# The Miami Times

One Family — Serving Miami Dade and Broward Counties Since 1923





Your Targeted Marketing Solution for Black South Florida

www.MiamiTimesOnline.com

## We Deliver A Targeted Market

Since 1923, The Miami Times has been an important part of the week for some of South Florida's most sophisticated readers.

As South Florida's oldest and largest Black newspaper, we represent the pinnacle of community relations.

The Black community has come to rely upon our award-winning newspaper for the most comprehensive and engaging coverage of local news, arts and entertainment, family life, business and religious activities.

## OurAudience

#### **Responsible And Informed Decision Makers**

They are extremely loyal, dynamic and informed consumers with a high level of education. Passionate, savvy, influential and socially active — they take great interest in politics, the arts, business and their community. They're always on the go — working, traveling, entertaining, gardening, staying fit and learning. Our readers shop, dine out and attend more movies, concerts, arts & sporting events than most would believe.

### Reader Profile



### Ethnicity Breakdown

Black 87% White 5%





# OurDistribution

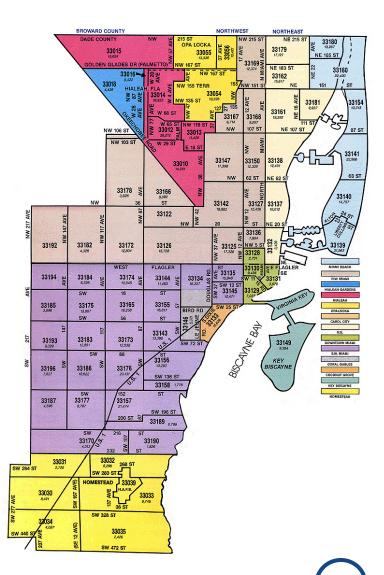
### We're All Over The Place

One of The Miami Times' greatest assets is what we call our Distribution Network. It is composed of hundreds of outlets, both large and small across South Florida. We seek to provide our readers with the highest level of flexibility and convenience when they want to purchase a copy of The Miami Times.

Aventura, Coconut Grove, Ft. Lauderdale, Hialeah, Hollywood, Homestead, Marathon, Miami, Miami Gardens, Miami Lakes, Miami Springs, Miramar, North Miami, Opa-locka, Pembroke Pines, Plantation, Perrine, Richmond Heights, South Miami, and West Miami.

### **Zip Code Distribution**

33009 33010 33012	33056 33125 33126	33147 33149 33150	331 <i>75</i> 331 <i>7</i> 6 331 <i>77</i>
33012	33127	33153	33177
33014	33128	33154	33180
33015	33130	33155	33181
33016	33132	33156	33182
33018	33133	33157	33183
33020	33134	33159	33184
33021	33135	33160	33185
33023	33136	33161	33186
33024	33137	33162	33189
33025	33138	33163	33193
33026	33139	33165	33196
33030	33140	33166	33247
33031	33141	33167	33302
33032	33141	33168	33309
33033	33142	33169	33311
33034	33143	33170	33312
33050	33144	33172	33313
33054	33145	33173	33314
33055	33146	331 <i>74</i>	3331 <i>7</i>



# **OurCommunities**

Lifestyle **Entertainment** 

Miami Times

Learn more about the diverse cities that The Miami Times serves weekly. Each of these cities has it's very own unique flavor and appeal.

Miami Gardens is Florida's largest predominantly Black City. It is home to Sun Life Stadium, home of the Miami Dolphins and Florida Memorial University, South Florida's only historically Black university. The City of Miami Gardens hosts it's signature Jazz in the Gardens festival that attracts 65,000 people annually. Nearby is Opa-locka, a city surrounded by the Opalocka Executive Airport and home to the largest collection of Moorish architecture in the country. North Miami, is another city which has seen its population grow diverse in recent years. It has a large enclave of upwardly mobile Haitian Americans, who are also politically empowered. The north campus of Florida International University calls North Miami home. In the center of the county the communities of Overtown, Liberty City, Allapattah, Little Haiti, West Little River, Coconut Grove and downtown Miami are all undergoing explosive growth. About 20,000 condo units will be completed over the next few years in downtown Miami

alone. WorldCenter Miami, a \$2 billion mixed retail-housing-entertainment project, sits on the edge of Overtown on 27 acres.

In the southernmost part of Miami-Dade, sits

historic *Richmond Heights, Goulds* and

**Homestead**, solid neighborhoods with generational families.

In Broward County, cities such as

Miramar, Hollywood, Plantation and Fort Lauderdale, have Black families that engage in cultural activities, such as visiting the Miramar Cultural Center or attending lectures at the African-American Research Library and Cultural Center.

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## OurReach

Don't Underestimate The Power of Print

84 zip codes

18 cities

475+ distribution outlets

2.75 readers per copy

80,000 weekly readership



# The Miami Times Advantage

Over 90 years of dedicated service has allowed us to cultivate relationships that position The Miami Times as the preeminent resource for targeting South Florida's Black community. We know what our readers want and we work hard to give it to them. From buyer behavior, purchasing decision motivators, product awareness and brand preference data, you can't find a more results-oriented resource.

# Believability

The Miami Times has been built upon a foundation of believability. Our readers have come to expect the highest in journalistic integrity from the stories we publish weekly. Our advertisers trust that we will deliver upon our promise to give them access to and exposure within South Florida's Black communities.

One way that The Miami Times is able to assure our advertiser that we are an effective marketing tool is through Verified Audit Circulation, an industry leader in newspaper circulation audits.

# **Specialty Topic Pages**

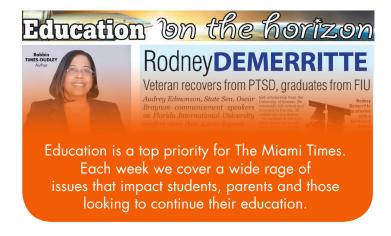
### **Custom Advertising Solutions**

The Miami Times is committed to keeping our finger on the pulse of our community. As the interests of our readers grow more diverse we have responded by creating specialty pages on a variety of topics. The specialty topics range from Health to Technology and everywhere in between.

For advertisers who are looking to target specific clientele or interest groups, The Miami Times can design custom advertising solutions that include page sponsorships, unique ad sizes, free standing inserts and more. We strive to create new and interesting out-of-the box ideas that will drive customers to our advertisers.











7,100 + Facebook Fans • 2,200 + Twitter Followers • 2,950 + E-Newsletter Subscribers

The Miami Times is a digital media powerhouse, working 24/7 to keep our readers informed on both the local and national levels. Just because we publish once a week doesn't mean that we are not delivering breaking news through our website **www.MiamiTimesOnline.com**, as well as social platforms like **Facebook**, **Twitter and Instagram**. However our readers want to consume the news be it in print or online — The Miami Times is ready!

#### www.MiamiTimesOnline.com Statistics

	February 2015	A	<u>ge</u>	<u>Gender</u>
•	99,860 Monthly Unique Visitors	18-24 ~ 10%	25-34 ~ 21%	Male - 52%
•	342,154 Page Views	35-44 ~ 19%	45-54 ~ 29%	Female - 48%
•	3.46 Pages Per Session	55-64 ~ 13%	65+ ~ 8%	

Data Provided By Google Analytics



## **Editorial Calendar** 2016

### **January**

Martin Luther King Jr. Special Edition

Publish Date - January 20 • Creative Deadline - 1/15/2016

### **February**

**Black History Month Special Section** 

Publish Date - February 17 • Creative Deadline - 2/12/2016

### March

Women's History Month Special Editorial Coverage

Publish Date - March 16 • Creative Deadline - 3/11/2016

### May

**Mother's Day Special Section** 

Publish Date - May 4 • Creative Deadline - 4/29/2016

### June

**Black Music Month Special Editorial Coverage** 

Publish Dates - June 8, 15, and 22 • Creative Deadline - 6/3/16

**Caribbean Hertiage Month Special Section** 

Publish Date - June 15 • Creative Deadline - 6/10/2016

### August

**Education On the Horizon Special Section** 

Publish Date - August 10 • Creative Deadline - 8/5/2016

### October

Season of the Arts Special Section

Publish Date - October 5 • Creative Deadline - 9/30/16

### **December**

**Holiday Jubilee & Gift Guide Special Section** 

Publish Date - December 7 • Creative Deadline - 12/2/2016

Notes

# The Miami Times One Family — Serving Miami Dade and Broward Counties Since 1923

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