



**NORTHWEST
FIBERWORX**

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Date: August 25, 2022
To: NWFX Communities
From: Sean Kio, NWFX Executive Director
Subject: Status Update

Dear Community Boards, Managers, and Members,

NWFX would like to provide our member communities with a quick update. NWFX continues to move forward with its plan to bring broadband availability and affordability to our district. Despite a recent setback, much of our work and business assets created over the last two years remain valuable, meaning we do not need to start over.

In November 2021, NWFX aligned our organization with a neighboring CUD, Lamoille Fibernet, intending to attract and secure a 30-year “anchor tenant” agreement with Google Fiber. We were close to finalizing the deal when we were notified that the financial viability of Lamoille Fibernet was of concern. As a result, the Google Fiber proposal proved unsustainable. Unfortunately for NWFX, a key provision in the Google Fiber agreement is a minimum location (homes & businesses) count that we do not meet independently of Lamoille.

So, what now? In a nutshell, negotiations with Google Fiber have come to an end. While this is disappointing, we are still actively moving forward.

Rest assured that NWFX staff and your appointed governing board representatives are hard at work pushing forward with a broadband solution that will bring significant changes to our communities. NWFX has made great strides over the last two years and continues working towards our fundamental goal to build, own, and maintain an FTTP (Fiber-to-the-Premise) open-access network. This network will create a marketplace for retail ISPs, telehealth providers, 5G providers, enterprises, schools, towns, and/or other entities.

Please do not hesitate to get in touch with us if you have any questions. We look forward to sharing more of our progress in the future.

All the best,

Sean Kio – NWFX Executive Director