

# 2025 MEDIAKIT

# **M**FOUS

LEGACY | LUXURY | LIFESTYLE

As Nashville's most trusted source for luxury lifestyle coverage, Nfocus takes readers inside the world of Nashville's most affluent tastemakers and leaders. Partnership with us is an entrée to Nashville social connections.

> NFOCUSMAGAZINE.COM @NFOCUSMAGAZINE

# YOUR INVITATION TO NFOCUS

Nfocus is Nashville's longest-running, premier luxury lifestyle magazine.

Created by society insider Herbert Fox in 1993, *Nfocus* is the most trusted source for Nashville's luxe lifestyle offerings. Each month, we give our readers insider access to the city's illustrious and vibrant philanthropic and fashionable events, ranging from high-profile galas to intimate and exclusive gatherings. Whether it's a behind-the-scenes sneak peek at the Symphony Fashion Show or in-depth interviews with Nashville trend-setters, *Nfocus* offers exclusive access not available in other print publications in the marketplace.

Our editorial features and monthly columns are created to appeal to the cultured tastemakers, educated philanthropists, affluent consumers and community leaders who comprise our readership. We showcase the very best that Nashville has to offer in every single print issue, on our website, in our editorial newsletters and on our social media platforms. Our original content, produced monthly by a staff of local contributors exclusively for our publication covers the latest trends in fashion, dining, travel, arts, culture, and more. With a desire to shine a light on Nashville's thriving philanthropic and business communities, we focus on the events, individuals, organizations and artisans that make Nashville so unique.

The enclosed information will provide you with the details needed to advertise with *Nfocus*. Research indicates that the most affluent and responsive consumers in the Middle Tennessee area are loyal *Nfocus* readers, making it the most effective advertising vehicle to reach the market's influential VIPs, trendsetters and luxury consumers.

We look forward to partnering with you.

The Nfocus Team





### OUR READERS

Nfocus readers are affluent, discerning, educated and philanthropic community and business leaders. They have a healthy discretionary income to spend on the products, places, experiences and services we highlight in every issue and a taste level that is unparalleled. They appreciate the finer things in life and are committed to investing in the organizations and businesses that make Nashville such a well-rounded, cultured and benevolent community.

#### WHAT OUR READERS SAY



While I have loved scouring the pages of Nfocus for years, I find myself craving each new issue even more these days. Life has me away from Nashville a little more often than usual so having Nfocus to highlight the social side of Nashville keeps me connected to my friends and the community that I love so much.

#### **ANGELA BOSTELMAN** Community Volunteer

The content of the magazine exceeds expectations in how substantive the articles are and how the content is incredibly relevant to life lived in our thriving and everchanging, dynamic city that we all call home -Nashville!

**NATALIE CLEMENTS** 

Community Volunteer



wait to read each copy cover to cover."

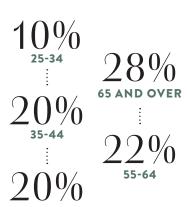
**NANCY PETERSON HEARN** Chairman Emeritus, Peterson Tool

# MORE ABOUT OUR READERS

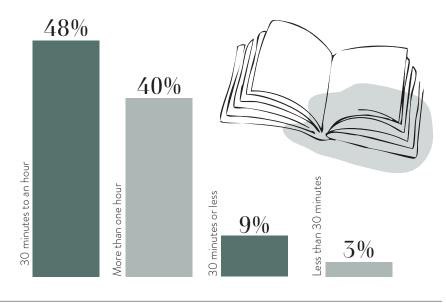
#### **GENDER OF READER**



#### AGE OF READER



#### TIME SPENT READING NFOCUS



#### **HOW NFOCUS IS READ**

77%	31%	53%
PRINT ISSUE	WEBSITE	вотн

#### **OUR READERS**

Visited an Advertiser's Website 76%

Purchased a product featured in Nfocus 56%

Attended an event or activity because it was featured in Nfocus 81%

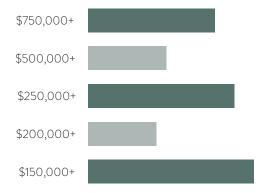
Entertain at home at least once a month 64%

### IN THE NEXT 12 MONTHS READERS PLAN TO

Build a home	5%
Buy a home	16%
Renovate their home	17%
Renovate their outdoor living space	14%



### OUR READERS' HOUSEHOLD INCOME







## INSIDE EVERY ISSUE

Our engaging editorial content is curated and created exclusively for *Nfocus* by a team of local writers, photographers, stylists and designers. Our staff knows this city inside and out, allowing us to produce stories that matter most to our readers. Here's a sample of what you can find every month in *Nfocus*.

#### **BEHIND THE SCENES**

Get to know the leaders, trendsetters and change agents who are doing noteworthy things in Nashville through our Behind the Scenes column. This monthly profile allows readers to get intimately acquainted with the city's movers and shakers and what makes them tick.

#### **EVENT COVERAGE**

Our Nfocus team brings more comprehensive coverage of Nashville's social and philanthropic scene than any other publication in town. With incredible photography and captivating stories, we offer an insider's look at roughly 150 events every year.

#### **NRETROSPECT**

Take a trip down memory lane each month as we feature historic photographs and anecdotes from Nashville's past.

#### STEP INSIDE

Take a tour of some of Nashville's most beautiful shops, hotels, event spaces, restaurants and businesses in Step Inside. There we showcase not only the stunning design of the building but also tell the story behind the business.

#### **TAKING VOWS**

Local wedding coverage has been a part of *Nfocus* since our very first issue. Enjoy an insider's look at the city's most lavish weddings in Taking Vows.

#### TRAVEL

Our ongoing travel coverage takes readers to oppulent destinations — both near and far — providing a complete guide on the best places to visit.



## PRINT ADVERTISING

Nfocus offers exclusive access not available in other print publications in the marketplace. Through top-notch editorial content, professional photography and beautifully designed layouts, Nfocus reaches affluent and discerning readers throughout the Middle Tennessee market, with a concentration in Davidson and Williamson counties, including Belle Meade, Green Hills, West End, Bellevue, Downtown, Franklin and Brentwood. Distributed at Nashville's top boutiques, salons, spas, choice restaurants, grocers, banks and more, visit our website to find a copy near you.

Nfocus consistently boasts a 99% pickup rate of its 16,000 monthly printed copies.

SIZE	12X	8X	4X	OPEN
Two-Page Spread	\$4,440	\$4,930	\$5,720	\$6,360*
Back Cover	\$4,600	n/a	n/a	n/a
Inside Covers	\$3,800	n/a	n/a	n/a
Full Page	\$1,999	\$2,250	\$2,650	\$2,995
1/2 Page	\$1,150	\$1,495	\$1,595	\$1,795
1/4 Page	\$500	\$635	\$750	\$850

Full color and basic design services included in rates. All rates shown are NET  $$^{\ast}$$  Includes premium positioning



1/4B and 1/2V Example



# DIGITAL & EMAIL ADVERTISING

#### WEBSITE ADVERTISING

Our website gives readers even more exclusive access to Nashville's top events, most fascinating personalities and interesting businesses with exclusive web-only content shared daily. With an average of 40,000 page views per month, nfocusmagazine.com delivers a coveted and engaged audience to your business with one click.



#### **PRICING**

**\$450** per month, run-of-site. Average campaign delivery of 55k impressions

#### **EMAIL CONTENT**

#### Weekly Editorial Newsletters

Our weekly editorial newsletters deliver the latest stories direct to our readers' inbox, featuring our most interesting profiles, sharing highly anticipated party coverage, dining reviews and more. Advertising placements in our weekly newsletters align your business among the most interesting stories from our editorial team.

#### **PRICING**

Top Banner **\$250**Large Feature Spot **\$400**Middle Banner **\$200**Small Feature Spot **\$150** 

#### Monthly Event Newsletter

Our monthly events newsletter, The Season, highlights upcoming events and around-town happenings from our local arts and nonprofit partners. Get a glimpse inside the social season of fundraisers, parties and local events from our advertising partners. Plan your social calendar accordingly, sell tickets and invite our lucrative list of VIP subscribers to your shows and soirees.

#### **PRICING**

Top Featured Event **\$750**Regular Featured Event **\$575** (or \$400/ month for regular advertisers)

Limit 5 spots per email. Send date typically second week of each month, unless otherwise coordinated with clients to better align with event marketing schedules



### EXCLUSIVE EMAIL CAMPAIGN

Our Exclusive Email Campaigns are a unique way to own 100% of the attention of the Nfocus email subscriber. Your email campaign will be sent to our lucrative list with your advertising message as the only content. Embed links, multiple photos or videos, share information about special sales or events or wherever you'd like recipients to land. We'll partner with you to create a customized email campaign. All art and copy is subject to editing and approval from *Nfocus* editorial team.

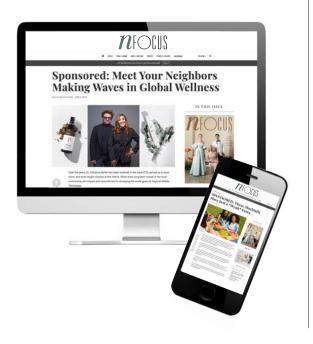
Only two exclusive email campaigns sold per month, reserve yours now.

**PRICING \$2,000** 



# SPONSORED CONTENT

Share a story about your business with a sponsored article on nfocusmagazine.com. Your original story will live on the *Nfocus* website for up to a year and will be promoted in our weekly newsletter, in a dedicated email to our exclusive subscriber list, be shared on our social media channels and more. You can provide your own art and copy, or a writer is available for an additional fee. Upgrade to have your digital sponsored content piece refitted to run in an upcoming issue of *Nfocus*.



### SPONSORED CONTENT PACKAGE INCLUDES

- Original article hosted on nfocusmagazine.com for up to a year (article content, copy and photos provided by client or freelancer available to write story for an additional fee of \$250. Final article and copy approved by client before publication. Max 1 header photo and 3 in copy photos).
- Pinned as featured story on Section Page for 1x day (style, food + drink, arts + culture, etc)
- Inclusion in one Nfocus weekly newsletter, driving traffic to the online article.
- One exclusive email sent to Nfocus 10k active subscriber list, shared as a featured article push, with link back to sponsored content piece and additional CTURL call to action button option to point readers to your site or another webpage.
- One boosted post on Facebook and Instagram from the *Nfocus* pages using pre-approved copy and images to drive traffic to online article.
- One Instagram story post using preapproved copy and images from article, with social tag and link to read article

Package Value: \$6,750+ Package Cost: \$3,500

#### **PRINT UPGRADE**

Turn your Digital Sponsored Content piece into a beautiful print display in an upcoming issue of *Nfocus*. Our design team will format your article and photos into a print spread, marked as sponsored content, that will align within the pages of our magazine.

Full Page Spread: \$1,200 Two Page Spread: \$2,000

(Print rate only available as add-on to Digital Sponsored Content Package)



#### **EXAMPLE TOPICS**

#### **FOOD + DRINK**

Chef spotlight, recipes, restaurant tours

Example: How Top Nashville Chefs use Sustanability in the Kitchen

#### STYLE + BEAUTY

Boutique profiles, what to wear, top trends

Example: A Moment with Beth Buccini of Kirna Zabete

#### **HEALTH + WELLNESS**

New treatment spotlights, beauty tips, Women's health Example: Karee Hays' Favorite

Example: Karee Hays' Favorite
Skincare Products

#### **HOME + LIFESTYLE**

Designer profiles, real estate listings, trend pages

Example: Design Trends and Tips from Local Interior Designers

#### TRAVEL + LEISURE Local attraction reviews, itineraries

Example: The Ultimate Staycation at The Joseph Hotel

Your account executive will consult with you to create a customized Sponsored Content plan to thoughtfully engage our audience and align with our editorial calendar, which is preferred. All art and content will be approved by Nfocus Editor-in-Chief and is subject to change. Only one Sponsored Content Package sold per month, so reserve yours now.



# SIGNATURE EVENTS

Experience *Nfocus* coming to life at one of our signature events. Our events offer unique opportunities to interact and engage with our readers, provide unparalleled visiblity for your brand and have face time with your ideal audience. Our events are a proven way to attract and retain affluent consumers with customized activations. Event dates, venues and details subject to change.

Contact your sales rep or our Publisher for specific event sponsorship packages and rates.





#### **HOMES OF DISTINCTION**

May 1, 2025

Location: Private luxury residence

Attendees: 300+

Nfocus celebrates the release of our May issue and unveils the identity of several honored residences through this spectacular real estate event - an upscale cocktail party at a newly listed multi-million dollar mansion. Guests will get to tour the home, mix and mingle with fellow luxury home industry folks and partake in unique activations from our sponsors.



#### FRESH FACES OF PHILANTHROPY

June 2025

Location: Nelson's Greenbrier Distillery

Attendees: 300+

Join us as we celebrate up-and-coming Nashville philanthropists with our Fresh Faces of Philanthropy reception. The distinguished honorees are 45 years or younger, active in the community and nominated by the nonprofit organizations for which they volunteer or serve on a board or committee. Honorees will be featured in our wildly popular June issue, and celebrated in style at an evening soirée featuring hors d'oeuvres, cocktails and conversation.



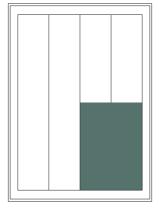
#### MOST POWERFUL WOMEN

Late August, 2025 Location: TBD Attendees: 350+

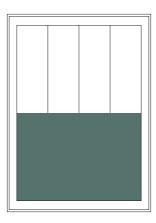
Join the Nashville Post and Nfocus magazine as we discuss touching stories, light-hearted anecdotes and hard-won wisdom at this panel discussion among some of the city's top female leaders. Our luncheon will also honor our Model Behavior honorees and engage the audience in a conversation from a terrific group of Most Powerful Women that will leave guests buzzing and inspired.



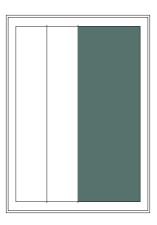
## PRINT SPECIFICATIONS



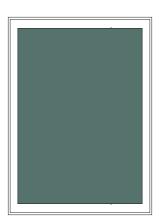
**1/4B PAGE** 4.1875"w x 6.125"h



**1/2H PAGE** 8.625"w x 6.125"h



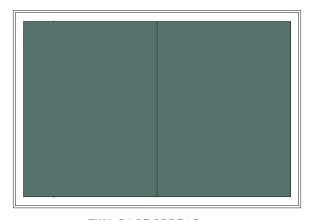
**1/2V PAGE** 4.1875"w x 12.5"h



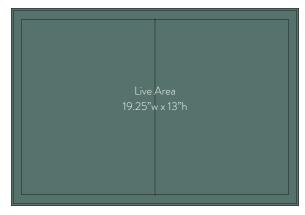
**FULL PAGE** 8.625"w x 12.5"h



FULL PAGE WITH BLEED Bleed: 10.375"w x 14.25"h Trim: 10.125"w x 14"h



**TW0-PAGE SPREAD** 17.25"w x 12.5"h



TWO-PAGE SPREAD WITH BLEED Bleed: 20.5"w x 14.25"h

Trim: 20.25"w x 14"h

### SUBMISSION REQUIREMENTS

#### FORMAT

Digital files must be sent as one of the following: 1. PDF (preferred); 2. an InDesign CS5 file for Mac packaged with fonts; 3. a highresolution (at least 300 dpi) TIFF file

#### COLOR

CMYK (no RGB or PANTONE)

#### **IMAGES**

Please make sure that any images used in your layout are CMYK and at least 300 dpi (or vector graphic in the case of illustrations and logos)

#### LIVE AREA

Clearance of 1/2" from any trim (all text and images MUST be within the live area)

#### **BLEED**

1/8" on all sides. All ads run to the edge of the magazine and require bleed

#### SUBMISSIONS

Please email ad materials to your account executive

#### CONTACT

For other questions regarding the submission of ad materials, please contact design@fwpublishing.com



## DIGITAL SPECIFICATIONS

### WEEKLY EDITORIAL NEWSLETTER ADVERTISING

(Example to right)

Top Banner 600x100
Large Feature Spot 600x400
Middle Banner 600x100
Small Feature Spot 600x600

#### THE SEASON MONTHLY EMAIL

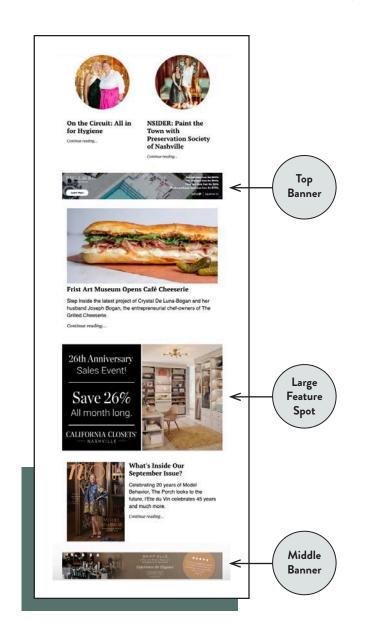
Top Featured Event
1250x 600, 50 words of copy and CTURL

Regular Featured Event 600x600, 30 words of copy and CTURL

#### **EXCLUSIVE EMAIL CAMPAIGN**

Top Header/Hero Image 1250x600
Body Copy Max 250 words
Main Info Image 1250x1000
Footer Image 1250x300
Call to Action Button Copy, CTURL(s) and
Social Media Handles
7-10 word subject line and 5-7 word preheader

Looking for a customized email design? Ask your sales rep for examples on our dynamic email offerings. Assets due minimum 1 week in advance of send date. All content subject to approval and proofing by Nfocus editorial team.





### SUBMISSION REQUIREMENTS

#### **FORMAT**

Digital files must be sent as one of the following: .jpg, .png or .gif files

#### COLOR

RBG (no CMYK or PANTONE)

#### RESOLUTION

72 DPI

#### SIZE

 $\mathsf{Max}\,\mathsf{file}\,\mathsf{size}\,\mathsf{60K}$ 

#### SUBMISSIONS

Please email ad materials to your account executive



## ISSUE & ADVERTISING PLANNER



January 2025 **BRIDAL ISSUE** 

Space Reservation & Ad Materials Deadline: Wednesday, December 11 Externally Created Ads Deadline:

Monday, December 16 **Distribution:** Thursday, January 2



May 2025 HOMES OF DISTINCTION AND DESIGN ISSUE

Space Reservation & Ad Materials Deadline:

Thursday, April 17

Externally Created Ads Deadline: Tuesday, April 22

Distribution: Thursday, May 1

Momes of Distinction Event / Steeplechase Style Contest/Insider's Guide to Realtors



September 2025 MODEL BEHAVIOR

Space Reservation & Ad Materials Deadline:

Tuesday, August 12

Externally Created Ads Deadline: Friday, August 15

**Distribution:** Thursday, August 29



February 2025 **BEST PARTIES ISSUE** 

Space Reservation & Ad Materials Deadline: Thursday, January 16

Externally Created Ads Deadline:

Tuesday, January 21 Distribution: Thursday, January 30



June 2025 **FACES OF PHILANTHROPY** AND STEEPLECHASE ISSUE

Space Reservation & Ad Materials Deadline:

Thursday, May 15

Externally Created Ads Deadline:

Tuesday, May 20

Distribution: Thursday, May 29

Tresh Faces of Philanthropy Event



March 2025 **EPICUREAN ISSUE** 

Space Reservation & Ad Materials Deadline: Thursday, February 13

Externally Created Ads Deadline:

Tuesday, February 18

Distribution: Thursday, February 27

Music City Food & Wine Preview



**July 2025** THÉ GREAT OUTDOORS AND SWAN BALL ISSUE

Space Reservation & Ad Materials Deadline:

Thursday, June 19

Externally Created Ads Deadline:

Tuesday, June 24

Distribution: Thursday, July 3



#### August 2025 TRAVEL AND DESTINATION **DINING ISSUE**

Space Reservation & Ad Materials Deadline:

Externally Created Ads Deadline:

Tuesday, July 22

Distribution: Thursday, July 31

Most Powerful Women Event



#### October 2025 **HEALTH, WELLNESS** AND BEAUTY ISSUE

Space Reservation & Ad Materials Deadline: Thursday, September 18

Externally Created Ads Deadline:

Tuesday, September 23

Distribution: Thursday, October 2

M Insider's Guide to Aesthetics



#### November 2025 **ENTERTAINING ISSUE**

Space Reservation & Ad Materials Deadline:

Thursday, October 16

Externally Created Ads Deadline:

Tuesday, October 21

Distribution: Thursday, October 30



April 2025 SPRING FASHION ISSUE

Space Reservation & Ad Materials Deadline: Thursday, March 13

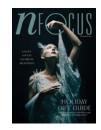
Externally Created Ads Deadline:

Tuesday, March 18

Distribution: Thursday, March 27



Thursday, July 17



December 2025 **GIFT GUIDE ISSUE** 

Space Reservation & Ad Materials Deadline:

Tuesday, November 18

Externally Created Ads Deadline:

Friday, November 21

Distribution: Thursday, December 4

The Gift Shoppe Guide

#### REGULAR FEATURES & COLUMNS: Dining | Travel | Design | Arts & Culture | Style | Weddings

\*All events and editorial content subject to change. Distribution dates subject to change. Please confirm with your account executive. Wfocus is Nashville's longest-running premier luxury lifestyle and social magazine that covers the world of fashion, the arts, travel, philanthropy and more.

Denotes Nfocus signature event or promotional insert

