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<u>Object</u>: Air Canada Letter of Interest, new route development opportunity Missouri State Department of Economic Development

To whom it may concern,

Over the past decades, Air Canada has developed a strong partnership with the Missouri state through continuous growth of our schedule to/from Canada, with multiple daily flights offered from Toronto Pearson Airport to Kansas City International Airport and St. Louis Lambert International Airport.

Starting in Spring of 2024, Air Canada has strengthened those ties, offering a new and exclusive non-stop route from Montreal Trudeau Airport to St Louis Lambert International Airport, offering more opportunities for both business and leisure passengers to travel to Eastern Canada or connecting beyond.

Building on that success, Air Canada is now interested to get support regarding a new route opportunity between Vancouver International Airport and St Louis Lambert International airport starting in 2025 or 2026. Offering that new exclusive service will connect the state of Missouri with Western Canada and represent an incomparable source of growth and economic development between those regions but also including Asia with Air Canada extensive connectivity offered through Vancouver International Airport to key leisure and business destinations such as Singapore, Australia, Japan, Korea, Thailand, China or Hong-Kong.

Getting support from the State Department of Economic Development is essential to help reduce risk and ensure success of that new route.

Sincerely,

Alexandre Lefevr