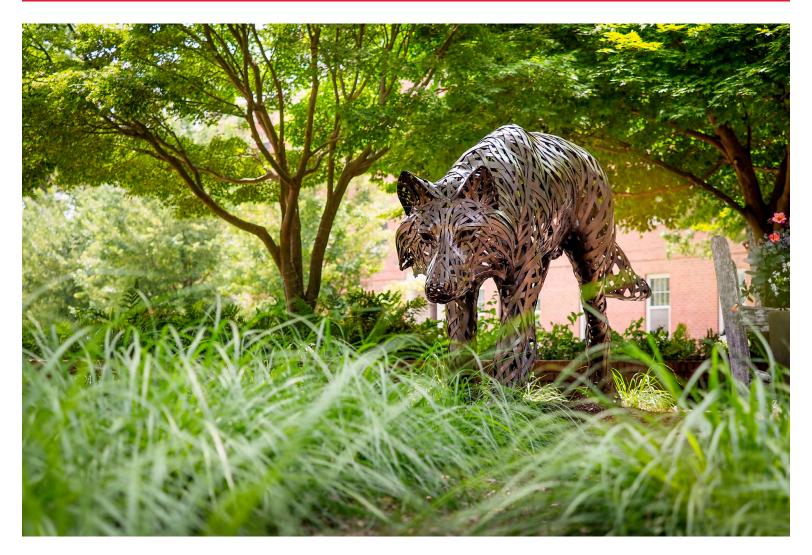
# NC STATE UNIVERSITY



# STUDENT MEDIA

2020-2021 Media Kit

# We are NC State Student Media

# TECHNICIAN

Technician, which turned 100 years old in 2020, publishes a print newspaper each Thursday and updates its website daily with news, sports, arts and entertainment and commentary of interest to the NC State community.



WKNC 88.1 FM HD-1/HD-2 is NC State's student-run, non-commercial radio station broadcasting indie rock, hip-hop, metal and electronic music at 25,000 watts, 24/7/365. WKNC has been broadcasting for more than half a century; WKNC HD-2, which was launched in January 2019, is available exclusively on HD radios and online. With a broadcast footprint reaching all of the Raleigh-Durham-Chapel Hill market, WKNC has nearly 1.5 million potential listeners within its coverage area and an even wider audience with its online streams. In addition to music, WKNC also broadcasts Wolfpack baseball and women's basketball games.

### NUBIANMESSAGE

Founded in 1992, Nubian Message is a biweekly newspaper and website serving NC State's Black students and other underrepresented communities.

### ROUNDABOUT

Roundabout is a glossy general interest magazine that covers student life, arts and culture, including our annual orientation issue.



NC State's oldest and most award-winning publication, Agromeck yearbook has served as the annual historical record of events, in both words and photos, from a student perspective since 1903.



Windhover is NC State's annual literary, visual and musical arts magazine. It has showcased the creativity of students, faculty, staff and alumni for more than 50 years.

### **Contact Us**

(919) 515-2411 media-sales@ncsu.edu Student Business Office General Manager Lucas Martin, media-sales@ncsu.edu

304 Witherspoon Student Center Campus Box 7318 Raleigh, NC 27695 Business & Marketing Adviser Zanna Swann, zwswann@ncsu.edu

Student Media Director Patrick Neal, pcneal@ncsu.edu

# Maximize Your Marketing Dollars

### **Holy Cow Frequency Discounts**

- 12 months of advertising with any combination of outlets or products 40% off
- 6 months of advertising with any combination of outlets or products 30% off
- Two ads within two months of one another in any outlet 20% off
- Prepayment discount (must be paid prior to the run of the first ad) 5% off

#### Full Gallon - \$3,230 Value for \$2,325

- Full Page Color Roundabout
- Full Page Color Technician
- Full Page Color Nubian Message
- Premium Week of WKNC HD-1 & HD-2 (21 spots each)
- Online Leaderboard Ad (your choice of outlet) up to \$300 worth
- Social Media posts (your choice of outlet) up to \$100 worth

#### **Quart - \$1,095 Value for \$875**

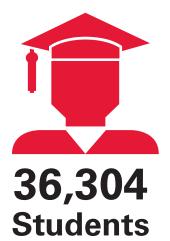
- Quarter Page Color Roundabout
- Quarter Page Color Technician
- Quarter Page Color Nubian Message
- Basic Week of WKNC HD-1 & HD-2 (10 spots each)
- Online Rail Ad (your choice of outlet) up to \$75 worth

#### Half Gallon - \$1,840 Value for \$1,380

- Half Page Color Roundabout
- Half Page Color Technician
- Half Page Color Nubian Message
- Plus Week of WKNC HD-1 & HD-2 (15 spots each)
- Online Rail Ad (your choice of outlet) up to \$150 worth

NO SUBSITUTIONS. MUST BE USED IN SAME ACADEMIC YEAR.

### NC State at a glance ...



NC State was founded in 1887 as a land-grant university with a mission to teach agricultural and mechanical arts. Located in Raleigh, NC State is the largest of 16 schools in the University of North Carolina System.



**2,372** Faculty



6,898 Staff



NC State offers 100+ undergraduate programs, 100+ master's programs, 60+ doctoral programs, and a Doctor of Veterinary Medicine program.



Consistently ranked by U.S. News & World Report as a "best value" among public universities in the U.S.

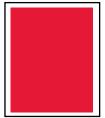
# In Print

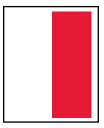
# TRCHNCIAN

Fall 2020 publication dates -- ad copy/art due one week prior

Aug. 13	Sept. 3	Sept. 24	Uct. 15	Nov. 5
Aug. 20	Sept. 10	Oct. 1	Oct. 22	Nov. 12
Aug. 27	Sept. 17	Oct. 8	Oct. 29	Nov. 19

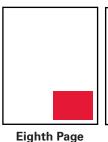
3,000 copies distributed each Thursday 🔷 87 distribution locations on and near campus 📤 Completely student-run

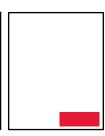












**STANDARD Open Rate** Campus Rate Color

**Full Page** (9.5"X12.75") \$900 \$750 Included

**Tall Half Page** (4.68"X12.75") \$475 \$400 Included

(9.5"X6.375") \$475 \$400 Included

(4.68"X6.375") \$250 \$200 Included

(4.68"X3.188") \$130 \$100 Included

Sixteenth Page (4.68"X1.594") \$70 \$50

Included

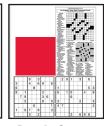


#### **INSERTS**

\$300 per issue with at least 3,000 inserts provided by client at least 10 days before publication. Some limitations apply -please call for details.







**PREMIUM Open Rate Campus Rate** Color

(9.5"X1.325") \$750 \$600 Included

(9.5"X12.75") \$1,200 \$1,000 Included

**Puzzle Space** (4.75"X4.75") \$100 \$85

Unavailable

### NUBIANMESSAGI

Fall 2020 publication dates - ad copy/art due one week prior Oct. 8 Nov. 5

Aug. 13 Sept. 10 Oct. 22 Aug. 27 Sept. 24 Nov. 19

2,000 copies distributed every other Thursday • 72 distribution locations on and near campus • Completely student-run



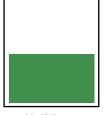


**Back Page** (11.375"X11.5") \$300 \$250

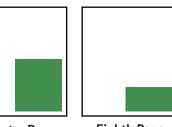


Included

**Full Page** (11.375"X11.5") \$280 \$225



**Half Page Quarter Page** (11.375"X5.75") (5.1"X5.25") \$140 \$70 \$115 \$60 Included Included



**Eighth Page** (5.1"X2.6") \$35 \$30

Included

**Open Rate Campus Rate** Color

Page 4

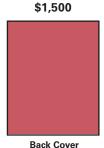
Included

# In Print

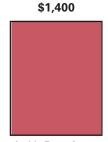
# **ROUNDABOUT**

- 2,500 copies distributed each issue
- 52 distribution locations on and near campus
- Fall 2020 publication date: Monday, Oct. 12 (ads due Sept. 21)

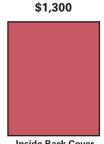
#### **Premium Placements**



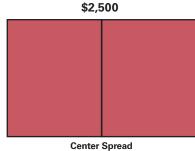
8.5 x 11 inches



**Inside Front Cover** 8.5 x 11 inches

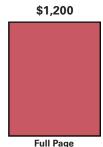


**Inside Back Cover** 8.5 x 11 inches

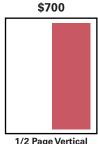


17 x 11 inches

#### **Standard Placements**



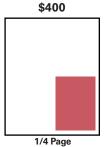
8.5 x 11 inches



1/2 Page Vertical 3.924 x 10.25 inches



1/2 Page Horizontal 8 x 5 inches



3.924 x 5 inches

### Where we're distributed

All listed distribution locations house Technician newspapers. Additional housed print publications are listed after each location. Distribution locations are subject to change during the course of the year, due to construction, traffic and facilities changes.

- Admin I (2) Nubian, Roundabout
- Admin II Nubian, Roundabout
- Admin III Nubian, Roundabout
- Alumni Center Nubian, Roundabout
- Aloft Hotel Nubian, Roundabout
- Avent Ferry Nubian, Roundabout
- Bad-A-Wings Nubian, Roundabout
- **Bell Tower**
- Biltmore Hall
- Bostian Hall Nubian
- Bragaw Hall Nubian, Roundabout
- Brickyard Nubian
- **Brooks Hall**
- Bruegger's Bagels (2) Nubian, Roundabout
- Butler Building Nubian, Roundabout
- Caldwell Hall Nubian, Roundabout
- Champions Nubian, Roundabout
- Clark Dining Hall
- Cloo's Coney Island Nubian, Roundabout
- College Inn Nubian, Roundabout

- · College of Textiles
- Cox Hall
- Cup-A-Joe (2) Nubian, Roundabout
- D.H. Hill Library Nubian, Roundabout
- Dan Allen Parking Deck Nubian
- Daniels Hall Nubian
- Engineering Building I Nubian
- Engineering Building II
- Engineering Building III Nubian
- **Foundation Office**
- Fountain Dining Hall
- Fresh Berry Nubian, Roundabout
- Global Village Nubian, Roundabout
- Groucho's Nubian, Roundabout
- Harris Hall
- Hillsborough Street
- Holladay Hall (2) Nubian, Roundabout
- Honors Commons Nubian, Roundabout
- Hunt Library Nubian
- Jersey Mike's Nubian, Roundabout

- · Lee Hall Nubian, Roundabout
- Live It Up Hillsborough Nubian, Roundabout
- Man-Mur Barber Shop Nubian, Roundabout
- Metcalf Hall Nubian, Roundabout
- McKimmon Center Nubian
- Morrill Drive Bus Stop Nubian
- Motor Pool/Fleet Services Nubian, Roundabout
- North Hall Nubian, Roundabout
- Oval Drive Bus Stop Nubian
- **Oval Shops**
- · Park Shops Nubian
- · Pullen Hall Nubian
- Recycling & Waste Reduction -Nubian, Roundabout
- Repairs & Renovations Nubian, Roundabout
- Reynolds Coliseum Nubian
- Research Building III
- Ruckus Nubian, Roundabout
- Sammy's Tap & Grill Nubian, Roundabout

- · SAS Hall Nubian
- Student Health (3) Nubian, Roundabout
- Sullivan Hall Nubian, Roundabout
- Talley Student Union (3) Nubian, Roundabout
- The Standard Nubian, Roundabout
- Tower Hall Nubian, Roundabout
- University College Commons -Nubian, Roundabout
- University Towers Nubian, Roundabout
- Valentine Commons Nubian, Roundabout
- Veterinary School Main Entrance
- Veterinary School Port City Java
- Waffle House Nubian, Roundabout
- Weisiger-Brown Building Nubian
- Winston Hall
- Witherspoon Student Center (4) -Nubian, Roundabout
- Wolf Ridge Nubian, Roundabout
- Wolf Village Nubian, Roundabout
- Wood Hall Nubian

# **Broadcast**



- Student-run, non-commercial radio broadcasting 24 hours a day, 7 days a week
- Alternative programming includes indie rock, electronic, hip-hop and metal, with a focus on North Carolina music
- Weekend specialty shows include South Asian to classic country-and-western
- 25,000-watt signal reaches the entire Raleigh-Durham-Chapel Hill market encompassing 1.5 million people
- Regularly recognized as one of the Best Radio Stations in the Triangle by IndyWeek
- HD-2 and HD-3 channels available to listeners with HD radios
- Radio FX signal stream connects listeners worldwide
- Official broadcaster of Wolfpack baseball and women's basketball games

Donor Announcement Pricing				
Package Type 30-second spots	HD-1 Pricing	HD-2 Pricing		
<b>Basic</b> 1 morning spot daily MonFri 1 afternoon spot daily MonFri Total of 10 spots	\$200/week	\$100/week		
Plus 1 morning spot daily MonFri. 1 afternoon spot daily MonFri. 1 evening spot daily MonFri. Total of 15 spots	\$250/week	\$125/week		
Premium 1 morning spot daily MonSun. 1 afternoon spot daily MonSun. 1 evening spot daily MonSun. Total of 21 spots	\$300/week	\$150/week		

#### **Donor Announcement Guidelines**

Donor announcements on WKNC are meant to identify businesses and organizations that have provided financial support to the radio station. The FCC regularly investigates and fines non-commercial radio stations for airing impermissible advertisements. To keep in compliance, donor announcements on WKNC may **not** include the following:

- Qualitative or comparative language Phrases like "only the freshest ingredients," "Raleigh's best wings," "convenience like no other in town"
- **Price information and discounts** Phrases like "less than \$10 per month,""free estimates," "move-in rent special"
- **Calls to action** Phrases like "stop by one of our four locations," "be sure to try our signature desserts," "visit our website"
- Inducements to buy, sell, rent or lease Phrases like "how about doing something fun," "if you need anything for the great outdoors," "take the stress out of your next car purchase"

#### Sample Donor Announcement

"Programming on WKNC 88.1 is supported by Dan's Deli on Western Boulevard in Raleigh. Dan's Deli features made-to-order deli sandwiches, along with a variety of salads, soups and side dishes. Locally owned and operated since 1999, Dan's Deli is open until 3 a.m. on Friday and Saturday with delivery service available to the NC State campus and surrounding area."

### **Other Products and Services**



Single - \$25/tweet 4+ tweets - \$20/tweet

@WKNC881 has 10.500 Twitter followers as of August 2020.

#### **Rental Services**

Studio/equipment rental - \$60 per hour DJ services (1 DJ) - \$60 per hour DJ services (2 DJs) - \$120 per hour

Services billed in 15-minute increments. DJ services are for one hour minimum, with one additional hour billed for setup and takedown time.

Radio FX Top Banner One month - \$40

Your message will appear on the app hosting WKNC's HD-1 radio stream; 1,200 average sessions per month.

#### 15-sec Podcast Pre-roll

2 episodes - \$5 **5 episodes - \$10 10 episodes - \$15** 

Each WKNC podcast receives an average of 25 downloads for a cost of \$.06 to \$.10 per impression (\$60-\$100 CPM).

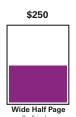
#### **Double Barrel Magazine**

A publication celebrating WKNC's 18th annual Double Barrel Benefit concert, which will be held in February 2021 in Raleigh. The magazine will include the event schedule and details, as well as profiles of the artists. Publication date will be Jan. 14, 2021 (ad deadline Jan. 4). Additional sponsorship opportunities and details are available at WKNC.org.



\$500 Back Cover







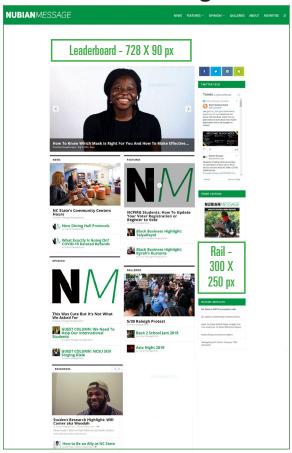


# **Online**

### technicianonline.com



### thenubianmessage.com



### wknc.org



# Online

Technician, Nubian Message and WKNC each maintain their own websites and social media platforms frequented by students, faculty, staff, alumni and community members. Online ads are due one week in advance of scheduled run date. The Student Media design team can help you with your design; just allow five additional business days for design time.

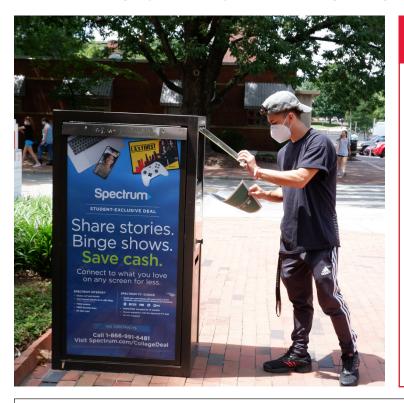
#### Technician - technicianonline.com, @NCSUTechnician, @TechSports, facebook.com/ncsutechnician Cost **Details Placement** • TechnicianOnline.com averaged over 120,000 pageviews and Leaderboard (728X90px) \$75/week, \$225/month \$70/week, \$210/month 54,000 unique users per month during the 2019-2020 school year. Top Rail (300X250px) • GIF image toggling ads cost an additional \$20 per placement \$65/week, \$195/month Middle Rail (300X250px) \$60/week, \$180/month Bottom Rail (300X250px) • 8,350+ Twitter followers of @NCSUTechnician as of August 2020 Twitter: @NCSUTechnician 1 Tweet = \$30, 3 Tweets = \$706 Tweets = \$130 • 4,320+ followers of @TechSports as of August 2020 Twitter: @ TechSports • Combination of @NCSUTechnician and @TechSports available 7,800+ Facebook followers as of August 2020 Facebook: ncsutechnician 1 Post = \$15, 3 Posts = \$406 Posts = \$70• Beginning in the Fall 2020 semester, Technician's email newsletter \$300/week Newsletter - Top Spot (600X200px) will be sent weekly to all 35,492 NC State students, and is also \$200/week Newsletter - Upper Quarter (600X200px) available to faculty, staff and the public at large. To have your name Newsletter - Lower Quarter (600X200px) \$100/week Newsletter - Campus Corner (600X200px) \$25/week added to our mailing list, go to TechnicianOnline.com.

WKNC - WKNC.org, @WKNC881, facebook.com/wknc881					
<u>Placement</u>	Cost	Details			
Upper Block (300X250px) Lower Block (300X250px)	\$50/week, \$150/month \$40/week, \$120/month	<ul> <li>WKNC.org averaged over 21,250 pageviews and 4,900 unique users per month during the 2019-2020 school year</li> </ul>			
		GIF image toggling ads cost an additional \$20 per placement			
Twitter: @WKNC881	1 Tweet = \$25 4+ Tweets = \$20 per Tweet	• 10,500+ Twitter followers as of August 2020			
Facebook: WKNC881	\$25 per post	• 9,800+ Facebook followers as of August 2020			
Instagram, WIVNC991	\$25 per post	<ul> <li>4,000+ Instagram followers as of August 2020</li> <li>Instagram ads are archived after 14 days</li> </ul>			
Instagram: WKNC881		- mstagram aus are archived arter 14 days			

Nubian wiessaye - uienubiannessaye.com, @Nubianwiessaye, iacebook.com/nubianniessaye				
<u>Placement</u>	<u>Cost</u>	<u>Details</u>		
Leaderboard (728X90px) Rail (300X250px)	\$40/week, \$120/month \$30/week, \$90/month	<ul> <li>TheNubianMessage.com averaged over 3,200 pageviews and 2,100 unique users per month during the 2019-2020 school year</li> <li>GIF image toggling ads cost an additional \$20 per placement</li> </ul>		
Twitter: @NubianMessage	1 Tweet = \$10, 3 Tweets = \$25 6 Tweets = \$40	• 1,460+ Twitter followers as of August 2020		
Facebook: NubianMessage	1 Post = \$15, 3 Posts = \$40 6 Posts = \$70	• 800+ Facebook followers as of August 2020		

# **Outdoor Advertising**

Student Media offers outdoor ad spaces at eight high-foot-traffic locations on campus. With a huge (24" X 48") display area for your full-color panel, pedestrians on campus won't miss your message.



### **Kiosk Pricing**

	Commercial Rate	Campus Rate
3 months	\$450/month/panel	\$275/month/panel
6 months	\$400/month/panel	\$250/month/panel
9 months	\$375/month/panel	\$225/month/panel
12 months	\$375/month/panel	\$200/month/panel

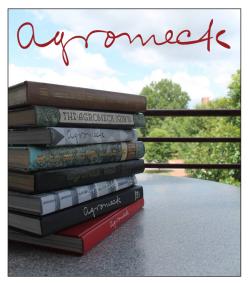
- Prices include panel production cost.
- Outdoor advertisers receive one complimentary panel change per additional three-month commitment -- one free panel change per sixmonth contract, two free panel changes per nine-month contract, and three free changes for a yearlong contract. Additional panel changes are \$100 per change.
- Commercial advertisers receive a 10% discount off the listed price for each additional panel they purchase. For example, if you purchase multiple panels for six months, the second panel would cost just \$360 a month, the third panel would cost just \$320 a month, and so on. Campus departments are not eligible for this volume discount.

#### Our Locations (2 panels available per kiosk - 1 panel per side)

Talley Student Union Witherspoon Student Center Hunt Library Engineering Building I Pullen Hall SAS Hall

Bostian Hall Carmichael Gym (Spring 2021)

# **Annual Publications**



For 2020, Agromeck is offering campus departments and organizations the opportunity to purchase full- and half-page advertisements in Agromeck at deeply discounted prices -- \$500 for a full-page ad and \$250 for a half-page ad. The deadline is Friday, April 2, 2021.

Windhover is also seeking patrons for its 55th volume. **Patron levels begin at \$25** and include listings in the book, VIP invitations to Windhover events and other special recognition of patrons throughout the year.

For more information about these special opportunities, call (919) 515-2411 or write media-sales@ncsu.edu.





# The Fine Print

### **Advertising Policies**

- 1. Student Media reserves the right to reject any advertisement for any reason.
- 2. Advertisements resembling news items will be labeled "paid advertisement."
- 3. The advertiser assumes full liability for their advertisements and agrees to hold Student Media harmless for the content of all advertisements authorized for publication and any claims that may be made against Student Media.
- 4. Student Media is not liable for damages caused by content of paid advertisements, nor is it liable for errors which do not lessen the material value of the advertisement. Ads which are in error due to the fault of Student Media and are not worth their full value will be discounted at the discretion of the Business and Marketing Manager based on the portion of the ad that was in error.
- 5. Student Media will be responsible for first-run errors only. Claims for allowance must be made within 10 business days of publication error. After this period the publication is exempt from liability due to error. The maximum limit of responsibility will be the total cost of the advertisement in which the error occurs.
- 6. Only the Business and Marketing Manager has the authority to make adjustments to charges for advertisements. All inquiries regarding such adjustments should be made by phone at (919) 515-2411.
- 7. If Student Media is designing an ad for a client, the client should allow at least an additional five business days prior to the standard deadline for camera-ready ads to allow for the design, proof and approval processes.
- 8. Ad artwork is due at least seven business days prior to publication unless special arrangements with the business and marketing manager are approved.

### **Terms and Conditions**

- 1. All rates are net. Any commission earned by an agency or placement service must be added to stated rates. Please request an agency rate card.
- 2. Payment is due prior to the first ad insertion unless credit has been established. Clients seeking credit must be approved by the Business and Marketing Manager before credit can be extended. Please allow five to 10 business days prior to deadline for processing for new advertisers.
- 3. Classified ads not placed through Technician's third-party vendor and national ads not placed through an agency must be prepaid. Classifieds do not qualify for any discounts.
- 4. Billing terms are net amount due and payable within 30

- days. Accounts over 30 days will be allowed to advertise, but only if the outstanding balance is paid in full. Accounts 60 days past due must re-establish credit to advertise. In compliance with state policy, accounts 90 days past due are turned over to the North Carolina Attorney General's office for collection.
- 5. Display advertising will be billed immediately after publication unless other arrangements are made in advance. Tearsheets will be provided following publication.
- 6. There is a \$20 service charge on all returned checks.
- 7. All cancellations must be received prior to the regular advertising deadline. Ads canceled after deadline will be billed at full value. Proofed ads that run incorrectly because the proof was returned by the advertiser after deadline will be billed at full value.

### **Mechanical Specifications**

- 1. All ads must be properly sized. If your ad is the wrong size or aspect ratio, you will be asked to resend a correctly sized file. Student Media will not distort or stretch ads. Incorrectly sized or misshapen ads may be scaled proportionally, and unused space may be used for other purposes. Proportionally scaled ads will be billed for the size the ad was requested.
- 2. A resolution of 300 pixels per inch (ppi) is required for continuous-tone photography and all rasterized images in print publications. Do not use low-resolution photography such as that downloaded from the web.
- 3. Please include your company name and run dates in the ad file name. Ads that do not include a border may have a 0.5-point border added.
- 4. We cannot guarantee the quality of ads that must be scanned from preprinted material. Do not include screened material or halftones in artwork to be scanned.
- 5. We prefer camera-ready ads in PDF (.pdf) format. Other acceptable formats include Illustrator native (.ai), InDesign native (.indd), JPEG (.jpg), Photoshop (.psd) and Encapsulated PostScript (.eps). Native files must include all needed fonts and images. EPS files should not contain a specific halftone screen or transfer function.
- 6. Unacceptable file formats include Microsoft Publisher (.pub), Microsoft Word (.doc), Microsoft Excel (.xls), Microsoft PowerPoint (.ppt).
- 7. Customers who are not confident creating PDF files should work closely with their media consultant to ensure that the files are created properly.
- 8. Please submit ads via email. You can email your ad or sponsorships as an attachment to media- sales@ncsu.edu for all of our media outlets. If the ad is too large to email, please speak to your media consultant about alternative submission options.