistic mediums through engaging projects, crafts, and creative activities led by local arts organizations and volunteers.

Performing Arts Stage

Returning for its sixth year, the Performing Arts Stage, presented by the Garde Arts Center of New London, will once again bring the banks of the Mystic River to life with an exciting lineup of live entertainment throughout the day. Festival guests can enjoy performances by talented musicians, dancers, theater groups, and family entertainers. The Performing Arts Stage has become a beloved festival tradition, celebrating the performing arts alongside the visual arts in one unforgettable weekend.

For more information about the Mystic Outdoor Art Festival, visit mysticchamber.org or download the Go Mystic app.



Densmore OIL CO.
FUEL • HEATING • A/C • SERVICE • INSTALLATION

Stay Cool & Save Energy this Summer!

Install a new high-efficiency Central A/C or
Ductless Mini-Split Technology in your home!

Call Densmore TODAY!

860.536.7927 • densmoreoil.com

Serving Southeastern CT and Southwestern RI



CT HOD #81 • RI FUEL #297



LG



**MITSUBISHI
ELECTRIC**

COOLING & HEATING

American Standard
HEATING & AIR CONDITIONING



CHAMPION
HEATING AND COOLING



"I'VE BEEN VERY HAPPY WITH
DENSMORE OIL FOR OVER 25 YEARS."

~ DARYL B.

"RELIABLE SERVICE AND
REASONABLE PRICES"

~ DEBORAH D.

"HAD DENSMORE OIL FOR 42 YEARS
IN OUR LAST HOME, JUST MOVED AND
WE ARE STAYING WITH DENSMORE!!!
BEST CUSTOMER SERVICE!!"

~ CHRYSTAL K.

THE MILLION-DOLLAR MIGRATION: HOW OUR SHORELINE MARKET TRANSFORMED

Five years ago, a million-dollar home sale along the Connecticut and Rhode Island shoreline was a notable event. Today, it's a weekly occurrence — and the numbers reveal just how dramatically our market has changed.

In the year before COVID-19 reached the United States, New London and Middlesex Counties recorded 63 home sales above \$1 million. Over the last 365 days, that figure has surged to 273 — more than a fourfold increase. The story is equally striking across the border in Rhode Island's Washington and Newport Counties, where million-dollar sales jumped from 262 pre-pandemic to 937 today.

But the most telling statistic isn't the volume — it's how these homes are being purchased. Roughly half of all million-dollar sales in both states were completed in cash. In Connecticut, 158 of 273 high-end buyers skipped financing entirely. In Rhode Island, 443 of 937 did the same.



This cash dominance signals a fundamental shift in who's buying. These are not speculative, leverage-driven purchases vulnerable to interest rate swings.

They reflect buyers of genuine financial strength — many relocating from higher-cost metros, drawn to our region's coastal character, quality of life, and relative value.

For sellers, this environment rewards proper positioning and pricing. For buyers, competing against cash offers demands strategy and preparation. And for our communities, it represents sustained confidence in southeastern Connecticut and southern Rhode Island as premier places to live.

The shoreline has always been special. The market is finally catching up to what locals have known all along.

Tim Bray is Broker/Owner of Seaport Real Estate Services, serving southeastern Connecticut and southern Rhode Island.



Written by Tim Bray



Executive Office

14 Holmes Street, Mystic, CT 06355

Mailing Address: PO Box 143, Mystic, CT 06355

Phone: (860) 572-9578

www.mysticchamber.org

info@mysticchamber.org

Chamber Staff

Bruce Flax - President

Megan Yardis- Membership Director

Keith Padin - Event Director

Kaylee Wright - Social Media

Deb McGugan - Bookkeeper

Mary Jane Cassidy - Volunteer Coordinator

Marley Robinson - Administrative Assistant

2026 Board of Directors

CHAIRMAN - Amanda Arling, The Whaler's Inn

VICE CHAIRMAN - David Labbe, Bridge Marketing

2ND VICE CHAIRMAN - Annemarie Seifert, UConn Avery Point

SECRETARY - Nicole DiMattei, Granite Theatre

TREASURER - Madelein Lewis, Cannonball Management

Alicia Brothers, 41 North Digital

Allison Smith, Mystic Seaport

Blair Bendel, Foxwoods Resort Casino

Bonnie Pollard-Johnson, Academy Point

Dan Bouges, Groton Utilities

David Preka, Advanced Group, LLC

Francisca Secor, Secor Auto Group

Jennifer O'brey, Westerly Sun

Johan Liebenberg, Hilton Mystic

Lydia Shell, Aquarium

Matt Beaudoin, Mystic Knotworks

Melinda Burrige, Chelsea Groton Bank

Ricky Au, Pink Basil, Bleu Ginger, Spice Club

AI IS CHANGING MARKETING. STRATEGY STILL WINS.

Artificial intelligence seems to be everywhere right now. Every day, there's a new tool promising to create your social media posts, write your website, build your ads, or replace your marketing team. While AI is changing the way businesses market themselves, it's important to remember one thing: technology is only as effective as the strategy behind it.

At 41 North Digital, we've found that the businesses seeing the greatest success are not using AI to replace people. They are using it to work smarter within a larger, well-defined strategy. AI can help uncover search trends, improve website content, identify new keyword opportunities, analyze advertising performance, and streamline repetitive tasks. But tools alone do not create results. It takes experience to know what questions to ask, what data actually matters, and how to turn those insights into real business growth.

This is where working with an agency provides real value. Marketing is not just about using the latest tools. It is about understanding your business, your audience, your competition, and how all of those pieces connect. An experienced team brings perspective, consistency, and accountability. They help you avoid wasted time and budget by focusing on what actually drives results, not just what is new or trending.

One of the biggest shifts we're seeing is how customers search for businesses. More people are turning to AI-powered search tools alongside Google to find recommendations, compare companies, and ask detailed questions before making a decision. That means your website needs to do more than simply exist. It needs to clearly demonstrate your expertise, answer customer questions, and provide valuable, trustworthy information. Knowing how to position your business in this evolving

landscape requires more than a tool. It requires strategy and ongoing refinement.

The businesses that will thrive over the next few years will not necessarily have the biggest marketing budgets. They will be the ones who consistently build credibility, stay visible online, and adapt as technology evolves. Having a partner who understands how to guide that process can make a significant difference.

Our advice is simple. Do not feel pressured to jump on every new trend. Focus on creating a strong foundation with a well-built website, quality content, solid SEO, and authentic communication with your audience. Then use AI to enhance those efforts, not replace them.

Marketing will continue to evolve, but the goal remains the same: helping the right customers find and trust your business. Working with the right agency ensures that every tool, tactic, and decision is aligned with that goal.

An advertisement for 41 North Digital. The top part features the company logo, which consists of the number "41" in a stylized font with "NORTH" written below it. Below the logo, the text "AI works best when strategy leads." is displayed. Underneath this, a smaller line of text reads: "The right tools can improve research, content, and performance, but expertise is what turns those advantages into growth." The bottom half of the ad is divided into two columns. The left column is titled "Where AI helps" and lists four items: Research, Content, Analysis, and Automation, each with a corresponding icon. The right column is titled "What still drives results" and lists four items: Strategy, Expertise, Trust, and Consistency, each with a corresponding icon. An arrow points from the left column to the right column. At the bottom of the ad, the text "STRATEGY LEADS. AI ACCELERATES." is written. On the right side of the ad, there is a photograph of a man and a woman standing together and smiling.

SAVE THE DATE

THE GREATER MYSTIC CHAMBER OF COMMERCE ANNOUNCES UPCOMING EVENTS.



Mystic Outdoor Art Festival
Saturday & Sunday, August 8 & 9, 2026
Saturday: 10:00 a.m. - 6:00 p.m.
Sunday: 10:00 a.m. - 5:00 p.m.

The Greater Mystic Chamber of Commerce presents the return of the Mystic Outdoor Art Festival August 8th and 9th in Mystic, CT. The two-day art festival is the oldest juried art show in the Northeast region. The festival serves an audience of art enthusiasts, as well as weekend visitors from the local surrounding communities, New England, the Tri-State area and beyond. The trail of artists begins in downtown Mystic on Cottrell Street, across to Holmes Street, and follows the Mystic River.

The festival showcases close to 250 artists from around the country with over a mile of fine arts and crafts including oils, watercolors, photography, textiles, sculpture, woodwork, acrylics and more. Food vendors and beverages will be available for purchase throughout. The Mystic Outdoor Art Festival is free to the public and features activities and artwork for all ages to enjoy, including a Children’s Art Park in the Engine Room Parking Lot and a Performing Arts Stage in Mystic River Park.

6TH ANNUAL

GROTON CITY BREW RUN

SEPTEMBER 12, 2026

EASTERN POINT BEACH, GROTON

OFFICIAL 5K RACE ROUTE
LOCAL BREWERIES
FOOD TRUCKS

LIVE MUSIC BY
ACOUSTIC MARSHPIIT

REGISTER NOW!

GREATER MYSTIC
CHAMBER OF COMMERCE

GROTON UTILITIES

HISTORY
in the MAKING
GROTON CITY

**Groton City
Brew Run
Saturday,
September
12, 2026
Eastern
Point Beach
10am-3pm.**

The Greater Mystic Chamber of Commerce and Groton Utilities present the 6th Annual Groton City Brew Run. The event features a 5k walk, 5k run, brewfest, food, and live music, for all participants to enjoy. The event will benefit the Greater Mystic Chamber of Commerce and the Riverfront Children’s Center.

- Giant Grinders
- Soups, Salads
- Pasta & More
- Catering

2 Lincoln Ave., Mystic CT.
860-572-1245
pastafrescamystic.com

Open Mon - Wed • 10am - 3pm;
Thur - Fri • 10am - 5pm;
Sat • 10am - 2pm

EST. 2008

PRESTON RIDGE
VINEYARD

PRESTON, CONNECTICUT

VINEYARD HOURS

FRI: 1:00P-8:00P SAT: 11:00A-4:30P

SUN: 11:00A-4:30P

PRESTONRIDGEVINEYARD.COM

MUSIC • EVENTS • WEDDINGS

If you’re interested in volunteering at events with the Greater Mystic Chamber of Commerce, please email info@mysticchamber.org.

NEW MEMBERS



Aikido New London County
www.aikidonlc.com
860-333-4996
316 Boston Post Road, Unit 11,
Waterford, CT 06385

Aikido New London County (ANLC) is a community-focused martial arts school dedicated to helping people of all ages build confidence, resilience, and practical self-defense skills through the Japanese martial art of Aikido. Located in Southeastern Connecticut, ANLC serves children, teens, and adults in a welcoming environment where students develop fitness, coordination, focus, and personal growth.

More than a martial arts school, ANLC is committed to strengthening the community through educational programs, charity initiatives, cultural events, and partnerships with local organizations. The dojo regularly hosts Japanese cultural experiences, including workshops and events that help connect people to the traditions, history, and values that shaped Aikido.

ANLC honors the rich traditions of Japanese martial arts while making them relevant and accessible for today's world. The dojo strives to create a safe, supportive environment where everyone can thrive, including women, members of the LGBTQ+ community, and neurodivergent individuals. Diversity is viewed as a strength, and students are encouraged to learn from one another while developing their own unique potential.

Under the leadership of Aldrich Sensei, ANLC emphasizes respect, safety, inclusion, and lifelong learning. Its mission is to help people become stronger, more confident versions of themselves while preserving and advancing the principles of Aikido for future generations.



Barks & Recreation
www.barksandrecct.com
860-823-8900
office@barksandrecct.com

Your Pets Back-Up-Besties at your fingertips. Your pets deserve the best care—even when you can't be there. At Barks and Rec, we provide reliable, personalized services to keep your pets safe, happy, and comfortable in their own home. Whether it's daily dog walks, yard visits, Doggy PlayDates, adventure hikes, or travel care, we tailor our care to meet your pet's needs and your schedule.

We provide services to homes in South-eastern CT, including: Pawcatuck, Stonington, Mystic, Noank, Groton, New London,

Waterford, Niantic, East Lyme, Norwich, Montville, & surrounding towns.

We provide Dog Walking, Doggy PlayDates, and Cat care.

Rain or shine, from 6am to 9pm, we've got your dog walking and pet care needs covered. You're not alone—let us join your pet parent support squad!



Boats Inc.
www.boatsinc.com
860-739-6251

133 Main Street, Niantic, CT 06357

Established in 1959, Boats Incorporated is an award-winning boat dealership and marina located in Niantic, CT. Boats Inc. sells Grady-White, Parker, and Sportsman branded boats as well as YAMAHA outboards.



Budr Cannabis
www.budrcannabis.com
860-848-0865

887 Norwich-New London Turnpike,
Uncasville, CT 06382

Budr Cannabis is a locally owned cannabis retailer committed to making cannabis more approachable, accessible, and enjoyable through education, exceptional service, and a welcoming experience.

Budr's mission is to provide safe, responsible access to cannabis while helping customers and patients make informed decisions that fit their individual needs and preferences. Whether someone is new to cannabis or an experienced consumer, Budr's knowledgeable team is dedicated to offering personalized guidance and product recommendations in a comfortable, judgment-free environment. Budr has recreational and hybrid dispensary locations throughout Connecticut, including West Hartford, Stratford, Tolland, Vernon, Montville, and Danbury, as well as a location in Yonkers, New York.

Budr has become a trusted destination for both adult-use and medical cannabis. Customers can shop from a carefully curated selection of flower, pre-rolls, vapes, edibles, beverages, and more from many of the industry's leading brands. Through community involvement, product education, and a commitment to quality, Budr continues to create meaningful cannabis experiences for the communities it serves.



Coastline Fitness
www.coastlinefitnessclub.com
860-446-6617

60 Plaza Court, Groton, CT 06340

Coastline Fitness is a modern, full-service fitness club proudly serving Groton, Connecticut and the surrounding shoreline communities. Conveniently located at 60 Plaza Court in Groton, Coastline Fitness offers 24/7 gym access, state of the art fitness equipment, personal training, strength training, cardio equipment, functional fitness spaces, and over 30 group fitness classes each week, including popular Les Mills programs.

Designed for all fitness levels, Coastline Fitness creates a clean, welcoming, and motivating environment for beginners, experienced gym goers, athletes, and anyone looking to improve their health and wellness. Members also enjoy amenities including saunas for both men and women, supportive staff, and a strong community focused atmosphere.

Whether your goals are weight loss, building strength, improving endurance, or maintaining a healthy lifestyle, Coastline Fitness is committed to helping members stay consistent and achieve long term success.

Learn more at CoastlineFitnessClubs.com.



Collaborative Natural Health Partners
www.ctnaturalhealth.com
860-533-0179

391 Norwich-Westerly Road, North
Stonington, CT 06359

Collaborative Natural Health Partners is a leading integrative medical practice serving patients across Connecticut, with a location in North Stonington dedicated to whole-person, relationship-based care. At Collaborative Natural Health Partners, patients are given the time, attention, and partnership needed to truly understand their health and take an active role in it.

The North Stonington office is led by Dr. Craig Fasullo, a naturopathic physician known for his thoughtful, individualized approach to care. Dr. Fasullo works closely with patients to identify and address the root causes of illness, rather than simply managing symptoms. His areas of focus include digestive health, chronic conditions, and preventive care, with an emphasis on sustainable, long-term wellness.

Collaborative Natural Health Partners blends the best of modern medicine with evidence-informed naturopathic therapies, offering services that range from integrative support to advanced lab testing, nutritional guidance, and lifestyle medicine. Their team collaborates across disciplines to ensure patients receive comprehensive, coordinated care tailored to their unique needs.

With a commitment to longer visits, accessible communication, and a strong pa-

tient-provider partnership, Collaborative Natural Health Partners North Stonington is redefining what healthcare can look like, focused on personal, proactive attention built around you.



Dutch Point Credit Union
www.dutchpoint.org
860-770-6247

241 Main Street, Niantic, CT 06357

Dutch Point Credit Union is excited to join the Greater Mystic Chamber of Commerce and continue growing our connection to the shoreline communities we're proud to serve.

For more than 65 years, Dutch Point has helped people across Connecticut make smart financial moves with confidence. We're a member-owned credit union, which means our focus is simple: people first. We bring together modern banking, real guidance, and solutions designed to support members through every point in life — from opening a first account, to buying a car, building credit, purchasing a home, tapping into home equity, or planning for what's next.

With our Niantic branch just a short drive from Mystic, we're excited to be part of a chamber that reflects so much of what we care about: local connection, community pride, and businesses supporting one another.

At Dutch Point, we believe financial wellness should feel approachable, empowering, and personal. We're here to be more than a place to bank. We're here to be a trusted point of guidance, support, and possibility for the people and communities we serve.

EMULSION PRINTHOUSE

Emulsion Printhouse
www.emulsionprinthouse.com
860-460-8389

34 Taugwong Spur Road, Unit 3,
Stonington, CT 06378

APPAREL PRINTING & SO MUCH MORE!
 Emulsion Printhouse is a custom apparel design and printing studio specializing in high-quality screen printing and embroidery. Founded in 2009 by Massachusetts College of Art & Design graduates, the business has grown from a boutique clothing line into a full-scale production facility.

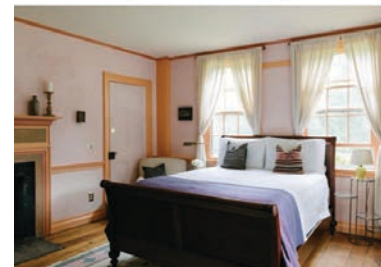
Emulsion Printhouse has expanded their output capacity and are excited to bring that into the Stonington, CT community. They are ready to work with any size business clubs, groups, restaurants, etc!

Looking for something besides just custom shirts? They've got just as many great options for screen printing and embroidery on items such as hoodies, zip ups, tank tops, baby onesies, uniforms, caps, tote bags, polos, fleece, sweatpants, jerseys, crew necks, 5-panels, vests, thermals, and so much more!

Services:

- Embroidery
- Screen Printing
- Bulk Orders
- Fundraisers
- Vintage Screen Printing
- T Shirt Design
- Shirt Tag Printing
- Rush Orders

Eileen



Eileen of Mystic
www.eileenofmystic.com
860-910-5653

180 Cow Hill Road, Mystic, CT 06355
 Welcome to Eileen, an artist-run bed and breakfast in the New England seaport of Mystic. Beginning as a farm in the 1700s, this home has served as a respite for travelers for centuries. Owners Erin and Josh left the New York City artworld to lovingly restore the property, highlighting its history and refreshing each room with modern and international touches that make Eileen peaceful, unique, and beautiful.



First Choice Safety Solutions
www.firstchoicesafety.com
844-343-3277
800 Flanders Road,
Unit 11-11, Mystic, CT 06355

First Choice Safety Solutions, based in Mystic, CT, provides Safety, Rescue, Access, Training & Gear services for industrial, utility, construction, and municipal clients throughout the region. Since 2014, we have delivered practical safety solutions that strengthen operations, support compliance, and protect workers in challenging environments.

We specialize in project safety consulting, including OSHA-compliant program development, on-site safety support, and jobsite risk assessments tailored to critical infrastructure projects. Our training division delivers OSHA training, fall protection, CPR/AED, confined space, and SPRAT rope access programs that prepare workers to operate safely in hazardous environments.

FCSS also provides standby confined space rescue services and rope access solutions for facilities and contractors requiring expert technical support.

In addition, we supply PPE, fall protection, and rescue equipment from more than 50 trusted industry brands.

At First Choice Safety Solutions, our mission is simple: deliver field-proven solutions that protect people, support operations,

NEW MEMBERS

and strengthen workplace safety culture.



Fitness Machine Technicians
www.fitnessmachinetechicians.com
860-844-7876

Fitness Machine Technicians – Southeastern & Central Connecticut Owner: Leonard Ash, Veteran-Owned & African American-Owned

I'm excited to join the Mystic Chamber of Commerce and become part of a community of business leaders who are committed to strengthening the region.

My name is Leonard, and I am the owner of Fitness Machine Technicians (FMT) serving New London, Middlesex, and New Haven counties.

FMT provides professional fitness equipment repair and preventative maintenance for residential clients, commercial gyms, apartment communities, hotels, universities, physical therapy clinics, and high-performance athletic programs. With a 24-year active-duty military background, I bring a standard of discipline, reliability, and mission-ready service to every customer we support.

Our goal is simple: keep the community's fitness equipment safe, functional, and operating at peak performance. Whether it's a single treadmill in a home or a full commercial fitness center, we deliver military-grade service with local, personal care.

I look forward to collaborating with fellow Chamber members, supporting local organizations, and contributing to the continued growth of the Mystic business community.



Glow Aesthetics & Wellness
969-215-8550
www.glowaestheticsct.com
23 A Church Lane, East Lyme, CT 06333

Glow Aesthetics & Wellness is a med spa in East Lyme where beauty and wellness truly glow together. Built on a foundation of trust, consistency, and elevated care, Glow offers a personalized experience that keeps clients coming back—not just for results, but for how they feel walking through the door. Every treatment is delivered with professionalism, precision, and a warm, welcoming energy that makes you feel instantly at ease. It's the kind of place where relationships are built, confidence is restored, and self-care becomes something you actually look forward to. At Glow, you're not just another appointment—you're part of a community that values natural results,

honest guidance, and a glow that lasts far beyond your visit.



Hallock's Appliances
401-596-2102
www.hallocks.com

170 Main Street, Westerly, RI 02891

Hallock's Appliances, formerly Morrone Electric in Westerly, proudly continues a tradition of trusted appliance sales and service dating back to 1929. Now operating under the Hallock's Appliances name, the business combines generations of experience with the same ownership, knowledgeable staff, and commitment to customer care that local families have trusted for decades.

This new chapter builds on the success of Shore Appliances, founded in 1957 and expanded by Gerry Vece and his daughter, Tara Vece, to serve communities throughout the Connecticut and Rhode Island shoreline. Together, these respected businesses provide customers with an exceptional combination of product selection, expertise, and personalized service.

Today, Hallock's Appliances offers a full range of leading home appliances, including refrigerators, ranges, cooktops, dishwashers, washers and dryers, microwaves, outdoor grills, air conditioners and more. Customers benefit from expert guidance, competitive pricing, flexible financing options, professional delivery and installation, and factory-trained in-house service technicians. Serving homeowners throughout Rhode Island and Connecticut, Hallock's Appliances remains dedicated to delivering quality products and dependable service.

For more information, visit hallocks.com, email ask@hallocks.com, or call the Westerly showroom at 401-596-2102.



IDK Hospitality
www.idkhospitality.com
8 Industrial Drive, Westerly, RI 02891

IDK is a new purposefully crafted counter service concept opening in Westerly built around burgers, chicken, wieners, and a heavy play on potatoes.

The menu is intentionally small. The standards are not.

Built on the belief that endless options are unnecessary when the food, experience, and hospitality are done right, IDK focuses on doing a few things massively well, with consistency.

No clutter. No option fatigue. No trying to be everything for everyone.

Just food people crave, genuine hospitality, and a place designed to become part of the community.



Katealways Creative
www.katealways.com
hello@katealways.com

Katealways Creative is a Mystic-based branding and marketing studio helping local businesses, organizations, and creative spaces become more visible, memorable, and connected to their community.

Founded by Katie Freeze, Katealways Creative works with community-centered businesses, arts organizations, local events, restaurants, boutiques, and creative brands to shape their messaging, strengthen their social media presence, and create marketing that feels polished, personal, and rooted in real connection.

With a background in storytelling, content creation, and local brand strategy, Katie helps businesses and organizations translate what makes them special into visuals, messaging, and content that people actually notice. From social media direction and short-form video to brand refreshes, campaign ideas, and community collaborations, Katealways Creative helps local brands show up with intention and make a lasting impression.



Onyx Algo Partners
www.onyxalgo.com
investors@onyxalgo.com

Onyx Algo Partners is an investment partnership focused on systematic, rules-driven asset management. The firm was founded to develop and operate quantitative trading strategies designed to identify market trends, manage risk, and allocate capital with discipline across changing market environments.

Onyx's flagship strategy applies a proprietary algorithmic framework to a diversified universe of liquid exchange-traded funds, with an emphasis on trend identification, risk-balanced allocation, and dynamic exposure management. The strategy is designed to participate in favorable market conditions while reducing exposure when risk levels increase.

The firm combines quantitative research, technology, and operational discipline with a practical understanding of investor communication and fund administration. Onyx Algo Partners works with established service providers for administration, brokerage, legal, tax, and audit support, and is committed to building the firm with transparency, professionalism, and a long-term orientation.

Onyx Algo Partners is proud to be part of the Mystic-area business community and to contribute to the region's growing financial and entrepreneurial ecosystem.



Moovin Scoops
860-538-2074
moovinscoops@gmail.com

Moovin Scoops is a vintage-style ice cream trailer serving premium, small-batch hard scoop ice cream across southeastern Connecticut. We proudly partner with Tony D's Craft Creamery to offer high-quality ice cream made without corn syrup or unnecessary additives—just clean, rich flavor in every scoop.

Designed with a classic, upscale aesthetic, Moovin Scoops brings a unique experience to weddings, vineyards, private events, and community gatherings. Alongside our signature scoops, we offer freshly made waffle cones, handcrafted sundaes, and milkshakes that elevate the traditional ice cream truck into something a bit more memorable.

Our goal is simple: serve exceptional ice cream while creating a fun, memorable experience for every guest.

Based in Niantic, CT, Moovin Scoops is proud to be part of the local community and looks forward to connecting with more businesses and events throughout the Mystic region.



Nova's Nests
www.novas-nests.com
860-845-1126
28 Cottrell Street,
Unit 10, Mystic, CT 06355

Nova's Nests LLC is a Mystic, CT veteran-owned small business specializing in insurance placements, corporate rentals, and government contracts for temporary housing nationwide.



Ocean Timepieces
www.oceantimepieces.com
1-860-984-7391
oceantimepieces@gmail.com
401 Noank Road, Mystic, CT 06355

PRIVATE. AUTHENTIC. UNCOMPROMISING. At Ocean Timepieces, our commitment to integrity and care defines the modern luxury market. To provide an elite, secure, and personalized experience for every collector, our showroom is open by appointment only. Every timepiece is meticulously inspected to ensure unwavering quality and flawless accuracy. Luxury in motion...

Featured Brands:
Rolex | Audemars Piguet | Patek Philippe | Cartier | OMEGA | Breitling | IWC | Panerai | Tag Heuer | Oris
Book your private consultation at:
OceanTimepieces.com | 1-860-984-7391 | oceantimepieces@gmail.com



Phoenix Rise Consulting LLC
www.phoenixrisect.com
860-327-5851
11 Boston Post Road,
Waterford, CT 06385

At Phoenix Rise Consulting, we help Connecticut small to mid-size businesses develop the executive leaders who drive real results. Whether your organization is navigating rapid growth, leadership transitions, employee retention struggles, or generational gaps in the workplace - we're here to help you rise to the challenge.

What makes us different is our unique combination of 20+ years of executive leadership expertise and 35 years of behavioral health experience. We don't offer one-size-fits-all solutions. We get to the root of what's holding your leaders back and create lasting, meaningful change.

"My business has gone from looking dire to having a bright future thanks to Erin and Courtney... This program has been life-changing and I couldn't recommend it more."

- Dr. Gwenn Rosenberg, Founder/Medical Director, New London Natural Health Center

We offer executive coaching, leadership development programs, and organizational strategy consulting - all tailored to your specific needs and goals.

We'd love to connect! Visit us at phoenixrisect.com or reach out to schedule a free consultation.



PMI Mystic
www.pmimystic.com
860-406-5276
office@pmimystic.com

PMI Mystic is a locally owned residential property management company serving Mystic, Stonington, Groton, New London, Waterford, Westerly, and the surrounding shoreline communities.

Owned by lifelong local Evan LeBras, PMI Mystic helps rental property owners reduce risk, increase value, and eliminate the day-to-day headaches of managing rental homes. Services include tenant placement, rent collection, maintenance coordination, property evaluations, lease support, resident communication, and full-service management.

Evan brings a background in systems engineering, operations leadership, and continuous improvement, along with deep local

NEW MEMBERS

roots in southeastern Connecticut. PMI Mystic combines national property management resources with local accountability, giving owners a professional, responsive partner who understands both the market and the community.

Whether an owner has one rental property, a second home, or a growing investment portfolio, PMI Mystic is built to protect the property, support quality residents, and make rental ownership simpler and more predictable.

Learn more at pmimystic.com.



Stonington Village Apartments
45 Village Gate Drive,
Pawcatuck, CT 06379
959-988-3927

Stonington Village is a brand-new apartment community offering thoughtfully designed studio, one-, two-, and three-bedroom apartment homes in the heart of Stonington. Our homes feature open-concept floor plans, oversized windows, nine-foot ceilings, modern finishes, and spacious layouts designed for comfort and everyday living. Select residences include direct-access garages, mudroom-style entries, and private outdoor spaces, combining the convenience of apartment living with the feel of a single-family home.

Residents enjoy beautifully landscaped streets, professionally maintained amenity spaces, high-speed internet, and a welcoming neighborhood atmosphere inspired by the charm of coastal New England. Stonington Village offers both market-rate and affordable apartment homes, creating quality housing opportunities for a variety of lifestyles and income levels.

We are now leasing and offering tours by appointment. Our team is committed to providing exceptional customer service and helping residents find a home that fits their needs. We are proud to become part of the Stonington community and look forward to welcoming our first residents. To schedule a tour or learn more, call 959-988-3927.



The HomePort Team
emilymyersrealtor@gmail.com
860-961-0241
65 Boston Post Road,
Waterford, CT 06385

Megan Osborne and Emily Myers, of The HomePort Team at RE/MAX Legends, are dedicated real estate professionals serving clients throughout Southeastern Connecticut and soon to be Rhode Island. As military spouses of retired Navy submariners, they bring a deep understanding of the unique challenges military families face, including relocations, tight timelines, and long-distance transactions. Their firsthand experience allows them to provide seamless guidance and unwavering support to both military and civilian clients alike.

In their roles as Realtors, Megan and Emily specialize in residential sales, rentals, and property management. They assist clients through every stage of the process—from initial consultation and market analysis to strategic pricing, marketing, negotiations, and closing. Known for their strong local knowledge, ex-

tensive network of trusted lenders and vendors, and commitment to clear communication, they ensure each transaction is smooth and successful.

Megan and Emily pride themselves on delivering personalized service, attention to detail, and a results-driven approach. Their mission is to help every client confidently navigate the real estate market while feeling supported, informed, and right at home.

Three Belles Outfitters Cafe
www.threebellesoutfitters.com
860-691-3001



**119 Oswegatchi Hills Road,
Niantic, CT 06357**

Founded in 2006 on pristine Smith Cove in Niantic, Connecticut, Three Belles Marina is celebrating its twentieth year as one of the finest full-service marinas on the Connecticut shoreline. Certified Clean Marina since 2010 and 100% solar-powered since 2018, Three Belles has long been the premier private retreat for boaters on the eastern Connecticut Sound.

In 2026, Three Belles is opening its doors wider than ever. Alongside its world-class marina, the property is now home to a year-round waterfront restaurant, a growing calendar of guided on water experiences, and a vibrant destination for anyone who believes, life is better on the water.

Guests can explore Smith Cove and the Niantic River estuary by kayak or stand-up paddleboard, join guided sunset paddles, SUP yoga sessions, or educational ecology tours through the adjacent Oswegatchie Hills Nature Preserve — 457 acres of ancient coastal forest accessible directly from our dock. Water-to-land journeys, paddle board excursions, and private waterfront events round out the experience. Please call with any questions or for reservations, 860-739-6264



Werrlein Companies
www.werrleincompanies.com
860-785-0125
158 South Broad Street,
Stonington, CT 06378

Werrlein Companies is a full-service residential and commercial construction company currently expanding into the Mystic area. Originally based out of the Annapolis region, our team specializes in everything from small service calls and renovations to large-scale remodeling projects and new construction.

One thing that sets Werrlein apart is our focus on organization, communication, and transparency throughout the construction process. We've built systems that keep homeowners and clients fully involved so they always know what's happening, what's next, and where their project stands from start to finish.

Mystic felt like a natural fit for our expansion due to its strong sense of community and relationship-driven culture. With local ties to the area, we're excited to build lasting relationships and become an active part of the community both professionally and personally.

We're excited to join the Greater Mystic Chamber of Commerce and look forward to connecting with fellow local businesses and residents throughout the area.

BEYOND THE PLATE: DISCOVERING MYSTIC ONE BITE AT A TIME

When most people think of Mystic, they picture the iconic drawbridge, historic ships and beautiful waterfront. While those landmarks are certainly worth experiencing, one of the best ways to truly discover Mystic is through its remarkable food.

This small coastal village has become one of New England's most exciting culinary destinations. From fresh seafood landed just offshore to handcrafted desserts, locally roasted coffee, artisan bakeries and internationally inspired cuisine, Mystic offers an incredible variety of flavors packed into just a few walkable blocks.

What makes Mystic's food scene special isn't simply what's on the menu. It's the stories behind each restaurant, the passionate chefs, the family-owned businesses and the traditions that have shaped our community for generations. Every meal becomes an opportunity to connect with the people and history that

make Mystic unlike anywhere else.

Whether you're craving lobster, oysters, handmade pasta, gourmet burgers, creative cocktails or a sweet treat after dinner, you'll find something that keeps you coming back for more. Better yet, many of Mystic's best restaurants are within easy walking distance of one another, making it simple to spend an afternoon or evening exploring.

At Mystic Experience Co., we've had the privilege of introducing both visitors and locals to these incredible culinary treasures through our guided food experiences. Time and again, guests tell us they discover restaurants they never knew existed, even after years of visiting Mystic.

The next time you're planning a visit, come hungry. You may arrive for the scenery, but you'll leave talking about the food. In Mystic, every bite tells part of the story.



CONNECTICUT HAS VINEYARDS?

Many visitors come to Mystic for the shoreline, the history, and the restaurants. What often surprises them is that some of Connecticut's most beautiful vineyards are just a short drive away.

Within 30 minutes of downtown Mystic, guests can discover a collection of vineyards offering scenic views, locally crafted wines, and a chance to slow down and enjoy a different side of southeastern Connecticut. From coastal properties with sweeping landscapes to family-owned vineyards tucked into the

countryside, each stop offers its own unique experience.

As the owner of Middle of the Vines, I hear the same question all the time: "Connecticut has vineyards?" The answer is yes—and more than many people realize. Connecticut is home to dozens of wineries and tasting rooms, with several located right here in our corner of the state.

What makes vineyard touring so appealing is that it combines relaxation, local agriculture, and exploration. Guests

can spend the day enjoying beautiful scenery, discovering new wines, and supporting local businesses. Whether you're celebrating a special occasion, entertaining out-of-town visitors, or simply looking for something different to do on a weekend, the region's vineyards offer an experience that feels both close to home and a world away.

Middle of the Vines offers small-group vineyard tours departing from Mystic. Guests visit three local vineyards and

enjoy transportation, a locally prepared lunch, bottled water, and a beverage at each stop. Three vineyards. Lunch. Transportation. No planning. No driving. No stress.

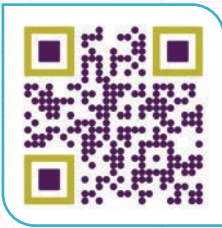
Whether you're hosting out-of-town guests, planning a date day, celebrating with friends, or checking something off your Connecticut bucket list, Connecticut wine country offers an experience that's closer than most people realize—and one that's waiting to be discovered.







Bank
with us!



Level up your
knowledge!



Ready
to move?





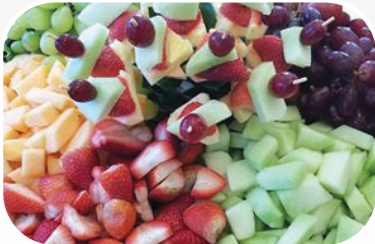
Motivate your team with McQuade's Pickup Catering

At McQuade's Marketplace we offer the convenience of online or in-store ordering combined with from scratch cooking. We are the perfect partner for all your busniess meeting needs.

We are here for you every step of the way to make sure your office staff is successful and motivated. Our goal is to exceed your expectations and to make sure your experience is nothing short of outstanding.

PICKUP CATERING

McQuade's Pickup Catering has delicious choices for every occasion. We offer entire meals, entrees, appetizers, salads, sides and desserts.



- ❖ Fruit/ Vegetable Trays ❖ Sandwich Platters ❖ Deli Platters
- ❖ Plated Meals & Stations ❖ Hor's Devours ❖ Bakery Items

Order in-store at the deli or online
ShopMcquadesMarket.com



106 Main Street, Westerly, RI 02891
Tel: 401.596.2054
14 Clara Drive, Mystic, CT. 06355
Tel: 860-536-2054