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From the editor's desk



Happy 2026!
Another great year of telling the stories of the businesses that make our area run is in the books.

We've had a great time exploring the businesses that built us, and we're sending things off by profiling a pair of Urbana firms that have had a hand in some of the most well-known projects throughout the area.

Glesco Electric has been providing power to a host of prominent buildings, including many University of Illinois sports facilities, and was named the Champaign County Chamber of Commerce's 2025 Small Business of the Year.

And A&R Mechanical Contractors, which specializes in HVAC, excavation, sheet metal, civil services, construction management and plumbing, just celebrated its 100th anniversary.

Have a suggestion for others we should profile, or for a new theme for a new year? I'm all ears; my contact info is below.

—Niko

Niko Dugan is the Managing Editor of The News-Gazette. Reach him by email at ndugan@news-gazette.com or by phone at 217-393-8253.

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ON THE COVER

From left, Glesco Electric employees Zach Harrell, Vice President Kevin Mitchell, Olivia Koziol, Jenna Barnhart, President Laura Grenda and Duncan Koziol pose in the recently opened University of Illinois Philanthropy Center, for which the firm designed and installed the electrical systems.

Photo by Rob Le Cates



Visit news-gazette.com for updates of business news and event information.



Rachel Lenz

STORY Jeff D'Alessio
PHOTOS Robin Scholz

Rule No. 1 of working for the new boss of the Urbana Park District: “No ‘dark cloud’ energy,” **RACHEL LENZ** says. “I don’t tolerate consistent negativity, manipulation or behavior that breeds distrust or tension. Our work is too important — and too full of potential — to be weighed down by chaos or cynicism. I believe in fostering a team environment that lifts people up, not drags them down.”

Meet the upbeat, on-the-go leader of all things parks and recreation in Urbana, who succeeded longtime Executive Director Tim Bartlett over the summer. Lenz holds two degrees from Western Illinois University and moved here from the home of the Leathernecks — Macomb — where she had the same job title.

“When I’m not advocating for inclusive parks and community spaces, you can usually find me officiating NCAA women’s basketball games during the season. It’s a full plate, but I wouldn’t have it any other way,” says Lenz, who calls Champaign home with her fiancé and their three dogs — Kona, Ohana and Lilly.

The native of the western Illinois city of Knoxville (pop. 2,840) took time out to answer questions from Editor Jeff D'Alessio in the 295th installment of our weekly speed read spotlighting leaders of organizations big and small.

I can't live without my ... Google Calendar. If it's not on there, it simply doesn't exist. I've got my life color-coded — park district meetings, basketball refereeing, family dinners — each with their own shade to keep me on track and (mostly) on time. It's my digital brain, and I'd be lost without it.

My philosophy on meetings is ... that they work best when they're in person, have a clear agenda and create space for real connection. I believe meetings should bring people together around shared goals and spark ideas — but structure is key. Without a plan, even the best intentions can turn into a calendar clog.

The hardest thing about being a leader is ... guiding people through change — especially internal change. When something's been done a certain way for a long time, it's easy to bump up against the old "but we've always done it this way" mindset.

I believe real leadership means digging into what's been, identifying what could be, and building a strong case for why change matters. It takes empathy, patience and a steady hand to help people grow through discomfort.

The quote "growth begins at the end of your comfort zone" is one I come back to often — because change doesn't just affect systems; it affects people. And whether it's staff or the broader community, helping folks navigate that shift is one of the toughest — and most meaningful — parts of the job.

The three adjectives I hope my staff would use to describe me are ... supportive, strategic and empowering.

On my office walls, you'll find ... my certifications, both of my degrees, a few inspirational quote canvases, a whiteboard, a cork board for project renderings and a piece of metal art that looks like a treeline reflected in water —

but the reflection forms a guitar.

I also have shelves with basketballs from the two McDonald's All-American Games I've worked, and my favorite recent addition: a framed photo of a manhole cover stamped "Urbana ILL" by Fraya Replinger — the first piece of art I bought at the Crystal Lake Park Art Fair.

My professional role model is ... not just one person. I've been incredibly fortunate to learn from a number of people who've poured into me and helped shape both the person and professional I've become.

I'm inspired daily by those I've had the privilege to work with and learn from: my mom's heart for others, my dad's unwavering work ethic, John Hemingway's ability to think through the long game, Kelly Hill's commitment to lifelong learning and mentorship, Laura Leezer's joy and drive to positively impact youth, Jenn Washo's thoughtful approach to hard conversations, Maggie Tieman's talent for understanding people and building intentional connections, and Angel Renée's heart-led leadership and fearless pursuit of her dreams.

These names may not ring a bell for everyone reading this, but they — and so many others — have helped shape who I am today. I carry pieces of their influence with me every day.

I'm frugal in that ... I wear my work and outdoor shoes until they're completely worn out. If they're still holding together and getting the job done, they're staying in the rotation.

If I could trade places for a week with any other business person in town, I wouldn't mind switching with ... Bridget Broihahn from the city of Urbana. As someone who's still new to the community, I'd honestly jump at the chance to walk in just about anyone's shoes for a week to keep learning.

But Bridget stands out — every time



I've had the pleasure of working with her, she brings such positivity and energy to the table. I know that reflects both who she is and the culture she's a part of.

I think spending a week in her world would offer a great window into the needs of the community and the work the city is doing to meet them.

The single-most important question I ask job candidates during interviews is ... "what's your 'why'?" Whether it's phrased as "What motivates you to come to work each day?" or "What's your personal mission statement?", I want to understand what drives someone at their core. Skills can be taught — but purpose, passion and alignment with our values matter most.

The first thing I do when I get to work most days is ... check my email. I try to be fully present at home once the workday ends, so I avoid checking emails in the evening unless I know something urgent is coming through. That makes my morning inbox check essential — it's often the quietest moment I have before the day takes off.

For lunch, I like to ... eat — if I remember to. My days are often packed with meetings and meet-and-greets, so I sometimes schedule right through lunch without realizing it. If I forget

to pack something, it's usually a tough break. Let's just say I'm still working on making lunch a non-negotiable.

I wind down after work by ... going for a walk with my fiancé and our dogs. It's the perfect way to unplug, get some fresh air and reset after a full day.

The last luxury in which I indulged was ... two slices of chocolate cake from Paris Baguette — though I did share with my fiancé, just to be clear.

A proper spa day is next on my list. I'm still getting to know the local spots, so recommendations are welcome.

I'm up and at 'em every morning by ... 6 to 6:30. It's the calm before the calendar kicks in.

My exercise routine consists of ... running between meetings lately. Since starting my new role, things have been

wonderfully full. When I'm back in a routine, I enjoy riding my stationary bike, lifting free weights and going on walks — bonus points if the dogs come along.

The worst job I ever had was ... cleaning the toilets at my parents' salvage yard growing up.

In our family, it was almost a rite of passage — we even had a fancy title for it: Superintendent of Sanitation. But let me tell you, no title could make those bathrooms any less terrible.

The first job I ever had was ... please see above. Despite the less-than-glamorous work, I have some of my favorite childhood memories from that place.

I'd crawl under engines to hold the light for my dad and pretend I was a mechanic, wander the yard like I was on a Goonies-style adventure, spin myself silly on the shop stools and take soda breaks with my mom while she

worked on titles.

It was dirty, loud and chaotic — but it was also magic.

I knew this is what I wanted to do for a living since ... honestly, for as long as I can remember. I grew up in a family that prioritized the outdoors — camping, biking, fishing and exploring. Some of my favorite memories are from summer camps, creek hikes behind our house and annual road trips to national parks with my grandparents.

A turning point came during a service trip to a residential camp for individuals with disabilities. That experience lit a spark in me and led me to pursue my undergraduate degree in therapeutic recreation — what I consider the true beginning of my professional journey.

Helping people and making a difference has always been my motivation for pushing forward and striving for excellence as a professional. ✨



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Making their mark

Family, friends and colleagues packed a ballroom at the I Hotel and Illinois Conference Center to celebrate the Forty Under 40 Class of 2025

PHOTOS Robin Scholz



Man of the Year Josh Rund smiles as he heads to the stage to make a speech amid a standing ovation.



Woman of the Year Shannon McFarland speaks to attendees.



News-Gazette Vice President of Sales Mark Lukas high-fives Class of 2025 member Lawanda McGee as she comes up to get her award.

Resolve to build better work habits in 2026

It's that time of year again, when we all begin to wax poetically about clean slates, fresh starts and the promise of a new year. With 2026 right around the corner, now is the perfect moment to begin developing the small, everyday habits that can transform how you work, think and live. Real change doesn't start on Jan. 1. It begins in the weeks leading up to it, with intentional choices that eventually become automatic.

Being more productive at work isn't just good for your employer — it's good for you. When you use your time more effectively, you experience less stress, greater job satisfaction and improved mental well-being. And if you're going to spend a significant part of your life at work anyway, shouldn't it feel purposeful and satisfying? Productivity during working hours also creates space for what matters most — time with family, personal goals, hobbies and rest.

According to the National Institutes of Health, it takes an average of 59 to 66 days for a habit to take hold. That means the actions you begin now can become second nature just in time for the new year. The goal isn't perfection — it's consistency. Here are five simple but powerful habits you can start today to improve your productivity for 2026.

Make your bed

It sounds almost too simple to matter, but this habit has become legendary for a reason. Navy Adm. William McRaven went viral for a commencement speech where he told graduates they could change the world by simply making their bed every day. His point? It's a small task completed first thing, a quick win that sets the tone for everything that follows. It builds discipline, momentum and the belief that you can handle what's ahead.

And you wouldn't be alone. A poll by the Sleep Foundation found that 70 percent of people make their beds each morning. An informal survey I conducted on Facebook showed 73 percent of respondents proudly identify as daily bed makers. The evidence is clear — this tiny habit builds a surprising amount of structure and positivity.

Unsubscribe ruthlessly

Your physical mailbox isn't the only thing that can become overcrowded. In no time at all, your digital inbox can turn into a source of distraction and stress. The daily avalanche of email newsletters, promotions and notifications can mean you spend more time deleting and sorting than producing meaningful

work. Block off an hour each month solely for unsubscribing. Be ruthless. If it's not helpful, inspiring or necessary, let it go. Fewer emails mean less noise, fewer interruptions and more mental space to focus on what truly matters.

Analyze your time

Everyone has natural peaks and valleys in their day. Some people are at their sharpest early in the morning, while others hit their stride in late afternoon. The key to productivity isn't working longer; it's working smarter.

Pay attention to the times you feel most focused, creative and clear-headed. Then, schedule your most important tasks during those peak periods. Move meetings, administrative work and time-consuming but low-focus tasks to your slower periods. When you align your schedule with your natural energy, you'll get more done in less time and with less frustration.

Limit your email time

Constantly checking email is one of the fastest ways to destroy productivity. Every glance at your inbox breaks concentration and makes it harder to return to work. Instead, set aside specific blocks of time to read and respond to emails.

When you focus solely on your inbox during those periods, you can respond more efficiently, think more clearly and

communicate more thoughtfully. You'll be more present in your replies, better at problem-solving and far less overwhelmed by the constant digital noise.

Clean your room (Mom was right)

Moms are often the best source of life advice, and just like she told you to make your bed, she probably told you to clean your room. Before you head out of the office for the holidays, take time to clear the clutter in your workspace — physical and digital.

Some people swear they thrive in messy environments, but research shows that cluttered, chaotic spaces can negatively impact cognitive function, mood and overall well-being. A clean, organized space creates calm, reduces distraction and allows your brain to work more efficiently.

Clear your desk and file away old paperwork. Tidy your drawers. Organize your computer desktop and digital files. Starting the new year with a clean space is like giving your brain a fresh, unobstructed view.

As we approach 2026, consider completing this simple sentence: I resolve to build better habits. Small changes, done consistently, can create an extraordinary year of impact.

Laura Weis is president and CEO of the Champaign County Chamber of Commerce. She can be reached at LauraW@champaigncounty.org.



By LAURA WEIS
CIB contributor

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BUILDING PERMITS

Listed are permits for all new single-family and multifamily residences, as well as commercial and industrial work and residential remodeling costing over \$25,000, in Champaign, Mahomet, Rantoul, Savoy and Urbana. Permits are listed by applicant, description of work, location and estimated cost.

CHAMPAIGN

- Palomino Construction and Renovations LLC, balcony repairs at 408 E. Green St., \$45,142.
- The University Group, apartment alterations at 605 S. Fifth St., \$51,900.
- Fairlawn, exterior stair replacement at 107 E. Healey St., \$51,900.
- Wells & Wells Construction, adding three offices at St. Matthew Church, 1305 Lincolnshire Drive, \$72,625.
- Fairlawn, apartment renovations at 1525 Lincolnshire Drive, \$81,366.
- D&F Constructors, mall jewelry store at 2000 N. Neil St., Unit 240, \$318,802.
- Miller Enterprises, demolition at 1110 S. Second St., \$80,000.
- T&M Masonry, foundation repairs at 1111 W. Green St., \$35,000.
- Route 66 Solar, rooftop solar at 701 Brittany Drive, \$38,025.
- Route 66 Solar, rooftop solar at 1103 W. Springfield Ave., \$42,840.
- Happy Green Construction, new detached garage at 805 Westlawn Ave., \$52,575.
- Contemporary Contracting DBA Sunsent Solar, rooftop solar at 4904 Peifer Lane, \$55,000.
- SolQ, rooftop solar at 812 Devonshire Drive, \$64,000.
- Route 66 Solar, rooftop solar at 505 S. Garfield Ave., \$64,692.
- Route 66 Solar, rooftop solar at 3108 Old Warson Road, \$62,532.
- Michael Fuerst, fire repairs at 604 W. Columbia Ave., \$41,833.
- StraightUp Solar, rooftop solar at 4413 Legends Drive, \$123,416.75.
- StraightUp Solar, rooftop solar at 4413 Legends Drive, \$165,191.76.
- StraightUp Solar, rooftop solar at 4505 Legends Drive, Building Section 1A, \$166,088.
- StraightUp Solar, rooftop solar at 4505 Legends Drive, Building Section 1B, \$152,326.12.
- Heartland Construction Management LLC, footing and foundation commercial at 310 Chalmers St., \$950,000.
- Kalari Homes LLC, new multifamily dwelling at 512 W. Clark St., \$1,100,000.
- Aloha Construction Inc., roof replacement at 2709 Prairie Meadow Drive, \$27,338.64.
- C-U Under Construction, roof replacement at 807 La Sell Drive, \$30,000.
- Solar Mite Illinois, rooftop solar at 3609 Boulder Ridge Drive, \$33,000.
- Foundation Recovery Systems, foundation repair at 1204 Harrington Drive, \$34,630.66.
- Freedom Forever Illinois LLC, rooftop solar at 913 Kenwood Road, \$37,600.
- Freedom Forever Illinois LLC, rooftop solar at 1904 Cypress Drive, \$45,000.
- ECI Construction Services, exterior door replacement at 100 N. Chestnut St., \$28,700.
- Bash Pepper Roofing, apartment alteration at 115 N. Market St., Unit Apt. 201, \$61,500.
- Broeren-Russo Construction Inc., second-floor remodel at Christie Clinic at 101 W. University Ave., \$783,780.
- RCRA Inc., DBA Earth Services, demo of multifamily dwelling unit at 502 S. Fifth St., \$42,880.
- Cody Oram, rooftop solar at 1503 Williamsburg Drive, \$29,610.20.
- RF Solar, rooftop solar at 1002 W. Beardsley Ave., \$36,000.
- Darcy Bean Custom Construction LLC, bathroom addition/renovation at 2803 Galen Drive, \$51,000.
- Green Grids, rooftop solar at 1602 Gates Place, \$74,239.
- Sub 4 Development, new townhouse at 3401 Stoneway Court, \$166,125.
- Sub 4 Development, new townhouse at 3403 Stoneway Court, \$166,125.
- Sub 4 Development, new townhouse at 3405 Stoneway Court, \$166,125.
- Sub 4 Development, new townhouse at 3407 Stoneway Court, \$166,125.
- Sub 4 Development, new townhouse at 3349 Stoneway Court, \$166,125.
- Sub 4 Development, new townhouse at 3351 Stoneway Court, \$166,125.
- Sub 4 Development, new townhouse at 3353 Stoneway Court, \$166,125.
- Sub 4 Development, new townhouse at 3355 Stoneway Court, \$166,125.
- Hoffman Ochs General Contractors LLC, new single-family dwelling at 1617 Peppermill Lane, \$356,335.
- Sun Structure Designs, four-seasons room addition at 2106 Vale St., \$88,128.
- Legend Exteriors & Construction, roof replacement at 1807 Mullikin Drive, \$25,698.33.
- Renewal by Anderson, window replacement at 2812 Valley Brook Drive, \$27,491.
- Barber & DeAtley, Inc., church remodel at 2302 Fox Drive, \$1,735,908.
- Creekside Construction Services, LLC, restaurant fit out at 2510 Village Green Place, \$128,335.
- PC Treehouse, LLC, footing and foundation for new Commercial/multifamily dwelling at 201 E. Green St., \$7,776,842.

MAHOMET

- Gopher Excavating & Pools Inc., in-ground pool at 107 Riverbend Blvd., \$85,000.
- TBK Real Estate LLC, single-family detached at 710 Wheatley Drive, \$440,000.
- Sunrun, roof-mounted solar at 1110 Edgeview Drive, \$30,381.
- Steven Willoughby, deck at 1201 Cozzene Drive, \$33,000.

- Custom Pools Mahomet, in-ground pool at 1313 Ravenwood Drive, \$60,000.
- Unlimited Homes, new residential construction at 1808 Sunny Acres Road, \$480,000.
- Freedom Forever IL LLC, roof-mounted solar at 505 Dorchester Court, \$74,343.
- Unlimited Homes, new residential construction at 1812 Sunny Acres Road, \$380,000.
- Franke Construction, new residential construction at 610 Wheatley Drive, \$325,000.
- Signature Construction Inc., new residential construction at 1317 Ravenwood Drive, \$450,000.
- Signature Construction Inc., new residential construction at 1113 Willowgrove Lane, \$450,000.
- Route 66 Solar, roof-mounted solar at 1416 Golden Rod Drive, \$104,328.
- Route 66 Solar, roof-mounted solar at 906 Sunrise Circle, \$71,703.
- Route 66 Solar, roof-mounted solar at 1106 Center St., \$70,560.
- Route 66 Solar, roof-mounted solar at 1203 Roberto Road, \$72,324.
- Sangamon Solar LLC, roof-mounted solar at 1208 White Oak Road, \$33,500.
- Sangamon Solar LLC, roof-mounted solar at 1206 Alydar Drive, \$26,260.
- Sangamon Solar LLC, roof-mounted solar at 1105 Morningside Lane, \$33,670.
- CKRG Holdings LLC, new residential construction at 705 Wheatley Drive, \$440,000.
- Armstrong Builders, new residential construction at 1112 Buttonbush Court, \$650,000.
- Advanced Deck & Sunroom, deck at 1401 River Oaks Drive, \$100,000.
- A&R Services, foundation only at 302 W. California Ave., \$125,000.
- C-U Under Construction, new single-family dwelling at 1303 S. Smith Road, \$169,650.
- Illinois Solar Services, solar installation at 1101 E. University Ave., \$1634,255.
- Route 66 Solar, solar installation at 1108 N. Bussey Ave., \$47,385.
- Route 66 Solar, solar installation at 2004 E. Colorado Ave., \$56,416.
- Kindred Homestead, additions at 209 W. Michigan Ave., \$74,200.
- Dalco Design Build, new single-family dwelling at 3016 E. Beringer Circle, \$332,221.
- Nieto Construction LLC, window replacement at 202 S. Lincoln Ave., \$40,000.
- Alpine Builders and Remodeling, alteration, renovation or remodel at 2701 N. Somerset Drive, \$53,485.
- Solid Ground Contracting, foundation at 2410 N. Cunningham Ave., \$60,000.
- Olympic Construction, alteration/renovation/remodel at 611 W. Park St., \$1,153,725.
- Petry-Kuhne Co., alteration/renovation/remodel at 606 W. Park St., \$1,192,734.
- Gibson Area Hospital, alteration/renovation/remodel at 520 N. Cunningham Ave., \$185,000.
- Pointcore Construction, interior gut demolition at 1400 W. Park St., \$1,101,562.
- Dalco Design Build, new single-family dwelling at 1933 S. Stone Creek Blvd., \$374,292.
- Millikan Masonry LLC, alteration/renovation/remodel at 305 W. Oregon St., \$30,000.
- Renewal by Andersen, window replacement at 1904 E. Plains Court, \$31,000.
- Middle Group, new single-family dwelling at 1003 E. Washington St., \$228,500.
- Hearthstone Homes, new single-family dwelling at 602 N. Beacon Hill Circle, \$302,000.
- Dalco Design Build, new single-family dwelling at 510 N. Beacon Hill Circle, \$377,078.
- Dalco Design Build, new single-family dwelling at 506 N. Beacon Hill Circle, \$377,078.
- Sunrun Installation Services, solar installation at 2708 S. Myra Ridge Drive, \$35,834.
- Bright Planet Solar, solar installation at 1103 W. Hill St., \$46,000.
- Sangamon Solar, solar installation at 509 W. Illinois St., \$25,800.
- Sangamon Solar, solar installation at 2601 S. Muirfield Place, \$27,655.
- Sangamon Solar, solar installation at 2305 S. Burlison Drive, \$31,160.
- Legacy Solar LLC, solar installation at 703 W. Vermont Ave., \$27,423.

SAVOY

- Route 66 Solar, building work at 409 Trefoil St., \$41,418.
- J.K. Electric, electrical work at 1333 Savoy Lane, Suite 10, \$75,000.
- Edelman, building work at 307 Trefoil St., \$31,691.
- Signature Construction Inc., building work at 403 Sutton St., \$425,000.
- F.E. Moran, fire suppression at 1333 Savoy Plaza Lane, \$41,534.
- Prospective Plumbing Corp., plumbing work at 1333 Savoy Plaza Lane, \$160,000.
- FE Moran Fire Protection, electrical work at 1333 Savoy Plaza Lane, Ste. 10, \$26,696.
- Premier Homes of Illinois, building work at 505 Lake Falls Blvd., \$700,000.

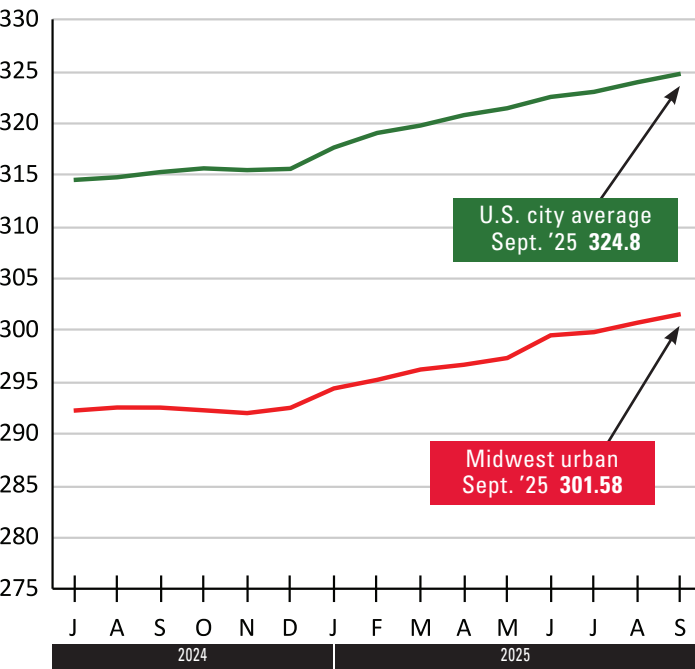
URBANA

- Armstrong Builders, new single-family dwelling at 2826 E. Stone Creek Blvd., \$475,000.

INDICATORS

Consumer price index

The CPI measures average price changes of goods and services over time, with a reference base of 100 in 1982-84. To put that into context, a current CPI of 270.75 means a marketbasket of goods and services that cost \$100 in 1982-84 now costs \$270.75.



Source: U.S. Department of Labor

C-U Mass Transit District ridership

	October '25	October '24	Change
Adults	21,540	22,833	▼ -5.7%
School	38,013	38,442	▼ -1.1%
DASH/Senior	34,840	36,098	▼ -3.5%
Annual pass	55,607	49,670	▲ 12.0%
UI faculty/staff	27,940	28,058	▼ -0.4%
UI student	1,250,164	1,140,389	▲ 9.6%
Monthly total	1,461,447	1,352,825	▲ 8.0%
Fiscal YTD	3,989,538	3,755,756	▲ 6.2%

Crop progress

Released Nov. 24, 2025, by the National Agricultural Statistics Service (NASS), Agricultural Statistics Board, United States Department of Agriculture (USDA).

Grain	Nov. 23, 2025	2024	'20-24 avg.
Illinois corn harvested	99%	99%	98%
Winter wheat planted	98%	99%	97%
Winter wheat emerged	87%	92%	88%

	VP	Poor	Fair	Good	Xlt
Winter wheat condition	7%	7%	30%	45%	11%

Source: USDA

Hotel/motel statistics

Total amount of revenue generated in Champaign and Urbana by hotels and motels for room rentals only.

TOTAL REVENUE			
October '25	September '25	Change	
\$664,018.16	\$661,641.40	▲	0.36%
YEAR-TO-DATE TOTALS			
2025	2024	Change	
\$5,036,632.52	\$4,563,201.89	▲	10.37%

Source: Cities of Champaign and Urbana

Prices at the pump

Average price per gallon of regular unleaded gas as of Dec. 8, 2025.

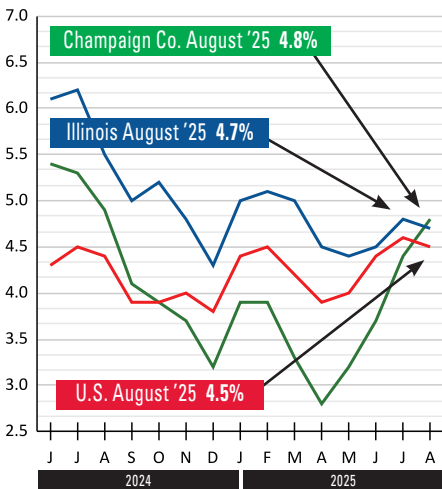
Area	December '25	December '24
Bloomington-Normal	\$2.99	\$3.04
Champaign-Urbana	\$2.95	\$3.01
Chicago	\$3.55	\$3.58
Danville	\$2.98	\$3.02
Decatur	\$2.80	\$2.93
Illinois	\$3.08	\$3.16
U.S.	\$2.95	\$3.02

Source: AAA

Unemployment rates for Central Illinois counties, state and nation

County	Labor Force	Jobless	August '25 (%)	July '25 (%)	August '24 (%)	Change Month (%)	Change Year (%)
Champaign	103,303	4,925	4.8	4.4	4.9	▲ 0.4	▼ -0.1
Coles	22,384	995	4.4	4.4	4.4	0.0	0.0
Douglas	9,877	383	3.9	3.8	3.9	▲ 0.1	0.0
Edgar	7,842	341	4.3	4.2	4.5	▲ 0.1	▼ -0.2
Ford	6,267	293	4.7	4.5	4.5	▲ 0.2	▲ 0.2
Iroquois	11,819	565	4.8	4.4	4.6	▲ 0.4	▲ 0.2
Macon	44,200	2,722	6.2	5.9	5.9	▲ 0.3	▲ 0.3
McLean	93,311	3,930	4.2	4.1	4.3	▲ 0.1	▼ -0.1
Moultrie	7,012	295	4.2	4.1	3.8	▲ 0.1	▲ 0.4
Piatt	8,617	347	4.0	3.7	3.7	▲ 0.3	▲ 0.3
Vermilion	30,036	1,857	6.2	5.9	6.5	▲ 0.3	▼ -0.3
Region	344,668	16,653	4.7	4.5	4.6	▲ 0.2	▲ 0.1
State	6,552,743	306,957	4.7	4.8	5.3	▼ -0.1	▼ -0.6
U.S.	171,035,000	7,747,000	4.5	4.6	4.4	▼ -0.1	▲ 0.1

Source: Illinois Department of Employment Security, U.S. Department of Labor. Figures not seasonally adjusted.



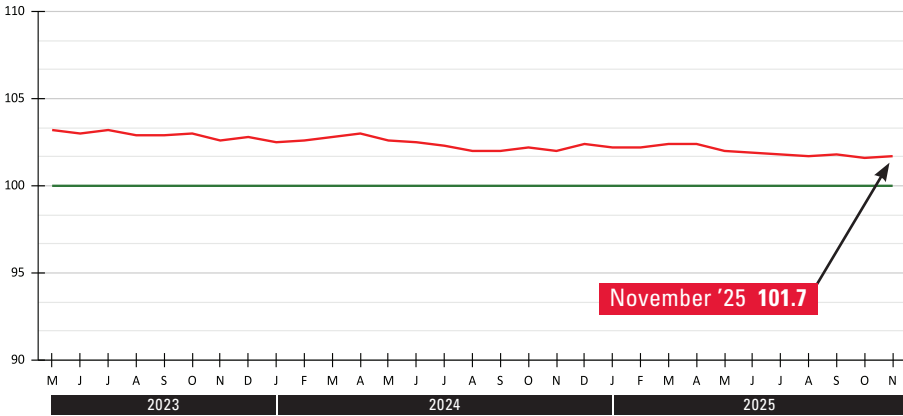
University of Illinois flash index

What is the flash index?

The flash index is an early indicator of the Illinois economy's expected performance. It is a weighted average of Illinois growth rates in corporate earnings, consumer spending and personal income.

An index above 100 indicates expected economic growth; an index below 100 indicates the economy is contracting.

Source: Institute of Government and Public Affairs, University of Illinois



Champaign County retail sales collections

	2024	2023	2022	2021	2020	2019	Change ('19 vs. '24)
Champaign	23,761,243.84	\$22,423,142.90	\$21,941,280.97	\$21,169,808.79	\$16,177,806	\$17,255,397	▲ 37.7%
Mahomet	1,423,557.79	\$1,349,874.56	\$1,270,175.71	\$1,168,075.53	\$803,904	\$735,564	▲ 93.5%
Philo	159,392.79	\$168,537.50	\$165,797.37	\$150,664.38	\$110,493	\$105,128	▲ 51.6%
Rantoul	2,020,243.37	\$1,942,623.56	\$1,863,869.32	\$1,890,124.30	\$1,595,889	\$1,525,491	▲ 32.4%
Savoy	3,181,498.39	\$2,956,401.11	\$2,774,294.31	\$2,819,845.62	\$2,414,976	\$2,323,105	▲ 37.0%
St. Joseph	375,011.77	\$362,727.36	\$349,775.82	\$316,934.00	241,633	\$235,632	▲ 59.1%
Tolono	279,782.36	\$258,874.61	\$255,139.44	\$224,679.43	\$172,196	\$152,373	▲ 83.6%
Urbana	7,669,750.41	\$7,496,995.63	\$7,216,138.34	\$6,584,831.41	\$5,478,433	\$5,584,667	▲ 37.3%
Unincorporated	1,772,509.70	\$1,678,985.96	\$1,608,766.99	\$1,489,034.06	\$1,089,562	\$1,371,459	▲ 29.2%
County total	\$40,642,990.42	\$37,564,803.18	\$37,445,238.27	\$35,813,998	\$28,084,892	\$29,288,815	▲ 38.8%

Source: Latest statistics available from Illinois Department of Revenue

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Danville, IL 61832
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Rantoul
200 Turner Dr
Rantoul, IL 61866
(217) 892-4000

Home sales Total units sold, including condominiums, by most-recent quarter.

County							Median sales price		
	3Q 2025	3Q 2024	Pct. Change	YTD 2025	YTD 2024	Pct. Change	3Q 2025	3Q 2024	Pct. Change
Champaign	658	654	▲ 0.6%	1,643	1,658	▼ -0.9%	\$249,950	\$240,000	▲ 4.1%
Coles	145	139	▲ 4.3%	349	383	▼ -8.9%	\$142,900	\$133,000	▲ 7.4%
Douglas	41	41	0.0%	116	100	▲ 16.0%	\$165,000	\$154,000	▲ 7.1%
Edgar	30	43	▼ -30.2%	94	114	▼ -17.5%	\$130,000	\$103,000	▲ 26.2%
Ford	42	52	▼ -19.2%	107	140	▼ -23.6%	\$154,250	\$132,750	▲ 16.2%
Iroquois	89	84	▲ 6.0%	199	212	▼ -6.1%	\$160,000	\$140,000	▲ 14.3%
Macon	421	373	▲ 12.9%	1,072	1,003	▲ 6.9%	\$147,000	\$140,000	▲ 5.0%
McLean	571	634	▼ -9.9%	1,495	1,535	▼ -2.6%	\$252,500	\$242,600	▲ 4.1%
Moultrie	27	22	▲ 22.7%	70	57	▲ 22.8%	\$144,000	\$147,450	▼ -2.3%
Piatt	59	58	▲ 1.7%	155	160	▼ -3.1%	\$229,000	\$233,450	▼ -1.9%
Vermilion	174	179	▼ -2.8%	471	517	▼ -8.9%	\$127,300	\$115,000	▲ 10.7%
Illinois	37,504	37,183	▲ 0.9%	101,057	99,636	▲ 1.4%	\$312,000	\$299,500	▲ 4.2%

Source: Illinois Association of Realtors

Willard Airport passenger totals

Monthly totals	October '25	October '24	Change
Enplanements	8,672	8,503	▲ 1.99%
YTD totals	October '25	October '24	Change
Enplanements	71,092	66,731	▲ 6.53%
Annual totals	2024	2023	Change
Enplanements	63,128	70,355	▼ -10.3%

Primary Mortgage Market Survey

Freddie Mac surveys lenders each week on the rates, fees and points for the most popular mortgage products. The following are the average rates for the week of Dec. 4, 2025, for the U.S. and for the North Central region, which includes Illinois, and the average rates for the U.S. one year ago. The Primary Mortgage Market Survey no longer publishes fees/points or adjustable rates, as of Nov. 17, 2022.

Mortgage type	U.S. December '25	U.S. December '24
30-year fixed	6.19%	6.69%
15-year fixed	5.44%	5.96%

Source: Federal Home Loan Mortgage Corp.

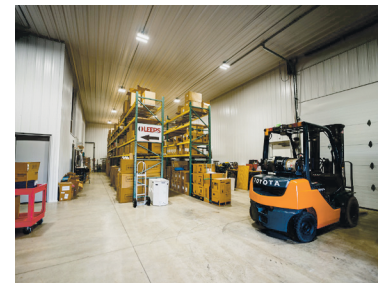
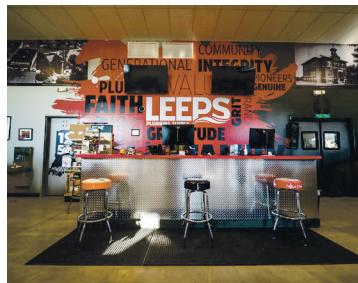
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3. Section 199A deduct up to 20% of QBI
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