

FOR IMMEDIATE RELEASE

Local Powerhouse Haven Real Estate Group Merges with Epique Realty, Amplifying Growth and Opportunities for Agents



SPOKANE, WA and COEUR D'ALENE, ID (April 4, 2024) – Haven Real Estate Group, a leading firm in the Pacific Northwest's real estate market, with strong foundations in Spokane, Washington, and Coeur d'Alene, Idaho, proudly announces its merger with the nationally recognized Epique Realty. This landmark merger unites the local expertise of Haven with the extensive reach of Epique Realty, setting the stage for unparalleled growth and collaboration in the real estate sector.

Founded in 2013 by the visionary duo, Robert and Cambria Henry, Haven Real Estate Group has distinguished itself in the real estate market with over \$1.5 billion in transactions and an annual closure rate of 450 transactions,

significantly outperforming the industry standard. The Henrys attribute this success to a culture of excellence, growth, and collaboration, which has become the hallmark of Haven's operation.

The partnership with Epique Realty marks a significant milestone in Haven's journey, offering both firms an opportunity to leverage each other's strengths. Epique's rapidly growing national footprint combined with Haven's regional dominance promises to deliver exceptional services and support to clients and agents alike. This merger not only signifies growth but also reinforces the shared commitment of Haven and Epique to elevate the standards of real estate services across the nation.

Epique has been setting new standards of excellence in the real estate sector since its inception. Through a combination of numerous free benefits and groundbreaking AI-based technology, the brokerage has experienced extraordinary growth, empowering agents to succeed in today's uncertain market.

Carl W. R. Dufton, an accomplished real estate leader, joined Epique in July 2023 as the Designated State Broker for Epique in Washington, the eighth state to become a part of the Epique Realty family. With Carl's local

expertise and dedication to Epique Realty's mission, he has been instrumental in driving success in the Washington market. Today, Epique is a nationwide powerhouse with over 1,500 agents spread across more than thirty states.

Carl played a key role in identifying well-respected members of the Washington real estate scene, Robert and Cambria Henry, to join Epique. Co-Founder of Haven Real Estate Group, Robert Henry, is also a Performance Coach, Speaker, and Author. Robert Henry's journey from adversity to success is chronicled in his book, "Unleashing Your Own Potential." Drawing from his personal experiences, the book serves as a guide for individuals seeking personal growth and empowerment.

Robert and Cambria Henry made Epique the home for their team of brokers, Haven Real Estate Group. Thus, aligning Haven with Epique as a distinguished PowerTeam™. This elite status represents high volume teams and ensures members receive top awards and discounts offered by Epique. Josh Miller, CEO and Co-Founder of Epique, expressed his enthusiasm, stating, "Bringing Robert and Cambria and the Haven PowerTeam™ onboard with Epique is a fantastic opportunity to enhance the real estate experience in Washington."

"As we embark on this new chapter with Epique Realty, we remain committed to our core values that have been the bedrock of our success," said Robert Henry, co-founder of Haven Real Estate Group. "This merger is a testament to our dedication to excellence, growth, and collaboration, ensuring that our agents have access to the best resources and our clients receive unparalleled service."

Cambria Henry shares her excitement about joining Epique, emphasizing their commitment to empowering agents and delivering exceptional service to clients. With a shared mission, Cambria envisions a successful partnership that creates lasting value for stakeholders. "I am honored to bring my valued team of agents from Haven Real Estate to join the Epique family. Together as partners, we will chart a course for success and create lasting value for our agents and clients."

Cambria's dedication to helping others reach their full potential is evident in her role as a Performance Coach and mentor for real estate agents. Through Haven's training programs, agents are equipped with the skills to build lasting relationships and add value to the community.

The merger is expected to enhance the real estate landscape, providing a broader network, increased opportunities for agent development, and superior client experiences. Both Haven and Epique are excited about the prospects this partnership holds for reshaping the real estate industry.

About Haven Real Estate Group:

Founded in 2013 by Robert and Cambria Henry, Haven Real Estate Group has quickly risen to prominence in the Pacific Northwest, renowned for its commitment to excellence, growth, and collaboration. With a robust portfolio of over \$1.5 billion in transactions, Haven is dedicated to enriching the lives of its agents and clients through superior service and support.

About Epique Realty:

Epique Realty is not merely a brokerage; it is a movement. Renowned for its commitment to providing agents with outstanding benefits, support, and resources, Epique Realty empowers agents to thrive in an ever-changing industry. With a focus on inclusion, innovation, and integrity, Epique Realty is reshaping the real estate landscape one success story at a time.

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