

Experience matters when choosing flooring



Brian Amon, O'Fallon Family Floors

Have you ever installed a floor only to regret your choice within the first year or two? Maybe you needed to shop at **O'Fallon Family Floors**.

"Shopping at a local, family-owned company like O'Fallon Family Floors is very different than shopping at a big box store or national flooring company," explained owner Brian Amon. "We have our showroom where customers can come pick out samples and then have us come to their home or business to take measurements. Or we can bring the samples to them and show them the products in their own home."

Brian noted that when he enters a home or business, he looks at things that the customer may have never considered. He does so to ensure that the customer gets exactly the type of flooring they need at a very competitive price.

"There are so many different products out there that sometimes the product they think they want doesn't match up with what they need," Brian explained.

Unlike sales associates at a big box store, Brian and his team have an in-depth understanding of the floors they sell.

"These are products we've installed, ones we know will hold up and ones we're confident will provide the best outcome for our clients," Brian said.

In addition to expertly installing floors, the O'Fallon Family Floor team is happy to assist do-it-yourselfers.

"We are very well-versed in how to install all of the products we sell, so if a customer has questions, we can help," Brian said. "I am lucky to have the staff I have, some of whom I have worked with for 15 years or more. They do a very good job of making sure that things go as smoothly as possible for our customers."



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