

2400 S. Ridgewood Ave. Suite #22 • South Daytona, FL 32119

386.322.5900

Circulation: 386.322.5941 Rants and Raves: 386.322.5902





Hometown News Media Group is the proud publisher of 15 of the most acclaimed and respected community newspapers along the Eastern Coast of Florida. Our mission is dedicated to providing all of our readers with in-depth reporting of the events and issues that shape their daily lives in their neighborhoods.

Serving Volusia, Brevard, Indian River, St. Lucie and Martin counties since 2002.

Hyper-local content leading to a loyal and engaged readership.

Ability for advertisers to micro-target in a single edition or the ability to cover all 5 counties with one simple buy.

No other newspaper reaches more subscribers in our coverage area than Hometown News Media Group.

**HOMETOWN NEWS MEDIA GROUP READERS** 

**COUNTIES** 

**PAPERS** 



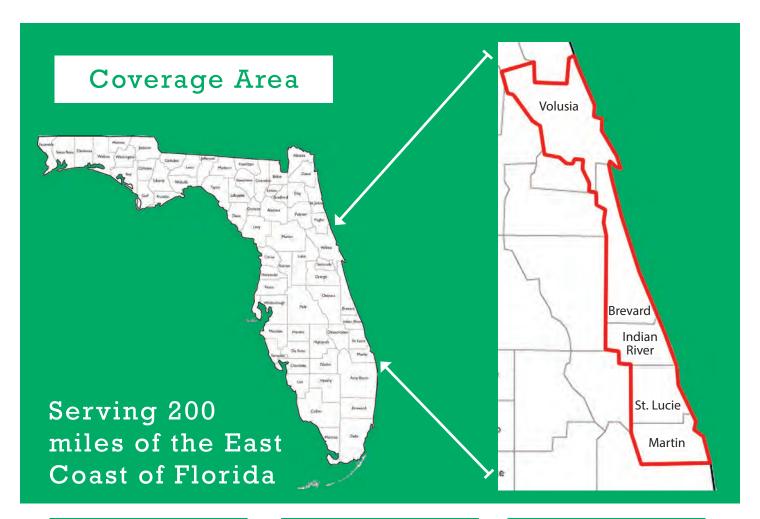
Award-winning editorial, photography, retail and classified ads as recognized by Florida Media Association.org, Association of Free Community Papers and Independent Free Papers of America.

Hometown News Media Group was voted number one community newspapers in America 3 years in a row. (Source: IFPA and AFCP)

**ADVERTISING** 

**EDITORIAL** 

**PHOTOGRAPHY** 



### **VOLUSIA COUNTY**



### BREVARD COUNTY



INDIAN RIVER, ST. LUCIE & MARTIN COUNTIES



# **Special Sections**













### **JANUARY OUTLOOK**

Tell your customers what they can look forward to from you in 2022.

#### **MARCH**

### **CELEBRATE SPRING**

The guide to home improvement and outdoor living in Florida. Six months of activities and events being held in each of the communities that we serve.

#### **MAY**

### **HURRICANE SURVIVAL GUIDE**

Everything you need to know about preparing for the upcoming hurricane season.

### **JULY**

### **READER'S CHOICE**

This section is intended to give our loyal readers an opportunity to cast their vote for the business that provides them with the best service or products in their community.

### **SEPTEMBER**

### **IN SEASON**

Six months of activities and events being held in each of the communities that we serve for the upcoming snowbird season. Our complete list of Readers Choice winners is included.

### **NOVEMBER**

### **HOLIDAY GUIDE**

A complete holiday shopping guide with the best of the local, regional and national retailers' holiday gift ideas, where to shop, what's hot and what's not!

# Additional Opportunities

- E-Circulars
- Removable Front Tab-Ons
- Fixed Front Page Tab-Ons
- Website Banners

- Print & Delivery Inserts
- Direct Mail
- Ad Design
- Multimedia Packages

# Insert Advertising Rates & Information

Insert Size	6,000-24,999	25,000-49,999	50,000-74,999	Over 75,000
Single Sheet 8 1/2x11 or less	\$40.00	\$38.00	\$36.00	\$34.00
4 page tab or equivalent	\$43.00	\$41.00	\$39.00	\$37.00
8 to 12 page tab or equivalent	\$46.00	\$44.00	\$42.00	\$40.00
16 plus page tab or equivalent	\$49.00	\$47.00	\$45.00	\$43.00

6,000 minimum – Cost per thousand – Full Run Discount: Preprints earn \$2 off per thousand.

\*\* For questions about pricing call 386.322.5900

# **Insert & Delivery Information**

- Insert by zone or zip code
- Reservations: 7 Days prior to day of publication
- Delivery: 5 Days prior to day of publication
- Maximum insert size: 12.75"x11" NO quarter folding is required
- Skids, bundles or boxes are acceptable
- Maximum Skid Height: 6'
- After Hours Contact: Don Hornbeck, Regional Circulation Manager 772-678-2926

## **Shipping Instructions**

## **Orlando DMA**

# Volusia County Ship To:

8:00am - 5:00pm Monday-Friday

Sun Sentinel Hometown News 333 SW 12th Avenue Deerfield Beach, FL 33442 **407.221.3112** 

# **Ship To:**

8:00am - 5:00pm Monday-Friday

380 Wickham Rd. North, Suite F Melbourne, FL 32935 321.272.7397

## **West Palm Beach DMA**

Martin County
St. Lucie County
Indian River County

## Ship To:

8:00am - 5:00pm Monday-Friday

Stuart Web Inc. Hometown News 5675 SE Grouper Ave., Stuart, FL 34997 772.307.0116

\*Shipping facilities by zip available upon request.

## Our partners





















































































































# Strategies to Get Your Business Found!

**Website Builds –** Websites are the rock of all your online marketing. We can help you get going.

**Search Engine Optimization -** Improve your organic ranking on Google. Become the number one listed business in your area.

**Search Engine Marketing –** Buy your way to the top by placing ads on Google.

**Mobile Ticker –** Target by Demographic, Credit, Interests, Ages and more at Zip Code Level or Geographic area that clicks through to your website

**TTE Mobile Ticker –** Same as above but clicks through to a landing page or video with a button to click through your website.

**Email Marketing –** Target by Demographic, Credit, Interests, Ages at Zip Code Level or area.

**Mobile GEO Fencing –** Brand your company by targeting your area...or any area.

**Video Advertising –** Target by GEO, Demographic, Credit, Interests, Ages and more via Social Media.

**Search Retargeting -** Serve your ads to customers actively searching for your product.

**Site Retargeting -** Stay top of mind with those that have already visited your website by serving an ad to their mobile device or computer.

**Streaming Radio -** Stay top of mind with those through streaming radio such as Sirius XM, Pandora and more.

**Streaming TV Commercials –** Stream 15 or 30 second commercials on any streaming device with the most popular streaming TV apps available!

**Social Media Marketing -** Post and boost your text or videos to grow your clientele base. We can market on any social platform.



# Circulation by County



County	<b>Hometown News</b>	<b>News-Journal</b>	<b>Orlando Sentinel</b>	Florida Today	Scripps News/Press
<b>VOLUSIA COUNTY</b>	50,109	12,283	2,190	0	0
<b>BREVARD COUNTY</b>	45,900	0	1,375	11,894	0
INDIAN RIVER COUNT	<b>Y</b> 15,700	0	0	137	5,426
ST. LUCIE COUNTY	21,025	0	0	0	5,253
MARTIN COUNTY	12,000	0	0	0	4,904
TOTAL CIRCULATION	144,734	12,283	3,565	12,031	15,583

# Readership Demographics

Age

Reader	Market	Reader	Market
01%	09% / 18-24	3%	11% / Under \$25,000
32%	28% / 25-44	16%	15% / \$25,001-\$49,999
45%	35% / 45-64	25%	19% / \$50,000-\$74,999
22%	8% / 65+	19%	12% / \$75,000-\$99,999
		13%	8% / Over \$100,000

Combined Household Annual Income



## Volusia County

Population: 567,650 Median HH Income: \$65,904 Median Age: 47.0

## **Brevard County**

Population: 606,671
Median HH Income: \$59,227
Median Age: 47.0

## **Indian River County**

Population: 165,395 Median HH Income: \$59,782 Median Age: 53.5

## St. Lucie County

Population: 344,041 Median HH Income: \$58,039 Median Age: 42.5

## Martin County

Population: 161,516 Median HH Income: \$58,770 Median Age: 51.3



# DMA/MSA: Orlando, FL – Daytona – Melbourne

Circulation by Issue/Area			Circulation by Issue/Area			
Zip Code	Area Description	Hometown News	News-Journal	Orlando Sentinel	Florida Today	Scripps News/P
Ormond Bea	ach/Daytona Beach					
32114	Daytona	1,175	472	17	0	0
32117	Holly Hill	1,775	469	77	0	0
32118	Daytona Beach	700	808	28	0	0
32119	South Daytona	700	553	31	0	0
32174	Mainland Ormond Beach	9,300	1,568	121	0	0
32176	Ormond Beach	4,000	636	39	0	0
32124	LPGA (Daytona Beach)	450	151	7	0	0
	TOTALS	18,100	4,657	320	0	0
Port Orange	e/South Daytona/Daytona Beach Shore	es/Ponce Inlet				
32118	Daytona Beach Shores	1,000	808	28	0	0
32119	South Daytona	1,850	553	31	0	0
32127	Ponce Inlet & West Port Orange	4,800	858	45	0	0
32128	Port Orange	2,300	553	45	0	0
32129	Port Orange	3,100	492	34	0	0
	TOTALS	13,050	3,264	183	0	0
New Smyrna	a Beach/Edgewater/Oak Hill					
32132	North Edgewater	1,400	139	21	0	0
32141	South Edgewater	2,750	395	41	0	0
32168	Mainland New Smyrna	4,150	773	79	0	Ö
32169	Beachside New Smyrna	3,100	573	73	0	0
32759	Oak Hill	209	52	2	0	0
	TOTALS	11,609	1,932	216	0	0
Deland/Lak	e Helen/DeLeon Springs					
32130	De Leon Springs	0	58	8	0	0
32720	Deland	1,700	409	124	0	0
32724	Deland	1,300	530	330	0	0
32744	Lake Helen	0	49	17	0	0
32180	Pierson	0	24	2	0	0
	TOTALS	3,000	1,070	481	0	0
Deltona/Ora	nnge City/DeBary					
32713	De Bary	850	149	328	0	0
32725	Deltona	1,800	191	301	0	0
32738	Deltona	1,100	139	220	0	0
32763	Orange City	600	186	141	0	0
	TOTALS	4,350	665	990	0	0

Orlando - Daytona BCH - Melbourne DMA Ranked 18th largest DMA Nationally.



# DMA/MSA: West Palm Beach, FL – Fort Pierce – Port St. Lucie

	Circulation by Issue/Area	
Zip Code	Area Description	Hometown News
<b>Sebastian R</b>		
32958	Sebastian & Roseland	3,000
32967	Vero Lake Estates & Wabasso	500
32976	Little Hollywood, Micco,	2,200
	Barefoot Bay	,
32948	Fellsmere	0
	TOTALS	5,700
Vero Beach		,
32960	Downtown Vero Beach	2,000
32962	Southeast Vero Beach	2,000
32963	Island	1,800
32966	West of 43rd Avenue	2,000
32967	North Vero Beach	1,200
32968	South West Vero Beach	1,000
32700	TOTALS	10,000
<b>Fort Pierce</b>	TOTALS	10,000
34945	Kings Hwy-SW of Turnpike	0
34946	North Fort Pierce	0 800
34947	West Central Fort Pierce	0
34949	South Beach	900
34949	Downtown Fort Pierce	1,000
34951	Lakewood Park	1,300
34981	White City Area	0
34982	South Fort Pierce	2.050
34902	TOTALS	<b>6,050</b>
Dout Ct Luc		0,030
Port St. Luc		4.000
34952	E. & W. of US1/Club Med Area	4,000
34953	South West	3,725
34981	White City Area	0
34983	St. James	3,500
34984	South Bend Area	0
34986	Port St. Lucie West	3,100
34987	Traditions	650
Mandin Care	TOTALS	14,975
Martin Cou		1.000
33455	Hobe Sound / Jupiter Island	1,000
33469	North Tequesta	0
34957	Jensen Beach	2,500
34990	Palm City	1,000
34994	Stuart	1,500
34996	Sewells Point	1,500
34997	Port Salerno/Stuart	4,500
34956	Indiantown	0
	TOTALS	12,000

Circulation by Issue/Area							
News-Journal	Orlando Sentinel	Florida Today	TC Newspapers				
0 0 0	0 0 0	27 0 110	828 618 242				
0	0	0 <b>137</b>	22 <b>1,710</b>				
0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0	606 616 1,072 839 618 358 <b>4,109</b>				
0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	176 83 75 459 185 364 76 401				
0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	887 362 76 425 154 873 296 <b>3,073</b>				
0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	451 0 1,002 809 529 607 1,042 54 <b>4,494</b>				

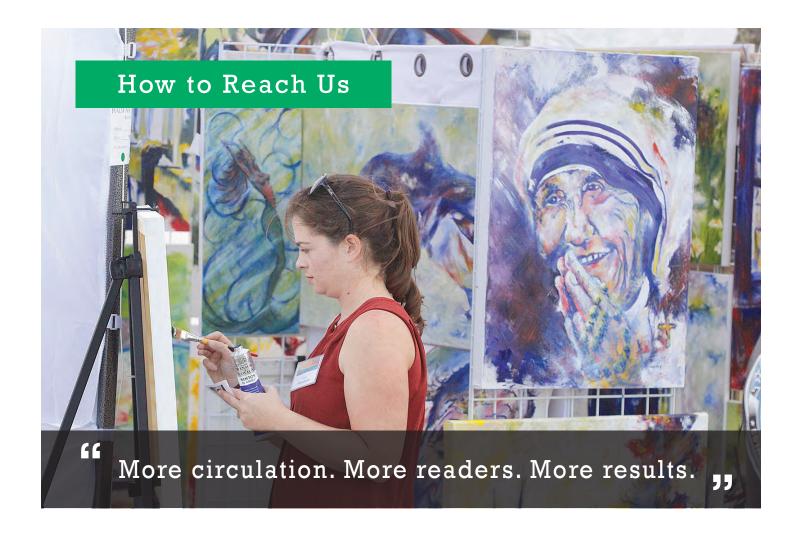
West Palm BCH - Ft. Pierce DMA ranked 38th largest DMA Nationally. Our coverage area encompasses 2 of the top 7 counties in Florida for per capita income.



# DMA/MSA: Orlando, FL – Daytona – Melbourne

Circulation by Issue/Area				Circulation by Issue/Area			
Zip Code	Area Description	Hometown News		News-Journal	Orlando Sentinel	Florida Today	TC Newspapers
<b>North Bre</b>	vard/Merritt Island/Cocoa Bead	:h					
32754	Mims	175		0	33	209	0
32780	South Titusville	2,350		0	129	953	0
32796	North Titusville	1,400		0	67	437	0
32920	Cape Canaveral	1,250		0	37	523	0
32922	Cocoa	200		0	16	207	0
32926	Cocoa	200		0	29	447	0
32927	Port St. John	1,400		0	27	362	0
32931	Cocoa Beach	1,600		0	67	1,013	0
32952	Merritt Island	1,750		0	370	738	0
32953	Merritt Island	2,125		0	63	702	0
	TOTALS	12,450		0	838	5,591	0
Suntree/V	iera						
32940	Suntree/Viera	6,425		0	120	1,824	0
32955	Rockledge	3,175		0	55	1,059	0
52755	TOTALS	9,600		0	175	2,883	0
The Beach	05						
32903	Indialantic Beach	2 200		0	44	557	0
32903	Northern Beach/Satellite Beach	2,300		0	60	1,110	0
32957	Southern Beach/Melbourne Bch	2,500 1,800		0	28	689	0
32931	TOTALS	<b>6,600</b>					
	IOIALS	0,000		0	132	2,356	0
Palm Bay							
32905	East of I-95	2,400		0	24	526	0
32907	N. of Malabar Rd., W. of I-95	4,025		0	38	626	0
32908	Palm Bay	0		0	1	70	0
32909	S. of Malabar Rd., W. of I-95	1,525		0	16	391	0
32950	Malabar	50		0	0	118	0
32949	Grant Valkaria	0		0	0	67	0
	TOTALS	8,000		0	79	1,798	0
Melbourn	2				20	(75	•
32901	South Melbourne	1,975		0	39	675	0
32904	West Melbourne	2,750		0	41	814	0
32934	Unincorporated/W. of Melbourne			0	27	564	0
32935	Melbourne	3,600		0	44	851	0
	TOTALS	10,250		0	151	2,904	0

DMA- Designated Market Area



## hometownnewsvolusia.com

2400 S. Ridgewood Ave. Suite #22 • South Daytona, FL 32119

386.322.5900

Circulation: 386.322.5941 Rants and Raves: 386.322.5902