

September 4, 2018

The Honorable Mark Kern (Via email: mkern@co.st-clair.il.us)
St. Clair County Board Chairman
#10 Public Square
Belleville, IL 62220

The Honorable Lyda Krewson (Via email: krewsonl@stlouis-mo.gov)
Mayor, City of St. Louis
200 City Hall
St. Louis, MO 63103

The Honorable Steven V. Stenger (Via email: [sstenger@stlouisco.com](mailto:ssstenger@stlouisco.com) and kschroeder@stlouisco.com)
St. Louis County Executive
41 S. Central Avenue
Clayton, MO 63105

Dear Chairman Kern, Mayor Krewson, and County Executive Stenger:

Thank you for your letter of August 22, 2018, which was received via email from County Executive Stenger's office on August 31, 2018, on the subject of the search for the next President & Chief Executive Officer of B-State Development. Please know that we are conducting the search for Mr. Nations's successor in the most transparent manner and perhaps some information will help you understand where we are in the process to date.

As Chair of the Bi-State Board of Commissioners, I appointed a Search Committee consisting of Commissioner Jeff Watson of St. Clair County, Commissioner Mike Buehlhorn of St. Clair County, Commissioner Aliah Holman of the City of St. Louis, and myself from St. Louis County. Commissioner Watson is the Chair of the Search Committee. To ensure a professional search to attract the most qualified and competent candidates available, we have procured the services of Quest Management. Quest is one of the most respected firms in our region and is headed by Mr. Joe Wiley. Quest has served Bi-State in previous searches for President & CEO as well as other positions, and we have been pleased with the quality of the people they have brought into our service. To ensure transparency, the Board of Commissioners held a Special Meeting on July 19 devoted solely to this matter, at which meeting the job description and qualifications as well as the process and schedule were also discussed and agreed to. All of the comments I have received on this process to date have been complimentary both for its professional approach and its transparency.

This position is attracting much attention and many applicants, which is a testament to how Bi-State has expanded its businesses and reputation. The interviews that you reference in your letter have been conducted by Quest Management as they review candidates' applications, confirm qualifications, seek additional background, and address any initial questions regarding the position and the process. Quest has indicated that given the strong interest in the position and the many applications, they will be working through the month of September to narrow the potential candidates to approximately five finalists by the first week of October. The application process will

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remain open until the Board of Commissioners chooses a successor and a contract with the successful applicant is finalized.

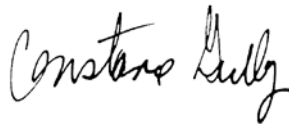
I would certainly agree that it is important that the new President & CEO have among many qualifications, the ability to have good relations with the three of you, who represent our largest customers and the largest purchasers of our services through our Metro Transit Division. It is critical to remember that while Metro Transit is currently our largest operating division, it is not our only division. We are very proud that we manage our businesses so that each of you recognizes that Bi-State is the best option for your public transportation dollars. Bi-State's jurisdiction currently includes six counties (including Madison County, which has two seats on our Board of Commissioners), plus the City of St. Louis.

It is also critical to remember that Bi-State will be searching for a President & CEO that meets our published criteria, on which there has been unanimous consensus of the Board. Please know that we welcome your input into this process, but the selection of the new President & CEO will be based on the established professional criteria and a professional and transparent process.

Mr. Stenger, I am particularly pleased to hear from you since I have attempted since you were first elected to get a meeting with you, but have never been successful in doing so. Most recently, when Mr. Nations announced his intention to leave Bi-State, I contacted your office asking for a meeting on this very subject, but did not hear back from you.

In all my time on the Bi-State Board of Commissioners, I can assure you that my colleagues and I have always conducted our business in the most professional, transparent, and ethical manner and we will do the same with this selection process. We are very proud of the tremendous successes of Bi-State over the past few years and its many achievements as one of the best managed entities in the United States, and widely recognized as such. I can assure you that it is our intention to find a successor to Mr. Nations who can continue Bi-State on its commendable record of accomplishments while taking the company to even greater success in the future.

Sincerely yours,



Constance Gully
Chair, Board of Commissioners