

hometownnewsbrevard.com

380 Wickham Rd, N., Ste F • Melbourne, FL 32935

321.242.1013

Circulation: 866.913.6397 Rants and Raves: 321.242.1276



About HOMETOWN NEWS MEDIA GROUP



Hometown News Media Group is the proud publisher of 15 of the most acclaimed and respected community newspapers along the Eastern Coast of Florida. Our mission is dedicated to providing all of our readers with in-depth reporting of the events and issues that shape their daily lives in their neighborhoods.

Serving Volusia, Brevard, Indian River, St. Lucie and Martin counties since 2002.

Hyper-local content leading to a loyal and engaged readership.

Ability for advertisers to micro-target in a single edition or the ability to cover all 5 counties with one simple buy.

No other newspaper reaches more subscribers in our coverage area than Hometown News Media Group.

HOMETOWN NEWS MEDIA GROUP READERS

PAPERS



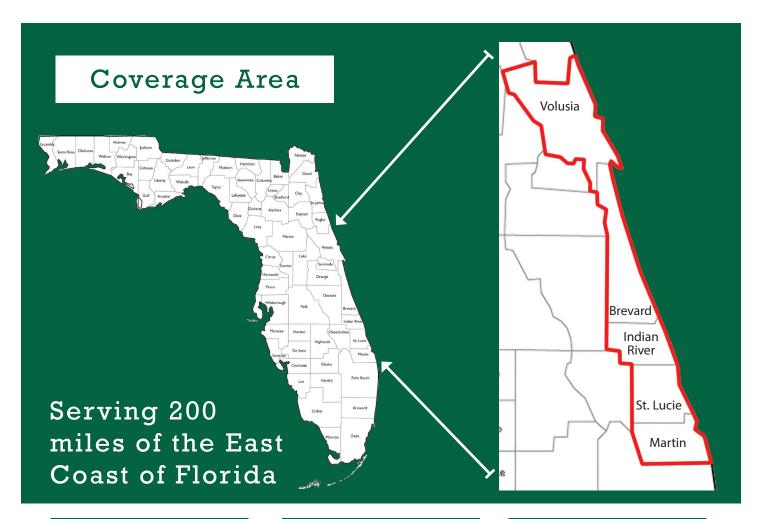
Award winning editorial, photography, retail and classified ads. From Florida Media Association.org, Association of Free Community Papers, Independent Free Papers of America.

Hometown News Media Group was voted number one community newspapers in America 3 years in a row. (Source: IFPA and AFCP)

ADVERTISING

EDITORIAL

PHOTOGRAPHY



VOLUSIA COUNTY



BREVARD COUNTY



INDIAN RIVER, ST. LUCIE & MARTIN COUNTIES



Special Sections













JANUARY OUTLOOK

Tell your customers what they can look forward to from you in 2022.

MARCH CELEBRATE SPRING

The guide to home improvement and outdoor living in Florida. Six months of activities and events being held in each of the communities that we serve.

MAY

HURRICANE SURVIVAL GUIDE

Everything you need to know about preparing for the upcoming hurricane season.

JULY

READER'S CHOICE

This section is intended to give our loyal readers an opportunity to cast their vote for the business that provides them with the best service or products in their community.

SEPTEMBER

IN SEASON

Six months of activities and events being held in each of the communities that we serve for the upcoming snowbird season. Our complete list of Readers Choice winners is included.

NOVEMBER HOLIDAY GUIDE

A complete holiday shopping guide with the best of the local, regional and national retailers' holiday gift ideas, where to shop,

Additional Opportunities

- E-Circulars
- Removable Front Tab-Ons
- Fixed Front Page Tab-Ons
- Website Banners

Print & Delivery Inserts

what's hot and what's not!

- Direct Mail
- Ad Design
- Multimedia Packages



Insert Advertising Rates & Information

| Insert Size | 6,000-24,999 | 25,000-49,999 | 50,000-74,999 | Over 75,000 |
|--------------------------------|--------------|---------------|---------------|-------------|
| Single Sheet 8 1/2x11 or less | \$40.00 | \$38.00 | \$36.00 | \$34.00 |
| 4 page tab or equivalent | \$43.00 | \$41.00 | \$39.00 | \$37.00 |
| 8 to 12 page tab or equivalent | \$46.00 | \$44.00 | \$42.00 | \$40.00 |
| 16 plus page tab or equivalent | \$49.00 | \$47.00 | \$45.00 | \$43.00 |

6,000 minimum – Cost per thousand – Full Run Discount: Preprints earn \$2 off per thousand.

** For questions about pricing call 321.242.1013

Insert & Delivery Information

- Insert by zone or zip code
- Reservations: 7 Days prior to day of publication
- Delivery: 5 Days prior to day of publication
- Maximum insert size: 12.75"x11" NO quarter folding is required
- Skids, bundles or boxes are acceptable
- Maximum Skid Height: 6'
- After Hours Contact: Don Hornbeck, Regional Circulation Manager 772-678-2926

Shipping Instructions

Orlando DMA

Volusia County Ship To:

8:00am - 5:00pm Monday-Friday

Sun Sentinel Hometown News 333 SW 12th Avenue Deerfield Beach, FL 33442 **407.221.3112**

Brevard County

Ship To: 8:00am - 5:00pm

Monday-Friday 380 Wickham Rd. North, Suite F

Melbourne, FL 32935 321.272.7397

West Palm Beach DMA

Martin County
St. Lucie County
Indian River County

Ship To:

8:00am - 5:00pm Monday-Friday

Stuart Web Inc.
Hometown News

5675 SE Grouper Ave., Stuart, FL 34997 772.307.0116

*Shipping facilities by zip available upon request.

Our partners























































































































Strategies to Get Your Business Found!

Website Builds – Websites are the rock of all your online marketing. We can help you get going.

Search Engine Optimization – Improve your organic ranking on Google. Become the number one listed business in your area.

Search Engine Marketing – Buy your way to the top by placing ads on Google.

Mobile Ticker – Target by Demographic, Credit, Interests, Ages and more at Zip Code Level or Geographic area that clicks through to your website

TTE Mobile Ticker – Same as above but clicks through to a landing page or video with a button to click through your website.

Email Marketing – Target by Demographic, Credit, Interests, Ages at Zip Code Level or area.

Mobile GEO Fencing – Brand your company by targeting your area...or any area.

Video Advertising – Target by GEO, Demographic, Credit, Interests, Ages and more via Social Media.

Search Retargeting – Serve your ads to customers actively searching for your product.

Site Retargeting - Stay top of mind with those that have already visited your website by serving an ad to their mobile device or computer.

Streaming Radio - Stay top of mind with those through streaming radio such as Sirius XM, Pandora and more.

Streaming TV Commercials – Stream 15 or 30 second commercials on any streaming device with the most popular streaming TV apps available!

Social Media Marketing – Post and boost your text or videos to grow your clientele base. We can market on any social platform.



Circulation by County



| County | Hometown News | News-Journal | Orlando Sentinel | Florida Today | Scripps News/Press |
|-----------------------|-----------------|--------------|------------------|---------------|--------------------|
| VOLUSIA COUNTY | 50,109 | 12,283 | 2,190 | 0 | 0 |
| BREVARD COUNTY | 45,900 | 0 | 1,375 | 11,894 | 0 |
| INDIAN RIVER COUNT | Y 15,700 | 0 | 0 | 137 | 5,426 |
| ST. LUCIE COUNTY | 21,025 | 0 | 0 | 0 | 5,253 |
| MARTIN COUNTY | 12,000 | 0 | 0 | 0 | 4,904 |
| TOTAL CIRCULATION | 144.734 | 12.283 | 3.565 | 12.031 | 15.583 |

Readership Demographics

| Age | | Combined Household Annual Income | | | | |
|--------|-------------|----------------------------------|-------------------------|--|--|--|
| Reader | Market | Reader | Market | | | |
| 01% | 09% / 18-24 | 12% | 23% / Under \$25,000 | | | |
| 32% | 28% / 25-44 | 26% | 29% / \$25,001-\$49,999 | | | |
| 45% | 35% / 45-64 | 27% | 19% / \$50,000-\$74,999 | | | |
| 22% | 8% / 65+ | 19% | 13% / \$75,000-\$99,999 | | | |
| | | 16% | 16% / Over \$100,000 | | | |



Volusia County

Population: 567,650 Median HH Income: \$65,904 Median Age: 47.0

Brevard County

Population: 606,671
Median HH Income: \$59,227
Median Age: 47.0

Indian River County

Population: 165,395 Median HH Income: \$59,782 Median Age: 53.5

St. Lucie County

Population: 344,041 Median HH Income: \$58,039 Median Age: 42.5

Martin County

Population: 161,516
Median HH Income: \$58,770
Median Age: 51.3



DMA/MSA: Orlando, FL – Daytona – Melbourne

| Circulation by Issue/Area | | Circulation by Issue/Area | | | | |
|---------------------------|---------------------------------|---------------------------|--------------|-------------------------|-------|---------------|
| Zip Code | Area Description | Hometown News | News-Journal | Orlando Sentinel | | TC Newspapers |
| North Bre | evard/Merritt Island/Cocoa Bead | :h | | | | |
| 32754 | Mims | 175 | 0 | 33 | 209 | 0 |
| 32780 | South Titusville | 2,350 | 0 | 129 | 953 | 0 |
| 32796 | North Titusville | 1,400 | 0 | 67 | 437 | 0 |
| 32920 | Cape Canaveral | 1,250 | 0 | 37 | 523 | 0 |
| 32922 | Cocoa | 200 | 0 | 16 | 207 | 0 |
| 32926 | Cocoa | 200 | 0 | 29 | 447 | 0 |
| 32927 | Port St. John | 1,400 | 0 | 27 | 362 | 0 |
| 32931 | Cocoa Beach | 1,600 | 0 | 67 | 1,013 | 0 |
| 32952 | Merritt Island | 1,750 | 0 | 370 | 738 | 0 |
| 32953 | Merritt Island | 2,125 | 0 | 63 | 702 | 0 |
| | TOTALS | 12,450 | 0 | 838 | 5,591 | 0 |
| Suntree/V | iera | | | | | |
| 32940 | Suntree/Viera | 6,425 | 0 | 120 | 1,824 | 0 |
| 32955 | Rockledge | 3,175 | 0 | 55 | 1,059 | 0 |
| | TOTALS | 9,600 | 0 | 175 | 2,883 | 0 |
| The Beach | ies | | | | | |
| 32903 | Indialantic Beach | 2,300 | 0 | 44 | 557 | 0 |
| 32937 | Northern Beach/Satellite Beach | 2,500 | 0 | 60 | 1,110 | 0 |
| 32951 | Southern Beach/Melbourne Bch | 1,800 | 0 | 28 | 689 | 0 |
| | TOTALS | 6,600 | 0 | 132 | 2,356 | 0 |
| Palm Bay | | | | | | |
| 32905 | East of I-95 | 2,400 | 0 | 24 | 526 | 0 |
| 32907 | N. of Malabar Rd., W. of I-95 | 4,025 | 0 | 38 | 626 | 0 |
| 32908 | Palm Bay | 0 | 0 | 1 | 70 | 0 |
| 32909 | S. of Malabar Rd., W. of I-95 | 1,525 | 0 | 16 | 391 | 0 |
| 32950 | Malabar | 50 | 0 | 0 | 118 | 0 |
| 32949 | Grant Valkaria | 0 | 0 | 0 | 67 | 0 |
| | TOTALS | 8,000 | 0 | 79 | 1,798 | 0 |
| Melbourn | e | | 0 | 20 | 675 | 0 |
| 32901 | South Melbourne | 1,975 | 0 | 39 | 675 | 0 |
| 32904 | West Melbourne | 2,750 | 0 | 41 | 814 | 0 |
| 32934 | Unincorporated/W. of Melbourne | | 0 | 27 | 564 | 0 |
| 32935 | Melbourne | 3,600 | 0 | 44 | 851 | 0 |
| | TOTALS | 10,250 | 0 | 151 | 2,904 | 0 |

DMA- Designated Market Area



DMA/MSA: Orlando, FL – Daytona – Melbourne

| Circulation by Issue/Area | | | | Circulation by Issue/Ārea | | | |
|----------------------------|-------------------------------------|---------------|--|---------------------------|------------------|---------------|--------------------|
| Zip Code | Area Description | Hometown News | | News-Journal | Orlando Sentinel | Florida Today | Scripps News/Press |
| Ormond Beach/Daytona Beach | | | | | | | |
| 32114 | Daytona | 1,175 | | 472 | 17 | 0 | 0 |
| 32117 | Holly Hill | 1,775 | | 469 | 77 | 0 | 0 |
| 32118 | Daytona Beach | 700 | | 808 | 28 | 0 | 0 |
| 32119 | South Daytona | 700 | | 553 | 31 | 0 | 0 |
| 32174 | Mainland Ormond Beach | 9,300 | | 1,568 | 121 | 0 | 0 |
| 32176 | Ormond Beach | 4,000 | | 636 | 39 | 0 | 0 |
| 32124 | LPGA (Daytona Beach) | 450 | | 151 | 7 | 0 | 0 |
| | TOTALS | 18,100 | | 4,657 | 320 | 0 | 0 |
| Port Orange | e/South Daytona/Daytona Beach Shore | s/Ponce Inlet | | | | | |
| 32118 | Daytona Beach Shores | 1,000 | | 808 | 28 | 0 | 0 |
| 32119 | South Daytona | 1,850 | | 553 | 31 | 0 | 0 |
| 32127 | Ponce Inlet & West Port Orange | 4,800 | | 858 | 45 | 0 | 0 |
| 32128 | Port Orange | 2,300 | | 553 | 45 | 0 | 0 |
| 32129 | Port Orange | 3,100 | | 492 | 34 | 0 | 0 |
| | TOTALS | 13,050 | | 3,264 | 183 | 0 | 0 |
| New Smyrn | a Beach/Edgewater/Oak Hill | | | | | | |
| 32132 | North Edgewater | 1,400 | | 139 | 21 | 0 | 0 |
| 32141 | South Edgewater | 2,750 | | 395 | 41 | 0 | 0 |
| 32168 | Mainland New Smyrna | 4,150 | | 773 | 79 | 0 | 0 |
| 32169 | Beachside New Smyrna | 3,100 | | 573 | 73 | 0 | 0 |
| 32759 | Oak Hill | 209 | | 52 | 2 | 0 | 0 |
| | TOTALS | 11,609 | | 1,932 | 216 | 0 | 0 |
| Deland/Lak | e Helen/DeLeon Springs | | | | | | |
| 32130 | De Leon Springs | 0 | | 58 | 8 | 0 | 0 |
| 32720 | Deland | 1,700 | | 409 | 124 | 0 | 0 |
| 32724 | Deland | 1,300 | | 530 | 330 | 0 | 0 |
| 32744 | Lake Helen | 0 | | 49 | 17 | 0 | 0 |
| 32180 | Pierson | 0 | | 24 | 2 | 0 | 0 |
| | TOTALS | 3,000 | | 1,070 | 481 | 0 | 0 |
| Deltona/Or | ange City/DeBary | | | | | | |
| 32713 | De Bary | 850 | | 149 | 328 | 0 | 0 |
| 32725 | Deltona | 1,800 | | 191 | 301 | 0 | 0 |
| 32738 | Deltona | 1,100 | | 139 | 220 | 0 | 0 |
| 32763 | Orange City | 600 | | 186 | 141 | 0 | 0 |
| | TOTALS | 4,350 | | 665 | 990 | 0 | 0 |

Orlando - Daytona BCH - Melbourne DMA Ranked 18th largest DMA Nationally.

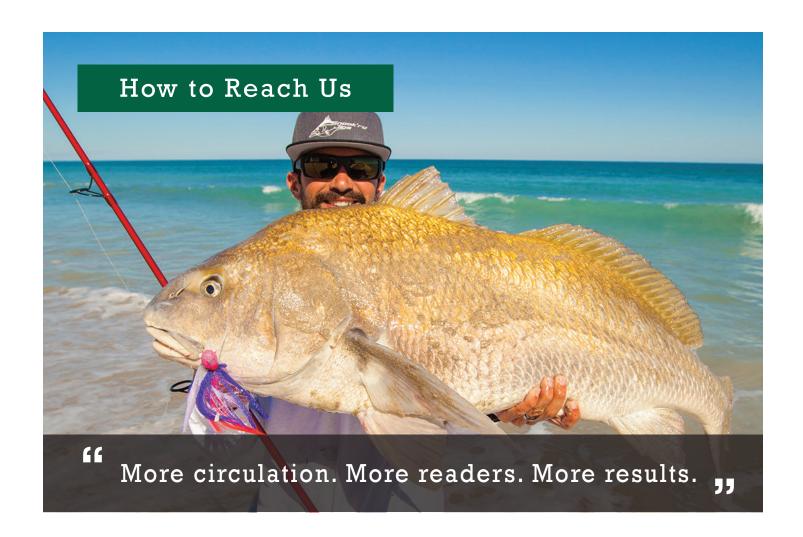


DMA/MSA: West Palm Beach, FL - Fort Pierce - Port St. Lucie

| | Circulation by Issue/Area | |
|-------------|--|----------------|
| Zip Code | Area Description | Hometown News |
| Sebastian | River Area | |
| 32958 | Sebastian & Roseland | 3,000 |
| 32967 | Vero Lake Estates & Wabasso | 500 |
| 32976 | Little Hollywood, Micco, Barefoot Bay | 2,200 |
| 32948 | Fellsmere | 0 |
| | TOTALS | 5,700 |
| Vero Bead | :h | |
| 32960 | Downtown Vero Beach | 2,000 |
| 32962 | Southeast Vero Beach | 2,000 |
| 32963 | Island | 1,800 |
| 32966 | West of 43rd Avenue | 2,000 |
| 32967 | North Vero Beach | 1,200 |
| 32968 | South West Vero Beach | 1,000 |
| | TOTALS | 10,000 |
| Fort Pierc | Α | .0,000 |
| 34945 | Kings Hwy-SW of Turnpike | 0 |
| 34946 | North Fort Pierce | 800 |
| 34947 | West Central Fort Pierce | 0 |
| 34949 | South Beach | 900 |
| 34950 | Downtown Fort Pierce | 1,000 |
| 34951 | Lakewood Park | 1,300 |
| 34981 | White City Area | 0 |
| 34982 | South Fort Pierce | 2.050 |
| | TOTALS | 6,050 |
| Port St. Lu | ucie | • |
| 34952 | E. & W. of US1/Club Med Area | 4,000 |
| 34953 | South West | 3,725 |
| 34981 | White City Area | 0 |
| 34983 | St. James | 3,500 |
| 34984 | South Bend Area | O ['] |
| 34986 | Port St. Lucie West | 3,100 |
| 34987 | Traditions | 650 |
| | TOTALS | 14,975 |
| Martin Co | ounty | |
| 33455 | Hobe Sound / Jupiter Island | 1,000 |
| 33469 | North Tequesta | 0 |
| 34957 | Jensen Beach | 2,500 |
| 34990 | Palm City | 1,000 |
| 34994 | Stuart | 1,500 |
| 34996 | Sewells Point | 1,500 |
| 34997 | Port Salerno/Stuart | 4,500 |
| 34956 | Indiantown | 0 |
| | TOTALS | 12,000 |
| | | |
| | | |

| | Circulation l | oy Issue/Area | |
|---------------------------------|---------------------------------|---------------------------------|---|
| News-Journal | Orlando Sentinel | Florida Today | TC Newspapers |
| 0 0 0 | 0 0 0 | 27 0 110 | 828 618 242 |
| 0 | 0 | 0 137 | 22 1,710 |
| 0 0 0 0 0 | 0 0 0 0 0 | 0 0 0 0 0 0 | 606 616 1,072 839 618 358 4,109 |
| 0 0 0 0 0 0 | 0 0 0 0 0 0 | 0 0 0 0 0 0 | 176 83 75 459 185 364 76 401 |
| 0 0 0 0 0 0 | 0 0 0 0 0 0 | 0 0 0 0 0 0 | 887 362 76 425 154 873 296 3,073 |
| 0 0 0 0 0 0 0 | 0 0 0 0 0 0 0 | 0 0 0 0 0 0 0 | 451 0 1,002 809 529 607 1,042 54 4,494 |

West Palm BCH - Ft. Pierce DMA ranked 38th largest DMA Nationally. Our coverage area encompasses 2 of the top 7 counties in Florida for per capita income.



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