

March 31, 2025

Dear Ms. Vojcic,

We are deeply disappointed in Anthem Blue Cross Blue Shield's (Anthem's) decision to discontinue negotiations on our commercial contracts. To say Anthem's behavior toward MU Health Care throughout our contract negotiations is unfortunate is putting it mildly. Your actions have put your members – and our patients – in a troublesome, frustrating and perilous situation.

In our last offer, we made reasonable, material concessions as a means to expedite negotiations in the best interest of our patients. However, Anthem showed no willingness to move forward, effectively decreasing its offer from the previous one and adding retaliatory measures. Responding in this manner after our good faith effort to extend our contract is counterproductive and contradicts Anthem's public messaging about the negotiations. Anthem had the ability to advance these negotiations but has made a deliberate decision not to do so.

Our recent successful contract negotiations and extension with your competitor prove that MU Health Care's requests for fair business practices and rates and terms that cover the increased cost of providing care are in fact reasonable (and in line with publicly available price transparency data). We must and will move forward in a new era for MU Health Care and partner with organizations that share our values and help us meet our mission to save and improve lives.

Our responsibility to the people of Missouri requires us to run an academic health system that is financially sustainable and able to serve as the safety net for a significant part of the state long into the future. MU Health Care wants this impasse to be resolved but will not risk our financial well-being based on Anthem's inadequate offer.

MU Health Care remains steadfast in our pursuit of what is best for our patients and the communities we serve. Today we are focused on ensuring our patients continued care, either with MU Health Care or, when needed, supporting a transition to other providers, many of whom will be in St. Louis or Kansas City due to the unique services that MU Health Care provides. I ask that if Anthem is unwilling to negotiate a reasonable contract, you would at minimum work alongside us during this transition for our patients, especially those who will need prompt continuity of care assistance for critical, life-saving treatment for their current and ongoing health conditions.

Sincerely,



Ric Ransom, JD, MBA, MSHA  
Chief Executive Officer