## Where Stock Often Increases From \$100 to \$1000.00 Within A Few Months Or Years

At Last, You Are Offered A Chance To Share In The Earning's Of An Automobile Factory. A Line Of Manufacturing Supplying Only 50% Of The Actual Demand Of The Trade. And Often Paying Share Holders As High As 60% Up To 1300% In Dividends

But few of us realize how rapidly fortunes have been piled up by manufacturers of Automobiles. Yet in its infancy, some of the most thrilling chapters in the history of twentieth century finance have been written by the manufacturers of these gold-laden, graceful gasoline machines that have within a few years established themselves firmly in the nation's com-

But, so far, who has made the fortunes? The money lords—the kings of finance—the exclusive few.

But at last you are offered an opportunity to buy stock—to reap some of the matchless dividends—to enjoy the highest earning power from your money.

VIRGINIAN-A-50. PRICE \$3,000, FULLY EQUIPPED

### What Other Factories Have Paid In Dividends

The Chalmers Motor Company, headed by Hugh Chalmers, in 1910 DE-CLARED A DIVIDEND OF 30 PER CENT. IN CASH AND 1000 PER CENT. IN CORPORATE STOCK.

Walter E. Flanders started in the Automobile business with \$195,000, and within TWENTY MONTHS sold his interests for \$6,000,000-A PROFIT OF NEARLY 3000 PER CENT.

General Motors, with a capital of \$16,000,000, EARNED DIVIDENDS OF \$12,000,000 IN 1909-in 1910 it was FAR MORE.

For five years the Reo Motor Car Company have PAID 90 PER CENT. ANNUALLY on their stock.

Talk about the "Arabian Nights"—the record of the Automobile business In this country reads like a golden dream that would have CRAZED KING MIDAS HIMSELF

YET IT IS IN ITS INFANCY.

## To Manufacture "Virginian" Automobiles

But right here in Richmond there is a factory already in operation—already turning out a successful and superior car.

The name of the factory is The Richmond Iron Works Corporation. The name of the Automobile being manufactured is the "Virginian."

The possibilities for large dividends are just as promising as were those of the companies named here.

But the output of the factory is not great enough to supply the demandpeople are clamoring for "Virginian" cars.

The Richmond Iron Works must have more capital or miss the sale of many

So we are placing on the market a limited amount of stock—selling it to the public-the automobile buyers.

It is a rare chance.

## You May Be Too Late If You Delay But as wonderful as this opportunity is, you will have to do your part, and do it quickly, if you wish to PERSONALLY share in the earnings of the Rich-

mond Iron Works Corporation.

As stated, the shares of stock to be sold are limited.

And the price is liable to mount upward without warning. We cannot guarantee that it will remain at \$1.25 per share long (par, \$1.00).

Show your good judgment-your independence-your business foresightby writing us now.

It will take but one minute of your time-but two cents of your moneyto fill in, cut out and mail the coupon below.

#### AMERICAN FINANCE CORPORATION, Merchants National Bank Building, Richmond, Va.

Kindly send me your booklet telling about stock in the Richmond Iron Works Corporation.

## American Finance Corporation

MERCHANTS NATIONAL BANK BUILDING

RICHMOND, VIRGINIA

The Package Men Will Hold the Fort the Balance of

The offerings of loose was tobacco in all of the markets of Virginia and Morth Carolina continue to grow dis-tressingly smaller as viewed from the warehouseman's and the commission merchants' standpoint. The sales for the past week in all of the markets of the two States were not as large as

# Wood

Is usually wet because we have so many rainy days, but as I have shed capacity for about two hundred cords, and as I buy the dry original growth kind, and have been making a specialty of preparation and pleasing housekeepers. I can alleast your thirtney work I can alleast your thirtney work. I can alleast your thirtney work I can alleast your thirtney work. thirteen years, I can please you.

# Long's

1506 West Broad Street. Phone 1069-1070.

#### **Electrical Shoe Shine 5c**

A T. GRAY CIGAR COMPANY'S STORE

836 E. Main Street.

from now until another crop is ready for delivery will be confined to the dealers who handle the package goods.

Blackstone Tobacco Market.

Blackstone Va. April 8.—Report of the Blackstone tobacco market, as given by T. E. Chambers, of the Farmers' Warehouse: The general season of the past week has given good sales, the town selling about 125,000 pounds. Prices remain unchanged: long leaf shows slightly weaker; all other grades are full up. It is anticipated that the rest of the crop will move very fast, and this season will take practically all of the crop out of the country.

country.

We quote the following prices: Lugs. common. \$5.59 to \$7.75: lugs. good with length. \$5.50 to \$9; short leaf. \$7.50 to \$9; shipping, medium, \$9 to \$10; shipping, fine, \$10 to \$12; wrappers. \$12 to \$25.

out an the tooscoo remaining in the hands of the farmers.

Preparations for the new crop are being made, and it is senerally thought that an average crop will be set out in the old belt district. Reports from South Carolina state that the crop will be curtailed to some extent in that State. In Eastern North Carolina some districts report an increase in acreage, while others report a decrease, hence we anticipate an average crop in that section as compared with last year.

We have heard of but little trading in redried lots this week.

Industrial Brieflets.

The Crawley Land Company has been incorporated to do business at Smithfield and all of Isle of Wight county.

The next enterprise in the enterprising lown of Chase City is to be an ice-making plant with a ten-ton daily capacity.

Pulaski district, in Pulaski county, is soon to begin vigorous work on good roads. The money now in hand amounts to 570,000.

The Albemarle Slate Corporation, with headquarters at Esmont and an office in New York, will operate a big slate mining plant near Esmont. The company owns about 500 acres of land in Albemarle county. Virginia Beach is to have a new casino and hotel to cost \$50,000, work upon which has been started.

A new stock company is to operate a hosinto local cost shows which apply which has been started.

A new stock company is to operate a hosery mill at Morganton, N. C. R. B. Moore, of that town, is at the head of it.

The Champion Lumber Company, of Canton, N. C. has been chartered with a capital stock of \$5.000.600 and has purchased for development over 100.000 acres of Haywood county lands, centring about Canton.

The Mineola Manufacturing Company, Gibsonville, N. C. has awarded contracts for 100 box looms to replace of looms, and for three napping machines.

## Need of Good Roads in the South

to move around, to meet each other at the country store, or to engage in outside pursuits which furnish some diversion. The farmer's wife; in a country of bad roads, has little or no diversion; it is almost impossible duries to be part of the year for her to visit friends, for to attend church, and no wonder the monotony of life, where bad roads produce these results, hangs like a pall over her.

Loss Is Staggering.

Outside of the influence of bad roads against educational and religious development and outside of the adverse influence of bad roads through intensi-

influence of bad roads through intensifring the loneliness of country life, the loss to farmers, as to all others using roads, is in the aggregate staggering. We complain litterly against the railroads for freight charges, and yet put up with the cost of hauling over bad roads so many times greater

Factory Clearance Sale NOW ON Rountree Trunk Store, 703 East Broad

ISpecial to The Times Dispatch. Savanneh. Ga. Aprile S.—In discussing the subject of good roads. Richard H. Edmonds, who has been motoring through the South with a view to studying the road question, said.

The question of good roads is not only one of almost supreme economic value, but is at the same time of vital importance from the religious and educational standpoint. Some years age, I heard the president of a religious and educational standpoint Some years age, I heard the president of a religious and delegates and visitors to whom he was speaking that it was their duty to work with uniting energy to secure, the building of good roads. The said, "vain to hope to build up the churches," as peaking that it was their duty to work with uniting energy to secure the building of good roads. The said, "vain to hope to build up the churches," as peaking that it was their duty to work with uniting energy to secure the building of good roads. The more i have thought to the religious and religious activities, on the year." The more I have thought to the religious activities, on the emphasis which he laid upon the brighout over the emphasis which he laid upon the brighout over the emphasis which he laid upon the brighout the emphasis which he laid upon the brighout the religious activities, on the emphasis which he laid upon the religious activities, on the emphasis which he laid upon the brighout the religious activities, on the brighout the religious advancement, a more general prosperity on the farms, as compared with what there might be and many of the voil in the religious and educational and religious advancement, a more general prosperity of all classes of the outs the religious and the keeping at home the religious and the keeping at home the common of more were and all the country of the religious dour of everty man to the religious duty of everty man to the propose the propose the propose the propose that the propose of the propose of

The package dealers had good-business and several round lots of brights and darks changed hands at prices that no package dealer would divulge. but seid prices must have been satisfactory for with the easy condition of the banks no holder of good virginia tobacco is required to sell unless he does get a satisfactory price. The bulk of the leaf tobacco business

Spanillo Control of the darks of the leaf tobacco business

The package dealer wall divide that the long of the more active laborers, so much one deded in farm work. So long as bad one caded in farm work so long as bad to cade in farm work so long as had evelopment of the development of the fight cade in farm work so long as had evelopment of the c

No Cost Attached.

I believe it may be said without question that broadly speaking the building of good roads through any settled district does not in reality cost the county State or individual a single dollar. This is due to the fact that the construction of improved high-ways immediately results in enhancement in the values of all adjacent properties by reason, so far as the farming districts are concerned, of the higher profits which come through reduced profits which come through reduced cost in cultivating and shipping all products. A striking illustration of this was recently given when one of the leading citizens of Delaware made an offer to that State to build a highway through the entire State at a cost of \$2,000,000, and not to be reimbursed of \$2,000,000, and not to be reimbursed except through the increased income of the counties and the State from the larger values created by the construction of the road. So confident was he, and the whole history of the building of and the whole history of the building of good roads proves the correctness of his position, that there would come enhanced values by reason of greater profits to those living along the line, that he was willing to stake \$2,000.000, and thus show his faith by his works.

Throughout the entire world there has come an awakening to the importance of building good roads. It is true that in most European countries, there are magnificent highways on which hundreds of millions of dollars have been expended, but even in lars have been expended, but even in those countries remewed attention is being given to the betterment of existing roads. The South has been tremendously handleapped by its bad roads. The need of the increased railing in the South is so great that it can searchly be overstead. that it can scarcely be overstated, and yet vitally important as are enlarged railroad facilities, they are not

Losing Millions.

The South is annually losing millions

or three years.

The Burley offerings were also very higher than the figures they were goling at two weeks ago.

The package dealers had good/busl-no package dealer would divulge, but said prices must have been satisfactory, for with the content of the package dealer would divulge, but said prices must have been satisfactory, for with the content of the loneliness of the lone of the lonelines of the loneliness of the lone of the loneliness of the lone, and the keeping at home the none development of the sount pool them to religious and educational activities. It is not possible to retain the not the figure than the loneliness on the large than the lone of the lone of the lone of the lone of the lo owned in America. But the automobile is not simply a pleasure vehicle: It is an expression or exponent of a new power which has come into the world for the betterment of mankind, the advancement of civilization and the enormous expansion of national progress and prosperty. The motor car means that mechanical power for transportation for business and pleasure, and in various agricultural pursuits, is to take the place of muscle power. About three-quarters of a centrury ago, when the first locomotive built in the United States for an American railroad was constructed for a Southern road, the

States for an American railroad was constructed for a Southern road, the far-seeing people of that day named it 'The Best Friend.' They realized that mechanical power as typified in the locomotive and the railroad marked, a new era in human affaire. that mechanical power as typinos the locomotive and the railroad marked a new era in human affairs, a mighty step in the advancement of civilization. To-day the little gasolene engine which runs the motor car, the motor truck, which pumps the water for all farm uses from that of supplying the house to that of irrigating purposes, might be called "The Best Friend." The motor car is merely one of the influences at work to bring this new power, with all its influence for good, into universal play. The motor car thus becomes a tremendous influence in the creation of a universal sentiment for good roads, and at the fluence in the creation of a universal sentiment for good roads, and at the same time stimulates the mechanical genius of the rising generation, quickens the inventive faculties of thousands of young men and brings to the agricultural interests of the country new possibilities undreamed of a few years

SOUTHERN BUILDS NEW BOILERSHOP AT SPENCER

[Special to The Times-Dispatch.] [Special to The Times-Dispatch.]

Spencer, N. C., April & The brick work on the new bollershop for the Southern Railway Company in Spencer was completed yesterday and the contractor removed his force of men to Virginia. The building, which is constructed of brick and steel, is one of the most substantial in Spencer. A tio large amount of modern and costly machinery will be installed in the building this spring. The wells of a new two-story brick office and store building, which has been under construction also for the Southern in Spencer for several months, have been completed, and the building will soon be finished.

#### Rauroads

Richmond, Fredericksb'g & Potomac R. R. TO AND FROM WASHINGTON AND BEYOND. Leave Richmond | Arrive Richmond

20 P.M. Byrd St. Sta. \*12.50 night Byrd St. Sta.

ACCOMMODATION TRAINS-WEEKDAYS.

\*Daily. †Weekdays. ¿Sundays only. All trains to or from Byrd Street Station (except trains leaving 4.50 s. m. and arriving s.50 night) step at Elbs. Time of arrivals and departures not guaranteed. Read the signs.

Richmond & Petersburg Electric Railway

Cars leave Manchester Seventh and Perry Streets, for Petersburg: 8, \*9, 10, 11, \*\*\*.
\*6, 7, 8, \*9, 10 P. M.
P. M. for Chester, 12:00 midnight for Petersburg. Cars leave Petersburg, foot of Sycamore Constitution of Sycamore Street, for Manchester: 15:15, 5:35, \*7:15, 7:25, 8:35, 9:35, 10:35, 11:35 
A. M., 12:35, \*1:35, 2:35, 3:35, \*1:35, 5:35, 6:35, 6:35

A. M., 12:36, "1:36, 2:35, 3:35, "1:35, 5:26, 6:35, 7:25, 9:35, 7:36, 11:36, P. M.

¡Daily except Sunday and holidays,

"Carries baggage and express.

"Limited, except Sundays and holidays,

"Limited, except Sundays and holidays,

All cars from Peters Furg connect with
cars for Pichmond.

#### NORFOLK SOUTHERN

Ly. Norfolk: \*3:5 and \*11 A. M., \*9 P. M., for Eastern Carolina and the South. Lv. Raiegin: \*6:15 A. M., \*18 and \*9:15 P. M., for Eastern Carolina and Norfolk. Pullman Sleeping Cars between Norfolk. Pullman Sleeping Cars between Norfolk. \*7Daily. †bally Er. Bun. C. D. LEGRANDE, G. A. American Nations. Bank. \*Phone Mource 1557. Richmond, W. W. CROXTON, G. P. A. Norfolk Va.

W. W. CROXTON, G. P. A. Norfolk Va.

SOUTHERN RAILWAY

TRAINS LEAVE RICHMOND.

N. B.—Following schedule figures published
as information and not guaranteed:
6:10 A. M.—Daily-Local for Charlotte, Durham and Raleigh. 10:45 A. M.—Daily-Limit6:-For all points South Drawing Room
Buffet Steeping Car to Memphis via Asheville and Chattanocsa. 3:00 P. M. Ex. Sun.—
Local for Durham and intermidate stations.
6:00 P. M. Ex. Sun.—Keysville Local. 11:45
P. M.—Daily-Limited—For all points South.
Pullman ready 9:40 P. M.

1'30 P. M.—Ex. Sun.—T. West Pt. connecting for Baltimore Mon. Wed. and Fri. 6:00
A. M.—Ex. Sun. and ... P. M.—Mon., Wed.
and Fri.—Local to West Foint.

TRAINS ARRIVE RICHMOND.
From the South: 6:50 A. M., 8:06 P. M.,
dailing 8:40 A. M. Ex. Sun.; 12:55 Ex. Sun.;
2:06 P. M. daily. From West Point: 9:30 A.
M. Daily: 11:25 A. M. Wed. and Fri.; 4:25 P.
M. Ex. Sun.

S. E. BURGESS, D. P. A.

920 E. Main St. 'Phone Madison 455.

#### Atlantic Coast Line EFFECTIVE APRIL 4, 1911. TRAINS LEAVE RICHMOND DAILY.

f. and 7:35 P. M.

For N. & W. Ry. West: 6:15 A. M., 9:00 A.

M. 3:00 P. M. and 9:20 P. M.

For Petersburg: 1:00 A. M., 6:15 A. M., 8:15

A. M., 9:00 A. M., 12:10 P. M., 5:30 P. M., 6:10 P. M., 5:00 P. M., 7:35 P. M., 9:30 P. M.

11:45 P. M., 5:06 P. M., 7:35 P. M., 9:30 P. M.

Por Goldsboro and Fayetteville: 4:10 P. M.

Steamers issue Narfolk for Boston, Name Providence R. I. For M., 5.06 F. M., 1.38 F. M., 1.38 F. M., 1.30 F. M.

C. S. CAMPBELL D. P. A.

The Valentine Museum ELEVENTH AND CLAY STREETS.

Open daily from 10 A. M. to 5 P. M.
Admission, 22c. Free on Saturdays.

#### Railroads.

Norfolk and Western Railway

M. \$6:35 P. M.; \*11:30 P. M. From the West:
5:55 A. M. a2:50 P. M.; b2:15 P. M.; 6:55 P. M.

\*9:60 P. M.

\*Daily, aDaily, ex. Sunday, bSunday only,
Pull man. Parlor and Sleeping Cara, Cafe
Dining Cara, C. H. BOSLEY,
D. P. A., Richmond, Va.

W. B. BEVIIA, G. P. A. Roanoke, Va.

SEABOARD AIR LINE.

Southbound trains scheduled to leave R mond daily: 9:10 A. M.—Local to Norl 1:20 P. M.—Sleepers and coaches, Atla Birmingham. Savannah, Jacksonville Florida points. 9:50 P. M.—Sleepers coaches, Savannah, Jacksonville and Flo points. 11:13 P. M.—Sleepers and coaches; lang. Birmingham, Memphis and the Sol

#### in Richmond daily: 5:32 A. M., 7:22 A. M. 5:06 P. M., 5:40 P. M. Chesapeake & Ohio Railway

Guesapeane & Uiilo Rallway

9:30 A. Daily-Fast train to Old Point
4:00 P. Nexport News and Norfolk
7:40 A. Daily-Local to Newport News
5:50 P. Daily-Local to Old Point
10:00 P. Daily-Louisville and Cincinnati
11:00 P. (Puliman.
6:45 P.-Daily. "St. Louis-Chicago Special"
Pullmans.
8:30 A.-Daily-Charlottesville. Week daysHinton.
5:15 P.-Week days. Local to Gordonsville.
10:00 A.-Daily. L'burg. Lex. C. Forge.
5:15 P.-Week days. To Lynchburg.
TRAINS ARRIVE RICHMOND.
Local from East-8:25 A. M., 7:50 P. M.
Through from East-8:25 A. M., 6:35 P. M.

Local from East-8:25 A. M., 7:50 P. M.
Through from East-11:25 A. M., 8:38 P. M.
Local from West-78:30 A. M., 9:50 A. M.,
1:20 P. M.
Through-7:00 A. M., 2:45 P. M.
James River Line-8:25 A. M., 6:15 P. M. **S**teamboats

#### **OLD DOMINION LINE**

#### GOING ABROAD?

Then "ASK MR. BOWMAN" about TRAINS LEAVE RICHMOND DAILY. that ticket from Richmond to LONDON For Forida and South: 1:00 A M. 8:15 A and back to Richmond only \$112.50.

S. H. BOWMAN, Southern Tourist Agent. For N. & W. Ry. West: 6:15 A. M., 9:00 A. Phone Mad. 5154. 708 E. Main St.

Fabre Line AZORES-ITALY. 

\*Sails from Providence, R. L. May 12. S. H. BOWNAN, 768 E. Main Sc.