### MOORE COUNTY ECONOMIC DEVELOPMENT PARTNERSHIP

**Building More Than The Economy** 





### **QUARTERLY REPORT**

**September 30, 2025** 



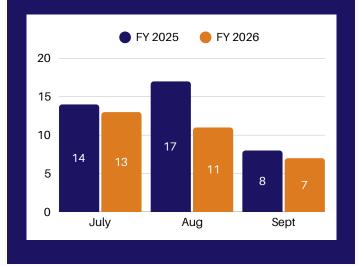
### BUSINESS RECRUITMENT, EXPANSION, & SUPPORT

This quarter, MCEDP managed twenty (20) active business leads. Industries included manufacturing, recreation, office, and retail.

### BUSINESS LEADS

From July to September MCEDP responded to **31** NEW business leads, slightly less than the same time period last year.

MCEDP submitted a building or site for **five (5) of the 31 leads**, or **16%,** received this quarter. These leads represent over 200,000 square feet in potential new development.



Supporting existing Moore County businesses continues to be a top priority for MCEDP staff. This quarter, we met in-person with **ten (10) existing businesses**, including three that are evaluating expansion options. Some of the ways we helped existing businesses this quarter included:

- Identified potential buildings & locations for business expansion
- Provided information on local suppliers to support B2B among Moore Co. businesses
- Obtained feedback from manufacturers on their experience with the NCSU Rural Works! Internship Program this past summer
- Provided information on local incentive policies to support business expansion
- Discussed site development alternatives & development standards
- Connected employers to workforce development resources at Sandhills Community College



# COMMUNITY & WORKFORCE DEVELOPMENT

This quarter, MCEDP continued to support the effort to restore **commercial air service** to Moore County with daily service to Washington Dulles Airport.

MCEDP support included:

- Assisting in fundraising efforts for the \$3 million Minimum Revenue Guarantee (MRG) required by the carrier for a twoyear service contract.
- Exploring options for how to accept MRG funds and which entity should contract with the carrier.

MCEDP continues to receive positive feedback from business leaders on their desire for commercial air service.

## PRODUCT DEVELOPMENT

MCEDP explored alternative access options with property owners adjacent to the **Iron Horse Industrial Park** to reduce the overall cost to construct an access road. We also secured \$100,000 in funding from an EPA Grant through the Central Pines Council of Governments and finalized the scope of work for a Phase 2 Environmental Site Assessment that will be funded by the grant.

This quarter, MCEDP also helped the Town of Robbins access \$40,000 of the same EPA grant to conduct additional environmental assessments on the old Milliken site owned by the town.

#### ENTREPRENEUR-SHIP

Planning began for the 2025 Sandhills Entrepreneur Summit, which will be held at The Fair Barn in Pinehurst on November 13. This year, MCEDP partnered with RIoT, an entrepreneurial support organization in the Triangle, to create а full-day programming that includes multiple interactive workshops, breakout sessions, inspirational speakers, and access to over a dozen entrepreneur support organizations.

MCEDP also secured a \$5,000 grant from NC IDEA to support this year's summit.

Local commercial air service could be a game changer for our region. It's not just about convenience — it's about keeping Moore County competitive and helping businesses, large and small, grow.

### **ABOUT US**

Moore County Economic Development Partnership is a not for profit public/private partnership for economic development in Moore County, NC.

### **OUR MISSION**

To increase economic prosperity and improve the quality of life for Moore County's citizens through the creation of quality jobs and capital investment in our communities.



### **OUR STAFF**



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