

OCTOBER 2018

# Financial Analysis 2017

## Ambulatory Surgery Centers

An Annual Report on the Financial Health  
of Pennsylvania Ambulatory Surgery Centers



Volume Two

Pennsylvania Health Care Cost Containment Council

---

## About PHC4

*The Pennsylvania Health Care Cost Containment Council (PHC4) is an independent state agency charged with collecting, analyzing, and reporting information that can be used to improve the quality and restrain the cost of health care in the state. It was created in the mid-1980s when Pennsylvania businesses and labor unions, in collaboration with other key stakeholders, joined forces to enact market-oriented health care reforms. As a result of their efforts, the General Assembly passed legislation (Act 89 of 1986) creating PHC4.*

*PHC4's primary goal is to empower purchasers of health care benefits, such as businesses and labor unions, as well as other stakeholders, with information they can use to improve quality and restrain costs. More than 840 thousand public reports on patient treatment results are downloaded from the PHC4 website each year. Additionally, nearly 100 organizations and individuals annually utilize PHC4's special requests process to access and use data. Today, PHC4 is a recognized national leader in public health care reporting.*

*PHC4 is governed by a 25-member board of directors representing business, labor, consumers, health care providers, insurers, and state government.*

---

# FINANCIAL ANALYSIS

On an annual basis, the Pennsylvania Health Care Cost Containment Council (PHC4) produces a series of reports measuring the financial health condition and utilization of Pennsylvania’s hospitals and ambulatory surgery centers.

This is the second volume of a three-volume series of *Financial Analysis 2017* reports. *Volume One*, released in April 2018, focused on the financial health of Pennsylvania’s general acute care (GAC) hospitals. This report, *Volume Two*, presents financial information about Pennsylvania’s ambulatory surgery centers (ASCs). *Volume Three*, to be released later this year, will focus on Pennsylvania’s non-GAC (rehabilitation, long-term acute care, psychiatric and specialty) hospitals.

The data for the ASCs included in *Volume Two* is based on each facility’s fiscal year that ended during 2017. The fiscal year for the majority of ASCs was calendar year ending December 31, 2017. For those facilities that do not utilize a calendar year, the fiscal year typically ended on June 30, 2017.

Information contained in this report was derived from annual facility financial statements, supplemented with additional data supplied quarterly by each facility. Every reasonable effort has been made to ensure the accuracy of the information contained herein. Each facility had the opportunity to review its data and to make corrections. The responsibility for data accuracy lies with each facility.

Statewide .....	1
Individual ASC Data .....	8
Explanation of Terms & Measures .....	31
Footnotes .....	32
Non-Compliant .....	32

# STATEWIDE

## Pennsylvania Ambulatory Surgery Centers

The Commonwealth of Pennsylvania licenses ambulatory surgery centers (ASCs) that offer medical and/or surgical outpatient services to the public.

There were 289 licensed ASCs in Pennsylvania that operated during at least some portion of fiscal year 2017 (FY17). There were 286 ASCs that operated during the prior year. Eight ASCs opened and five closed between reporting periods. Of the facilities that opened, one is located in Region 5, one is located in Region 6, one is located in Region 7, four are located in Region 8, and one is located in Region 9. Of the facilities that closed, two were

located in Region 5, two were located in Region 8, and one was located in Region 9.

The total number of ASCs operating in Pennsylvania has remained relatively the same in recent fiscal years, (FY13-FY17). Between FY08 and FY17, the number of ASCs increased by 45 facilities (Figure 1). The greatest concentration of growth occurred in Region 8 – Bucks, Chester, Delaware, and Montgomery counties (Figure 2).

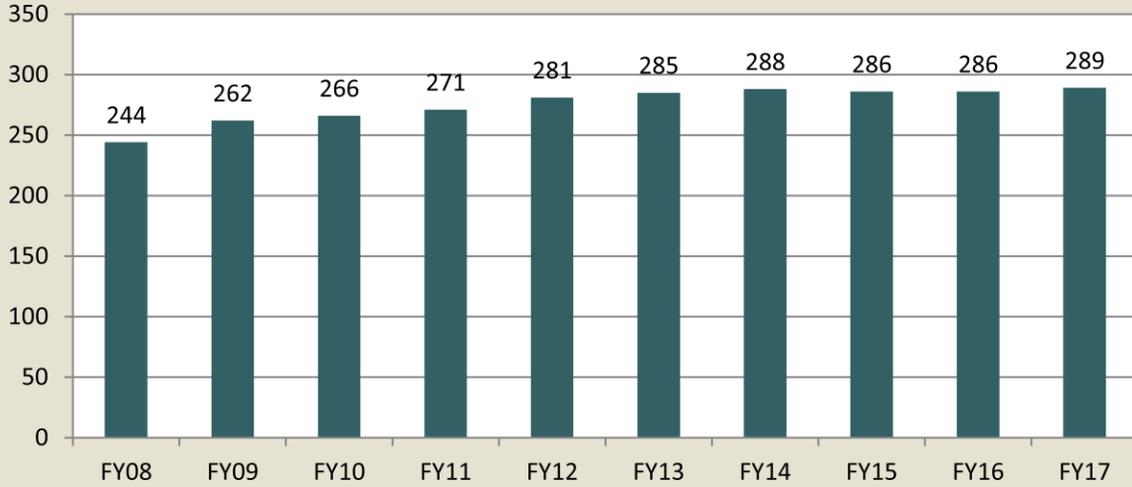
The analysis for FY17 and the individual ASC data table in this report is based on data collected from 283 ASCs; six ASCs did not submit complete data and are not included in this report.

## Pennsylvania Counties by Region

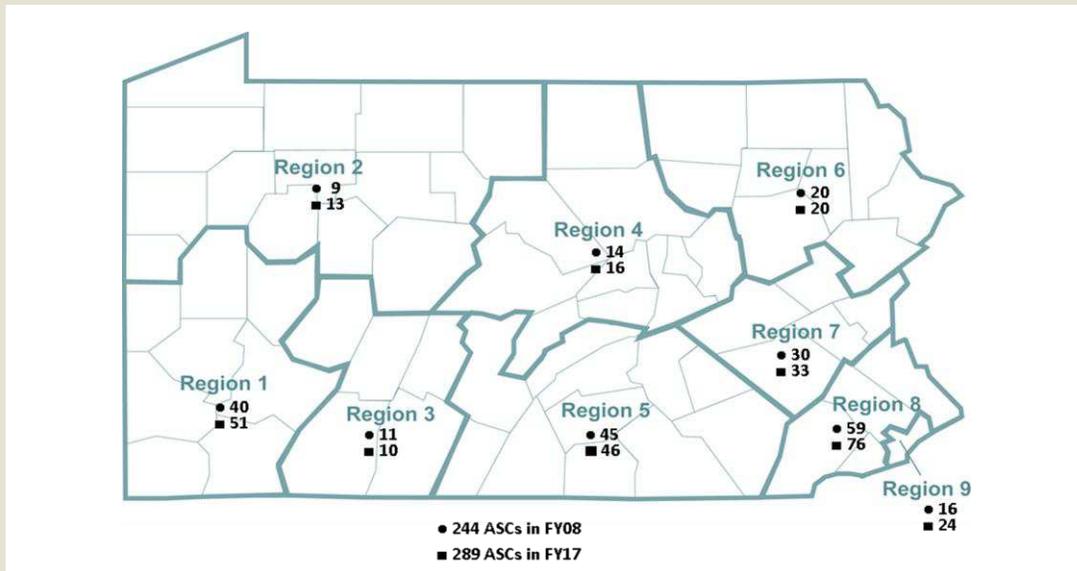
- Region 1:** Allegheny, Armstrong, Beaver, Butler, Fayette, Greene, Washington and Westmoreland.
- Region 2:** Cameron, Clarion, Clearfield, Crawford, Elk, Erie, Forest, Jefferson, Lawrence, McKean, Mercer, Potter, Venango and Warren.
- Region 3:** Bedford, Blair, Cambria, Indiana and Somerset.
- Region 4:** Centre, Clinton, Columbia, Lycoming, Mifflin, Montour, Northumberland, Snyder, Tioga and Union.
- Region 5:** Adams, Cumberland, Dauphin, Franklin, Fulton, Huntingdon, Juniata, Lancaster, Lebanon, Perry and York.
- Region 6:** Bradford, Lackawanna, Luzerne, Monroe, Pike, Sullivan, Susquehanna, Wayne and Wyoming.
- Region 7:** Berks, Carbon, Lehigh, Northampton and Schuylkill.
- Region 8:** Bucks, Chester, Delaware and Montgomery.
- Region 9:** Philadelphia.

# STATEWIDE

**Figure 1**  
**Number of Ambulatory Surgery Centers**  
**by Fiscal Year**



**Figure 2**  
**Number of Ambulatory Surgery Centers, FY08 & FY17**  
**by Region**



# STATEWIDE

## ASC Income

ASCs need positive income levels (total margin) to operate effectively. Those that have a negative total margin, or deficit, are not receiving sufficient revenue to pay all of their expenses.

ASCs need to receive sufficient income to be able to improve their facilities and equipment. Such improvements are necessary to replace worn out or obsolete equipment, keep pace with changes in medical technology, and meet a community's changing health care needs.

The level of income needed to keep an ASC financially healthy will be different for each facility. The precise amount of income an ASC needs depends on several factors, including, but not limited to: the condition of its equipment, the amount of debt, the mix of care provided by the ASC, the level of payment risk, and the

current and future needs of the market an ASC serves.

## Operating Margin & Total Margin

Operating margin reflects the percent of operating revenue remaining after all operating expenses are paid (operating income). A positive operating margin indicates that operating revenues exceed operating expenses. Alternatively, a negative operating margin indicates that revenues are not covering costs.

Total margin reflects the percent of net income, which is both operating income and income from all other sources (non-operating income, if any).

Total margin reveals the composite financial health of a facility during the year. If total margin is negative, the ASC is losing money

**Table 1**  
**Ambulatory Surgery Centers Regional and Statewide Measures, FY17**

Region	Operating Margin	Total Margin	3-year Average Total Margin	Medicare Share of Net Patient Revenue	Medical Assistance Share of Net Patient Revenue	Average Visits
Region 1	16.80%	16.75%	23.11%	29.51%	5.66%	3,794
Region 2	18.81%	18.75%	20.87%	33.84%	7.05%	4,517
Region 3	17.12%	17.12%	18.40%	25.67%	5.80%	4,340
Region 4	36.43%	36.43%	35.22%	22.50%	2.51%	3,293
Region 5	26.51%	26.67%	27.06%	24.55%	5.64%	4,304
Region 6	38.57%	38.71%	39.88%	26.98%	3.78%	4,366
Region 7	34.24%	34.38%	35.53%	27.13%	4.50%	4,679
Region 8	23.43%	23.41%	24.75%	25.09%	4.51%	3,406
Region 9	14.98%	14.99%	13.67%	27.54%	12.46%	2,801
Statewide	25.15%	25.20%	25.49%	26.54%	5.41%	3,857

# STATEWIDE

after all sources of revenue and income have been considered.

Operating and total margins for ASCs do not always reflect compensation to the physician owners or reflect the payment of income tax expenses.

Physician owners of surgery centers may receive all or part of their compensation as a distribution of net income instead of salaries or fees. Such distributions are not reported as an operating expense; if they were, that would reduce operating and total margins.

In addition, the majority of ASCs are limited liability partnerships or Sub-Chapter S corporations and therefore, are not subject to income taxes, which generally are paid as personal income tax by the owners.

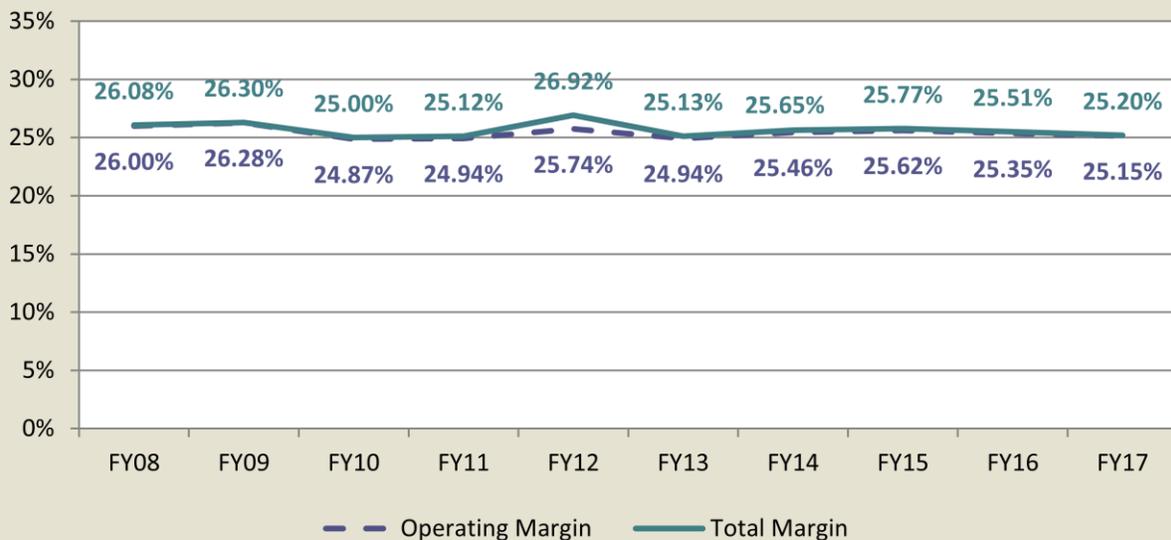
Consequently, the total margin for most for-profit ASCs does not reflect income tax expense.

## Statewide Margins

Statewide operating margin for ASCs in FY17 is 25.15% and statewide total margin is 25.20% (Table1). As a group, the ASCs located in Region 6, northeastern Pennsylvania reported the highest operating and total margins in the state during FY17 of 38.57% and 38.71%, respectively. ASCs located in Region 9, Philadelphia County reported the lowest operating and total margins of 14.98% and 14.99%, respectively.

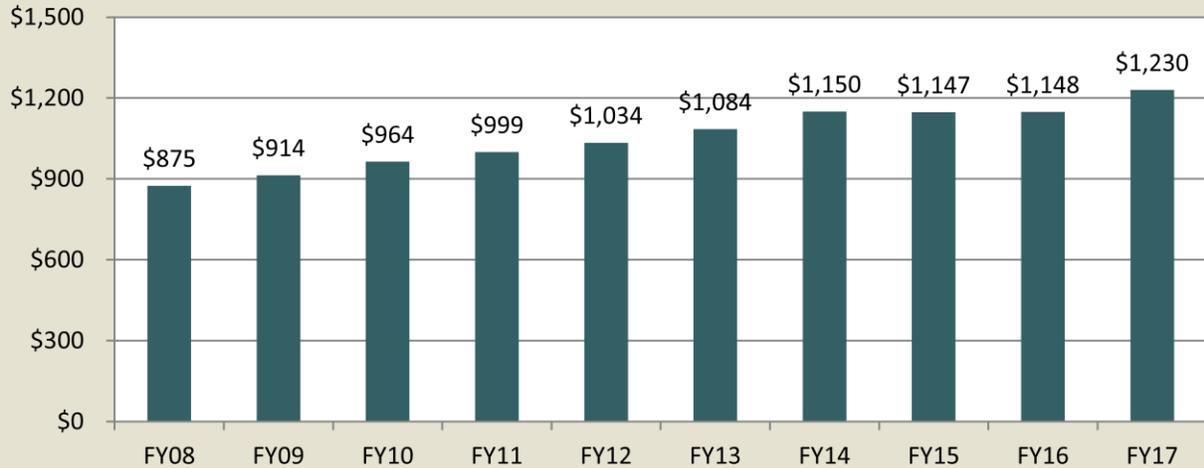
Statewide the average operating margin for ASCs decreased from 25.35% in FY16 to 25.15% in FY17 (Figure 3). The statewide

**Figure 3**  
**Statewide Average Operating and Total Margin by Fiscal Year**



# STATEWIDE

**Figure 4**  
**Ambulatory Surgery Centers Statewide Average Revenue per Visit**  
**by Fiscal Year**



average total margin for ASCs decreased from 25.51% in FY16 to 25.20% in FY17.

The statewide average operating and total margins for ASCs are similar because ASCs realize only a small amount of non-operating income.

The 3-year average statewide total margin for ASCs during FY17 is 25.49%. The statewide average operating and total margins for ASCs have changed only marginally over the past ten fiscal years, FY08 to FY17.

Eighty-five percent, or 240, of the reporting ASCs operated as for-profit facilities during FY17. The remaining 15% (43) operated as non-profit facilities.

## Statewide Visits & Revenue

Pennsylvania's ASCs reported a total of 1.1 million outpatient visits during FY17 and \$1.3 billion total net outpatient revenue (Table 2). The decrease (3.6%) in the number of outpatient visits reported by ASCs during FY17, combined with the increase (3.3%) in net outpatient revenue, resulted in an average revenue per visit of \$1,230 during FY17 (Figure 4).

There is a wide variation in the level of resources provided per visit among ASCs and hospital outpatient departments (HOPDs). For example, a patient may receive care as a series of visits comprised of relatively short treatments (e.g. psychotherapy) in a hospital outpatient setting, while a patient at an ASC may be subject to an entire surgical procedure during a

# STATEWIDE

**Table 2**

**Ambulatory Surgery Centers Statewide Outpatient Visits \* and Revenue by Fiscal Year**

	FY08	FY09	FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17
<b>Outpatient Visits (thousands)</b>	936	1,024	1,033	1,041	1,068	1,063	1,042	1,092	1,132	1,092
<b>Net Outpatient Revenue (millions)</b>	\$819	\$936	\$996	\$1,040	\$1,104	\$1,153	\$1,198	\$1,252	\$1,300	\$1,342
<b>Average Revenue per Visit</b>	\$875	\$914	\$964	\$999	\$1,034	\$1,084	\$1,150	\$1,147	\$1,148	\$1,230

\*PHC4 captures the total number of visits with the annual financial data submissions.

**Table 3**

**Statewide Outpatient Procedures\* (number in the thousands) by Fiscal Year**

Facility Type	FY13		FY14		FY15		FY16		FY17	
	Number	Percent								
<b>ASC</b>	943	30.6%	929	28.8%	949	27.9%	975	26.4%	985	25.9%
<b>GAC HOPD</b>	2,141	69.4%	2,298	71.2%	2,450	72.1%	2,720	73.6%	2,821	74.1%
<b>Statewide</b>	<b>3,085</b>	<b>100%</b>	<b>3,227</b>	<b>100%</b>	<b>3,399</b>	<b>100%</b>	<b>3,695</b>	<b>100%</b>	<b>3,806</b>	<b>100%</b>

\*The outpatient procedure codes captured by PHC4 are listed on PHC4's website: <http://www.phc4.org/services/datarequests/procedures.htm>.

single visit. As a group, ASCs provide a variety of outpatient services at varying levels of resource intensity, however on an individual basis, ASCs specialize in surgical procedures, e.g., endoscopy, laser surgery, ophthalmology and spine care.

## Statewide Outpatient Procedures

During FY17 ASCs and general acute care hospital (GAC) HOPDs combined submitted 3.8 million outpatient records to PHC4 (Table 3).

ASCs performed 25.9% or 985,104 of these outpatient procedures. In FY13, ASCs

performed 30.6% or 943,479 of the total 3.1 million outpatient procedures. The percent of procedures performed at ASCs decreased 4.7 percentage points from fiscal year FY13 to FY17.

During FY17, the net growth in the number of outpatient procedures at ASCs and GAC HOPDs combined increased 3.0% from FY16. The number of outpatient procedures at ASCs increased 1.0% and the number of outpatient procedures at GAC HOPDs increased 3.7% in FY17.

# STATEWIDE

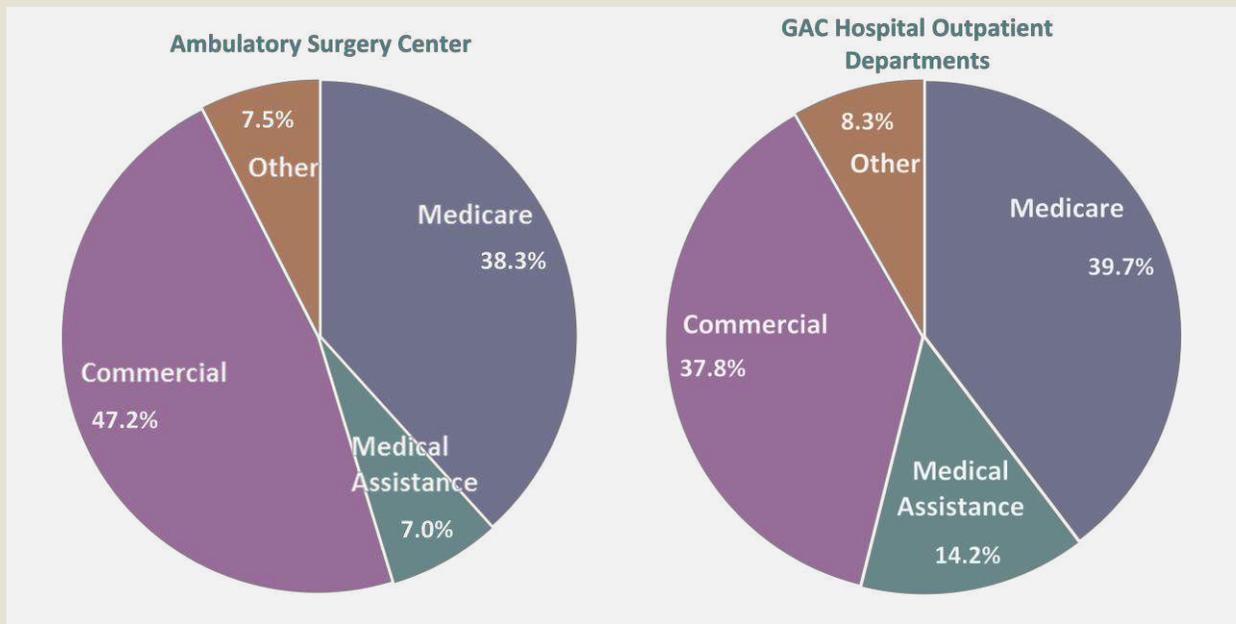
## Statewide Payer Mix

The payer mix for outpatient procedures performed at ASCs is similar to GAC HOPDs (Figure 5). The greatest differences between the two are the proportion of procedures covered by Medical Assistance (MA) and commercial health insurance plans. During FY17, MA was the payer for 7.0% of the outpatient procedures at ASCs compared to 14.2% at GAC HOPDs.

Commercial health insurance plans covered 47.2% of the outpatient procedures at ASCs compared to 37.8% at GAC HOPDs.

In FY17, the mean age for patients undergoing an outpatient procedure at an ASC was 57.7 years, compared to 55.1 years for patients at GAC HOPDs.

**Figure 5**  
**Statewide Outpatient Procedures\*, FY17**  
**by Facility Type & Payer**



\*The outpatient procedure codes captured by PHC4 are listed on PHC4's website:  
<http://www.phc4.org/services/datarequests/procedures.htm>.

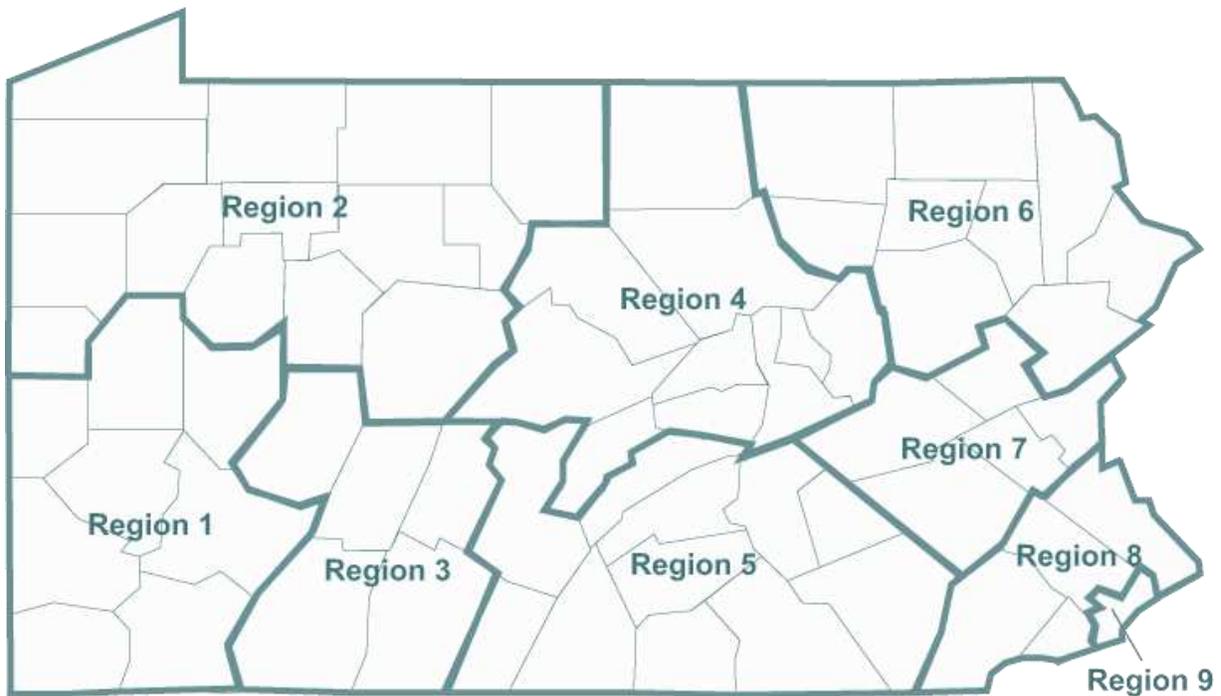
# INDIVIDUAL ASC DATA

## Ambulatory Surgery Center Data

The tables on the following pages provide ASC-specific financial data for 283 ASCs that reported data for FY17. The ASCs are arranged by the PHC4's nine regions.

Operating and total margins for each ASC are reported. Each ASC's corresponding operating income, total income, and total operating revenue can be obtained on PHC4's website, [www.phc4.org](http://www.phc4.org). (Note: Other operating revenue must be included with net patient revenue to calculate the operating income that is used to calculate operating margin.)

Statewide averages and regional averages for ASCs are presented in each table. The regional averages that are expressed as a percentage (e.g., "3-Year Average Change in NPR" and "Operating Margin") are calculated as if the entire region is a single reporting entity. For example, the regional average operating margins are calculated by adding operating income and operating revenue for all ASCs within the region. The regional total operating income is divided by the regional total operating revenue to yield a regional average operating margin.



# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY14-17	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY14-17
	FY17	FY16	FY15	FY14		FY17	FY16	FY15	FY14	
<b>Statewide Average</b>	<b>\$4,743</b>	<b>\$4,762</b>	<b>\$4,587</b>	<b>\$4,453</b>	<b>2.17%</b>	<b>\$3,578</b>	<b>\$3,590</b>	<b>\$3,438</b>	<b>\$3,343</b>	<b>2.34%</b>
<b>Region 1 Average</b>	<b>\$4,439</b>	<b>\$4,271</b>	<b>\$4,297</b>	<b>\$4,166</b>	<b>2.18%</b>	<b>\$3,738</b>	<b>\$3,665</b>	<b>\$3,662</b>	<b>\$3,633</b>	<b>0.96%</b>
20/20 SC <sup>1,10</sup>	\$2,986	\$3,036	\$2,866	\$2,970	0.18%	\$1,752	\$1,691	\$1,532	\$1,768	-0.30%
ASC Jeff Pain Rehab <sup>1,3,10</sup>	\$210	\$235	\$179	\$8	NA	\$284	\$454	\$354	\$148	NA
Aestique ASC <sup>1,10</sup>	\$3,164	\$2,510	\$2,689	\$3,033	1.45%	\$2,751	\$2,435	\$2,355	\$2,579	2.23%
Allegheny Monroeville SC <sup>1,10</sup>	\$9,513	\$6,490	\$5,519	\$2,131	115.50%	\$6,695	\$7,015	\$6,465	\$5,178	9.77%
Allegheny SC Bethel Park <sup>1,10</sup>	\$1,434	\$903	NA	NA	NA	\$2,474	\$2,349	NA	NA	NA
Associates SC <sup>1,10</sup>	\$7,523	\$7,495	\$6,790	\$6,471	5.42%	\$5,620	\$5,099	\$5,481	\$5,110	3.33%
CHP North SC <sup>11</sup>	\$17,245	\$15,506	\$15,100	\$13,523	9.17%	\$11,063	\$9,444	\$9,170	\$12,837	-4.61%
Delmont SC <sup>1,10</sup>	\$1,479	\$1,548	\$1,559	\$1,337	3.53%	\$1,360	\$1,305	\$1,403	\$1,887	-9.32%
Dermatology & Cosm SC <sup>1,10</sup>	\$1,755	\$1,766	\$2,170	\$2,100	-5.48%	\$1,783	\$1,751	\$2,164	\$2,070	-4.62%
Dialysis Access Ctr Pgh <sup>1,2,10,11</sup>	\$955	\$1,241	\$1,714	\$1,990	NA	\$955	\$1,076	\$1,382	\$1,416	NA
East Side SC <sup>1,10</sup>	\$2,404	\$2,154	\$2,054	\$2,386	0.24%	\$2,345	\$2,238	\$2,301	\$2,682	-4.19%
Elite SC <sup>1,3,10</sup>	\$2,192	\$1,902	\$779	NA	NA	\$2,283	\$2,291	\$1,489	NA	NA
Excela Health Norwin <sup>7</sup>	\$5,368	\$4,398	\$5,644	\$4,580	5.74%	\$3,001	\$2,721	\$3,423	\$2,078	14.81%
Four Seasons Endoscopy <sup>1,10</sup>	\$2,913	\$2,979	\$2,916	\$2,984	-0.79%	\$1,484	\$1,407	\$1,470	\$1,462	0.51%
Gamma SC <sup>1,10</sup>	\$3,329	\$3,567	\$3,052	\$2,171	17.79%	\$3,419	\$3,104	\$2,876	\$2,346	15.24%
Heritage Valley SC <sup>7</sup>	\$5,084	\$4,977	\$5,100	\$5,036	0.32%	\$5,257	\$4,982	\$4,973	\$4,892	2.49%
Laurel SC <sup>7</sup>	\$4,188	\$3,627	\$5,223	\$4,275	-0.68%	\$3,025	\$2,721	\$3,466	\$2,684	4.23%
Leo R. McCafferty SC <sup>1,10</sup>	\$544	\$513	\$507	\$566	-1.32%	\$362	\$319	\$312	\$278	10.09%
McCandless Endoscopy <sup>1,10</sup>	\$2,704	\$2,701	\$2,024	\$2,063	10.35%	\$1,486	\$1,549	\$1,410	\$1,253	6.20%
Mt Lebanon SC <sup>7,11</sup>	\$4,731	\$3,636	\$3,697	\$3,496	11.78%	\$3,048	\$2,690	\$2,534	\$2,638	5.18%
Mt Pleasant SC <sup>1,10</sup>	\$2,147	\$2,092	\$2,050	\$2,057	1.45%	\$2,406	\$2,476	\$2,107	\$2,249	2.33%
North Shore Endoscopy <sup>1,10</sup>	\$2,444	\$2,495	\$2,305	\$1,898	9.59%	\$1,347	\$1,366	\$1,223	\$1,075	8.43%
Peters Township SC <sup>1,10</sup>	\$4,401	\$4,055	\$2,456	\$1,942	42.21%	\$3,871	\$3,674	\$3,098	\$3,927	-0.48%
Pittsburgh Reproductive <sup>1,10</sup>	\$213	\$239	\$221	\$213	0.04%	\$165	\$164	\$162	\$165	0.05%
Premier SC Pittsburgh <sup>1,10</sup>	\$1,241	\$1,200	NR	NR	NR	\$1,307	\$1,301	NR	NR	NR
Radiance SC <sup>1,10</sup>	\$4,142	\$3,057	\$3,351	\$3,003	12.64%	\$3,759	\$3,197	\$3,188	\$3,004	8.38%
SC Cranberry <sup>1,10</sup>	\$2,320	\$2,127	\$2,051	\$2,023	4.89%	\$2,079	\$1,941	\$2,087	\$1,938	2.42%
SC Edgeworth Com <sup>1,10</sup>	\$5,078	\$4,978	\$4,860	\$4,658	3.01%	\$4,355	\$4,268	\$4,213	\$4,200	1.23%
SC at Benbrook <sup>1,10</sup>	\$8,131	\$7,732	\$7,877	\$7,848	1.20%	\$6,091	\$6,175	\$5,689	\$5,476	3.75%

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY17	Total Margin FY17	3-yr Avg Total Margin FY15-FY17	Medicare Share of NPR FY17	Medical Assistance Share of NPR FY17	Visits FY17
<b>Statewide Average</b>	<b>25.15%</b>	<b>25.20%</b>	<b>25.49%</b>	<b>26.54%</b>	<b>5.41%</b>	<b>3,857</b>
<b>Region 1 Average</b>	<b>16.80%</b>	<b>16.75%</b>	<b>23.11%</b>	<b>29.51%</b>	<b>5.66%</b>	<b>3,794</b>
20/20 SC <sup>1,10</sup>	41.34%	41.42%	44.13%	66.99%	3.83%	2,321
ASC Jeff Pain Rehab <sup>1,3,10</sup>	-35.52%	-35.52%	-75.05%	49.53%	12.42%	1,035
Aestique ASC <sup>1,10</sup>	13.06%	13.06%	9.85%	28.59%	4.32%	2,840
Allegheny Monroeville SC <sup>1,10</sup>	29.63%	29.63%	6.05%	31.36%	7.91%	7,369
Allegheny SC Bethel Park <sup>1,10</sup>	-72.53%	-72.53%	NA	20.05%	0.35%	1,137
Associates SC <sup>1,10</sup>	25.45%	23.83%	25.38%	64.95%	3.56%	4,078
CHP North SC <sup>11</sup>	35.85%	35.85%	37.98%	0.00%	24.28%	8,190
Delmont SC <sup>1,10</sup>	8.06%	8.06%	11.29%	4.02%	0.54%	807
Dermatology & Cosm SC <sup>1,10</sup>	-1.63%	-1.63%	-0.13%	34.22%	0.00%	3,222
Dialysis Access Ctr Pgh <sup>1,2,10,11</sup>	0.08%	0.08%	12.72%	47.88%	4.22%	1,074
East Side SC <sup>1,10</sup>	2.46%	2.89%	-3.87%	47.96%	2.76%	1,789
Elite SC <sup>1,3,10</sup>	-4.14%	-4.14%	-24.42%	28.96%	0.00%	1,044
Excela Health Norwin <sup>7</sup>	44.09%	44.09%	40.66%	23.42%	3.31%	5,354
Four Seasons Endoscopy <sup>1,10</sup>	49.04%	49.05%	50.49%	28.35%	0.01%	5,000
Gamma SC <sup>1,10</sup>	-2.67%	-2.66%	5.54%	28.44%	1.93%	2,276
Heritage Valley SC <sup>7</sup>	-3.40%	-3.40%	-0.33%	46.54%	8.29%	3,055
Laurel SC <sup>7</sup>	27.77%	27.77%	29.34%	31.54%	3.09%	4,686
Leo R. McCafferty SC <sup>1,10</sup>	33.39%	33.39%	40.49%	0.97%	0.00%	502
McCandless Endoscopy <sup>1,10</sup>	45.03%	45.03%	40.18%	7.86%	0.44%	3,810
Mt Lebanon SC <sup>7,11</sup>	35.57%	35.57%	31.43%	60.97%	1.68%	3,702
Mt Pleasant SC <sup>1,10</sup>	-0.95%	-0.95%	-2.17%	55.39%	2.41%	1,314
North Shore Endoscopy <sup>1,10</sup>	44.88%	44.88%	45.66%	6.09%	5.23%	3,486
Peters Township SC <sup>1,10</sup>	12.04%	12.04%	5.28%	36.13%	3.44%	3,225
Pittsburgh Reproductive <sup>1,10</sup>	22.63%	22.63%	27.08%	0.00%	0.00%	256
Premier SC Pittsburgh <sup>1,10</sup>	-5.25%	-5.25%	NR	2.06%	0.00%	1,053
Radiance SC <sup>1,10</sup>	9.23%	9.23%	4.00%	33.43%	0.41%	2,298
SC Cranberry <sup>1,10</sup>	10.40%	10.41%	6.08%	54.04%	0.20%	2,254
SC Edgeworth Com <sup>1,10</sup>	14.23%	14.31%	14.01%	24.80%	3.92%	2,925
SC at Benbrook <sup>1,10</sup>	25.11%	25.23%	24.42%	25.03%	5.24%	9,591

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY14-17	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY14-17
	FY17	FY16	FY15	FY14		FY17	FY16	FY15	FY14	
<b>Statewide Average</b>	<b>\$4,743</b>	<b>\$4,762</b>	<b>\$4,587</b>	<b>\$4,453</b>	<b>2.17%</b>	<b>\$3,578</b>	<b>\$3,590</b>	<b>\$3,438</b>	<b>\$3,343</b>	<b>2.34%</b>
<b>Region 1 Average (continued)</b>	<b>\$4,439</b>	<b>\$4,271</b>	<b>\$4,297</b>	<b>\$4,166</b>	<b>2.18%</b>	<b>\$3,738</b>	<b>\$3,665</b>	<b>\$3,662</b>	<b>\$3,633</b>	<b>0.96%</b>
Shadyside SC <sup>1, 10</sup>	\$238	\$301	\$364	\$345	-10.37%	\$217	\$253	\$230	\$202	2.53%
Skin Center <sup>1, 10</sup>	\$937	\$839	\$586	\$811	5.21%	\$744	\$962	\$898	\$782	-1.62%
South Hills Endo <sup>1, 10</sup>	\$4,295	\$3,663	\$3,128	\$3,120	12.56%	\$2,905	\$2,535	\$2,002	\$1,895	17.77%
South Hills SC <sup>1, 10</sup>	\$2,774	\$2,670	\$2,412	\$2,410	5.05%	\$2,362	\$2,459	\$2,064	\$1,840	9.45%
Southwestern ASC <sup>1, 10</sup>	\$3,682	\$3,453	\$3,092	\$2,880	9.28%	\$3,220	\$3,073	\$2,942	\$2,636	7.38%
Southwest Endo <sup>1, 10</sup>	\$4,284	\$4,495	\$4,590	\$4,390	-0.80%	\$3,327	\$3,340	\$3,184	\$3,125	2.15%
Southwest PA Eye <sup>1, 10</sup>	\$4,689	\$3,840	\$3,739	\$3,886	6.89%	\$3,923	\$3,495	\$3,009	\$3,348	5.72%
Spartan Health SC <sup>1, 10</sup>	\$3,297	\$3,640	\$3,787	\$3,197	1.04%	\$2,756	\$2,963	\$2,692	\$2,591	2.12%
Three Rivers Endo <sup>1, 10</sup>	\$4,657	\$4,729	\$4,633	\$4,596	0.45%	\$2,945	\$3,110	\$2,908	\$2,578	4.75%
Tri-County Surgical <sup>1, 10</sup>	\$355	\$320	\$519	\$640	-14.86%	\$313	\$361	\$529	\$640	-17.02%
Tri-State SC <sup>1, 10</sup>	\$6,282	\$5,931	\$5,135	\$5,110	7.64%	\$5,571	\$5,336	\$4,893	\$4,620	6.86%
UPMC Digest Hlth Endo	\$2,422	\$2,546	\$2,018	\$1,326	27.57%	\$2,093	\$2,112	\$1,749	\$994	36.84%
UPMC Mercy S Side SC	\$17,119	\$20,158	\$18,513	\$21,061	-6.24%	\$20,146	\$20,969	\$20,792	\$22,262	-3.17%
UPMC Monroeville SC <sup>10</sup>	\$5,737	\$6,602	\$6,618	\$6,988	-5.97%	\$6,321	\$6,764	\$6,661	\$6,718	-1.97%
UPMC South SC	\$8,986	\$9,134	\$9,683	\$7,938	4.40%	\$7,910	\$8,074	\$8,224	\$6,997	4.35%
UPMC St Margaret OP	\$8,203	\$10,415	\$16,408	\$18,048	-18.18%	\$8,779	\$10,147	\$14,002	\$14,401	-13.01%
Vascular Access Pgh <sup>1, 10</sup>	\$4,297	\$4,052	NA	NA	NA	\$5,666	\$4,988	NA	NA	NA
Waterfront SC <sup>1, 10</sup>	\$6,537	\$6,044	\$5,825	\$5,738	4.64%	\$5,174	\$4,813	\$4,478	\$4,432	5.57%
Western PA SC <sup>1, 10</sup>	\$11,090	\$10,670	\$9,945	\$9,491	5.61%	\$7,732	\$7,824	\$7,168	\$6,822	4.44%
Wexford SC <sup>1</sup>	\$12,289	\$10,804	\$6,090	NA	NA	\$8,330	\$7,745	\$6,639	NA	NA
Zitelli Brodland Central <sup>1, 10</sup>	\$2,136	\$2,172	\$2,176	\$2,568	-5.60%	\$2,136	\$2,170	\$2,176	\$2,568	-5.60%
Zitelli Brodland Clairton <sup>1, 10</sup>	\$2,231	\$2,202	\$2,224	\$2,337	-1.51%	\$2,230	\$2,200	\$2,224	\$2,337	-1.53%
<b>Region 2 Average</b>	<b>\$4,728</b>	<b>\$4,413</b>	<b>\$4,802</b>	<b>\$4,595</b>	<b>0.96%</b>	<b>\$3,845</b>	<b>\$3,480</b>	<b>\$3,717</b>	<b>\$3,712</b>	<b>1.19%</b>
Community SC <sup>1, 10</sup>	\$1,747	\$1,990	\$1,705	\$1,667	1.59%	\$1,274	\$856	\$854	\$702	27.11%
Erie ASC <sup>1</sup>	\$274	\$260	\$316	\$304	-3.25%	\$2,550	\$3,140	\$2,948	\$3,162	-6.45%
Greater Erie SC <sup>1, 10</sup>	\$3,346	\$2,480	\$1,922	\$1,701	32.25%	\$2,706	\$2,441	\$1,815	\$1,412	30.55%
Laurel Laser Brookville <sup>1, 10</sup>	\$3,148	\$2,774	\$3,293	\$2,904	2.80%	\$2,527	\$2,234	\$2,514	\$2,384	2.00%
Lawrence County SC <sup>1, 10</sup>	\$1,043	\$1,008	\$1,000	\$1,058	-0.47%	\$813	\$780	\$723	\$810	0.12%
Penn Highlands Elk SC	\$2,079	\$2,322	\$2,875	\$1,769	5.85%	\$1,282	\$1,306	\$1,366	\$1,734	-8.69%

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY17	Total Margin FY17	3-yr Avg Total Margin FY15-FY17	Medicare Share of NPR FY17	Medical Assistance Share of NPR FY17	Visits FY17
<b>Statewide Average</b>	<b>25.15%</b>	<b>25.20%</b>	<b>25.49%</b>	<b>26.54%</b>	<b>5.41%</b>	<b>3,857</b>
<b>Region 1 Average (continued)</b>	<b>16.80%</b>	<b>16.75%</b>	<b>23.11%</b>	<b>29.51%</b>	<b>5.66%</b>	<b>3,794</b>
Shadyside SC <sup>1, 10</sup>	8.76%	8.76%	22.50%	24.29%	1.62%	185
Skin Center <sup>1, 10</sup>	20.59%	20.59%	3.26%	0.00%	0.00%	245
South Hills Endo <sup>1, 10</sup>	32.37%	32.80%	34.95%	17.04%	0.00%	9,948
South Hills SC <sup>1, 10</sup>	16.55%	15.01%	12.35%	17.80%	2.87%	1,746
Southwestern ASC <sup>1, 10</sup>	12.55%	12.68%	9.92%	25.53%	20.50%	3,161
Southwest Endo <sup>1, 10</sup>	22.35%	22.35%	26.32%	27.14%	16.52%	10,216
Southwest PA Eye <sup>1, 10</sup>	16.33%	16.33%	15.00%	54.64%	7.70%	4,227
Spartan Health SC <sup>1, 10</sup>	16.40%	16.70%	21.66%	49.00%	7.09%	3,389
Three Rivers Endo <sup>1, 10</sup>	36.76%	36.78%	36.08%	27.52%	4.43%	6,809
Tri-County Surgical <sup>1, 10</sup>	11.70%	11.70%	-0.84%	21.32%	0.00%	310
Tri-State SC <sup>1, 10</sup>	11.35%	11.49%	9.16%	36.48%	8.10%	7,078
UPMC Digest Hlth Endo	13.56%	13.56%	14.76%	35.88%	4.27%	3,329
UPMC Mercy S Side SC	-3.24%	-3.24%	1.39%	16.58%	4.24%	4,331
UPMC Monroeville SC <sup>10</sup>	-10.16%	-10.16%	-4.13%	32.95%	4.37%	5,427
UPMC South SC	11.98%	11.98%	12.93%	18.97%	2.01%	3,380
UPMC St Margaret OP	-7.02%	-7.02%	5.99%	29.48%	2.89%	4,178
Vascular Access Pgh <sup>1, 10</sup>	-31.86%	-31.86%	NA	62.47%	1.57%	2,115
Waterfront SC <sup>1, 10</sup>	20.87%	20.87%	21.43%	32.76%	3.72%	7,904
Western PA SC <sup>1, 10</sup>	30.39%	30.39%	28.45%	17.06%	1.43%	6,550
Wexford SC <sup>1</sup>	32.26%	32.26%	22.23%	28.01%	2.40%	8,874
Zitelli Brodland Central <sup>1, 10</sup>	0.00%	0.00%	0.03%	50.00%	0.00%	5,281
Zitelli Brodland Clairton <sup>1, 10</sup>	0.06%	0.06%	0.05%	50.00%	0.00%	5,124
<b>Region 2 Average</b>	<b>18.81%</b>	<b>18.75%</b>	<b>20.87%</b>	<b>33.84%</b>	<b>7.05%</b>	<b>4,517</b>
Community SC <sup>1, 10</sup>	27.09%	27.92%	45.37%	51.81%	2.16%	2,501
Erie ASC <sup>1</sup>	-723.95%	-723.95%	-803.38%	0.00%	23.31%	307
Greater Erie SC <sup>1, 10</sup>	19.12%	19.12%	9.22%	40.46%	0.00%	2,612
Laurel Laser Brookville <sup>1, 10</sup>	19.73%	19.73%	21.06%	35.76%	0.37%	10,017
Lawrence County SC <sup>1, 10</sup>	22.04%	22.17%	24.13%	77.59%	0.00%	770
Penn Highlands Elk SC	38.35%	38.35%	45.67%	39.38%	11.33%	1,995

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY14-17	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY14-17
	FY17	FY16	FY15	FY14		FY17	FY16	FY15	FY14	
<b>Statewide Average</b>	<b>\$4,743</b>	<b>\$4,762</b>	<b>\$4,587</b>	<b>\$4,453</b>	<b>2.17%</b>	<b>\$3,578</b>	<b>\$3,590</b>	<b>\$3,438</b>	<b>\$3,343</b>	<b>2.34%</b>
<b>Region 2 Average (continued)</b>	<b>\$4,728</b>	<b>\$4,413</b>	<b>\$4,802</b>	<b>\$4,595</b>	<b>0.96%</b>	<b>\$3,845</b>	<b>\$3,480</b>	<b>\$3,717</b>	<b>\$3,712</b>	<b>1.19%</b>
Pine Grove ASC <sup>1,10</sup>	\$3,490	\$3,176	\$3,257	\$2,984	5.65%	\$3,033	\$2,508	\$2,429	\$2,632	5.09%
SC Linden Pointe <sup>1,10</sup>	\$1,241	\$283	NA	NA	NA	\$1,475	\$236	NA	NA	NA
St Vincent Endoscopy <sup>1</sup>	\$2,472	\$2,723	\$3,046	\$3,221	-7.75%	\$2,225	\$1,923	\$2,084	\$1,922	5.25%
St Vincent SC Erie <sup>1,7</sup>	\$17,780	\$17,961	\$16,394	\$14,949	6.31%	\$11,282	\$11,212	\$11,025	\$10,859	1.30%
Surgery & Laser <sup>1,10</sup>	\$1,467	\$1,371	\$1,845	\$1,660	-3.86%	\$1,187	\$1,307	\$1,281	\$1,317	-3.28%
UPMC Hamot SC <sup>10</sup>	\$14,679	\$14,319	\$14,909	\$16,220	-3.17%	\$12,336	\$11,536	\$11,597	\$11,895	1.23%
Village SC <sup>1,10</sup>	\$8,694	\$6,708	\$7,063	\$6,707	9.87%	\$7,293	\$5,762	\$5,970	\$5,718	9.18%
<b>Region 3 Average</b>	<b>\$3,901</b>	<b>\$3,924</b>	<b>\$3,506</b>	<b>\$4,288</b>	<b>-3.01%</b>	<b>\$3,271</b>	<b>\$3,192</b>	<b>\$2,874</b>	<b>\$3,637</b>	<b>-3.36%</b>
Advanced Ctr Surgery <sup>1,10</sup>	\$7,043	\$6,877	\$6,638	\$5,617	8.46%	\$6,303	\$6,043	\$6,199	\$5,745	3.24%
Allegheny Reg Endo <sup>1,10</sup>	\$5,303	\$5,419	\$4,711	\$4,198	8.77%	\$3,835	\$3,551	\$2,792	\$2,486	18.09%
Allegheny SC Altoona <sup>1,10</sup>	\$3,241	\$3,295	\$2,787	\$2,647	7.47%	\$2,055	\$1,992	\$1,747	\$1,606	9.32%
Center for Surgical Arts <sup>1,10</sup>	\$1,016	\$1,163	\$536	\$1,744	-13.91%	\$925	\$973	\$570	\$1,449	-12.05%
Digestive Health Indiana <sup>1,10</sup>	\$795	\$822	\$1,180	\$914	-4.35%	\$1,284	\$1,139	\$1,210	\$344	91.08%
Indiana AS Associates <sup>1,10</sup>	\$2,499	\$2,943	\$2,667	\$2,967	-5.26%	\$2,344	\$2,532	\$2,380	\$2,393	-0.68%
Laurel Laser Altoona <sup>1,10</sup>	\$3,541	\$3,208	\$2,773	\$2,522	13.47%	\$2,227	\$2,080	\$2,205	\$1,673	11.03%
Ophthalmic Assoc SC <sup>1,10</sup>	\$2,722	\$2,597	\$2,436	\$2,217	7.60%	\$1,975	\$1,817	\$1,673	\$1,551	9.12%
UPMC Altoona SC	\$8,953	\$9,662	\$8,303	\$10,055	-3.65%	\$8,489	\$8,552	\$6,558	\$7,759	3.14%
<b>Region 4 Average</b>	<b>\$6,121</b>	<b>\$6,327</b>	<b>\$5,427</b>	<b>\$5,366</b>	<b>4.69%</b>	<b>\$3,900</b>	<b>\$3,993</b>	<b>\$3,746</b>	<b>\$3,651</b>	<b>2.27%</b>
Betz Ophthalmology <sup>1,10</sup>	\$567	\$590	\$496	\$573	-0.35%	\$374	\$361	\$321	\$320	5.56%
Brookpark SC <sup>1,10</sup>	\$304	\$321	\$274	\$360	-5.15%	\$275	\$295	\$269	\$298	-2.66%
Central PA Endoscopy <sup>1,10</sup>	\$2,121	\$2,526	\$2,222	\$2,026	1.56%	\$1,421	\$1,422	\$1,482	\$1,315	2.68%
Geisinger Aest & Cosm <sup>11</sup>	\$143	\$186	\$186	\$116	7.70%	\$765	\$898	\$973	\$958	-6.73%
Geisinger Endoscopy <sup>10</sup>	\$416	NR	\$1,918	\$1,839	-25.80%	\$512	NR	\$1,703	\$1,824	-23.98%
Geisinger Gastro Lewistown <sup>7</sup>	\$1,694	\$2,400	\$2,348	\$2,661	-12.12%	\$1,667	\$2,103	\$2,179	\$2,010	-5.70%
Geisinger Gray's Woods <sup>7</sup>	\$8,920	\$6,527	\$6,362	\$3,869	43.52%	\$9,957	\$7,816	\$8,608	\$4,898	34.43%
Geisinger OP Woodbine	\$38,020	\$38,516	\$38,843	\$38,554	-0.46%	\$19,086	\$19,321	\$19,798	\$20,169	-1.79%
Lewisburg Plastic Laser <sup>1,10</sup>	\$752	\$636	\$460	\$417	26.71%	\$688	\$839	\$375	\$406	23.14%
Mifflin County Com SC <sup>1,10</sup>	\$771	\$882	\$664	\$580	10.98%	\$707	\$885	\$654	\$683	1.17%
Mount Nittany SC <sup>7</sup>	\$20,666	\$20,556	\$17,091	\$19,693	1.65%	\$8,391	\$8,166	\$9,562	\$11,367	-8.73%

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY17	Total Margin FY17	3-yr Avg Total Margin FY15-FY17	Medicare Share of NPR FY17	Medical Assistance Share of NPR FY17	Visits FY17
<b>Statewide Average</b>	<b>25.15%</b>	<b>25.20%</b>	<b>25.49%</b>	<b>26.54%</b>	<b>5.41%</b>	<b>3,857</b>
<b>Region 2 Average (continued)</b>	<b>18.81%</b>	<b>18.75%</b>	<b>20.87%</b>	<b>33.84%</b>	<b>7.05%</b>	<b>4,517</b>
Pine Grove ASC <sup>1,10</sup>	13.09%	11.50%	19.67%	35.69%	12.25%	4,223
SC Linden Pointe <sup>1,10</sup>	-18.81%	-18.81%	NA	81.51%	0.00%	582
St Vincent Endoscopy <sup>1</sup>	10.11%	10.11%	24.44%	26.87%	3.14%	2,818
St Vincent SC Erie <sup>1,7</sup>	36.62%	36.62%	35.89%	32.42%	5.41%	9,028
Surgery & Laser <sup>1,10</sup>	19.10%	19.11%	19.47%	34.30%	2.00%	2,142
UPMC Hamot SC <sup>10</sup>	16.18%	16.18%	19.31%	20.86%	11.63%	16,408
Village SC <sup>1,10</sup>	16.11%	16.11%	15.32%	43.00%	9.13%	5,322
<b>Region 3 Average</b>	<b>17.12%</b>	<b>17.12%</b>	<b>18.40%</b>	<b>25.67%</b>	<b>5.80%</b>	<b>4,340</b>
Advanced Ctr Surgery <sup>1,10</sup>	10.62%	10.62%	9.62%	13.76%	1.93%	2,677
Allegheny Reg Endo <sup>1,10</sup>	27.68%	27.68%	34.05%	26.22%	5.96%	8,278
Allegheny SC Altoona <sup>1,10</sup>	36.59%	36.59%	37.85%	34.63%	16.03%	4,705
Center for Surgical Arts <sup>1,10</sup>	8.98%	8.98%	17.12%	1.92%	0.00%	349
Digestive Health Indiana <sup>1,10</sup>	-8.09%	-8.09%	-1.83%	21.09%	0.00%	1,509
Indiana AS Associates <sup>1,10</sup>	6.24%	6.24%	10.53%	23.96%	11.17%	2,489
Laurel Laser Altoona <sup>1,10</sup>	37.12%	37.12%	31.61%	35.76%	0.37%	10,017
Ophthalmic Assoc SC <sup>1,10</sup>	27.44%	27.47%	29.56%	51.84%	5.52%	5,016
UPMC Altoona SC	5.18%	5.18%	12.33%	23.07%	6.98%	4,016
<b>Region 4 Average</b>	<b>36.43%</b>	<b>36.43%</b>	<b>35.22%</b>	<b>22.50%</b>	<b>2.51%</b>	<b>3,293</b>
Betz Ophthalmology <sup>1,10</sup>	34.14%	34.14%	36.19%	63.43%	0.00%	522
Brookpark SC <sup>1,10</sup>	9.97%	9.97%	6.87%	21.90%	0.00%	192
Central PA Endoscopy <sup>1,10</sup>	32.99%	32.99%	37.02%	32.17%	2.64%	4,716
Geisinger Aest & Cosm <sup>11</sup>	-184.00%	-184.00%	-203.32%	19.75%	0.01%	1,651
Geisinger Endoscopy <sup>10</sup>	-23.10%	-23.10%	NR	13.62%	3.48%	708
Geisinger Gastro Lewistown <sup>7</sup>	6.14%	6.14%	16.01%	28.11%	7.13%	2,709
Geisinger Gray's Woods <sup>7</sup>	-11.62%	-11.62%	-20.96%	21.58%	5.90%	8,327
Geisinger OP Woodbine	49.80%	49.80%	49.55%	15.51%	2.49%	9,089
Lewisburg Plastic Laser <sup>1,10</sup>	8.53%	8.53%	-2.89%	11.00%	0.00%	434
Mifflin County Com SC <sup>1,10</sup>	8.38%	8.38%	3.84%	62.49%	6.68%	2,504
Mount Nittany SC <sup>7</sup>	59.40%	59.40%	55.21%	21.74%	1.25%	5,279

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY14-17	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY14-17
	FY17	FY16	FY15	FY14		FY17	FY16	FY15	FY14	
<b>Statewide Average</b>	<b>\$4,743</b>	<b>\$4,762</b>	<b>\$4,587</b>	<b>\$4,453</b>	<b>2.17%</b>	<b>\$3,578</b>	<b>\$3,590</b>	<b>\$3,438</b>	<b>\$3,343</b>	<b>2.34%</b>
<b>Region 4 Average (continued)</b>	<b>\$6,121</b>	<b>\$6,327</b>	<b>\$5,427</b>	<b>\$5,366</b>	<b>4.69%</b>	<b>\$3,900</b>	<b>\$3,993</b>	<b>\$3,746</b>	<b>\$3,651</b>	<b>2.27%</b>
Penn State Hershey Endo <sup>10</sup>	\$1,357	\$1,213	\$1,128	\$764	25.85%	\$1,021	\$946	\$947	\$890	4.91%
SC Central PA <sup>1, 10</sup>	\$8,766	\$6,779	\$6,572	\$6,150	14.18%	\$7,385	\$6,482	\$5,904	\$5,429	12.01%
Susquehanna SC <sup>10</sup>	\$1,527	\$1,855	\$1,749	\$1,473	1.23%	\$1,494	\$1,687	\$1,753	\$1,477	0.37%
UOC Surgical Services <sup>1, 10</sup>	\$5,789	\$5,596	\$6,015	\$5,516	1.65%	\$4,756	\$4,679	\$4,436	\$4,183	4.57%
<b>Region 5 Average</b>	<b>\$5,391</b>	<b>\$5,103</b>	<b>\$4,743</b>	<b>\$4,604</b>	<b>5.70%</b>	<b>\$3,965</b>	<b>\$3,770</b>	<b>\$3,457</b>	<b>\$3,411</b>	<b>5.41%</b>
Apple Hill SC <sup>10</sup>	\$13,792	\$13,743	\$12,916	\$11,862	5.42%	\$10,974	\$10,729	\$10,071	\$10,167	2.65%
Calcagno & Rossi Vein SC <sup>1, 10</sup>	\$501	\$510	\$577	\$807	-12.65%	\$258	\$227	\$278	\$343	-8.31%
Capital Surgery & Laser <sup>1, 10</sup>	\$2,766	\$2,505	\$2,545	\$2,328	6.26%	\$2,181	\$1,997	\$2,050	\$2,051	2.12%
Carlisle Endoscopy <sup>1, 10</sup>	\$3,121	\$2,950	\$2,761	\$2,576	7.05%	\$3,096	\$2,940	\$2,761	\$2,576	6.73%
Carlisle Outpatient SC <sup>1</sup>	\$3,472	NR	NR	NR	NR	\$842	NR	NR	NR	NR
Center for Spine Care <sup>1, 10</sup>	\$1,349	\$1,250	\$1,095	\$549	48.53%	\$784	\$782	\$717	\$539	15.19%
Chambersburg Endoscopy <sup>1, 10</sup>	\$3,617	\$3,372	\$3,080	\$2,624	12.61%	\$2,015	\$2,041	\$1,872	\$2,221	-3.09%
Children's SC Lancaster <sup>1, 10, 11</sup>	\$4,867	\$5,090	\$4,787	\$3,939	7.85%	\$3,878	\$2,896	\$3,214	\$3,111	8.21%
Digestive Disease Inst <sup>1, 10</sup>	\$2,874	\$2,938	\$2,818	\$2,635	3.02%	\$3,075	\$2,940	\$2,797	\$2,594	6.18%
Dr Roy A Himelfarb SC <sup>10</sup>	\$7,736	\$7,065	\$5,023	\$4,579	22.98%	\$5,219	\$4,564	\$3,836	\$3,546	15.73%
Endoscopy Central PA <sup>1, 10</sup>	\$1,284	\$1,287	\$1,250	\$1,129	4.57%	\$1,196	\$1,108	\$1,102	\$1,216	-0.54%
Eyes of York SC <sup>1, 10</sup>	\$3,390	\$2,592	\$2,321	\$2,220	17.57%	\$3,044	\$2,256	\$1,996	\$1,728	25.37%
GSH Outpatient SC <sup>7</sup>	\$4,664	\$4,199	\$5,534	\$5,557	-5.36%	\$2,496	\$2,404	\$2,707	\$2,197	4.53%
Grandview Surgery Laser <sup>1, 10</sup>	\$7,935	\$8,118	\$7,938	\$8,119	-0.75%	\$5,984	\$6,101	\$5,649	\$5,619	2.16%
Hanover SC <sup>10</sup>	\$3,090	\$2,938	\$2,940	\$2,874	2.51%	\$3,398	\$3,236	\$2,954	\$2,975	4.74%
Harrisburg Endo & SC <sup>1, 10</sup>	\$4,198	\$4,535	\$4,101	\$3,966	1.95%	\$4,198	\$4,533	\$4,100	\$3,966	1.95%
Harrisburg Pain Mgmt <sup>1, 10</sup>	\$3,387	\$3,643	\$3,761	\$3,664	-2.52%	\$3,169	\$3,577	\$3,473	\$3,520	-3.32%
Hershey Endoscopy <sup>1, 10</sup>	\$3,913	\$3,977	\$3,830	\$3,375	5.31%	\$2,811	\$2,708	\$2,580	\$2,415	5.47%
Hershey Outpatient SC <sup>1, 10</sup>	\$11,558	\$10,960	\$9,407	\$8,648	11.22%	\$10,731	\$9,945	\$8,314	\$8,017	11.28%
Hillside Endoscopy <sup>1, 10</sup>	\$431	\$461	\$404	\$401	2.42%	\$361	\$369	\$448	\$372	-1.00%
Holy Spirit Endoscopy	\$1,640	\$1,331	\$1,218	\$1,100	16.36%	\$2,117	\$1,687	\$1,630	\$1,783	6.24%
Leader SC <sup>1, 10</sup>	\$3,758	\$2,577	\$2,229	\$1,928	31.66%	\$3,152	\$2,541	\$1,592	\$1,506	36.43%
Ludwick Laser & SC <sup>1, 10</sup>	\$3,305	\$3,689	\$3,177	\$2,564	9.64%	\$2,336	\$2,577	\$2,292	\$1,886	7.95%
Memorial Outpatient Endo <sup>1</sup>	\$3,539	\$3,158	\$3,631	\$3,577	-0.35%	\$1,594	\$1,213	\$1,286	\$1,457	3.14%

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY17	Total Margin FY17	3-yr Avg Total Margin FY15-FY17	Medicare Share of NPR FY17	Medical Assistance Share of NPR FY17	Visits FY17
<b>Statewide Average</b>	<b>25.15%</b>	<b>25.20%</b>	<b>25.49%</b>	<b>26.54%</b>	<b>5.41%</b>	<b>3,857</b>
<b>Region 4 Average (continued)</b>	<b>36.43%</b>	<b>36.43%</b>	<b>35.22%</b>	<b>22.50%</b>	<b>2.51%</b>	<b>3,293</b>
Penn State Hershey Endo <sup>10</sup>	24.77%	24.77%	21.21%	15.35%	0.58%	1,712
SC Central PA <sup>1, 10</sup>	15.75%	15.75%	14.47%	55.00%	1.32%	7,350
Susquehanna SC <sup>10</sup>	2.18%	2.18%	3.84%	28.68%	6.55%	1,320
UOC Surgical Services <sup>1, 10</sup>	17.87%	17.87%	19.77%	12.10%	2.06%	2,878
<b>Region 5 Average</b>	<b>26.51%</b>	<b>26.67%</b>	<b>27.06%</b>	<b>24.55%</b>	<b>5.64%</b>	<b>4,304</b>
Apple Hill SC <sup>10</sup>	20.43%	20.73%	21.77%	21.92%	5.87%	10,156
Calcagno & Rossi Vein SC <sup>1, 10</sup>	48.56%	48.63%	52.01%	19.99%	0.00%	924
Capital Surgery & Laser <sup>1, 10</sup>	21.14%	21.14%	19.91%	32.10%	0.00%	2,984
Carlisle Endoscopy <sup>1, 10</sup>	0.80%	0.80%	0.56%	31.57%	5.27%	5,247
Carlisle Outpatient SC <sup>1</sup>	75.74%	75.74%	NR	48.00%	14.00%	832
Center for Spine Care <sup>1, 10</sup>	41.86%	41.86%	38.18%	37.24%	7.52%	4,962
Chambersburg Endoscopy <sup>1, 10</sup>	44.29%	44.29%	41.45%	29.19%	3.75%	6,235
Children's SC Lancaster <sup>1, 10, 11</sup>	20.33%	20.33%	42.94%	0.00%	62.61%	2,796
Digestive Disease Inst <sup>1, 10</sup>	-7.01%	-7.01%	-2.12%	34.96%	0.87%	5,176
Dr Roy A Himelfarb SC <sup>10</sup>	32.54%	32.86%	31.71%	17.93%	18.84%	5,587
Endoscopy Central PA <sup>1, 10</sup>	6.84%	6.84%	10.86%	24.73%	0.00%	2,525
Eyes of York SC <sup>1, 10</sup>	10.23%	10.23%	13.02%	64.83%	0.00%	2,926
GSH Outpatient SC <sup>7</sup>	46.49%	46.49%	47.17%	22.84%	3.47%	2,675
Grandview Surgery Laser <sup>1, 10</sup>	24.92%	24.95%	26.27%	20.52%	1.97%	4,052
Hanover SC <sup>10</sup>	-9.73%	-9.73%	-6.77%	47.55%	-0.01%	2,153
Harrisburg Endo & SC <sup>1, 10</sup>	0.01%	0.01%	0.02%	20.90%	6.00%	8,019
Harrisburg Pain Mgmt <sup>1, 10</sup>	6.43%	6.43%	5.30%	24.02%	1.29%	6,860
Hershey Endoscopy <sup>1, 10</sup>	28.17%	28.17%	30.90%	16.81%	0.00%	4,188
Hershey Outpatient SC <sup>1, 10</sup>	7.18%	7.19%	8.58%	22.11%	15.68%	8,132
Hillside Endoscopy <sup>1, 10</sup>	16.26%	16.47%	9.15%	18.51%	0.00%	802
Holy Spirit Endoscopy	-29.08%	-29.08%	-29.72%	11.52%	1.89%	1,054
Leader SC <sup>1, 10</sup>	16.15%	16.15%	15.36%	26.81%	0.00%	2,596
Ludwick Laser & SC <sup>1, 10</sup>	29.49%	29.49%	29.30%	72.35%	1.40%	2,500
Memorial Outpatient Endo <sup>1</sup>	54.95%	54.95%	60.37%	21.05%	2.52%	2,164

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY14-17	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY14-17
	FY17	FY16	FY15	FY14		FY17	FY16	FY15	FY14	
<b>Statewide Average</b>	<b>\$4,743</b>	<b>\$4,762</b>	<b>\$4,587</b>	<b>\$4,453</b>	<b>2.17%</b>	<b>\$3,578</b>	<b>\$3,590</b>	<b>\$3,438</b>	<b>\$3,343</b>	<b>2.34%</b>
<b>Region 5 Average (continued)</b>	<b>\$5,391</b>	<b>\$5,103</b>	<b>\$4,743</b>	<b>\$4,604</b>	<b>5.70%</b>	<b>\$3,965</b>	<b>\$3,770</b>	<b>\$3,457</b>	<b>\$3,411</b>	<b>5.41%</b>
Memorial SC York <sup>1</sup>	\$4,831	\$4,713	\$4,711	\$4,725	0.75%	\$2,696	\$2,413	\$2,881	\$2,974	-3.11%
Mid-Atlan Gastro II Ephr <sup>1, 10</sup>	\$2,759	\$2,925	\$2,986	\$3,128	-3.93%	\$1,383	\$1,737	\$1,950	\$1,885	-8.88%
Mid-Atlan Gastro III Lanc <sup>1, 10</sup>	\$6,133	\$5,991	\$6,070	\$5,962	0.95%	\$2,431	\$2,553	\$2,547	\$2,512	-1.08%
Mid-Atlan Gastro Lanc <sup>1, 10</sup>	\$3,456	\$3,549	\$3,524	\$3,454	0.01%	\$1,670	\$1,452	\$1,863	\$1,545	2.70%
Neurospine Center <sup>1, 10</sup>	\$3,674	\$3,162	\$3,146	\$2,734	11.45%	\$2,647	\$2,239	\$2,154	\$2,131	8.07%
North Pointe SC Lancaster <sup>1, 10</sup>	\$11,047	\$11,123	\$11,461	\$10,945	0.31%	\$7,014	\$6,731	\$7,403	\$6,288	3.85%
North Pointe SC Lebanon <sup>1, 10</sup>	\$2,821	\$1,874	NA	NA	NA	\$3,534	\$3,022	NA	NA	NA
OSS Health ASC <sup>1, 10</sup>	\$20,803	\$6,810	\$7,256	\$6,863	67.71%	\$14,031	\$5,908	\$6,943	\$6,647	37.02%
Ophthalmology & Surgical <sup>1, 10</sup>	\$4,685	\$4,608	\$4,329	\$4,225	3.63%	\$3,970	\$3,669	\$3,262	\$3,175	8.35%
Ophthalmology SC <sup>1, 10</sup>	\$1,999	\$2,023	\$1,861	\$2,014	-0.25%	\$1,993	\$1,915	\$1,806	\$1,986	0.13%
PA Eye SC <sup>1, 10</sup>	\$3,315	\$2,907	\$2,393	\$2,398	12.76%	\$2,768	\$2,585	\$2,220	\$2,258	7.53%
Physicians SC <sup>1, 10</sup>	\$5,245	\$6,311	\$6,417	\$7,421	-9.77%	\$2,963	\$3,209	\$3,420	\$3,604	-5.93%
Physicians' SC Lancaster <sup>1, 10</sup>	\$23,941	\$24,425	\$23,504	\$21,337	4.07%	\$14,345	\$13,391	\$12,304	\$11,697	7.55%
SC Lancaster <sup>1, 10</sup>	\$10,114	\$9,921	\$10,106	\$10,583	-1.48%	\$7,935	\$7,996	\$7,950	\$7,965	-0.13%
Susquehanna Valley SC <sup>1, 10</sup>	\$7,509	\$7,510	\$7,813	\$8,383	-3.47%	\$6,553	\$6,800	\$7,388	\$8,072	-6.27%
Valley View SC <sup>1, 10</sup>	\$1,039	\$919	\$835	\$991	1.62%	\$959	\$884	\$836	\$813	6.02%
Wellspan SC <sup>7</sup>	\$2,750	\$2,851	\$2,574	\$3,525	-7.33%	\$1,122	\$1,449	\$1,449	\$2,310	-17.14%
West Shore Endoscopy <sup>1, 10</sup>	\$15,267	\$14,540	\$14,752	\$14,194	2.52%	\$12,083	\$12,397	\$11,677	\$11,211	2.59%
West Shore Pain & Spine <sup>1, 4, 10</sup>	\$513	NA	NA	NA	NA	\$932	NA	NA	NA	NA
West Shore SC <sup>1, 10</sup>	\$9,891	\$10,062	\$8,844	\$8,708	4.53%	\$7,648	\$7,660	\$6,703	\$6,615	5.20%
York Endoscopy <sup>1, 10</sup>	\$4,635	\$3,934	\$3,690	\$4,035	4.95%	\$3,383	\$2,974	\$2,668	\$2,937	5.06%
York Pain Specialists <sup>1, 10</sup>	\$1,377	\$1,491	\$1,610	\$1,562	-3.95%	\$1,413	\$1,521	\$1,584	\$1,554	-3.03%
<b>Region 6 Average</b>	<b>\$4,467</b>	<b>\$4,582</b>	<b>\$4,394</b>	<b>\$4,293</b>	<b>1.35%</b>	<b>\$2,777</b>	<b>\$2,800</b>	<b>\$2,635</b>	<b>\$2,606</b>	<b>2.19%</b>
Angelina Theresa Buccci SC <sup>1, 10</sup>	\$1,730	\$1,729	\$1,502	\$984	25.26%	\$1,474	\$1,706	\$1,619	\$1,064	12.84%
Center Same Day Surgery <sup>1, 10</sup>	\$10,823	\$11,104	\$11,397	\$12,628	-4.76%	\$1,831	\$1,798	\$1,538	\$1,583	5.22%
East Stroudsburg ASC <sup>1, 10</sup>	\$4,613	\$4,258	\$3,801	\$3,246	14.05%	\$3,670	\$4,042	\$3,678	\$3,658	0.11%
Eynon SC <sup>1, 10</sup>	\$1,189	\$1,281	\$1,283	\$1,329	-3.50%	\$810	\$874	\$849	\$881	-2.69%
Gateway SC <sup>1, 10</sup>	\$3,568	\$3,465	\$2,704	\$3,034	5.87%	\$1,824	\$1,741	\$1,483	\$1,593	4.82%
Hazleton ASC <sup>1, 10</sup>	\$1,891	\$2,064	\$1,989	\$1,640	5.11%	\$1,173	\$1,148	\$1,117	\$986	6.32%

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY17	Total Margin FY17	3-yr Avg Total Margin FY15-FY17	Medicare Share of NPR FY17	Medical Assistance Share of NPR FY17	Visits FY17
<b>Statewide Average</b>	<b>25.15%</b>	<b>25.20%</b>	<b>25.49%</b>	<b>26.54%</b>	<b>5.41%</b>	<b>3,857</b>
<b>Region 5 Average (continued)</b>	<b>26.51%</b>	<b>26.67%</b>	<b>27.06%</b>	<b>24.55%</b>	<b>5.64%</b>	<b>4,304</b>
Memorial SC York <sup>1</sup>	44.20%	44.20%	43.95%	44.28%	10.54%	1,942
Mid-Atlan Gastro II Ephr <sup>1, 10</sup>	49.88%	49.94%	41.55%	21.78%	0.00%	4,012
Mid-Atlan Gastro III Lanc <sup>1, 10</sup>	60.36%	60.41%	58.67%	22.10%	0.05%	8,195
Mid-Atlan Gastro Lanc <sup>1, 10</sup>	51.67%	51.74%	52.68%	23.10%	0.00%	4,817
Neurospine Center <sup>1, 10</sup>	27.94%	27.76%	29.15%	11.72%	2.12%	553
North Pointe SC Lancaster <sup>1, 10</sup>	36.51%	36.55%	37.15%	11.84%	5.85%	4,932
North Pointe SC Lebanon <sup>1, 10</sup>	-25.24%	-25.22%	NA	8.69%	3.05%	1,107
OSS Health ASC <sup>1, 10</sup>	32.63%	32.57%	22.93%	17.59%	7.54%	3,291
Ophthalmology & Surgical <sup>1, 10</sup>	15.25%	15.25%	19.97%	45.00%	4.33%	4,223
Ophthalmology SC <sup>1, 10</sup>	0.28%	-1.22%	2.70%	46.78%	2.65%	1,930
PA Eye SC <sup>1, 10</sup>	16.52%	16.53%	11.51%	40.70%	6.52%	3,632
Physicians SC <sup>1, 10</sup>	43.52%	43.52%	46.64%	29.60%	8.13%	4,773
Physicians' SC Lancaster <sup>1, 10</sup>	40.03%	40.03%	44.29%	22.49%	2.79%	11,931
SC Lancaster <sup>1, 10</sup>	21.54%	24.80%	23.38%	30.07%	1.28%	7,475
Susquehanna Valley SC <sup>1, 10</sup>	14.21%	13.64%	11.02%	23.74%	0.95%	5,952
Valley View SC <sup>1, 10</sup>	7.66%	11.67%	8.43%	70.96%	0.00%	1,357
Wellspan SC <sup>7</sup>	59.20%	59.20%	50.83%	15.55%	1.48%	2,068
West Shore Endoscopy <sup>1, 10</sup>	20.85%	20.85%	18.86%	12.58%	1.80%	10,766
West Shore Pain & Spine <sup>1, 4, 10</sup>	-81.62%	-81.62%	NA	56.01%	0.15%	2,019
West Shore SC <sup>1, 10</sup>	22.68%	22.91%	23.72%	30.50%	2.90%	7,524
York Endoscopy <sup>1, 10</sup>	27.01%	27.01%	26.39%	24.62%	3.17%	6,839
York Pain Specialists <sup>1, 10</sup>	-2.62%	-2.62%	-0.89%	43.77%	2.02%	3,116
<b>Region 6 Average</b>	<b>38.57%</b>	<b>38.71%</b>	<b>39.88%</b>	<b>26.98%</b>	<b>3.78%</b>	<b>4,366</b>
Angelina Theresa Bucci SC <sup>1, 10</sup>	14.79%	14.79%	3.25%	45.00%	1.00%	2,163
Center Same Day Surgery <sup>1, 10</sup>	83.09%	83.09%	84.50%	12.66%	3.15%	3,889
East Stroudsburg ASC <sup>1, 10</sup>	20.45%	20.45%	10.12%	18.37%	9.37%	2,337
Eynon SC <sup>1, 10</sup>	31.92%	31.92%	32.52%	27.61%	7.13%	2,118
Gateway SC <sup>1, 10</sup>	48.89%	48.89%	48.17%	37.14%	1.71%	6,054
Hazleton ASC <sup>1, 10</sup>	38.01%	38.01%	42.17%	39.19%	5.50%	2,331

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY14-17	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY14-17
	FY17	FY16	FY15	FY14		FY17	FY16	FY15	FY14	
<b>Statewide Average</b>	<b>\$4,743</b>	<b>\$4,762</b>	<b>\$4,587</b>	<b>\$4,453</b>	<b>2.17%</b>	<b>\$3,578</b>	<b>\$3,590</b>	<b>\$3,438</b>	<b>\$3,343</b>	<b>2.34%</b>
<b>Region 6 Average (continued)</b>	<b>\$4,467</b>	<b>\$4,582</b>	<b>\$4,394</b>	<b>\$4,293</b>	<b>1.35%</b>	<b>\$2,777</b>	<b>\$2,800</b>	<b>\$2,635</b>	<b>\$2,606</b>	<b>2.19%</b>
Hazleton Endoscopy <sup>1,10</sup>	\$868	\$808	\$817	\$902	-1.25%	\$868	\$808	\$817	\$905	-1.37%
Hazleton SC <sup>1,10</sup>	\$3,224	\$3,398	\$3,158	\$3,457	-2.25%	\$2,772	\$2,948	\$2,725	\$2,808	-0.43%
Mountain Laurel SC <sup>1,10</sup>	\$3,368	\$3,234	\$2,701	\$2,617	9.57%	\$2,248	\$2,140	\$1,843	\$1,842	7.33%
NEI AS <sup>1,10</sup>	\$5,719	\$5,176	\$5,168	\$5,552	1.00%	\$5,316	\$4,446	\$4,419	\$4,677	4.55%
North East SC <sup>1,10</sup>	\$5,949	\$6,370	\$6,460	\$6,785	-4.11%	\$6,418	\$6,599	\$6,375	\$6,439	-0.11%
Northeast Regional SC <sup>1,10</sup>	\$988	\$932	\$309	\$256	95.24%	\$838	\$656	\$278	\$279	66.72%
Pain Center Wyoming <sup>1,4,10</sup>	\$1,914	NA	NA	NA	NA	\$957	NA	NA	NA	NA
Pocono ASC <sup>1,10</sup>	\$7,244	\$7,751	\$7,688	\$7,643	-1.74%	\$6,840	\$7,071	\$6,534	\$5,872	5.49%
Regional Hospital SC <sup>1,10</sup>	\$9,930	\$10,924	\$9,532	\$7,544	10.54%	\$1,672	\$1,437	\$1,340	\$1,058	19.35%
Renaissance Center <sup>1,10</sup>	\$336	\$505	\$476	\$453	-8.63%	\$352	\$520	\$532	\$541	-11.65%
Riverview ASC <sup>1,10</sup>	\$4,701	\$4,355	\$4,896	\$5,185	-3.11%	\$4,805	\$4,371	\$4,489	\$4,636	1.22%
Robert Packer Endoscopy	\$9,859	\$9,349	\$10,142	\$8,235	6.58%	\$5,598	\$5,673	\$4,588	\$4,102	12.15%
Scranton Endoscopy <sup>1,10</sup>	\$5,055	\$5,094	\$4,763	\$4,839	1.49%	\$1,821	\$1,796	\$1,672	\$1,752	1.31%
Surgical Specialty NE PA <sup>1,10</sup>	\$6,363	\$5,252	\$1,824	\$1,839	82.00%	\$4,262	\$3,429	\$1,887	\$2,050	35.97%
<b>Region 7 Average</b>	<b>\$5,231</b>	<b>\$5,166</b>	<b>\$4,737</b>	<b>\$4,373</b>	<b>6.54%</b>	<b>\$3,460</b>	<b>\$3,348</b>	<b>\$2,980</b>	<b>\$2,783</b>	<b>8.11%</b>
Berks ASC <sup>1,10</sup>	\$1,110	\$1,015	\$976	\$971	4.80%	\$995	\$817	\$904	\$806	7.81%
Berks Digestive Health <sup>1,10</sup>	\$10,717	\$10,421	\$9,529	\$7,861	12.11%	\$5,252	\$5,214	\$4,905	\$4,398	6.47%
Berks Urologic SC <sup>1,10</sup>	\$3,951	\$3,803	\$4,109	\$3,900	0.44%	\$2,384	\$2,422	\$2,334	\$2,336	0.68%
Berkshire Eye SC <sup>1,10</sup>	\$3,170	\$3,368	\$3,161	\$3,023	1.63%	\$3,269	\$2,556	\$2,083	\$2,019	20.63%
Bethlehem Endoscopy <sup>1,10</sup>	\$2,592	\$2,948	\$2,974	\$2,958	-4.13%	\$1,774	\$1,617	\$1,652	\$1,644	2.63%
Carbon-Schuylkill Endo <sup>1,10</sup>	\$1,187	\$1,215	\$1,032	\$913	10.02%	\$304	\$845	\$777	\$710	-19.08%
Center for Specialized <sup>1,10</sup>	\$6,124	\$6,506	\$5,605	\$5,351	4.82%	\$3,895	\$3,933	\$3,445	\$3,568	3.05%
College Heights Endo <sup>1,10</sup>	\$5,814	\$6,175	\$6,171	\$6,017	-1.13%	\$2,629	\$2,479	\$2,408	\$2,411	3.01%
Eastern PA Endoscopy <sup>1,10</sup>	\$5,706	\$5,471	\$4,968	\$4,935	5.21%	\$3,103	\$2,925	\$2,930	\$2,902	2.30%
Fairgrounds SC <sup>7</sup>	\$12,702	\$12,490	\$11,891	\$14,330	-3.79%	\$10,154	\$10,645	\$9,550	\$10,559	-1.28%
Keystone SC <sup>1,10</sup>	\$588	\$753	\$677	\$737	-6.76%	\$561	\$608	\$563	\$589	-1.63%
LVHN Children's SC <sup>4,7</sup>	\$6,022	NA	NA	NA	NA	\$5,701	NA	NA	NA	NA
Lehigh Valley SC Tilghman <sup>7</sup>	\$14,514	\$12,479	\$9,263	NA	NA	\$6,538	\$6,369	\$4,701	NA	NA
Lifeline Valley Access <sup>1,10</sup>	\$2,465	\$2,465	\$2,054	\$1,783	12.75%	\$1,837	\$2,069	\$1,652	\$1,237	16.17%

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY17	Total Margin FY17	3-yr Avg Total Margin FY15-FY17	Medicare Share of NPR FY17	Medical Assistance Share of NPR FY17	Visits FY17
<b>Statewide Average</b>	<b>25.15%</b>	<b>25.20%</b>	<b>25.49%</b>	<b>26.54%</b>	<b>5.41%</b>	<b>3,857</b>
<b>Region 6 Average (continued)</b>	<b>38.57%</b>	<b>38.71%</b>	<b>39.88%</b>	<b>26.98%</b>	<b>3.78%</b>	<b>4,366</b>
Hazleton Endoscopy <sup>1,10</sup>	0.00%	0.00%	0.01%	44.13%	0.00%	1,500
Hazleton SC <sup>1,10</sup>	14.03%	13.89%	13.76%	15.59%	6.68%	2,121
Mountain Laurel SC <sup>1,10</sup>	33.25%	33.64%	33.20%	30.61%	10.42%	6,330
NEI AS <sup>1,10</sup>	7.05%	7.05%	11.72%	63.99%	5.89%	6,979
North East SC <sup>1,10</sup>	8.50%	8.50%	12.60%	21.15%	9.08%	6,350
Northeast Regional SC <sup>1,10</sup>	15.11%	15.11%	20.50%	27.69%	0.00%	1,394
Pain Center Wyoming <sup>1,4,10</sup>	50.01%	50.01%	NA	38.82%	2.08%	7,865
Pocono ASC <sup>1,10</sup>	5.91%	5.91%	10.05%	31.89%	3.65%	6,929
Regional Hospital SC <sup>1,10</sup>	83.16%	83.16%	85.36%	8.56%	0.13%	3,186
Renaissance Center <sup>1,10</sup>	-4.80%	-4.80%	-6.62%	4.81%	0.00%	181
Riverview ASC <sup>1,10</sup>	-2.20%	-2.20%	2.05%	32.12%	3.57%	4,525
Robert Packer Endoscopy	43.22%	43.22%	45.97%	15.23%	3.41%	4,914
Scranton Endoscopy <sup>1,10</sup>	63.98%	63.98%	64.53%	23.63%	0.00%	8,917
Surgical Specialty NE PA <sup>1,10</sup>	33.03%	35.05%	31.08%	55.12%	1.01%	7,233
<b>Region 7 Average</b>	<b>34.24%</b>	<b>34.38%</b>	<b>35.53%</b>	<b>27.13%</b>	<b>4.50%</b>	<b>4,679</b>
Berks ASC <sup>1,10</sup>	10.43%	10.43%	12.41%	6.76%	0.00%	717
Berks Digestive Health <sup>1,10</sup>	52.33%	52.33%	50.89%	19.90%	1.46%	17,155
Berks Urologic SC <sup>1,10</sup>	40.17%	40.17%	40.47%	48.09%	4.52%	6,498
Berkshire Eye SC <sup>1,10</sup>	-2.54%	-2.54%	18.64%	49.93%	1.87%	3,102
Bethlehem Endoscopy <sup>1,10</sup>	31.57%	31.57%	40.90%	39.55%	4.02%	6,725
Carbon-Schuylkill Endo <sup>1,10</sup>	74.43%	79.64%	48.50%	20.97%	2.13%	1,963
Center for Specialized <sup>1,10</sup>	36.40%	36.40%	38.19%	42.33%	1.50%	5,095
College Heights Endo <sup>1,10</sup>	54.79%	54.79%	58.63%	41.29%	0.48%	11,550
Eastern PA Endoscopy <sup>1,10</sup>	45.62%	45.62%	44.53%	23.00%	2.47%	7,031
Fairgrounds SC <sup>7</sup>	20.06%	20.06%	18.16%	20.94%	5.42%	4,928
Keystone SC <sup>1,10</sup>	4.63%	4.63%	14.18%	21.29%	0.05%	342
LVHN Children's SC <sup>4,7</sup>	5.33%	5.33%	NA	0.00%	14.78%	2,371
Lehigh Valley SC Tilghman <sup>7</sup>	54.95%	54.95%	51.43%	12.82%	4.79%	3,654
Lifeline Valley Access <sup>1,10</sup>	25.47%	25.47%	20.42%	71.93%	1.94%	3,653

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY14-17	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY14-17
	FY17	FY16	FY15	FY14		FY17	FY16	FY15	FY14	
<b>Statewide Average</b>	<b>\$4,743</b>	<b>\$4,762</b>	<b>\$4,587</b>	<b>\$4,453</b>	<b>2.17%</b>	<b>\$3,578</b>	<b>\$3,590</b>	<b>\$3,438</b>	<b>\$3,343</b>	<b>2.34%</b>
<b>Region 7 Average (continued)</b>	<b>\$5,231</b>	<b>\$5,166</b>	<b>\$4,737</b>	<b>\$4,373</b>	<b>6.54%</b>	<b>\$3,460</b>	<b>\$3,348</b>	<b>\$2,980</b>	<b>\$2,783</b>	<b>8.11%</b>
Mahoning Valley ASC <sup>1,10</sup>	\$997	\$1,205	\$1,158	\$994	0.13%	\$552	\$769	\$740	\$638	-4.49%
Northwood SC <sup>1,10</sup>	\$3,210	NR	NR	NR	NR	\$3,093	NR	NR	NR	NR
PA Eye & Ear SC <sup>10</sup>	\$6,428	\$5,815	\$5,136	\$5,103	8.65%	\$4,954	\$4,385	\$3,856	\$3,715	11.11%
Premier Podiatric SC <sup>10</sup>	\$167	\$192	\$239	\$357	-17.77%	\$199	\$185	\$296	\$311	-12.04%
Progressive Allentown <sup>1,10</sup>	\$624	\$81	NA	NA	NA	\$696	\$518	NA	NA	NA
Progressive Pottsville <sup>1,10</sup>	\$1,468	\$1,630	\$1,565	\$1,470	-0.06%	\$1,115	\$1,380	\$1,223	\$966	5.15%
Progressive Wyomissing <sup>1,10</sup>	\$1,092	\$838	\$877	\$837	10.14%	\$734	\$836	\$732	\$749	-0.65%
Reading SC Spring Ridge <sup>1,10</sup>	\$20,520	\$19,402	\$19,214	\$19,421	1.89%	\$14,054	\$13,778	\$13,326	\$12,631	3.75%
Reading SC Surgical Inst <sup>1,10</sup>	\$12,914	\$12,735	\$7,927	\$9,597	11.52%	\$5,378	\$4,943	\$3,327	\$4,823	3.83%
SC Pottsville <sup>1,10</sup>	\$6,718	\$5,700	\$5,587	\$3,478	31.05%	\$5,024	\$4,658	\$4,679	\$2,455	34.90%
SC of Allentown <sup>1,10</sup>	\$14,627	\$15,833	\$15,031	\$13,944	1.63%	\$11,386	\$11,173	\$10,296	\$9,560	6.37%
Schuylkill Endoscopy <sup>1,10</sup>	\$4,252	\$4,241	\$3,983	\$3,991	2.18%	\$2,247	\$2,187	\$2,081	\$1,947	5.14%
Spring Ridge Plastic <sup>1,10</sup>	\$254	\$265	\$269	\$248	0.87%	\$255	\$264	\$270	\$249	0.80%
State Hill SC <sup>1,10</sup>	\$1,070	\$1,099	\$1,212	\$1,148	-2.27%	\$926	\$956	\$1,050	\$1,027	-3.27%
Twin Rivers Endoscopy <sup>1,10</sup>	\$3,304	\$3,642	\$3,854	\$3,490	-1.78%	\$1,430	\$1,468	\$1,525	\$2,570	-14.79%
Valley Eye SC <sup>1,10</sup>	\$8,871	\$8,710	NR	NR	NR	\$7,345	\$7,781	NR	NR	NR
Valley SC <sup>1,10</sup>	\$2,283	\$1,955	\$1,836	\$1,951	5.68%	\$1,366	\$1,481	\$1,134	\$1,325	1.03%
Wyomissing Surgical Serv <sup>1,10</sup>	\$1,941	\$2,531	\$2,329	\$2,513	-7.58%	\$1,574	\$1,172	\$1,013	\$1,012	18.51%
<b>Region 8 Average</b>	<b>\$4,537</b>	<b>\$4,697</b>	<b>\$4,731</b>	<b>\$4,756</b>	<b>-1.54%</b>	<b>\$3,497</b>	<b>\$3,495</b>	<b>\$3,583</b>	<b>\$3,499</b>	<b>-0.02%</b>
AFP SC <sup>1,10</sup>	\$799	\$954	\$920	\$891	-3.43%	\$885	\$1,089	\$1,022	\$796	3.75%
ASC Bucks County <sup>7</sup>	\$9,045	\$8,491	\$9,009	\$8,932	0.42%	\$4,760	\$4,166	\$4,026	\$3,986	6.47%
ASC St Mary <sup>1,10</sup>	\$8,799	\$9,486	\$8,650	\$8,201	2.43%	\$6,871	\$7,227	\$7,095	\$7,159	-1.34%
Abington Endoscopy	\$6,034	\$7,102	\$9,907	\$11,207	-15.38%	\$4,939	\$4,614	\$6,746	\$9,693	-16.35%
Abington SC <sup>10</sup>	\$15,299	\$15,012	\$14,421	\$12,341	7.99%	\$14,337	\$13,638	\$13,043	\$12,137	6.04%
Ambulatory Endo SC Bucks <sup>1,10</sup>	\$1,212	\$1,030	\$1,189	\$1,599	-8.07%	\$1,414	\$880	\$817	\$583	47.56%
Brandywine SC <sup>1,10</sup>	\$568	\$297	\$372	\$453	8.47%	\$558	\$250	\$380	\$438	9.05%
Brandywine Valley Endo <sup>1,10</sup>	\$1,133	\$1,169	\$1,103	\$1,156	-0.67%	\$933	\$902	\$885	\$857	2.96%
Bucks County GI Endo SC <sup>1,10</sup>	\$2,445	\$2,426	\$2,316	\$2,202	3.68%	\$2,146	\$2,133	\$1,979	\$1,955	3.24%
Bux-Mont Endoscopy <sup>1,10</sup>	\$2,980	\$2,774	\$2,323	\$2,312	9.62%	\$1,101	\$1,725	\$1,458	\$1,432	-7.70%

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY17	Total Margin FY17	3-yr Avg Total Margin FY15-FY17	Medicare Share of NPR FY17	Medical Assistance Share of NPR FY17	Visits FY17
<b>Statewide Average</b>	<b>25.15%</b>	<b>25.20%</b>	<b>25.49%</b>	<b>26.54%</b>	<b>5.41%</b>	<b>3,857</b>
<b>Region 7 Average (continued)</b>	<b>34.24%</b>	<b>34.38%</b>	<b>35.53%</b>	<b>27.13%</b>	<b>4.50%</b>	<b>4,679</b>
Mahoning Valley ASC <sup>1, 10</sup>	44.64%	44.64%	38.64%	64.25%	3.17%	2,282
Northwood SC <sup>1, 10</sup>	3.66%	3.66%	NR	28.78%	0.70%	987
PA Eye & Ear SC <sup>10</sup>	22.94%	23.16%	24.23%	32.21%	4.73%	5,487
Premier Podiatric SC <sup>10</sup>	-19.16%	-19.25%	-8.46%	34.64%	0.00%	100
Progressive Allentown <sup>1, 10</sup>	-11.63%	-11.63%	NA	55.48%	16.20%	840
Progressive Pottsville <sup>1, 10</sup>	24.00%	24.00%	20.24%	50.26%	7.16%	2,795
Progressive Wyomissing <sup>1, 10</sup>	32.77%	32.77%	18.02%	40.94%	27.67%	2,547
Reading SC Spring Ridge <sup>1, 10</sup>	31.51%	31.58%	30.47%	10.50%	5.01%	7,878
Reading SC Surgical Inst <sup>1, 10</sup>	58.36%	58.36%	59.36%	30.37%	4.10%	7,351
SC Pottsville <sup>1, 10</sup>	25.21%	25.21%	20.24%	22.82%	4.58%	4,221
SC of Allentown <sup>1, 10</sup>	22.16%	22.30%	27.96%	20.55%	0.70%	9,907
Schuylkill Endoscopy <sup>1, 10</sup>	47.15%	47.16%	47.80%	33.94%	2.89%	11,057
Spring Ridge Plastic <sup>1, 10</sup>	-0.23%	-0.23%	0.04%	0.00%	0.00%	100
State Hill SC <sup>1, 10</sup>	13.44%	13.44%	13.31%	62.42%	3.08%	1,688
Twin Rivers Endoscopy <sup>1, 10</sup>	56.71%	56.71%	59.05%	26.63%	0.00%	4,438
Valley Eye SC <sup>1, 10</sup>	22.56%	22.57%	NR	67.33%	2.29%	7,155
Valley SC <sup>1, 10</sup>	40.16%	40.17%	34.00%	22.56%	41.95%	3,430
Wyomissing Surgical Serv <sup>1, 10</sup>	18.96%	19.08%	44.83%	32.66%	10.15%	2,692
<b>Region 8 Average</b>	<b>23.43%</b>	<b>23.41%</b>	<b>24.75%</b>	<b>25.09%</b>	<b>4.51%</b>	<b>3,406</b>
AFP SC <sup>1, 10</sup>	-10.81%	-10.81%	-12.12%	39.03%	0.00%	772
ASC Bucks County <sup>7</sup>	47.37%	47.37%	51.21%	0.00%	10.74%	1,719
ASC St Mary <sup>1, 10</sup>	22.49%	20.88%	20.42%	17.14%	2.03%	3,607
Abington Endoscopy	18.16%	18.16%	29.27%	26.51%	0.69%	4,104
Abington SC <sup>10</sup>	13.02%	13.05%	14.65%	21.53%	3.70%	12,417
Ambulatory Endo SC Bucks <sup>1, 10</sup>	-16.72%	-16.71%	9.32%	24.96%	0.00%	1,998
Brandywine SC <sup>1, 10</sup>	1.85%	1.85%	3.99%	0.00%	0.00%	291
Brandywine Valley Endo <sup>1, 10</sup>	17.66%	17.66%	20.11%	11.53%	3.34%	2,338
Bucks County GI Endo SC <sup>1, 10</sup>	12.25%	12.25%	12.94%	23.19%	13.52%	4,269
Bux-Mont Endoscopy <sup>1, 10</sup>	63.04%	63.04%	46.96%	18.98%	2.55%	5,444

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY14-17	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY14-17
	FY17	FY16	FY15	FY14		FY17	FY16	FY15	FY14	
<b>Statewide Average</b>	<b>\$4,743</b>	<b>\$4,762</b>	<b>\$4,587</b>	<b>\$4,453</b>	<b>2.17%</b>	<b>\$3,578</b>	<b>\$3,590</b>	<b>\$3,438</b>	<b>\$3,343</b>	<b>2.34%</b>
<b>Region 8 Average (continued)</b>	<b>\$4,537</b>	<b>\$4,697</b>	<b>\$4,731</b>	<b>\$4,756</b>	<b>-1.54%</b>	<b>\$3,497</b>	<b>\$3,495</b>	<b>\$3,583</b>	<b>\$3,499</b>	<b>-0.02%</b>
CHOP Brandywine Vly SC <sup>7</sup>	\$6,996	\$5,999	\$10,036	\$9,745	-9.40%	\$5,265	\$4,406	\$3,883	\$3,763	13.30%
CHOP King Prussia ASC <sup>7</sup>	\$11,512	\$11,512	NA	NA	NA	\$3,757	\$4,206	NA	NA	NA
Children's SC Malvern <sup>1, 10, 11</sup>	\$6,483	\$5,151	\$5,121	\$5,003	9.86%	\$5,313	\$3,321	\$3,447	\$3,278	20.70%
Colonoscopy Ctr Sellers <sup>1, 10</sup>	\$2,082	\$1,946	\$2,151	\$1,973	1.84%	\$2,190	\$1,632	\$1,717	\$1,497	15.43%
Cornerstone ASC <sup>1, 10</sup>	\$1,246	\$1,182	\$1,765	\$2,838	-18.70%	\$1,200	\$1,069	\$1,301	\$1,336	-3.38%
Crozer Endo <sup>1, 10</sup>	\$3,877	\$3,474	\$3,541	\$3,365	5.07%	\$2,391	\$2,337	\$2,443	\$2,411	-0.28%
Crozer SC Brinton Lake <sup>1, 10</sup>	\$15,001	\$15,236	\$13,715	\$13,001	5.13%	\$9,087	\$10,836	\$10,338	\$8,661	1.64%
Crozer SC Haverford <sup>1, 10</sup>	\$13,119	\$12,213	\$11,258	\$10,415	8.65%	\$8,001	\$8,876	\$7,596	\$6,863	5.53%
Del Valley Laser <sup>1, 10</sup>	\$1,749	\$2,155	\$2,522	\$2,856	-12.92%	\$1,849	\$2,574	\$2,575	\$2,902	-12.09%
Dermatologic Drexel Hill <sup>1, 10</sup>	\$529	\$405	\$571	\$502	1.77%	\$518	\$440	\$551	\$455	4.62%
Doylestown Hospital SC	\$5,576	\$5,155	\$5,828	\$5,639	-0.37%	\$3,274	\$3,490	\$3,426	\$3,247	0.28%
duPont Children SC Bryn <sup>1</sup>	\$1,358	\$2,025	\$2,388	\$1,861	-9.00%	\$2,094	\$2,148	\$2,271	\$2,428	-4.59%
Einstein Montgmry SPU <sup>3, 10</sup>	\$9,682	NR	\$5,751	\$5,128	NA	\$8,171	NR	\$6,512	\$5,996	NA
Endoscopy Assoc Vly <sup>1, 10</sup>	\$2,522	\$2,417	\$2,428	\$2,249	4.05%	\$2,389	\$2,055	\$2,138	\$2,030	5.91%
Endoscopy Bucks <sup>1, 10</sup>	\$3,970	\$4,199	\$3,894	\$3,884	0.73%	\$1,887	\$1,890	\$1,812	\$1,735	2.92%
Endoscopy St Mary <sup>1, 10</sup>	\$5,180	NR	\$6,577	\$6,854	-8.14%	\$2,825	NR	\$3,151	\$2,875	-0.58%
Eye SC King of Prussia <sup>1, 10</sup>	\$6,154	\$6,827	\$6,244	\$6,121	0.18%	\$4,823	\$4,764	\$4,533	\$4,666	1.13%
Holy Redeemer ASC <sup>10</sup>	\$7,951	\$7,339	\$6,927	\$6,210	9.34%	\$6,089	\$5,673	\$5,319	\$4,823	8.75%
Huntingdon Valley SC <sup>1, 10</sup>	\$7,278	\$8,696	\$7,188	\$6,766	2.52%	\$6,403	\$6,585	\$7,964	\$5,847	3.17%
Hypertension Nephrlgy <sup>1, 10</sup>	\$1,521	\$1,975	\$1,794	\$1,745	-4.29%	\$1,042	\$1,137	\$1,136	\$1,134	-2.69%
Jefferson Endo Bala <sup>4, 10</sup>	\$1,167	NA	NA	NA	NA	\$1,377	NA	NA	NA	NA
Keystone Kidney Center <sup>1, 10</sup>	\$1,641	\$1,685	\$1,637	\$1,584	1.20%	\$1,101	\$1,168	\$1,154	\$1,069	1.01%
Kole Plastic SC <sup>1, 10</sup>	\$163	\$171	\$121	\$13	385.81%	\$132	\$77	\$62	\$15	264.29%
Langhorne Access <sup>1, 3, 10</sup>	\$260	\$258	\$291	\$0	NA	\$262	\$258	\$293	\$0.4	NA
Langhorne SC <sup>1, 10</sup>	\$3,424	\$3,282	\$3,496	\$3,582	-1.47%	\$2,933	\$2,789	\$2,923	\$2,986	-0.59%
Laser Spine SC <sup>1, 10</sup>	\$17,261	\$25,971	\$33,226	\$37,436	-17.96%	\$20,617	\$20,194	\$21,472	\$20,544	-0.12%
Main Line Endo East <sup>1, 10</sup>	\$2,708	\$3,054	\$2,926	\$2,897	-2.18%	\$1,525	\$1,606	\$1,564	\$1,537	-0.25%
Main Line Endo South <sup>1, 10</sup>	\$1,547	\$1,462	\$1,267	\$1,222	8.87%	\$896	\$789	\$750	\$717	8.34%
Main Line Endo West <sup>1, 10</sup>	\$4,734	\$4,602	\$4,469	\$4,538	1.44%	\$2,129	\$2,053	\$1,982	\$2,057	1.16%

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY17	Total Margin FY17	3-yr Avg Total Margin FY15-FY17	Medicare Share of NPR FY17	Medical Assistance Share of NPR FY17	Visits FY17
<b>Statewide Average</b>	<b>25.15%</b>	<b>25.20%</b>	<b>25.49%</b>	<b>26.54%</b>	<b>5.41%</b>	<b>3,857</b>
<b>Region 8 Average (continued)</b>	<b>23.43%</b>	<b>23.41%</b>	<b>24.75%</b>	<b>25.09%</b>	<b>4.51%</b>	<b>3,406</b>
CHOP Brandywine Vly SC <sup>7</sup>	24.74%	24.74%	41.15%	0.00%	14.45%	1,353
CHOP King Prussia ASC <sup>7</sup>	67.36%	67.36%	NA	0.00%	14.63%	2,065
Children's SC Malvern <sup>1, 10, 11</sup>	18.04%	18.04%	27.89%	0.00%	65.60%	3,894
Colonoscopy Ctr Sellers <sup>1, 10</sup>	-4.55%	-4.55%	10.54%	30.84%	2.10%	7,248
Cornerstone ASC <sup>1, 10</sup>	3.68%	3.68%	14.86%	26.00%	1.00%	871
Crozer Endo <sup>1, 10</sup>	38.33%	38.33%	34.16%	14.64%	12.16%	2,720
Crozer SC Brinton Lake <sup>1, 10</sup>	39.43%	39.43%	31.15%	31.51%	10.94%	7,678
Crozer SC Haverford <sup>1, 10</sup>	39.01%	39.01%	33.12%	32.68%	6.65%	7,435
Del Valley Laser <sup>1, 10</sup>	-5.76%	-4.87%	-7.70%	39.33%	9.14%	2,079
Dermatologic Drexel Hill <sup>1, 10</sup>	2.01%	2.01%	-0.22%	36.10%	0.00%	146
Doylestown Hospital SC	41.27%	41.27%	38.46%	35.65%	1.22%	2,541
duPont Children SC Bryn <sup>1</sup>	-54.15%	-54.15%	-12.76%	0.00%	29.44%	4,703
Einstein Montgmrly SPU <sup>3, 10</sup>	17.50%	17.50%	NR	15.54%	6.82%	4,669
Endoscopy Assoc Vly <sup>1, 10</sup>	5.25%	5.25%	10.65%	19.88%	3.11%	4,456
Endoscopy Bucks <sup>1, 10</sup>	52.47%	52.46%	53.66%	23.53%	0.00%	5,562
Endoscopy St Mary <sup>1, 10</sup>	45.47%	45.47%	NR	11.80%	0.00%	5,248
Eye SC King of Prussia <sup>1, 10</sup>	21.62%	21.62%	26.55%	55.07%	5.08%	5,873
Holy Redeemer ASC <sup>10</sup>	23.42%	23.42%	23.30%	18.02%	0.00%	7,736
Huntingdon Valley SC <sup>1, 10</sup>	12.03%	12.03%	9.54%	22.16%	0.01%	8,050
Hypertension Nephrlgy <sup>1, 10</sup>	31.47%	31.47%	37.32%	73.09%	3.92%	1,023
Jefferson Endo Bala <sup>4, 10</sup>	-18.07%	-18.07%	NA	11.46%	2.89%	1,253
Keystone Kidney Center <sup>1, 10</sup>	32.89%	32.89%	31.04%	9.26%	0.60%	411
Kole Plastic SC <sup>1, 10</sup>	19.27%	19.27%	40.46%	0.00%	0.00%	127
Langhorne Access <sup>1, 3, 10</sup>	-0.76%	-0.76%	-0.42%	100.00%	0.00%	102
Langhorne SC <sup>1, 10</sup>	14.33%	14.33%	15.36%	49.27%	1.15%	4,617
Laser Spine SC <sup>1, 10</sup>	-19.44%	-19.44%	18.54%	24.19%	0.00%	910
Main Line Endo East <sup>1, 10</sup>	43.66%	43.74%	45.97%	30.01%	0.06%	4,517
Main Line Endo South <sup>1, 10</sup>	42.06%	42.13%	43.01%	28.00%	0.00%	2,456
Main Line Endo West <sup>1, 10</sup>	55.03%	55.08%	55.41%	20.24%	0.01%	7,601

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY14-17	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY14-17
	FY17	FY16	FY15	FY14		FY17	FY16	FY15	FY14	
<b>Statewide Average</b>	<b>\$4,743</b>	<b>\$4,762</b>	<b>\$4,587</b>	<b>\$4,453</b>	<b>2.17%</b>	<b>\$3,578</b>	<b>\$3,590</b>	<b>\$3,438</b>	<b>\$3,343</b>	<b>2.34%</b>
<b>Region 8 Average (continued)</b>	<b>\$4,537</b>	<b>\$4,697</b>	<b>\$4,731</b>	<b>\$4,756</b>	<b>-1.54%</b>	<b>\$3,497</b>	<b>\$3,495</b>	<b>\$3,583</b>	<b>\$3,499</b>	<b>-0.02%</b>
Main Line Fertility <sup>1, 10</sup>	\$7,572	\$6,929	\$7,640	\$6,518	5.39%	\$4,702	\$6,689	\$7,626	\$6,776	-10.20%
Main Line SC <sup>1, 10</sup>	\$13,052	\$11,340	\$11,432	\$11,106	5.84%	\$11,125	\$10,108	\$9,904	\$9,054	7.62%
Main Line Spine SC <sup>1, 10</sup>	\$8,388	\$7,036	\$5,276	\$4,520	28.53%	\$6,645	\$5,046	\$3,595	\$3,401	31.79%
Main Line Vascular Inst <sup>1, 4, 10</sup>	\$545	NA	NA	NA	NA	\$1,327	NA	NA	NA	NA
Montgomery SC <sup>1, 10</sup>	\$2,164	\$2,187	\$2,191	\$2,216	-0.79%	\$2,039	\$1,957	\$1,959	\$1,959	1.35%
New Britain SC <sup>1, 10</sup>	\$8,987	\$8,418	\$8,244	\$7,604	6.06%	\$6,207	\$6,311	\$6,345	\$6,477	-1.39%
Ortho SC Bryn Mawr <sup>1, 2, 4, 10</sup>	\$6,270	NA	NA	NA	NA	\$6,213	NA	NA	NA	NA
Oxford Valley Pain SC <sup>1, 10</sup>	\$1,288	\$1,245	\$918	\$378	80.28%	\$788	\$694	\$612	\$438	26.60%
Paoli SC <sup>1, 10</sup>	\$6,717	\$6,465	\$6,593	\$6,603	0.57%	\$6,324	\$6,179	\$6,277	\$6,164	0.87%
Penn Medicine Radnor Endo	\$5,733	\$4,852	\$2,375	\$2,418	45.70%	\$2,919	\$2,516	\$3,909	\$3,689	-6.95%
Phila Cosmetic Surgery <sup>1, 10</sup>	\$2,451	\$2,245	\$2,000	NR	NR	\$2,302	\$2,064	\$1,951	NR	NR
Philadelphia Surgery Ctr <sup>1, 10</sup>	\$266	\$302	\$547	NR	NR	\$268	\$301	\$547	NR	NR
Phoenixville SC Blue Bell <sup>1, 10</sup>	\$3,544	\$4,489	\$4,874	\$6,252	-14.44%	\$3,246	\$3,976	\$4,390	\$5,856	-14.86%
Phoenixville SC Limerick <sup>1, 10</sup>	\$3,302	\$4,270	\$4,077	\$3,322	-0.20%	\$2,744	\$3,573	\$3,394	\$2,900	-1.80%
Phoenixville SC Main Line <sup>1, 10</sup>	\$1,003	\$2,174	\$4,881	\$5,349	-27.08%	\$1,674	\$2,575	\$4,521	\$4,688	-21.43%
Plaza SC <sup>1, 10</sup>	\$255	\$252	NR	NR	NR	\$251	\$226	NR	NR	NR
Pottstown SC <sup>1, 2, 10, 11</sup>	\$1,259	\$1,929	\$1,779	\$2,052	NA	\$1,140	\$1,575	\$1,377	\$1,203	NA
Premier Exton SC <sup>1, 4, 10</sup>	\$4,521	NA	NA	NA	NA	\$4,303	NA	NA	NA	NA
RMA of Philadelphia SC <sup>1, 10</sup>	\$1,125	\$1,143	\$848	\$808	13.07%	\$850	\$857	\$710	\$677	8.55%
Riddle SC <sup>1, 10</sup>	\$16,108	\$16,680	\$14,634	\$15,502	1.30%	\$9,585	\$9,175	\$8,648	\$8,998	2.17%
Ridley Crossings SC <sup>1, 10</sup>	\$335	NR	NR	NR	NR	\$341	NR	NR	NR	NR
SC Chester County <sup>1, 10</sup>	\$154	\$2,184	\$1,657	\$1,676	-30.27%	\$0	\$2,064	\$2,064	\$2,015	-33.33%
SC Ft Washington <sup>1, 10</sup>	\$4,989	\$4,030	\$3,683	\$2,729	27.61%	\$4,193	\$3,298	\$3,052	\$2,373	25.56%
Sally Balin ASC <sup>1, 10</sup>	\$316	\$331	\$327	\$376	-5.28%	\$316	\$329	\$308	\$372	-5.03%
Springfield ASC <sup>1, 10</sup>	\$3,802	\$4,657	\$3,683	\$3,768	0.30%	\$2,944	\$3,116	\$2,915	\$2,665	3.50%
Trevoze Specialty Care SC <sup>1, 10</sup>	\$4,294	\$4,333	\$3,827	\$3,522	7.30%	\$3,573	\$3,246	\$3,142	\$3,021	6.09%
Tri-County SC <sup>1, 10</sup>	\$5,526	\$5,398	\$4,576	\$3,732	16.02%	\$3,893	\$3,672	\$2,917	\$2,259	24.11%
Valley Forge SC <sup>1, 10, 11</sup>	\$55	\$94	\$99	\$233	-25.52%	\$315	\$540	\$461	\$419	-8.29%
Valley Pain Center <sup>1, 10</sup>	\$2,203	\$2,455	\$2,802	\$2,779	-6.91%	\$2,143	\$2,240	\$2,506	\$2,455	-4.23%

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY17	Total Margin FY17	3-yr Avg Total Margin FY15-FY17	Medicare Share of NPR FY17	Medical Assistance Share of NPR FY17	Visits FY17
<b>Statewide Average</b>	<b>25.15%</b>	<b>25.20%</b>	<b>25.49%</b>	<b>26.54%</b>	<b>5.41%</b>	<b>3,857</b>
<b>Region 8 Average (continued)</b>	<b>23.43%</b>	<b>23.41%</b>	<b>24.75%</b>	<b>25.09%</b>	<b>4.51%</b>	<b>3,406</b>
Main Line Fertility <sup>1,10</sup>	37.90%	38.22%	17.48%	0.00%	0.00%	4,691
Main Line SC <sup>1,10</sup>	15.47%	15.47%	13.35%	59.42%	1.42%	8,107
Main Line Spine SC <sup>1,10</sup>	20.79%	20.79%	26.15%	37.85%	0.00%	6,814
Main Line Vascular Inst <sup>1,4,10</sup>	-143.64%	-143.64%	NA	64.00%	4.00%	58
Montgomery SC <sup>1,10</sup>	5.80%	5.80%	8.98%	59.51%	3.49%	2,394
New Britain SC <sup>1,10</sup>	30.93%	31.05%	26.71%	22.81%	0.00%	7,137
Ortho SC Bryn Mawr <sup>1,2,4,10</sup>	0.91%	0.91%	NA	6.43%	0.00%	1,432
Oxford Valley Pain SC <sup>1,10</sup>	38.82%	38.82%	39.33%	34.69%	10.20%	2,089
Paoli SC <sup>1,10</sup>	5.94%	5.98%	5.05%	18.45%	0.79%	4,312
Penn Medicine Radnor Endo	49.08%	49.08%	27.90%	13.03%	1.03%	5,293
Phila Cosmetic Surgery <sup>1,10</sup>	6.11%	6.11%	5.76%	0.00%	0.00%	384
Philadelphia Surgery Ctr <sup>1,10</sup>	-0.58%	-0.58%	-0.08%	0.00%	0.00%	21
Phoenixville SC Blue Bell <sup>1,10</sup>	8.41%	8.41%	10.04%	29.16%	1.94%	1,613
Phoenixville SC Limerick <sup>1,10</sup>	16.92%	16.92%	16.65%	33.43%	3.64%	1,663
Phoenixville SC Main Line <sup>1,10</sup>	-66.85%	-66.85%	-8.84%	5.44%	6.25%	402
Plaza SC <sup>1,10</sup>	1.59%	1.59%	NR	0.00%	0.00%	119
Pottstown SC <sup>1,2,10,11</sup>	8.72%	8.72%	17.44%	41.68%	0.00%	2,224
Premier Exton SC <sup>1,4,10</sup>	4.83%	5.21%	NA	30.16%	0.00%	2,534
RMA of Philadelphia SC <sup>1,10</sup>	50.72%	50.72%	51.42%	0.00%	0.00%	2,456
Riddle SC <sup>1,10</sup>	40.50%	40.50%	42.20%	7.30%	0.00%	5,808
Ridley Crossings SC <sup>1,10</sup>	-1.65%	-1.65%	NR	47.29%	0.00%	455
SC Chester County <sup>1,10</sup>	100.00%	100.00%	-3.29%	26.67%	0.12%	1,321
SC Ft Washington <sup>1,10</sup>	15.97%	15.97%	17.01%	40.58%	4.45%	2,619
Sally Balin ASC <sup>1,10</sup>	0.19%	0.19%	2.28%	65.38%	0.00%	354
Springfield ASC <sup>1,10</sup>	22.56%	21.98%	25.29%	26.69%	0.00%	6,937
Treose Specialty Care SC <sup>1,10</sup>	16.78%	16.78%	20.02%	42.59%	3.78%	3,757
Tri-County SC <sup>1,10</sup>	29.55%	29.55%	32.37%	58.08%	1.07%	4,908
Valley Forge SC <sup>1,10,11</sup>	-476.79%	-476.79%	-432.32%	0.00%	0.00%	191
Valley Pain Center <sup>1,10</sup>	2.71%	2.71%	7.65%	17.00%	0.00%	3,413

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY14-17	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY14-17
	FY17	FY16	FY15	FY14		FY17	FY16	FY15	FY14	
<b>Statewide Average</b>	<b>\$4,743</b>	<b>\$4,762</b>	<b>\$4,587</b>	<b>\$4,453</b>	<b>2.17%</b>	<b>\$3,578</b>	<b>\$3,590</b>	<b>\$3,438</b>	<b>\$3,343</b>	<b>2.34%</b>
<b>Region 8 Average (continued)</b>	<b>\$4,537</b>	<b>\$4,697</b>	<b>\$4,731</b>	<b>\$4,756</b>	<b>-1.54%</b>	<b>\$3,497</b>	<b>\$3,495</b>	<b>\$3,583</b>	<b>\$3,499</b>	<b>-0.02%</b>
Vascular Access DE Valley <sup>1,10</sup>	\$1,525	\$1,715	\$1,872	\$1,841	-5.72%	\$1,105	\$1,161	\$1,254	\$1,229	-3.36%
Vision One Laser & SC <sup>1,10</sup>	\$4,741	\$3,764	\$3,779	\$3,454	12.42%	\$3,804	\$3,360	\$2,857	\$2,758	12.63%
West Chester Endoscopy <sup>1,10</sup>	\$6,085	\$4,926	\$4,274	\$4,912	7.96%	\$3,024	\$2,992	\$2,800	\$2,722	3.69%
Wills Eye SC Plymouth Mtg <sup>10</sup>	\$3,731	\$3,994	\$3,656	\$3,435	2.87%	\$3,773	\$3,754	\$3,331	\$3,156	6.51%
Wills SC Bucks County <sup>10,11</sup>	\$3,888	\$3,695	\$3,417	\$4,093	-1.67%	\$3,705	\$3,830	\$3,504	\$3,800	-0.83%
<b>Region 9 Average</b>	<b>\$3,819</b>	<b>\$4,625</b>	<b>\$4,268</b>	<b>\$3,411</b>	<b>3.99%</b>	<b>\$3,342</b>	<b>\$4,289</b>	<b>\$3,702</b>	<b>\$2,969</b>	<b>4.18%</b>
American Access Care Vasc <sup>1,10</sup>	\$5,222	\$7,355	\$5,961	\$5,635	-2.44%	\$5,640	\$6,145	\$5,084	\$5,288	2.22%
Dermatologic Philadelphia <sup>1,10</sup>	\$219	\$202	\$265	\$264	-5.67%	\$202	\$146	\$252	\$262	-7.60%
Drexel Digestive Health	\$1,362	\$1,592	\$1,722	\$1,749	-7.39%	\$1,095	\$1,212	\$1,519	\$1,427	-7.75%
Einstein SC <sup>7</sup>	\$5,327	\$6,188	\$5,066	\$5,268	0.37%	\$5,333	\$7,032	\$5,020	\$4,862	3.22%
Endoscopy PA Hosp	\$3,126	\$2,996	\$2,736	\$2,292	12.13%	\$2,868	\$1,899	\$1,899	\$1,899	17.01%
GI ASC <sup>1,10</sup>	\$2,477	\$2,411	\$2,152	\$2,274	2.97%	\$2,465	\$2,387	\$2,131	\$2,256	3.09%
Grant SC <sup>1,10</sup>	\$2,394	\$2,604	\$2,369	\$2,365	0.42%	\$1,942	\$1,895	\$1,761	\$1,852	1.61%
HUP Reproductive Surgical	\$2,099	\$1,938	\$1,472	\$1,373	17.63%	\$1,645	\$1,664	\$1,338	\$1,089	17.02%
Jefferson SC Navy Yard <sup>1,10</sup>	\$16,697	\$16,816	\$16,055	\$17,398	-1.34%	\$12,307	\$11,880	\$11,781	\$12,241	0.18%
Liberty Eye SC <sup>1,10</sup>	\$2,554	\$2,646	\$2,891	\$2,775	-2.65%	\$2,348	\$2,524	\$2,522	\$2,521	-2.29%
Metro Vascular Ctr Clinic <sup>1,10</sup>	\$1,019	\$1,379	\$1,328	\$1,252	-6.19%	\$1,017	\$1,121	\$1,122	\$1,045	-0.91%
Metro Vascular Ctr Metrop <sup>1,10</sup>	\$774	\$993	\$954	\$1,038	-8.46%	\$720	\$773	\$746	\$758	-1.69%
Mt Airy AESC <sup>1,10</sup>	\$1,184	\$1,326	\$1,251	\$1,294	-2.84%	\$735	\$814	\$1,112	\$1,062	-10.26%
PGC Endoscopy <sup>1,3,10</sup>	\$2,560	\$2,322	\$1,827	\$1,949	NA	\$1,842	\$1,655	\$1,075	\$1,939	NA
Peripheral Vascular Inst <sup>1,4,10</sup>	\$8,340	NA	NA	NA	NA	\$6,071	NA	NA	NA	NA
Philadelphia Surgical Ctr <sup>10</sup>	\$1,872	\$2,168	\$2,112	\$2,105	-3.68%	\$1,912	\$2,095	\$2,123	\$2,141	-3.56%
Red Lion SC <sup>1,10</sup>	\$5,056	\$4,807	\$4,657	\$4,537	3.81%	\$3,975	\$4,074	\$3,997	\$3,612	3.35%
Rhawn Street Endoscopy <sup>1,10</sup>	\$1,736	\$1,530	NR	NR	NR	\$1,735	\$1,584	NR	NR	NR
SC of Pennsylvania Hosp	\$11,106	\$7,440	\$6,645	\$5,864	29.80%	\$9,429	\$8,448	\$6,138	\$5,964	19.36%
Temple Univ Podiatric ASC <sup>7</sup>	\$44	\$75	\$16	\$17	54.09%	\$494	\$574	\$476	\$357	12.88%
Vein & Vascular Ctr Phila <sup>1,10</sup>	\$3,248	\$4,860	\$4,554	\$4,542	-9.50%	\$4,073	\$4,294	\$4,216	\$4,464	-2.92%
Vincera SC <sup>1,10</sup>	\$6,061	\$5,731	\$4,864	\$3,861	18.98%	\$5,194	\$4,439	\$4,312	\$3,435	17.07%
Wills SC Northeast <sup>10</sup>	\$3,489	\$3,512	\$3,519	\$3,529	-0.38%	\$3,344	\$3,354	\$3,350	\$3,361	-0.17%

See footnotes on page 32.

# INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY17	Total Margin FY17	3-yr Avg Total Margin FY15-FY17	Medicare Share of NPR FY17	Medical Assistance Share of NPR FY17	Visits FY17
<b>Statewide Average</b>	<b>25.15%</b>	<b>25.20%</b>	<b>25.49%</b>	<b>26.54%</b>	<b>5.41%</b>	<b>3,857</b>
<b>Region 8 Average (continued)</b>	<b>23.43%</b>	<b>23.41%</b>	<b>24.75%</b>	<b>25.09%</b>	<b>4.51%</b>	<b>3,406</b>
Vascular Access DE Valley <sup>1,10</sup>	27.53%	27.53%	31.14%	76.70%	1.97%	1,016
Vision One Laser & SC <sup>1,10</sup>	19.76%	19.76%	18.61%	68.59%	0.81%	4,219
West Chester Endoscopy <sup>1,10</sup>	50.31%	50.31%	42.33%	16.92%	0.05%	9,347
Wills Eye SC Plymouth Mtg <sup>10</sup>	-0.90%	-0.90%	4.69%	51.53%	3.38%	3,124
Wills SC Bucks County <sup>10,11</sup>	4.68%	4.68%	-0.35%	64.36%	3.20%	3,115
<b>Region 9 Average</b>	<b>14.98%</b>	<b>14.99%</b>	<b>13.67%</b>	<b>27.54%</b>	<b>12.46%</b>	<b>2,801</b>
American Access Care Vasc <sup>1,10</sup>	-8.00%	-7.99%	9.01%	74.76%	1.06%	3,327
Dermatologic Philadelphia <sup>1,10</sup>	7.71%	7.71%	12.61%	28.50%	0.00%	78
Drexel Digestive Health	19.56%	19.56%	18.44%	17.55%	33.68%	1,829
Einstein SC <sup>7</sup>	15.65%	15.65%	7.20%	23.91%	26.78%	3,070
Endoscopy PA Hosp	8.26%	8.26%	24.75%	21.46%	6.04%	5,121
GI ASC <sup>1,10</sup>	0.47%	0.47%	0.81%	20.32%	6.53%	4,378
Grant SC <sup>1,10</sup>	18.90%	18.90%	24.02%	26.31%	37.93%	4,709
HUP Reproductive Surgical	29.88%	29.88%	26.53%	0.00%	0.27%	850
Jefferson SC Navy Yard <sup>1,10</sup>	26.29%	26.29%	27.44%	6.34%	0.00%	4,934
Liberty Eye SC <sup>1,10</sup>	8.06%	7.88%	8.54%	52.68%	22.58%	2,258
Metro Vascular Ctr Clinic <sup>1,10</sup>	0.23%	0.23%	12.50%	58.39%	16.69%	1,001
Metro Vascular Ctr Metrop <sup>1,10</sup>	7.06%	7.06%	17.73%	56.21%	16.97%	628
Mt Airy AESC <sup>1,10</sup>	37.90%	37.90%	29.23%	21.51%	17.08%	1,837
PGC Endoscopy <sup>1,3,10</sup>	28.06%	28.06%	33.28%	28.39%	11.22%	4,389
Peripheral Vascular Inst <sup>1,4,10</sup>	27.20%	27.20%	NA	57.12%	20.10%	626
Philadelphia Surgical Ctr <sup>10</sup>	-2.12%	-2.12%	0.36%	7.34%	7.96%	2,753
Red Lion SC <sup>1,10</sup>	21.38%	21.69%	17.29%	0.00%	59.09%	3,006
Rhawn Street Endoscopy <sup>1,10</sup>	0.04%	0.04%	NR	13.84%	0.00%	3,155
SC of Pennsylvania Hosp	24.76%	24.76%	17.14%	20.00%	14.68%	6,785
Temple Univ Podiatric ASC <sup>7</sup>	-1028.59%	-1028.59%	-1048.51%	50.87%	15.37%	76
Vein & Vascular Ctr Phila <sup>1,10</sup>	-25.41%	-25.41%	0.62%	60.30%	1.74%	2,522
Vincera SC <sup>1,10</sup>	14.30%	14.31%	16.29%	7.23%	0.00%	1,719
Wills SC Northeast <sup>10</sup>	4.15%	4.15%	4.49%	58.74%	3.87%	3,681

See footnotes on page 32.

## INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Net Patient Revenue (NPR) (thousands)				3-yr Avg Change in NPR FY14-17	Total Operating Expenses (TOE) (thousands)				3-yr Avg Change in TOE FY14-17
	FY17	FY16	FY15	FY14		FY17	FY16	FY15	FY14	
Statewide Average	\$4,743	\$4,762	\$4,587	\$4,453	2.17%	\$3,578	\$3,590	\$3,438	\$3,343	2.34%
Region 9 Average <i>(continued)</i>	\$3,819	\$4,625	\$4,268	\$3,411	3.99%	\$3,342	\$4,289	\$3,702	\$2,969	4.18%
Wills SC Phila Stadium <sup>10</sup>	\$3,701	\$3,626	\$3,623	\$3,664	0.34%	\$3,821	\$3,569	\$3,518	\$3,487	3.19%

See footnotes on page 32.

## INDIVIDUAL ASC DATA

Ambulatory Surgery Center	Operating Margin FY17	Total Margin FY17	3-yr Avg Total Margin FY15-FY17	Medicare Share of NPR FY17	Medical Assistance Share of NPR FY17	Visits FY17
<b>Statewide Average</b>	25.15%	25.20%	25.49%	26.54%	5.41%	3,857
<b>Region 9 Average (continued)</b>	14.98%	14.99%	13.67%	27.54%	12.46%	2,801
Wills SC Phila Stadium <sup>10</sup>	-3.09%	-3.09%	0.53%	49.07%	7.73%	4,492

See footnotes on page 32.

# EXPLANATION OF TERMS & MEASURES

**3-year Average Change in Net Patient Revenue (NPR) or Total Operating Expenses (TOE):** The average annual change in the facility's NPR or TOE that occurred from the end of FY14 through FY17.

$$(((\text{NPR}_{17} - \text{NPR}_{14}) / \text{NPR}_{14}) / 3) \text{ or } (((\text{TOE}_{17} - \text{TOE}_{14}) / \text{TOE}_{14}) / 3)$$

**3-year Average Total Margin:** The average total margin realized by the facility during FY15 through FY17.

$$(\Sigma \text{ revenue over expenses}_{17,16,15} / \Sigma \text{ total revenue}_{17,16,15})$$

**Ambulatory Surgery Center (ASC):** A licensed facility by the Pennsylvania Department of Health that provides specialty or multi-specialty surgical care to patients who do not require an overnight stay, but require medical supervision following a procedure. An ASC does not include individual or group practice offices of private physicians or dentists.

**Commercial Third-Party Payers:** Commercial insurers encompass all indemnity and managed care health insurance plans, including Blue Cross and Blue Shield plans, and hospital and health care system plans. Government-funded programs, such as Medicare managed care, are not included even if a commercial insurer administers the program.

**Net Patient Revenue (NPR):** Net patient revenue (net of bad debt) reflects revenue for patient care only and does not include revenue from other operations such as cafeteria, parking, rent, research and educational activities. Revenue from those operations is included in total operating revenue. NPR may include retroactive adjustments from third-party payers for care provided during a previous fiscal year.

**Other Third-Party Payers:** Third-party payers other than health insurance companies and managed care organizations. These include direct payments by employers or associations, auto insurance, workers' compensation, and government programs (other than Medicare and Medical Assistance).

**Operating Income:** The amount by which total operating revenue exceeds total operating expenses.

$$(\text{total operating revenue} - \text{total operating expenses})$$

**Operating Margin:** The ratio of operating income to total operating revenue. This measure places operating income in perspective with the volume of patient services realized by the facility.

$$(\text{operating income} / \text{total operating revenue})$$

**Outpatient Visits:** The number of visits to the surgery center or an individual outpatient department of the hospital during the fiscal year.

**Total Margin:** The ratio of total income to total revenue. This measure puts income from all sources in perspective with all revenues received by a facility.

$$(\text{revenue over expenses} / \text{total revenue})$$

**Total Net Income (Revenue over Expenses):** Total net income reflects the sum of operating income and non-operating income. Total net income may also include an extraordinary item.

**Total Operating Expenses (TOE):** All costs associated with operating the entire facility such as salaries, professional fees, supplies, depreciation, interest, and insurance. The acquisition of durable equipment and other property is not considered expenses and is reflected on the facility's balance sheet as assets. However, the cost to finance equipment (interest) as well as the depreciation, operation and maintenance costs of capital equipment are operating expenses.

**Total Operating Revenue (TOR):** All revenues allocated by the facility to meet operating expenses. It includes revenue sources such as net patient revenue, investment income, contributions, and revenue from other operations (e.g., cafeteria, parking, rent, research and educational activities). Individual facilities may also allocate investment income, contributions, etc., as non-operating income.

**Total Revenue:** Operating revenue plus non-operating income. The non-operating income component typically includes unrestricted contributions, investment income, and net investment gains and losses on marketable securities.

# FOOTNOTES

## Footnotes

1. The end of the fiscal year is not June 30. The data reflects the fiscal year that ended prior to June 30.
  2. FY17 data is less than 12 months; therefore, a three-year comparison is not appropriate for some of the measures.
  3. Prior year(s) reflect less than 12 months of data; therefore, a three-year comparison is not appropriate for some of the measures.
  4. This is the first reporting year for this facility. Expenses are often higher than operating revenue during the start-up period.
  5. The hospital has specialty units such as psychiatric, rehab, long-term care, skilled nursing, etc., which are included in the data presented for the facility.
  6. Extraordinary item is included in the calculation of total margin.
  7. Balance sheet ratios are for the parent organization.
  8. Acquired or merged with another licensed facility during the FY17 reporting period.
  9. Acquired or merged with another licensed facility during the FY15 or FY16 reporting periods.
  10. For-profit facility; total margin for hospitals includes *pro rata* share of the parent corporation's federal income taxes.
  11. Facility is referred to by a different name, or it closed after the FY17 reporting period.
  12. Facility failed to satisfy the financial filing requirements.
  13. One or more of the required financial submissions was filed late.
  14. Facility submitted incomplete or inaccurate data.
- NA Not applicable.
- NR Information necessary to report or calculate this measure was not reported by the facility.

## Non-Compliant

**No Submission:** The following ambulatory surgery centers did not comply with PHC4's filing requirements and are not included in this report:

- Best Impression
- Bryn Mawr Med Specialists
- Plastic Surgical Assoc. (*closed 10/2017*)
- Turk's Head SC
- Valley ASC
- Williamsport SC

**Pennsylvania Health Care Cost Containment Council**

Joe Martin, Executive Director

225 Market Street, Suite 400, Harrisburg, PA 17101

Phone: 717-232-6787 • Fax: 717-232-3821

[www.phc4.org](http://www.phc4.org)



**For More Information**

The information contained in this report and other PHC4 publications is available online at [www.phc4.org](http://www.phc4.org). Additional financial, hospitalization and ambulatory procedure health care data is available for purchase. For more information, contact PHC4's Special Requests at [specialrequests@phc4.org](mailto:specialrequests@phc4.org) or 717-232-6787.