



# City Council

## Agenda Item

**Subject:** Approval of a Purchase Agreement for a Zamboni Model 552AC with RSCS LLC, in the Amount of \$197,870.

**Meeting:** City Council - Oct 03 2022

**From:** Amanda Mack, City Manager

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### **BACKGROUND INFORMATION:**

Funds will not be spent until 2023, we need to get this ordered to ensure we have one for the start of the 2023 season. Lead time for production is one year.

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### **FINANCIAL IMPACT:**

The total purchase price of the Zamboni is \$197,870. This item is budgeted for 2023 in the Capital Projects fund 506.45602.43218.

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### **SUGGESTED MOTION:**

I move to approve a Purchase Agreement for a Zamboni Model 552AC with RSCS LLC, in the Amount of \$197,870.

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### **STAFF REFERENCE(S):**

Amanda Mack, Justin Petersen, Marci Lewno

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### **ATTACHMENT(S):**

[Zamboni Proposal](#)

[watertown Zamboni Purchase w addtl equip. 9-22-22](#)

**ZAMBONI COMPANY USA, INC.**

15714 Colorado Ave. Paramount, CA 90723 USA ☎ +1 562 633 0751 📠 +1 562 633 9365 [zamboni.com](http://zamboni.com)

September 14, 2022

Dave Black  
RSCS LLC  
9150 Juneau Drive  
Woodbury MN 55125



## PROPOSAL

**“The principal product you have to sell is the ice itself.”**

**– Frank J. Zamboni**

**Maintaining an ice surface presents a multitude of challenges.** Having efficient and reliable resurfacing equipment should not be one of them. Driven by our founder’s commitment to innovation, we put our product to the test in the harsh environment it will call home. Every feature is deliberately designed to make resurfacing easier and to ensure that the end result is an exceptional sheet of ice. Built by hand. One at a time. The result is an ice resurfacing machine legendary for its quality, durability and superior performance.

### **MODEL 552AC:**

Clean ice. Clean air. Clear choice. Building upon the solid reputation of its predecessor, the Model 552AC features worry-free AC motors and controls, introducing new efficiencies and virtually eliminating associated maintenance. The battery package is easy to access and maintain. Proven and dependable controls built for tough industrial applications. Microprocessor controlled smart chargers deliver long battery life. The Model 552AC provides a low maintenance option for your high maintenance surface.

### **MODEL 552AC LITHIUM-ION (OPTIONAL):**

Zero battery maintenance and lithium-ion power combine for the ultimate upgrade to the world’s most popular electric ice resurfacer. Lithium-ion batteries charge quickly between resurfacings, eliminating overnight charging. Sealed zero maintenance batteries are truly emission-free. Charging is controlled by battery management system to optimize charging and balancing. Strong conveyor performance at any speed. Our unrivaled down pressure system ensures that all you leave behind is perfect.

### **INNOVATION:**

Our commitment to constant innovation is an investment in the end product. We apply decades of experience working with facility owners and operators into every decision we make. Automated processes provide a consistent end result and reduce the chance for operator error. Opportunities to retrieve and display data from the machine provide a new tool in rink management. The incremental and continued introduction of new and better technologies to our ice resurfacing machines facilitates savings of time and valuable resources.

# ZAMBONI®

**QUALITY:**

Zamboni sets the standard of quality to which the industry is held. The Zamboni Company holds itself to an even higher standard with ongoing assessment and meticulous quality control, resulting in products which consistently produce the finest sheet of ice even after many years of use. Our rugged four-wheel drive chassis is hand-built using strong all-welded steel tubing. Premium materials and components are used throughout. We continually collaborate with our customers to ensure the products that will ultimately end up in their facility exceed the high expectations of quality associated with our brand.

**VALUE:**

Zamboni has a well-deserved reputation as the Industry Leader. One which we don't take for granted. Our products have the lowest cost of operation and maintain the highest residual value. A network of Zamboni Authorized Distributors and our own Customer Service teams provide local service and support for our products. In the world of ice, time is money and unreliable equipment can be a show-stopper. Yet another reason that worldwide, more facility operators choose Zamboni for their ice resurfacing needs. Nothing else is even close.

**MACHINE SPECIFICATIONS:**

Machine specifications are also available online. Please copy the web links below into your browser.

[https://zamboni.com/wp-content/uploads/specs/552AC\\_specs.pdf](https://zamboni.com/wp-content/uploads/specs/552AC_specs.pdf)

[https://zamboni.com/wp-content/uploads/specs/552AC\\_Lithium-ion\\_specs.pdf](https://zamboni.com/wp-content/uploads/specs/552AC_Lithium-ion_specs.pdf)

**MANUFACTURER'S STATEMENT:**

This machine is proudly designed and manufactured in Paramount, California by Zamboni Company USA, Inc., a United States company.

**WARRANTY:**

Twenty Four (24) months or 2,000 hours, whichever comes first, parts replacement only.

**SAFETY STANDARDS:**

This machine is engineered to meet or exceed OSHA and ANSI safety labeling requirements. In addition to digital safety information, operating instructions and service manuals being provided with the delivery of the machine, all owners/operators have access to all of these materials online at [www.zamboni.com](http://www.zamboni.com) to view and download at any time.

**FOR ADDITIONAL INFORMATION:**

[zamboni.com/options](http://zamboni.com/options)

[zamboni.com/machines/model-552ac](http://zamboni.com/machines/model-552ac)

[zamboni.com/machines/model-552ac-lithium-ion](http://zamboni.com/machines/model-552ac-lithium-ion)

**Zamboni 552AC** **\$ 132,750.00**

**STANDARD EQUIPMENT INCLUDES:**

510 AH Lead Acid Battery with Charger, Aluminum Wheels, Guide Wheel, Black Powder Coated Conditioner, Parking Brake, Conditioner Poly Side Plate, Spare Tire & Wheel Assembly, (2) 77" Blades

**ADDITIONAL EQUIPMENT:**

|  |              |
|--|--------------|
| Lithium Ion Battery in Lieu of Lead Acid       | \$ 13,200.00 |
| Back Up Alarm                                  | \$ 750.00    |
| Board Brush                                    | \$ 6,185.00  |
| Power Brush Fill                               | \$ 400.00    |
| Wash Water System w/ Poly Tank                 | \$ 5,175.00  |
| Water Gun for Batteries                        | \$ 430.00    |
| Electronic Water Level Sight Gauge             | \$ 535.00    |
| Snow Tank Light                                | \$ 450.00    |
| Advanced Water System                          | \$ 5,565.00  |
| Tire Wash System                               | \$ 1,510.00  |
| Auto Snow Breaker                              | \$ 1,890.00  |
| Stainless Steel Water Distribution Pipe        | \$ 430.00    |
| Viscous Coupling Drive Shaft                   | \$ 1,825.00  |
| Single Point Watering System for Batteries     | \$ 1,725.00  |
| Integrated Auger Wash Out System               | \$ 1,325.00  |
| Zamboni Connect (Includes 2 year subscription) | \$ 2,375.00  |
| Conti Blade Changer                            | \$ 2,850.00  |
| Level Ice (installation & training additional) | \$ 18,500.00 |
| Fast Ice                                       | \$ 18,500.00 |

**EX WORKS:**

Paramount, California USA

**TERMS:**

Net 30 days from date of shipment

Pricing firm for 30 days.

Pricing does not include any applicable sales tax.

**THANK YOU:**


**Doug Peters,**  
Regional Sales Manager

September 14, 2022

Date

**Zamboni Company USA, Inc.**

15714 Colorado Ave. Paramount, California 90723 USA

Phone: +1 562 633 0751 Fax: +1 562 633 9365

## Zamboni Brand Ice Resurfacer Purchase for Watertown SD

|  |                     |
|--|---------------------|
| <b>552 Electric Zamboni base price</b> | <b>\$132,750.00</b> |
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### ADDITIONAL EQUIPMENT:

|  |           |
|--|-----------|
| Lithium Ion Battery in Lieu of Lead Acid | 13,200.00 |
|--|-----------|

|               |        |
|---------------|--------|
| Back Up Alarm | 750.00 |
|---------------|--------|

|             |          |
|-------------|----------|
| Board Brush | 6,185.00 |
|-------------|----------|

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|------------------|--------|
| Power Brush Fill | 400.00 |
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|--------------------------------|----------|
| Wash Water System w/ Poly Tank | 5,175.00 |
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|-------------------------|--------|
| Water Gun for Batteries | 430.00 |
|-------------------------|--------|

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|------------------------------------|--------|
| Electronic Water Level Sight Gauge | 535.00 |
|------------------------------------|--------|

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|-----------------|--------|
| Snow Tank Light | 450.00 |
|-----------------|--------|

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|-----------------------|----------|
| Advanced Water System | 5,565.00 |
|-----------------------|----------|

|                  |          |
|------------------|----------|
| Tire Wash System | 1,510.00 |
|------------------|----------|

|                   |          |
|-------------------|----------|
| Auto Snow Breaker | 1,890.00 |
|-------------------|----------|

|   |        |
|---|--------|
| Stainless Steel Water Distribution Pipe | 430.00 |
|---|--------|

|                              |          |
|------------------------------|----------|
| Viscous Coupling Drive Shaft | 1,825.00 |
|------------------------------|----------|

|  |          |
|--|----------|
| Single Point Watering System for Batteries | 1,725.00 |
|--|----------|

|                                  |          |
|----------------------------------|----------|
| Integrated Auger Wash Out System | 1,325.00 |
|----------------------------------|----------|

|  |          |
|--|----------|
| Zamboni Connect (Includes 2 year subscription) | 2,375.00 |
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|                     |          |
|---------------------|----------|
| Conti Blade Changer | 2,850.00 |
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|  |           |
|--|-----------|
| Level Ice (installation & training additional) | 18,500.00 |
|--|-----------|

|          |      |
|----------|------|
| Fast Ice | 0.00 |
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| <b>Additional Equipment: sub total</b> | <b>\$65,120.00</b> |
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| <b>TOTAL PO PRICE for WATERTOWN SD</b> | <b>\$197,870.00</b> |
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