



City Council

Agenda Item

Subject: Approval of a Budget Supplement in the amount of \$93,457.17 for 2025 in order to renew a contract with Axon for a term of 10 years with a 5-year option for consideration and Authorization for the City Manager to sign the contract.

Meeting: City Council - Jul 07 2025 - Incoming Council

From: Alan Stager, City Manager

BACKGROUND INFORMATION:

See attached justification

FINANCIAL CONSIDERATIONS:

10-year contract totaling \$1,092,080.43

STAFF RECOMMENDATION / SUGGESTED MOTION:

I move to approve the Budget Supplement in the amount of \$93,457.17 for 2025 in order to renew a contract with Axon for a term of 10 years, totaling \$1,092,080.43 and Authorization for the City Manager to sign the contract.

ATTACHMENT(S):

[2025 Justification](#)

[10Y WATERTOWN](#)

[5Y WATERTOWN](#)



Budget Justification for Renewal of Axon Contract

Watertown Police Department Request for 2025 Budget Supplement

The Watertown Police Department respectfully requests City Council approval to renew our comprehensive contract with Axon, a global leader in public safety technology. This renewal ensures uninterrupted access to the critical tools and services that support officer safety, transparency, accountability, and operational efficiency.

Contract Overview

For the past ten years, the department has relied on Axon products and services, which include:

- Unlimited digital evidence storage
- Secure evidence-sharing platform for prosecutors, law enforcement partners, and community members
- Body-worn and fleet vehicle cameras
- TASER non-lethal devices
- Automatic License Plate Reader (ALPR) services (now included at no additional cost)

Previously, these services were negotiated under separate contracts, leading to inconsistent timelines and accounting complexity. We have now consolidated all components into a bundled 10-year contract totaling \$1,092,080.43, which ensures continuity, improved service management, and long-term cost efficiency.

Budget Implications

The 10-year contract has been structured to frontload necessary upgrades and integration in the early years, resulting in the following cost schedule:

- 2025: \$77,866.71
 - Requires a 2025 budget supplement of \$93,457.17
- 2026–2034: \$110,958.14 annually

We respectfully request City Council approval for a 2025 budget supplement in the amount of \$93,457.17 to fulfill the first year's payment obligation under the new agreement.

Alternative 5-Year Contract Option

While the 10-year agreement is recommended for long-term value and cost stability, a 5-year contract option is also available. This option totals \$545,614.56 and includes the following cost structure:

- 2025: \$76,328.57
 - Requires a 2025 budget supplement of \$54,045.24
- 2026–2029: \$122,282.33 annually

While offering a shorter commitment, the 5-year plan comes with a higher annual cost and does not include the same long-term pricing protection or added services, such as ALPR technology at no extra charge. It is presented here for comparison and consideration.

Justification for Renewal

1. Digital Evidence Management

Axon's Evidence.com platform provides secure, cloud-based, unlimited storage that ensures the integrity, accessibility, and chain of custody for all digital evidence. This system allows the department to seamlessly share video, photos, and case files with the State's Attorney's Office, partner agencies, and members of the public when appropriate.

2. Body-Worn and Fleet Cameras

Body-worn and fleet-mounted cameras are essential for transparency, officer accountability, and public confidence. Since deployment, we've observed a significant decrease in complaints against officers. These systems provide objective documentation that aids in investigations, reduces liability, and enhances training.

3. TASER Devices

TASERs offer a proven non-lethal option to de-escalate dangerous situations and reduce the likelihood of injury to officers and subjects. Axon's TASERs are under warranty and refreshed every 5 years, ensuring consistent performance and reliability in high-stakes encounters.

4. ALPR Services (Automatic License Plate Readers)

The inclusion of ALPR services at no additional cost is a major value add. ALPR systems are effective tools for locating stolen vehicles, identifying suspects, and responding quickly to



AMBER alerts and BOLOs. They serve as a force multiplier that enhances officer awareness and response capabilities.

5. Equipment Refresh and Warranty

All major equipment—cameras and TASERS—are covered under warranty and replaced on a 2.5-year or 5-year cycle, ensuring the department uses the most current, safe, and effective technology without incurring unexpected expenses.

Cost Efficiency and Strategic Planning

The total previous five-year cost was \$389,333.55, with annual payments of \$77,866.71. Under this new agreement, we've negotiated a 10-year nonbinding contract at \$1,092,080.43, locking in long-term savings while enhancing service levels. Bundling services simplifies budgeting and contract management, while protecting the city from future cost increases due to inflation. Both the 5-year and 10-year renewals calculate to just over 40% increase.

Conclusion and Request

The Axon contract renewal will provide the Watertown Police Department with proven, reliable, and modern technology critical to our public safety mission. It will:

- Maintain transparency and public trust
- Protect officers and reduce liability
- Enhance investigative efficiency
- Provide unmatched digital evidence management
- Improve cost forecasting and long-term budgeting

We respectfully request City Council approval of the 10-year contract and a 2025 budget supplement in the amount of \$93,457.17 to cover the increased first-year cost. This investment ensures continued access to the tools our officers and community depend on.

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-708846-45831KP

Issued: 06/23/2025

Quote Expiration: 07/08/2025

Estimated Contract Start Date: 10/15/2025

Account Number: 305835

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Watertown Police Department - SD 128 N Maple Watertown, SD 57201-2557 USA	Watertown Police Department - SD 128 N Maple Watertown SD 57201-2557 USA Email: 46-6000515

SALES REPRESENTATIVE	PRIMARY CONTACT
Kevin Pirehpour Phone: Email: kpirehpour@axon.com Fax:	Kirk Ellis Phone: (605) 882-5237 Email: kellis@watertownpd.com Fax: (605) 882-6216

Quote Summary

Program Length	120 Months
TOTAL COST	\$1,092,080.43
ESTIMATED TOTAL W/ TAX	\$1,092,080.43

Discount Summary

Average Savings Per Year	\$48,604.80
TOTAL SAVINGS	\$486,047.97

Payment Summary

Date	Subtotal	Tax	Total
Sep 2025	\$48,964.66	\$0.00	\$48,964.66
Jan 2026	\$44,492.51	\$0.00	\$44,492.51
Sep 2026	\$110,958.14	\$0.00	\$110,958.14
Sep 2027	\$110,958.14	\$0.00	\$110,958.14
Sep 2028	\$110,958.14	\$0.00	\$110,958.14
Sep 2029	\$110,958.14	\$0.00	\$110,958.14
Sep 2030	\$110,958.14	\$0.00	\$110,958.14
Sep 2031	\$110,958.14	\$0.00	\$110,958.14
Sep 2032	\$110,958.14	\$0.00	\$110,958.14
Sep 2033	\$110,958.14	\$0.00	\$110,958.14
Sep 2034	\$110,958.14	\$0.00	\$110,958.14
Total	\$1,092,080.43	\$0.00	\$1,092,080.43

Non-Binding Budgetary Estimate

Quote Unbundled Price:	\$1,573,980.08
Quote List Price:	\$1,326,526.28
Quote Subtotal:	\$1,092,080.43

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1			\$1.00	(\$19,687.64)	(\$19,687.64)	\$0.00	(\$19,687.64)
100552	TRANSFER CREDIT - GOODS	1			\$1.00	\$37,787.72	\$37,787.72	\$0.00	\$37,787.72
C00025	BUNDLE - TASER 10 CERTIFICATION STANDARD 10YR	34	120	\$121.02	\$96.05	\$92.72	\$378,297.60	\$0.00	\$378,297.60
BWCUwTAP10Yr	BWC Unlimited with TAP 10YR	34	120	\$143.03	\$110.46	\$100.00	\$407,998.07	\$0.00	\$407,998.07
Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	60	\$148.56	\$139.74	\$139.74	\$108,997.20	\$0.00	\$108,997.20
Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	60	\$147.19	\$139.74	\$140.79	\$109,814.68	\$0.00	\$109,814.68
A la Carte Hardware									
72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13			\$2,695.00	\$0.00	\$0.00	\$0.00	\$0.00
71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13			\$249.00	\$249.00	\$3,237.00	\$0.00	\$3,237.00
71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13			\$249.00	\$249.00	\$3,237.00	\$0.00	\$3,237.00
100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13			\$1,449.00	\$1,449.00	\$18,837.00	\$0.00	\$18,837.00
100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13			\$1,449.00	\$1,449.00	\$18,837.00	\$0.00	\$18,837.00
H00001	AB4 Camera Bundle	2			\$899.00	\$0.00	\$0.00	\$0.00	\$0.00
T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	2	120		\$2,639.19	\$0.00	\$0.00	\$0.00	\$0.00
H00001	AB4 Camera Bundle	34			\$899.00	\$0.00	\$0.00	\$0.00	\$0.00
H00002	AB4 Multi Bay Dock Bundle	5			\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	120		\$71.49	\$0.00	\$0.00	\$0.00	\$0.00
73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	120		\$6.06	\$6.06	\$24,724.80	\$0.00	\$24,724.80
A la Carte Services									
101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1			\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00
101186	AXON VR - PSO - VIRTUAL	1			\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$1,092,080.43	\$0.00	\$1,092,080.43

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
A la Carte	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	1	09/01/2025
A la Carte	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	1	09/01/2025
A la Carte	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13	1	09/01/2025
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK	1	1	09/15/2025

Non-Binding Budgetary Estimate

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
		RAPIDLOCK			
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	34	1	09/15/2025
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	2	1	09/15/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	3	1	09/15/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	38	1	09/15/2025
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	38	1	09/15/2025
AB4 Camera Bundle	74020	AXON BODY - MOUNT - MAGNET FLEXIBLE RAPIDLOCK	38	1	09/15/2025
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	5	1	09/15/2025
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	5	1	09/15/2025
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	5	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100126	AXON VR - TACTICAL BAG	1	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	1	2	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	34	2	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	4	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100396	AXON TASER 10 - MAGAZINE - INERT RED	1	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100399	AXON TASER 10 - CARTRIDGE - LIVE	510	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100400	AXON TASER 10 - CARTRIDGE - HALT	240	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100401	AXON TASER 10 - CARTRIDGE - INERT	20	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100591	AXON TASER - CLEANING KIT	1	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100611	AXON TASER 10 - SAFARILAND HOLSTER - RH	34	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	1	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100748	AXON VR - CONTROLLER - TASER 10	1	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	101122	AXON VR - HOLSTER - T10 SAFARILAND GRAY - RH	1	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	101455	AXON TASER 10 - REPLACEMENT TOOL KIT - INTERPOSER BUCKET	1	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	101456	AXON TASER 10 - REPLACEMENT INTERPOSER BUCKET	1	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	1	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	34	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	101757	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE V2	3	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	20018	AXON TASER - BATTERY PACK - TACTICAL	34	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	20018	AXON TASER - BATTERY PACK - TACTICAL	7	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	20018	AXON TASER - BATTERY PACK - TACTICAL	1	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	20378	AXON VR - HEADSET - HTC FOCUS 3	1	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	1	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	1	1	09/15/2025
TASER 10 A-LA-CARTE Hardware Kit	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	2	2	09/15/2025
TASER 10 A-LA-CARTE Hardware Kit	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	2	1	09/15/2025
TASER 10 A-LA-CARTE Hardware Kit	20018	AXON TASER - BATTERY PACK - TACTICAL	2	1	09/15/2025
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100400	AXON TASER 10 - CARTRIDGE - HALT	170	1	09/15/2026
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100400	AXON TASER 10 - CARTRIDGE - HALT	170	1	09/15/2027
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	101012	AXON VR - TAP REFRESH 1 - CONTROLLER	1	1	03/15/2028
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	20373	AXON VR - TAP REFRESH 1 - HEADSET	1	1	03/15/2028
BWC Unlimited with TAP 10YR	73309	AXON BODY - TAP REFRESH 1 - CAMERA	35	1	03/15/2028
BWC Unlimited with TAP 10YR	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	5	1	03/15/2028
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100400	AXON TASER 10 - CARTRIDGE - HALT	170	1	09/15/2028
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100400	AXON TASER 10 - CARTRIDGE - HALT	170	1	09/15/2029

Non-Binding Budgetary Estimate

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Basic + TAP Renewal	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	13	1	09/01/2030
A la Carte	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	1	09/01/2030
A la Carte	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	1	09/01/2030
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	101013	AXON VR - TAP REFRESH 2 - CONTROLLER	1	1	09/15/2030
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	20374	AXON VR - TAP REFRESH 2 - HEADSET	1	1	09/15/2030
BWC Unlimited with TAP 10YR	73310	AXON BODY - TAP REFRESH 2 - CAMERA	35	1	09/15/2030
BWC Unlimited with TAP 10YR	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	5	1	09/15/2030
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	20242	AXON TASER - CERTIFICATION PROGRAM YEAR 6-10 HARDWARE	34	1	03/15/2031
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	101014	AXON VR - TAP REFRESH 3 - CONTROLLER	1	1	03/15/2033
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	20375	AXON VR - TAP REFRESH 3 - HEADSET	1	1	03/15/2033
BWC Unlimited with TAP 10YR	73345	AXON BODY - TAP REFRESH 3 - CAMERA	35	1	03/15/2033
BWC Unlimited with TAP 10YR	73347	AXON BODY - TAP REFRESH 3 - DOCK MULTI BAY	5	1	03/15/2033
Fleet 3 Basic + TAP Renewal	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	13	1	09/01/2035
BWC Unlimited with TAP 10YR	73346	AXON BODY - TAP REFRESH 4 - CAMERA	35	1	09/15/2035
BWC Unlimited with TAP 10YR	73348	AXON BODY - TAP REFRESH 4 - DOCK MULTI BAY	5	1	09/15/2035

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	101180	AXON TASER - DATA SCIENCE PROGRAM	34	10/15/2025	10/14/2035
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	101703	AXON VR - USER ACCESS - TASER SKILLS	34	10/15/2025	10/14/2035
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	20248	AXON TASER - EVIDENCE.COM LICENSE	34	10/15/2025	10/14/2035
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	20248	AXON TASER - EVIDENCE.COM LICENSE	1	10/15/2025	10/14/2035
BWC Unlimited with TAP 10YR	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	34	10/15/2025	10/14/2035
BWC Unlimited with TAP 10YR	73746	AXON EVIDENCE - ECOM LICENSE - PRO	34	10/15/2025	10/14/2035
Fleet 3 Basic + TAP Renewal	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	13	10/15/2025	10/14/2030
Fleet 3 Basic + TAP Renewal	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	26	10/15/2025	10/14/2030
A la Carte	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	10/15/2025	10/14/2035
A la Carte	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	10/15/2025	10/14/2035
Fleet 3 Basic + TAP Renewal	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	13	10/01/2030	10/14/2035
Fleet 3 Basic + TAP Renewal	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	26	10/01/2030	10/14/2035

Services

Bundle	Item	Description	QTY
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	34
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	101193	AXON TASER - ON DEMAND CERTIFICATION	1
Fleet 3 Basic + TAP Renewal	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	13
Fleet 3 Basic + TAP Renewal	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	13
A la Carte	101186	AXON VR - PSO - VIRTUAL	1
A la Carte	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP Renewal	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	13	09/01/2026	10/14/2030
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100197	AXON VR - EXT WARRANTY - HEADSET	1	09/15/2026	10/14/2035
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	34	09/15/2026	10/14/2035
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	1	09/15/2026	10/14/2035
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	101007	AXON VR - EXT WARRANTY - CONTROLLER	1	09/15/2026	10/14/2035
BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	1	09/15/2026	10/14/2035

Non-Binding Budgetary Estimate

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 10 CERTIFICATION STANDARD 10YR	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	34	09/15/2026	10/14/2035
BUNDLE - TASER 10 CERTIFICATION STANDARD 10YR	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	7	09/15/2026	10/14/2035
BUNDLE - TASER 10 CERTIFICATION STANDARD 10YR	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	09/15/2026	10/14/2035
BWC Unlimited with TAP 10YR	80464	AXON BODY - TAP WARRANTY - CAMERA	1	09/15/2026	10/14/2035
BWC Unlimited with TAP 10YR	80464	AXON BODY - TAP WARRANTY - CAMERA	34	09/15/2026	10/14/2035
BWC Unlimited with TAP 10YR	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	5	09/15/2026	10/14/2035
TASER 10 A-LA-CARTE Hardware Kit	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	2	09/15/2026	10/14/2035
TASER 10 A-LA-CARTE Hardware Kit	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	2	09/15/2026	10/14/2035
Fleet 3 Basic + TAP Renewal	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	13	09/01/2031	10/14/2035

Non-Binding Budgetary Estimate

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	128 N Maple	Watertown	SD	57201-2557	USA
2	128 N Maple	Watertown	SD	57201-2557	USA

Payment Details

Sep 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100552	TRANSFER CREDIT - GOODS	1	\$1,694.25	\$0.00	\$1,694.25
Year 1	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$882.72)	\$0.00	(\$882.72)
Year 1	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$844.58	\$0.00	\$844.58
Year 1	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$844.58	\$0.00	\$844.58
Year 1	101186	AXON VR - PSO - VIRTUAL	1	\$0.00	\$0.00	\$0.00
Year 1	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Year 1	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$145.13	\$0.00	\$145.13
Year 1	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$145.13	\$0.00	\$145.13
Year 1	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13	\$0.00	\$0.00	\$0.00
Year 1	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	\$1,108.56	\$0.00	\$1,108.56
Year 1	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	\$0.00	\$0.00	\$0.00
Year 1	BWCUwTAP10Yr	BWC Unlimited with TAP 10YR	34	\$18,293.05	\$0.00	\$18,293.05
Year 1	C00025	BUNDLE - TASER 10 CERTIFICATION STANDARD 10YR	34	\$16,961.41	\$0.00	\$16,961.41
Year 1	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$4,923.67	\$0.00	\$4,923.67
Year 1	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$4,887.02	\$0.00	\$4,887.02
Year 1	H00001	AB4 Camera Bundle	34	\$0.00	\$0.00	\$0.00
Year 1	H00001	AB4 Camera Bundle	2	\$0.00	\$0.00	\$0.00
Year 1	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 1	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	2	\$0.00	\$0.00	\$0.00
Total				\$48,964.66	\$0.00	\$48,964.66

Jan 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1b	100552	TRANSFER CREDIT - GOODS	1	\$1,539.51	\$0.00	\$1,539.51
Year 1b	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$802.10)	\$0.00	(\$802.10)
Year 1b	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$767.44	\$0.00	\$767.44
Year 1b	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$767.44	\$0.00	\$767.44
Year 1b	101186	AXON VR - PSO - VIRTUAL	1	\$0.00	\$0.00	\$0.00
Year 1b	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Year 1b	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$131.88	\$0.00	\$131.88
Year 1b	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$131.88	\$0.00	\$131.88
Year 1b	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13	\$0.00	\$0.00	\$0.00
Year 1b	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	\$1,007.31	\$0.00	\$1,007.31
Year 1b	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	\$0.00	\$0.00	\$0.00
Year 1b	BWCUwTAP10Yr	BWC Unlimited with TAP 10YR	34	\$16,622.24	\$0.00	\$16,622.24
Year 1b	C00025	BUNDLE - TASER 10 CERTIFICATION STANDARD 10YR	34	\$15,412.27	\$0.00	\$15,412.27
Year 1b	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$4,473.97	\$0.00	\$4,473.97
Year 1b	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$4,440.67	\$0.00	\$4,440.67

Non-Binding Budgetary Estimate

Jan 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1b	H00001	AB4 Camera Bundle	2	\$0.00	\$0.00	\$0.00
Year 1b	H00001	AB4 Camera Bundle	34	\$0.00	\$0.00	\$0.00
Year 1b	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 1b	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	2	\$0.00	\$0.00	\$0.00
Total				\$44,492.51	\$0.00	\$44,492.51

Sep 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100552	TRANSFER CREDIT - GOODS	1	\$3,839.33	\$0.00	\$3,839.33
Year 2	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$2,000.31)	\$0.00	(\$2,000.31)
Year 2	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,913.89	\$0.00	\$1,913.89
Year 2	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,913.89	\$0.00	\$1,913.89
Year 2	101186	AXON VR - PSO - VIRTUAL	1	\$0.00	\$0.00	\$0.00
Year 2	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Year 2	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$328.89	\$0.00	\$328.89
Year 2	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$328.89	\$0.00	\$328.89
Year 2	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13	\$0.00	\$0.00	\$0.00
Year 2	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	\$2,512.10	\$0.00	\$2,512.10
Year 2	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	\$0.00	\$0.00	\$0.00
Year 2	BWCUwTAP10Yr	BWC Unlimited with TAP 10YR	34	\$41,453.58	\$0.00	\$41,453.58
Year 2	C00025	BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	34	\$38,436.04	\$0.00	\$38,436.04
Year 2	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$11,157.45	\$0.00	\$11,157.45
Year 2	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$11,074.39	\$0.00	\$11,074.39
Year 2	H00001	AB4 Camera Bundle	2	\$0.00	\$0.00	\$0.00
Year 2	H00001	AB4 Camera Bundle	34	\$0.00	\$0.00	\$0.00
Year 2	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 2	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	2	\$0.00	\$0.00	\$0.00
Total				\$110,958.14	\$0.00	\$110,958.14

Sep 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100552	TRANSFER CREDIT - GOODS	1	\$3,839.33	\$0.00	\$3,839.33
Year 3	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$2,000.31)	\$0.00	(\$2,000.31)
Year 3	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,913.89	\$0.00	\$1,913.89
Year 3	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,913.89	\$0.00	\$1,913.89
Year 3	101186	AXON VR - PSO - VIRTUAL	1	\$0.00	\$0.00	\$0.00
Year 3	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Year 3	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$328.89	\$0.00	\$328.89
Year 3	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$328.89	\$0.00	\$328.89
Year 3	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13	\$0.00	\$0.00	\$0.00
Year 3	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	\$2,512.10	\$0.00	\$2,512.10
Year 3	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	\$0.00	\$0.00	\$0.00
Year 3	BWCUwTAP10Yr	BWC Unlimited with TAP 10YR	34	\$41,453.58	\$0.00	\$41,453.58
Year 3	C00025	BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	34	\$38,436.04	\$0.00	\$38,436.04
Year 3	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$11,157.45	\$0.00	\$11,157.45
Year 3	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$11,074.39	\$0.00	\$11,074.39
Year 3	H00001	AB4 Camera Bundle	34	\$0.00	\$0.00	\$0.00
Year 3	H00001	AB4 Camera Bundle	2	\$0.00	\$0.00	\$0.00
Year 3	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 3	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	2	\$0.00	\$0.00	\$0.00
Total				\$110,958.14	\$0.00	\$110,958.14

Non-Binding Budgetary Estimate

Sep 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100552	TRANSFER CREDIT - GOODS	1	\$3,839.33	\$0.00	\$3,839.33
Year 4	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$2,000.31)	\$0.00	(\$2,000.31)
Year 4	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,913.89	\$0.00	\$1,913.89
Year 4	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,913.89	\$0.00	\$1,913.89
Year 4	101186	AXON VR - PSO - VIRTUAL	1	\$0.00	\$0.00	\$0.00
Year 4	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Year 4	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$328.89	\$0.00	\$328.89
Year 4	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$328.89	\$0.00	\$328.89
Year 4	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13	\$0.00	\$0.00	\$0.00
Year 4	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	\$2,512.10	\$0.00	\$2,512.10
Year 4	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	\$0.00	\$0.00	\$0.00
Year 4	BWCUwTAP10Yr	BWC Unlimited with TAP 10YR	34	\$41,453.58	\$0.00	\$41,453.58
Year 4	C00025	BUNDLE - TASER 10 CERTIFICATION STANDARD 10YR	34	\$38,436.04	\$0.00	\$38,436.04
Year 4	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$11,157.45	\$0.00	\$11,157.45
Year 4	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$11,074.39	\$0.00	\$11,074.39
Year 4	H00001	AB4 Camera Bundle	2	\$0.00	\$0.00	\$0.00
Year 4	H00001	AB4 Camera Bundle	34	\$0.00	\$0.00	\$0.00
Year 4	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 4	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	2	\$0.00	\$0.00	\$0.00
Total				\$110,958.14	\$0.00	\$110,958.14

Sep 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100552	TRANSFER CREDIT - GOODS	1	\$3,839.33	\$0.00	\$3,839.33
Year 5	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$2,000.31)	\$0.00	(\$2,000.31)
Year 5	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,913.89	\$0.00	\$1,913.89
Year 5	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,913.89	\$0.00	\$1,913.89
Year 5	101186	AXON VR - PSO - VIRTUAL	1	\$0.00	\$0.00	\$0.00
Year 5	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Year 5	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$328.89	\$0.00	\$328.89
Year 5	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$328.89	\$0.00	\$328.89
Year 5	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13	\$0.00	\$0.00	\$0.00
Year 5	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	\$2,512.10	\$0.00	\$2,512.10
Year 5	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	\$0.00	\$0.00	\$0.00
Year 5	BWCUwTAP10Yr	BWC Unlimited with TAP 10YR	34	\$41,453.58	\$0.00	\$41,453.58
Year 5	C00025	BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	34	\$38,436.04	\$0.00	\$38,436.04
Year 5	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$11,074.39	\$0.00	\$11,074.39
Year 5	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$11,157.45	\$0.00	\$11,157.45
Year 5	H00001	AB4 Camera Bundle	2	\$0.00	\$0.00	\$0.00
Year 5	H00001	AB4 Camera Bundle	34	\$0.00	\$0.00	\$0.00
Year 5	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 5	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	2	\$0.00	\$0.00	\$0.00
Total				\$110,958.14	\$0.00	\$110,958.14

Sep 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 6	100552	TRANSFER CREDIT - GOODS	1	\$3,839.33	\$0.00	\$3,839.33
Year 6	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$2,000.31)	\$0.00	(\$2,000.31)
Year 6	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,913.89	\$0.00	\$1,913.89

Non-Binding Budgetary Estimate

Sep 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 6	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,913.89	\$0.00	\$1,913.89
Year 6	101186	AXON VR - PSO - VIRTUAL	1	\$0.00	\$0.00	\$0.00
Year 6	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Year 6	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$328.89	\$0.00	\$328.89
Year 6	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$328.89	\$0.00	\$328.89
Year 6	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13	\$0.00	\$0.00	\$0.00
Year 6	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	\$2,512.10	\$0.00	\$2,512.10
Year 6	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	\$0.00	\$0.00	\$0.00
Year 6	BWCuWAP10Yr	BWC Unlimited with TAP 10YR	34	\$41,453.58	\$0.00	\$41,453.58
Year 6	C00025	BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	34	\$38,436.04	\$0.00	\$38,436.04
Year 6	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$11,074.39	\$0.00	\$11,074.39
Year 6	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$11,157.45	\$0.00	\$11,157.45
Year 6	H00001	AB4 Camera Bundle	2	\$0.00	\$0.00	\$0.00
Year 6	H00001	AB4 Camera Bundle	34	\$0.00	\$0.00	\$0.00
Year 6	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 6	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	2	\$0.00	\$0.00	\$0.00
Total				\$110,958.14	\$0.00	\$110,958.14

Sep 2031						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 7	100552	TRANSFER CREDIT - GOODS	1	\$3,839.33	\$0.00	\$3,839.33
Year 7	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$2,000.31)	\$0.00	(\$2,000.31)
Year 7	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,913.89	\$0.00	\$1,913.89
Year 7	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,913.89	\$0.00	\$1,913.89
Year 7	101186	AXON VR - PSO - VIRTUAL	1	\$0.00	\$0.00	\$0.00
Year 7	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Year 7	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$328.89	\$0.00	\$328.89
Year 7	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$328.89	\$0.00	\$328.89
Year 7	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13	\$0.00	\$0.00	\$0.00
Year 7	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	\$2,512.10	\$0.00	\$2,512.10
Year 7	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	\$0.00	\$0.00	\$0.00
Year 7	BWCuWAP10Yr	BWC Unlimited with TAP 10YR	34	\$41,453.58	\$0.00	\$41,453.58
Year 7	C00025	BUNDLE - TASER 10 CERTIFICATION STANDARD 10YR	34	\$38,436.04	\$0.00	\$38,436.04
Year 7	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$11,074.39	\$0.00	\$11,074.39
Year 7	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$11,157.45	\$0.00	\$11,157.45
Year 7	H00001	AB4 Camera Bundle	34	\$0.00	\$0.00	\$0.00
Year 7	H00001	AB4 Camera Bundle	2	\$0.00	\$0.00	\$0.00
Year 7	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 7	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	2	\$0.00	\$0.00	\$0.00
Total				\$110,958.14	\$0.00	\$110,958.14

Sep 2032						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 8	100552	TRANSFER CREDIT - GOODS	1	\$3,839.33	\$0.00	\$3,839.33
Year 8	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$2,000.31)	\$0.00	(\$2,000.31)
Year 8	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,913.89	\$0.00	\$1,913.89
Year 8	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,913.89	\$0.00	\$1,913.89
Year 8	101186	AXON VR - PSO - VIRTUAL	1	\$0.00	\$0.00	\$0.00
Year 8	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Year 8	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$328.89	\$0.00	\$328.89
Year 8	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$328.89	\$0.00	\$328.89

Non-Binding Budgetary Estimate

Sep 2032						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 8	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13	\$0.00	\$0.00	\$0.00
Year 8	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	\$2,512.10	\$0.00	\$2,512.10
Year 8	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	\$0.00	\$0.00	\$0.00
Year 8	BWCUwTAP10Yr	BWC Unlimited with TAP 10YR	34	\$41,453.58	\$0.00	\$41,453.58
Year 8	C00025	BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	34	\$38,436.04	\$0.00	\$38,436.04
Year 8	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$11,157.45	\$0.00	\$11,157.45
Year 8	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$11,074.39	\$0.00	\$11,074.39
Year 8	H00001	AB4 Camera Bundle	34	\$0.00	\$0.00	\$0.00
Year 8	H00001	AB4 Camera Bundle	2	\$0.00	\$0.00	\$0.00
Year 8	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 8	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	2	\$0.00	\$0.00	\$0.00
Total				\$110,958.14	\$0.00	\$110,958.14

Sep 2033						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 9	100552	TRANSFER CREDIT - GOODS	1	\$3,839.33	\$0.00	\$3,839.33
Year 9	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$2,000.31)	\$0.00	(\$2,000.31)
Year 9	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,913.89	\$0.00	\$1,913.89
Year 9	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,913.89	\$0.00	\$1,913.89
Year 9	101186	AXON VR - PSO - VIRTUAL	1	\$0.00	\$0.00	\$0.00
Year 9	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Year 9	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$328.89	\$0.00	\$328.89
Year 9	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$328.89	\$0.00	\$328.89
Year 9	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13	\$0.00	\$0.00	\$0.00
Year 9	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	\$2,512.10	\$0.00	\$2,512.10
Year 9	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	\$0.00	\$0.00	\$0.00
Year 9	BWCUwTAP10Yr	BWC Unlimited with TAP 10YR	34	\$41,453.58	\$0.00	\$41,453.58
Year 9	C00025	BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	34	\$38,436.04	\$0.00	\$38,436.04
Year 9	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$11,074.39	\$0.00	\$11,074.39
Year 9	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$11,157.45	\$0.00	\$11,157.45
Year 9	H00001	AB4 Camera Bundle	34	\$0.00	\$0.00	\$0.00
Year 9	H00001	AB4 Camera Bundle	2	\$0.00	\$0.00	\$0.00
Year 9	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 9	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	2	\$0.00	\$0.00	\$0.00
Total				\$110,958.14	\$0.00	\$110,958.14

Sep 2034						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 10	100552	TRANSFER CREDIT - GOODS	1	\$3,839.33	\$0.00	\$3,839.33
Year 10	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$2,000.31)	\$0.00	(\$2,000.31)
Year 10	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,913.89	\$0.00	\$1,913.89
Year 10	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,913.89	\$0.00	\$1,913.89
Year 10	101186	AXON VR - PSO - VIRTUAL	1	\$0.00	\$0.00	\$0.00
Year 10	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Year 10	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$328.89	\$0.00	\$328.89
Year 10	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$328.89	\$0.00	\$328.89
Year 10	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13	\$0.00	\$0.00	\$0.00
Year 10	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	\$2,512.10	\$0.00	\$2,512.10
Year 10	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	\$0.00	\$0.00	\$0.00
Year 10	BWCUwTAP10Yr	BWC Unlimited with TAP 10YR	34	\$41,453.58	\$0.00	\$41,453.58
Year 10	C00025	BUNDLE - TASER 10 CERTFICATION STANDARD 10YR	34	\$38,436.04	\$0.00	\$38,436.04

Non-Binding Budgetary Estimate

Sep 2034						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 10	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$11,157.45	\$0.00	\$11,157.45
Year 10	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$11,074.39	\$0.00	\$11,074.39
Year 10	H00001	AB4 Camera Bundle	2	\$0.00	\$0.00	\$0.00
Year 10	H00001	AB4 Camera Bundle	34	\$0.00	\$0.00	\$0.00
Year 10	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 10	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	2	\$0.00	\$0.00	\$0.00
Total				\$110,958.14	\$0.00	\$110,958.14

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):

Q-309815, Q-414311, Q-509177, Q-518145, Q-561047

Agency is terminating those contracts effective 10/1/2025 Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Net Transfer Debit of \$18,099.98

100% discounted body-worn camera and docking station hardware contained in this quote reflects a TAP replacement for hardware purchased under existing quotes aforementioned above. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.





Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-705892-45831KP

Issued: 06/23/2025

Quote Expiration: 07/08/2025

Estimated Contract Start Date: 10/01/2025

Account Number: 305835

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Watertown Police Department - SD 128 N Maple Watertown, SD 57201-2557 USA	Watertown Police Department - SD 128 N Maple Watertown SD 57201-2557 USA Email: 46-6000515

SALES REPRESENTATIVE	PRIMARY CONTACT
Kevin Pirehpour Phone: Email: kpirehpour@axon.com Fax:	Kirk Ellis Phone: (605) 882-5237 Email: kellis@watertownpd.com Fax: (605) 882-6216

Quote Summary

Program Length	60 Months
TOTAL COST	\$545,614.56
ESTIMATED TOTAL W/ TAX	\$545,614.56

Discount Summary

Average Savings Per Year	\$44,186.68
TOTAL SAVINGS	\$220,933.41

Payment Summary

Date	Subtotal	Tax	Total
Sep 2025	\$54,045.24	\$0.00	\$54,045.24
Sep 2026	\$122,892.33	\$0.00	\$122,892.33
Sep 2027	\$122,892.33	\$0.00	\$122,892.33
Sep 2028	\$122,892.33	\$0.00	\$122,892.33
Sep 2029	\$122,892.33	\$0.00	\$122,892.33
Total	\$545,614.56	\$0.00	\$545,614.56

Quote Unbundled Price:	\$765,651.32
Quote List Price:	\$657,720.32
Quote Subtotal:	\$545,614.56

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1			\$1.00	(\$19,687.74)	(\$19,687.74)	\$0.00	(\$19,687.74)
100552	TRANSFER CREDIT - GOODS	1			\$1.00	\$37,787.72	\$37,787.72	\$0.00	\$37,787.72
Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	60	\$148.39	\$139.74	\$139.74	\$108,997.20	\$0.00	\$108,997.20
BWCUwTAP	BWC Unlimited with TAP	34	60	\$130.12	\$99.66	\$99.66	\$203,306.40	\$0.00	\$203,306.40
C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	34	60	\$105.80	\$86.66	\$79.99	\$163,179.60	\$0.00	\$163,179.60
A la Carte Hardware									
72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13			\$2,695.00	\$0.00	\$0.00	\$0.00	\$0.00
71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13			\$249.00	\$249.00	\$3,237.00	\$0.00	\$3,237.00
100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13			\$1,449.00	\$1,449.00	\$18,837.00	\$0.00	\$18,837.00
H00001	AB4 Camera Bundle	2			\$899.00	\$899.00	\$1,798.00	\$0.00	\$1,798.00
T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	2	60		\$2,638.11	\$51.46	\$6,174.78	\$0.00	\$6,174.78
H00002	AB4 Multi Bay Dock Bundle	5			\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00
H00001	AB4 Camera Bundle	34			\$899.00	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	60		\$64.01	\$14.01	\$10,927.80	\$0.00	\$10,927.80
73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	60		\$5.42	\$5.42	\$11,056.80	\$0.00	\$11,056.80
A la Carte Services									
101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1			\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00
101186	AXON VR - PSO - VIRTUAL	1			\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$545,614.56	\$0.00	\$545,614.56

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	2	1	09/01/2025
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	1	1	09/01/2025
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	34	1	09/01/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	38	1	09/01/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	3	1	09/01/2025
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	38	1	09/01/2025

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	74020	AXON BODY - MOUNT - MAGNET FLEXIBLE RAPIDLOCK	38	1	09/01/2025
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	5	1	09/01/2025
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	5	1	09/01/2025
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	5	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100126	AXON VR - TACTICAL BAG	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	34	2	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	1	2	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	4	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100396	AXON TASER 10 - MAGAZINE - INERT RED	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100399	AXON TASER 10 - CARTRIDGE - LIVE	510	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	240	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100401	AXON TASER 10 - CARTRIDGE - INERT	20	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100591	AXON TASER - CLEANING KIT	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100611	AXON TASER 10 - SAFARILAND HOLSTER - RH	34	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100748	AXON VR - CONTROLLER - TASER 10	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	101122	AXON VR - HOLSTER - T10 SAFARILAND GRAY - RH	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	101455	AXON TASER 10 - REPLACEMENT TOOL KIT - INTERPOSER BUCKET	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	101456	AXON TASER 10 - REPLACEMENT INTERPOSER BUCKET	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	34	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	101757	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE V2	3	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	20018	AXON TASER - BATTERY PACK - TACTICAL	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	20018	AXON TASER - BATTERY PACK - TACTICAL	7	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	20018	AXON TASER - BATTERY PACK - TACTICAL	34	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	20378	AXON VR - HEADSET - HTC FOCUS 3	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	1	1	09/01/2025
TASER 10 A-LA-CARTE Hardware Kit	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	2	2	09/01/2025
TASER 10 A-LA-CARTE Hardware Kit	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	2	1	09/01/2025
TASER 10 A-LA-CARTE Hardware Kit	20018	AXON TASER - BATTERY PACK - TACTICAL	2	1	09/01/2025
A la Carte	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	1	09/01/2025
A la Carte	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	1	09/01/2025
A la Carte	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	170	1	09/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	170	1	09/01/2027
BUNDLE - TASER 10 CERTIFICATION STANDARD	101012	AXON VR - TAP REFRESH 1 - CONTROLLER	1	1	03/01/2028
BUNDLE - TASER 10 CERTIFICATION STANDARD	20373	AXON VR - TAP REFRESH 1 - HEADSET	1	1	03/01/2028
BWC Unlimited with TAP	73309	AXON BODY - TAP REFRESH 1 - CAMERA	35	1	03/01/2028
BWC Unlimited with TAP	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	5	1	03/01/2028
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	170	1	09/01/2028
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	170	1	09/01/2029
BWC Unlimited with TAP	73310	AXON BODY - TAP REFRESH 2 - CAMERA	35	1	09/01/2030
BWC Unlimited with TAP	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	5	1	09/01/2030
Fleet 3 Basic + TAP Renewal	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	13	1	09/01/2030

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 10 CERTIFICATION STANDARD	101180	AXON TASER - DATA SCIENCE PROGRAM	34	10/01/2025	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	101703	AXON VR - USER ACCESS - TASER SKILLS	34	10/01/2025	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	20248	AXON TASER - EVIDENCE.COM LICENSE	34	10/01/2025	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	20248	AXON TASER - EVIDENCE.COM LICENSE	1	10/01/2025	09/30/2030
BWC Unlimited with TAP	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	34	10/01/2025	09/30/2030
BWC Unlimited with TAP	73746	AXON EVIDENCE - ECOM LICENSE - PRO	34	10/01/2025	09/30/2030
Fleet 3 Basic + TAP Renewal	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	13	10/01/2025	09/30/2030
Fleet 3 Basic + TAP Renewal	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	26	10/01/2025	09/30/2030
A la Carte	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	10/01/2025	09/30/2030
A la Carte	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	10/01/2025	09/30/2030

Services

Bundle	Item	Description	QTY
BUNDLE - TASER 10 CERTIFICATION STANDARD	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	34
BUNDLE - TASER 10 CERTIFICATION STANDARD	101193	AXON TASER - ON DEMAND CERTIFICATION	1
Fleet 3 Basic + TAP Renewal	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	13
A la Carte	101186	AXON VR - PSO - VIRTUAL	1
A la Carte	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 10 CERTIFICATION STANDARD	100197	AXON VR - EXT WARRANTY - HEADSET	1	09/01/2026	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	34	09/01/2026	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	1	09/01/2026	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	101007	AXON VR - EXT WARRANTY - CONTROLLER	1	09/01/2026	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	34	09/01/2026	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	7	09/01/2026	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	1	09/01/2026	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	09/01/2026	09/30/2030
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	34	09/01/2026	09/30/2030
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	1	09/01/2026	09/30/2030
BWC Unlimited with TAP	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	5	09/01/2026	09/30/2030
Fleet 3 Basic + TAP Renewal	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	13	09/01/2026	09/30/2030
TASER 10 A-LA-CARTE Hardware Kit	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	2	09/01/2026	09/30/2030
TASER 10 A-LA-CARTE Hardware Kit	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	2	09/01/2026	09/30/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	128 N Maple	Watertown	SD	57201-2557	USA
2	128 N Maple	Watertown	SD	57201-2557	USA
2	128 N Maple	Watertown	SD	57201-2557	USA

Payment Details

Sep 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100552	TRANSFER CREDIT - GOODS	1	\$3,743.02	\$0.00	\$3,743.02
Year 1	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$1,950.15)	\$0.00	(\$1,950.15)
Year 1	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$1,865.88	\$0.00	\$1,865.88
Year 1	101186	AXON VR - PSO - VIRTUAL	1	\$0.00	\$0.00	\$0.00
Year 1	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Year 1	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$320.64	\$0.00	\$320.64
Year 1	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13	\$0.00	\$0.00	\$0.00
Year 1	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	\$1,095.22	\$0.00	\$1,095.22
Year 1	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	\$1,082.44	\$0.00	\$1,082.44
Year 1	BWCUwTAP	BWC Unlimited with TAP	34	\$20,138.31	\$0.00	\$20,138.31
Year 1	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	34	\$16,163.55	\$0.00	\$16,163.55
Year 1	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$10,796.60	\$0.00	\$10,796.60
Year 1	H00001	AB4 Camera Bundle	34	\$0.00	\$0.00	\$0.00
Year 1	H00001	AB4 Camera Bundle	2	\$178.10	\$0.00	\$178.10
Year 1	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 1	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	2	\$611.63	\$0.00	\$611.63
Total				\$54,045.24	\$0.00	\$54,045.24

Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100552	TRANSFER CREDIT - GOODS	1	\$8,511.17	\$0.00	\$8,511.17
Year 2	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$4,434.40)	\$0.00	(\$4,434.40)
Year 2	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$4,242.78	\$0.00	\$4,242.78
Year 2	101186	AXON VR - PSO - VIRTUAL	1	\$0.00	\$0.00	\$0.00
Year 2	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Year 2	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$729.09	\$0.00	\$729.09
Year 2	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13	\$0.00	\$0.00	\$0.00
Year 2	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	\$2,490.40	\$0.00	\$2,490.40
Year 2	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	\$2,461.34	\$0.00	\$2,461.34
Year 2	BWCUwTAP	BWC Unlimited with TAP	34	\$45,792.01	\$0.00	\$45,792.01
Year 2	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	34	\$36,754.02	\$0.00	\$36,754.02
Year 2	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$24,550.15	\$0.00	\$24,550.15
Year 2	H00001	AB4 Camera Bundle	2	\$404.98	\$0.00	\$404.98
Year 2	H00001	AB4 Camera Bundle	34	\$0.00	\$0.00	\$0.00
Year 2	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 2	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	2	\$1,390.79	\$0.00	\$1,390.79

Sep 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Total				\$122,892.33	\$0.00	\$122,892.33

Sep 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100552	TRANSFER CREDIT - GOODS	1	\$8,511.17	\$0.00	\$8,511.17
Year 3	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$4,434.40)	\$0.00	(\$4,434.40)
Year 3	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$4,242.78	\$0.00	\$4,242.78
Year 3	101186	AXON VR - PSO - VIRTUAL	1	\$0.00	\$0.00	\$0.00
Year 3	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Year 3	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$729.09	\$0.00	\$729.09
Year 3	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13	\$0.00	\$0.00	\$0.00
Year 3	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	\$2,490.40	\$0.00	\$2,490.40
Year 3	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	\$2,461.34	\$0.00	\$2,461.34
Year 3	BWCUwTAP	BWC Unlimited with TAP	34	\$45,792.01	\$0.00	\$45,792.01
Year 3	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	34	\$36,754.02	\$0.00	\$36,754.02
Year 3	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$24,550.15	\$0.00	\$24,550.15
Year 3	H00001	AB4 Camera Bundle	34	\$0.00	\$0.00	\$0.00
Year 3	H00001	AB4 Camera Bundle	2	\$404.98	\$0.00	\$404.98
Year 3	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 3	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	2	\$1,390.79	\$0.00	\$1,390.79
Total				\$122,892.33	\$0.00	\$122,892.33

Sep 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100552	TRANSFER CREDIT - GOODS	1	\$8,511.17	\$0.00	\$8,511.17
Year 4	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$4,434.40)	\$0.00	(\$4,434.40)
Year 4	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$4,242.78	\$0.00	\$4,242.78
Year 4	101186	AXON VR - PSO - VIRTUAL	1	\$0.00	\$0.00	\$0.00
Year 4	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Year 4	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$729.09	\$0.00	\$729.09
Year 4	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13	\$0.00	\$0.00	\$0.00
Year 4	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	\$2,490.40	\$0.00	\$2,490.40
Year 4	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	\$2,461.34	\$0.00	\$2,461.34
Year 4	BWCUwTAP	BWC Unlimited with TAP	34	\$45,792.01	\$0.00	\$45,792.01
Year 4	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	34	\$36,754.02	\$0.00	\$36,754.02
Year 4	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$24,550.15	\$0.00	\$24,550.15
Year 4	H00001	AB4 Camera Bundle	34	\$0.00	\$0.00	\$0.00
Year 4	H00001	AB4 Camera Bundle	2	\$404.98	\$0.00	\$404.98
Year 4	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 4	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	2	\$1,390.79	\$0.00	\$1,390.79
Total				\$122,892.33	\$0.00	\$122,892.33

Sep 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100552	TRANSFER CREDIT - GOODS	1	\$8,511.17	\$0.00	\$8,511.17
Year 5	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$4,434.40)	\$0.00	(\$4,434.40)
Year 5	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	13	\$4,242.78	\$0.00	\$4,242.78
Year 5	101186	AXON VR - PSO - VIRTUAL	1	\$0.00	\$0.00	\$0.00
Year 5	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$0.00	\$0.00	\$0.00
Year 5	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	13	\$729.09	\$0.00	\$729.09

Sep 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	13	\$0.00	\$0.00	\$0.00
Year 5	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	34	\$2,490.40	\$0.00	\$2,490.40
Year 5	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	13	\$2,461.34	\$0.00	\$2,461.34
Year 5	BWCUwTAP	BWC Unlimited with TAP	34	\$45,792.01	\$0.00	\$45,792.01
Year 5	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	34	\$36,754.02	\$0.00	\$36,754.02
Year 5	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	13	\$24,550.15	\$0.00	\$24,550.15
Year 5	H00001	AB4 Camera Bundle	2	\$404.98	\$0.00	\$404.98
Year 5	H00001	AB4 Camera Bundle	34	\$0.00	\$0.00	\$0.00
Year 5	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 5	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	2	\$1,390.79	\$0.00	\$1,390.79
Total				\$122,892.33	\$0.00	\$122,892.33

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

Cradlepoint Terms and Conditions:

By accepting this Quote including Cradlepoint products, Customer designates and authorizes Axon as its partner of record for purposes of Cradlepoint product renewals, support coordination, and other relevant functions. This designation applies to all Cradlepoint products acquired by Customer during the Subscription Term of this Quote whether directly from Cradlepoint, through Axon, or through any third-party vendor or distributor. Axon shall have no liability to Customer or any third party arising out of or relating to Axon's acts or omissions as the partner of record. Customer has the right to opt out of this authorization at any time by providing prior written notification to both Axon and Cradlepoint. Upon such notification, the designation will be removed. This authorization remains effective until formally removed in accordance with this section or as otherwise agreed between the parties in the Agreement.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):

Q-309815, Q-414311, Q-509177, Q-518145, Q-561047

Agency is terminating those contracts effective 10/1/2025 Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Net Transfer Debit of \$18,099.98

100% discounted body-worn camera and docking station hardware contained in this quote reflects a TAP replacement for hardware purchased under existing quotes aforementioned above. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

Signature

6/23/2025

Date Signed

