

## Let's Talk REAL ESTATE

## Nancy "P." (Pollinger) Storino Real Estate Presented by

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Recipient of Top Producers Award 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017

OF LOCAL INTEREST If you are predicating your decision to sell your home on the prevailing opinions of experts across the country, you should narrow your focus more closely to the market conditions in your immediate area. The market conditions in your neighborhood are so unique as to defy "conventional wisdom" of media experts and the national market. So, if you are thinking about buying or selling a home, do not allow your (in) actions to be dictated by the prevailing mood. Instead, consult with an experienced local real estate agent, who can provide a real and comprehensive look at the local conditions. Why would you look at a national weather map to see if the sun

is shining outside your door????? If you are curious as to whether or not it is a good time to sell, observe what is happening with real estate sales in your community. A timely market analysis based on properties similar to yours is your best indicator. To learn more contact "D" STORINO 315-788-7171 FROM 9AM-8PM, 7 DAYS A WEEK when you are ready to buy or sell. Always feel free to call me on my cell anytime 315-783-1388, 9am to 8pm daily. A buyer who can afford \$200,000 today maybe forced back to \$160's or \$170's sellers are realizing the best prices they ever see due to the low interest rate. Right Now ... Right Now...cannot be a better time to sell!! Right Now is a perfect time to sell!! HINT: Please call us to list soon we will endeavor to educate you in every step of the way.



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