

Dear Mr. Harvey,

On behalf of the Ojai Unified School District (OUSD), I am writing to formally propose a joint use agreement between the District and the City of Ojai for shared operation of the new OUSD Aquatic Center.

This collaboration represents a new and exciting endeavor for both of our entities. As such, we recognize that while we can create a thoughtful operational plan now, it will be essential to establish a process of regular review and adjustment as we gather real-world data on costs, usage, and community impact in the years to come.

OUSD is proud to have committed over \$16 million to bring this state-of-the-art facility to life for the benefit of our students and the broader Ojai community. In the spirit of partnership, we propose that the City be granted access to the Aquatic Center without a predetermined cost for use of the facility itself. Instead, both parties will share in the ongoing operational costs necessary to keep the center open and thriving.

Under this proposed agreement:

- **OUSD will cover core operational costs**, including but not limited to estimated utilities, maintenance, operational supplies, and required permits.
- **The City of Ojai will be responsible for staffing**, including the hiring and compensation of the Pool Manager, lifeguards, and any other personnel required for day-to-day operations.
- **The City will maintain the facility's usage calendar** and serve as the primary point of contact for user groups, ensuring coordinated and equitable access.
- **Together, OUSD and the City will establish a fair and transparent rate structure** for outside entities and community groups. These rates will be benchmarked against comparable public pool facilities. If either party wishes to subsidize a particular user group, this will be done with mutual agreement or by covering the difference between market and subsidized rates.
- **On a quarterly basis**, both parties will meet to reconcile the facility's finances. All operational expenses will be totaled, along with revenues and any subsidies provided. The resulting net profit or loss will be shared equally between OUSD and the City of Ojai.

We believe this partnership presents a valuable opportunity to provide high-quality aquatic programming for our students and residents, while also modeling effective, resource-sharing collaboration between public agencies.

We look forward to discussing this proposal in more detail and working together to ensure the long-term success of the Ojai Aquatic Center.

Sincerely,
Kevin Olson
Assistant Superintendent
Ojai Unified School District