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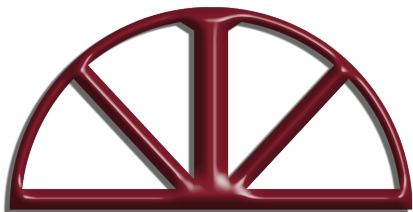


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ISAIAH 117 HOUSE

Bringing safety and hope to the area's foster children

Story by: Laura J. Mondul

Welcome to the house that love built.

The idea for Isaiah 117 house was born through the heart and caring of Tri-Cities local Rhonda Paulson, who is now founder and executive director of Isaiah 117. When she delved into the process of fostering a child, Paulson learned of the rocky road that children follow after being removed from their birth family. The only place available for these children to await placement in a foster home – which sometimes means waiting overnight – was the offices of the Department of Child Services.

“When a child is removed from their home, they are taken to the DCS offices, where the caseworker has to literally watch the child, find a placement for the child, and usually the children are hungry,” said Lisa Lundberg, a board member for Sullivan County’s



“As Isaiah 117 says, “defend the fatherless.” God has called us to do it – His people, His church. So we feel like it’s our job to take care of these kids.”

~Julie Dixon, Isaiah 117 co-founder

Isaiah 117. “They might have soiled diapers, not enough clothes, they might not have been fed, they might need lice treatment; they just kind of come in in such a state.”

Paulson’s first foster child was named Isaiah, so she started reading the Book of Isaiah. One passage in Isaiah 117 leapt out at her: “defend the cause of the fatherless.” Inspired by the phrase, Paulson set out to do something more for foster children. She had the idea of providing them a home to stay in during the transition from birth family to foster family.

The first Isaiah 117 house was developed in Carter County in 2017 and officially opened its doors in June 2018. Since then, two additional Isaiah 117 houses have opened Washington and Greene County, Tennessee, and a fourth is almost ready to open in Sullivan County, Tennessee. There are 17





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other counties in the State of Tennessee and two in Indiana with expansion committees focused on building a house for their community.

The houses are designed to provide physical and emotional support in a safe and loving home for children awaiting placement in foster care. The house is like a home – complete with bedrooms where children can sleep, a bathroom where the children can take a bath or shower and a kitchen where volunteers can prepare food. The home provides whatever is needed to ease this traumatic transition for these children. The average stay is about six hours, but children have stayed for up to several days awaiting placement.

“When a child is removed, that is the most adult day of their life,” Lundberg observed. “At that point, they kind of have to go into adulthood and not continue to be a child. The Isaiah home is a place where they can truly be cared for, be loved on. Get some food. We can make some slime, we can draw; do they need a stuffed animal? We can order a pizza. Or we can just sit and watch TV.”

The Department of Children’s Services (DCS) worker is with the child the whole time they are at the Isaiah 117 house. The worker is in charge of the child while placement is arranged.

“We are there just to love on that child,” Dixon said. “To feed them, to bathe them, we do lice treatment. If they want to make slime. If they want to bake

cookies. We’re there just to love.”

When a child is removed from a home, case workers consult a list of approved foster homes and try to make a match. Often this can occur in the middle of the night. Rather than those children having to wait in the county offices for arrangements to be made, they can go to an Isaiah 117 house and try to have some normalcy. A separate office space in the house allows the case worker a space to work in and make phone calls while the child is being cared for by Isaiah 117 volunteers.

What is amazing is that all of the Isaiah 117 houses have been completely funded and furnished through donations and pro bono work. The organization does not receive state or federal money, and is totally supported by the community.

“We don’t believe it’s the state’s job to do this,” said Julie Dixon, Isaiah 117 co-founder and program coordinator for the new Sullivan County Isaiah 117 house. “As Isaiah 117 says, defend the fatherless. God has called us to do it – His people, His church. So we feel like it’s our job to take care of these kids.”

So far, every house has opened debt free as a result of the generosity of the community. Everything from the land to the furniture to clothing for the children to construction on the house has been provided by people and businesses in the community. Churches, civic groups, realtors, kids running lemonade stands,



“The Isaiah home is a place where they can truly be cared for, be loved on. Get some food. We can make some slime, we can draw; do they need a stuffed animal? We can order a pizza. Or we can just sit and watch TV.”

~Lisa Lundberg,
Sullivan County Isaiah
117 board member



even money from selling T-shirts has all helped make Isaiah 117 houses a reality. Lundberg emphasizes that Isaiah 117 does not fundraise. They raise awareness. They let people in the community know what they are doing, and people have come forward to fulfill their needs.

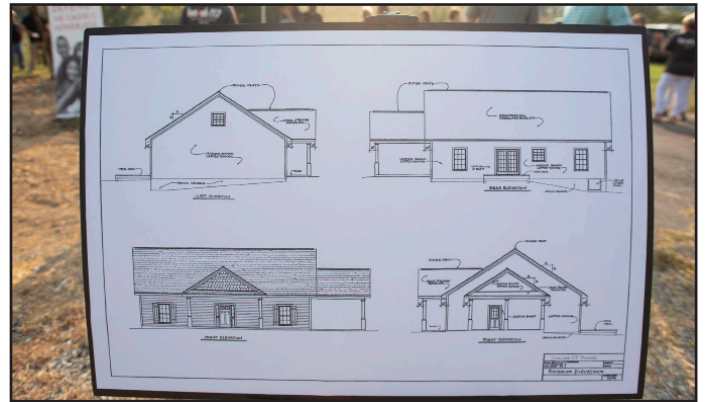
To kick off the development of the Sullivan County house, Isaiah 117 invited contractors to a luncheon. The event was a flop – hardly anyone showed up. That’s when Jeff Begley of Begley Construction stepped up and offered to help.

“He just stands up and says, ‘well I guess I’m going to do this for you all’,” Lundberg recalled with a laugh.

Begley proceeded to organize another event which was much better attended, and he assigned jobs to contractors to get the house built. From the plumbing to the landscaping, he made it all happen. Similar stories are true of the other houses.

Slated to open in May or June 2020, the Sullivan County house also received the Jeff Byrd grant from Speedway Charities this past winter, which will fund a special visitation area for birth parents at the house. When birth parents visit with their children as they attempt to resume custody, these meetings are often held in awkward locations like a DCS office or McDonald’s playground. The Isaiah 117 visitation area at the Sullivan County house, which will be like a separate apartment of the house, will give birth parents an opportunity to interact with their children in a home-like environment, with a living room, kitchen and bathroom.

“They can actually be a parent when they visit,” Dixon noted. “They can cook them lunch. And that’s



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a lot of times what these birth families need to do is show they can take care of the kid. And right now we are asking them to show they can do it in a room with a couch and a few toys. You can't really show your parenting skills like that. So that's our dream for the visitation center is that they can actually be parents. And have a birthday visit where you can actually open presents in a private room. At Christmas, there will be a Christmas tree with presents. That's just another way we feel like we can love on the foster child and provide for the foster child."

So far, the Isaiah 117 houses have been a great success. As of December, the Carter County house has had 150 children come through its doors since it opened in 2018. And the love and care the children receive doesn't end when they walk out the door.

"Every time a kid leaves Isaiah 117 house, we give them two or three days' worth of clothes – pajamas, underwear socks, shoes, jackets – because a lot of times they come with nothing, and we want to make that transition easier on the foster family," Dixon explained. "As a foster mom, you get a call and you have like an hour. It's really hard to prepare because you don't know what that call is going to be. And a lot of times the call is at midnight. So a lot of these parents are getting a call, hey we have a sibling group of three, they have lice and no belongings. How do you say yes to that? So we want to make that transition easier by providing for them."

As co-founder and foster parent, Dixon would know. She and her husband have two biological children and two foster children that they have ended up adopting. She knows the trials of fostering inside and out, and has dedicated herself to helping other children and families have a happy ending.

"After the house in Elizabethton opened, in the first couple of weeks every time a case worker would leave, they would say, 'this doesn't happen in a DCS office. The kids just become so comfortable and share so much. There is a true physical change.' It's really neat to hear. It's like we can't build them fast enough because they are making such a difference."

For more information about Isaiah 117 house, visit their website at <https://isaiah117house.com/> or email info@isaiah117house.com. They can also be reached by phone at 423-518-3760.

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J FRANK

A unique and affordable upscale dining experience

Story by: Laura J. Mondul

Housed in a historic 1850s house once owned by the Vance family of Bristol, Tennessee, J Frank restaurant is located in the heart of Bristol and offers the quality and service of fine dining at a reasonable price.

The original Victorian has been added onto over the years. Pictures of the Vance family, the original owners, adorn the walls of the lovely old home. Historic details are still present in the old house – the light fixture at the foot of the main staircase railing is one of the only original pieces left in the home – the old gas line for the light is still there. In the basement, the old coal chute is still in place and a tremendous old brick fire pit remains where reputedly the owners made ammunition and ran guns to the Confederate



Army during the Civil War. According to a long-time employee, Vance was charged with war crimes for his actions, but was later pardoned, and the pardon hung on the wall for years when the restaurant ran as the Troutdale Dining Room.

Though the entrance and covered walk to the old house look much as it did when it operated as the Troutdale, which opened in 1988 and closed in early 2015, J Frank executive chef and owner Jason Vanover has put his own twist to fine dining in Bristol. In a way, it's appropriate, that the lifelong chef with strong roots in Southern cooking should take over this classic Southern Victorian home. Coincidentally, he applied for a job at the former restaurant when he was 19 years old, but took another job before he heard back from them. Now he walks through the doors as the man in charge and is doing things his way.

"For the last 30 years, this used to be the most expensive place to eat in the Tri-Cities," Vanover noted. "It cost a fortune to eat here. It was for Bristol's elite, and it needed to be something that was more opened up to the general public and





“I want it to be accessible and fun. ... I just wanted a place to feed people where they can laugh and have a good time. We’re trying to provide high class food without breaking the bank.”

~ Jason Vanover,
executive chef
and owner

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“Now the music’s louder, the people are louder... I’m sure louder.”

*~ Jason Vanover,
executive chef
and owner*

not have to go in the poor house to eat here.”

A friend of Vanover’s had wanted to open the place as a family-style, home cooking restaurant, but Vanover shot the idea down.

“I said you need something with cocktails, needs to be a little more fun, a little more approachable,” Vanover said. “You’re going to run everybody off doing home-style cooking.”

Before long, Vanover agreed to get on board with the project, and created his own vision for what he wanted the restaurant to be. He named the place J Frank after his grandfather, J. Frank Elliot.

“I want it to be accessible and fun,” Vanover said. “A nice place to go to that wasn’t just regulated to birthdays and anniversaries the way it was before. I just wanted a place to feed people where they can laugh and have a good time. We’re trying to provide high class food without breaking the bank.”

And that’s what he has created. He restored and redecorated much of the interior, which included stripping the beautiful old hardwood floors and refinishing them, painting all the rooms, and playing a variety of music with everything from jazz to classic rock, creating a lively atmosphere.

Speaking of lively – Vanover himself is energetic and animated. Usually clad in jeans and cowboy boots, Vanover greets his guests with easy laughter and jokes and may even sit down and have a drink with them. Dinner at J Frank is a dynamic experience and a far cry from the whisper-quiet atmosphere of the past.

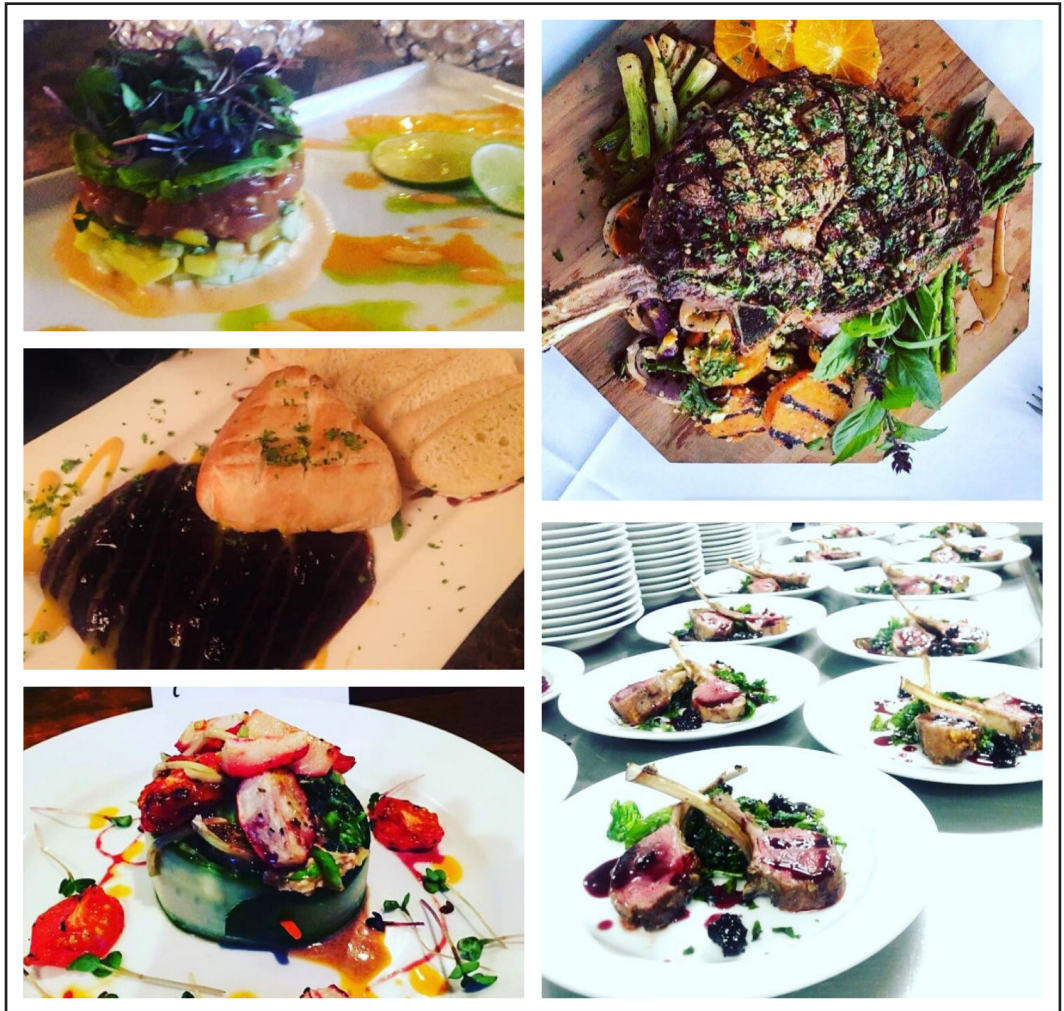
“Now the music’s louder, the people are louder... I’m sure louder,” Vanover said with a hearty laugh.

The menu still reads like something from the expensive restaurant it used to be. Steaks, seafood and craft cocktails are the specialty of the house, but other items on the menu include rack of lamb, bone-in pork chops and veal. The



perfect sides, appetizers, soups and salads complement the meal. Each meal is a delicacy, and the meat cuts are top of the line. J Frank's filet mignon is so tender it can be easily cut with a fork.

The restaurant also does a Sunday brunch every week. With everything from hand-carved roast beef to omelets and biscuits and gravy, Sunday brunch at J Frank offers a hearty meal for all tastes. And don't forget

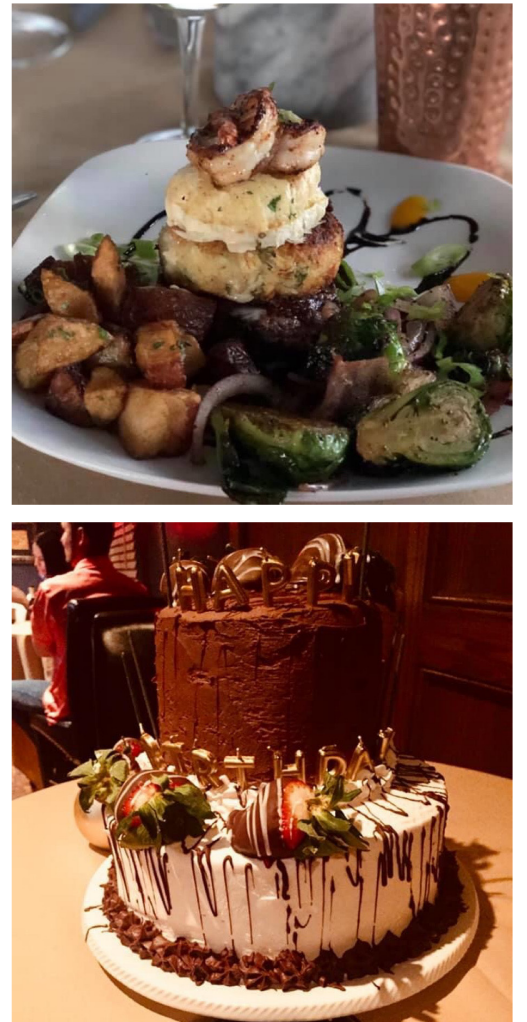
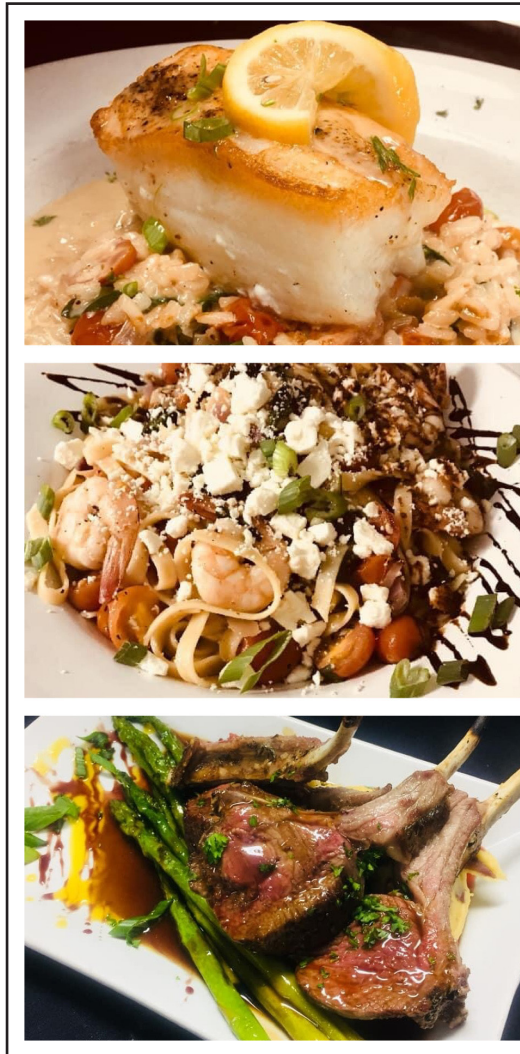


the Mimosas and Bloody Marys!

All of these delicacies are served up by exceptional and knowledgeable wait staff who are always on hand to refill a drink and bring whatever the diner might need.

Vanover created his menu from his wealth of cooking experience. He grew up in Johnson City and was always part of the restaurant industry – his mother ran a restaurant where he helped out as a child. He shucked two cases of oysters a day after school each day and went home every night ‘smelling like the docks.’ He later did some catering and ran a couple of restaurants. He got out of the food industry for a little while, but then he says “God forced me back into it.”

When he was persuaded to open up the Bristol restaurant, he jumped in with both feet. After months of painstaking work to put everything together, he did a soft opening for the Bristol community



during the last week of 2015. On the one year anniversary of their opening, J Frank hit the #1 mark on Trip Advisor rankings of restaurants in the area – a position Vanover says the restaurant still holds.

As business is getting back to usual after closures due to the COVID pandemic, Vanover is looking for new ways to cater to folks getting back out and about. He intends to expand the side porch and build an outside stage where he will have music during the summer, as well as hosting a weekly luau outside, complete with music, a fire pit and tropically influenced foods that will be sure to be a hit with Vanover’s expert touch at combining flavors for the perfect meal.

JFranks will also begin hosting wedding and other receptions – the outdoor venue and beautiful scenery are the perfect backdrop for any event.

And of course, Vanover plans to do more of what he does best – offer fantastic food at a reasonable price in a casual but classy atmosphere. A unique and exciting choice for diners in Bristol, an evening at J Franks is an experience not to be missed.

To make reservations or make arrangements for your next big event, call (423) 764-3663 for details or visit their Facebook page for more information.



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Compiled by Carolyn R. Wilson

The Martha Washington Inn is one of the most historic treasures in Southwest Virginia even down to its priceless furnishings, including a rare Dutch-Baroque grandfather clock and a delicate tea cup and saucer presented by the estate of the First Lady Martha Washington, according to the inn's online website.

In addition to its beautiful heirlooms, the inn boasts of architectural detail and charm that continue to impress guests to this day.

The inn, affectionately known as "The Martha," has stood on Main Street in Abingdon since 1832 when it was built as a Southern mansion for General Francis Preston, his wife Sarah Buchanan Preston, and their nine children.

Surprisingly, the home was constructed for only \$15,000, but considered an extravagant amount of money 150 years ago.

General Preston, who served in Congress and was a member of the Virginia Assembly, died in 1835. Preston had served as a Brigadier during the War of 1812. His wife remained in the house until 1858.

The Preston home later became an upscale college for young women. In honor of the First Lady, the school was named Martha Washington College. The school operated for more than 70 years.

College life included elaborate receptions when girls, dressed in colonial costumes flirtatiously ascended the winding staircase in the parlors and



danced to the Virginia Reel and the Minuet.

The light-hearted lifestyle of the college was soon replaced by the grim happenings of the Civil War.

School girls became nurses and the college grounds were turned into training barracks for the Washington Mounted Rifles. The college became a makeshift hospital for wounded soldiers from both Union and Confederate troops.

The college still managed to survive until the Great Depression, typhoid fever, and a declining enrollment eventually took its toll. The Martha stood idle for several years and was closed in 1932.

For the next 50 years the Martha experienced a number of changes in ownership.

In 1934, the facility was used to house aspiring Barter Theatre actors including Patricia Neal, Ernest Borgnine and Ned Beatty, many of whom returned years later to visit the Martha.

Since the Martha opened as a hotel in 1935, the facility has boasted of many illustrious visitors such as Eleanor Roosevelt, President Harry Truman, Lady



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Bird Johnson, Jimmy Carter, Elizabeth Taylor, and Gregory Peck.

The United Company purchased the inn in 1984 and began a multimillion dollar renovation, preserving and enhancing much of its architectural detail.

The Martha, currently under the management of Camberley Hotel Company, is rated as a Four Diamond hotel and ranked as one of the most successful properties in the United States by "Lodging Hospitality."

The inn offers numerous amenities, including tennis courts, pool and Jacuzzi, a fitness center, mini golf course, a library, golf outings, a spa, a ladies boutique, bicycling around town and on the Virginia Creeper Trail.

Sisters American Grill

Seasoned chef Mitch Wilhoit has a passion for good food.

The Johnson City native joined the staff of Martha

Washington Inn as executive chef last August.

Since then, he's been creating a new menu at Sisters American Grill that he hopes will become the talk of the town.

The seasonally-g geared chef plans to unveil a spring menu that will utilize locally-sourced produce available throughout the region.

Wilhoit describes himself as a 'modern Appalachian chef.'

"I like to feature food that is elevated and modernized, such as warm pimiento cheese for making Appalachian queso with crostini, an Italian appetizer," he said.

He's known for taking a different approach to making some familiar menu items.

For example, deviled eggs.



Mitch Wilhoit

Wilhoit fills the eggs with an unusual mixture of pimiento cheese, honey and ham, topped with chives.

"We are known for our deviled eggs. People love them," said Wendy Miller, manager of food and beverage and special events at the inn.



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The chef said Sisters will include a charcuterie program where he will artfully pair cured meats with locally made cheeses.

He plans to offer a strawberry salad that features arugula, toasted pecans, homemade queso fresco, and pickled green strawberries, covered with a poppy seed vinaigrette.

"I'm really excited about serving this salad," he said. "I'd like to establish more locally-based provisions through Sisters. That's something I'm really passionate about – to sustain the community as much as they sustain us.

"I'd like for the restaurant to become another amenity for the entire community and beyond."

The roots of Wilhoit's career go back to his childhood.

"I'm pretty much a country boy," said the chef. "I helped my grandmother can pickles, green beans, and tomatoes from a very young age. A few of my pickle recipes go all the way back to my grandmother and great-aunt. They were unbelievably good cooks. That's where I got my start. I've been making gravy since I was six."

Wilhoit's culinary techniques are inspired by a variety of styles.

"My step dad's mother was English and I learned about hearty English recipes through her, like Appalachian fish and chips where I use local trout instead of cod that normally would be found in England.

"I like to infiltrate a little curry in my recipes here and there. A lot of people don't realize that curry is

an English staple food. I grew up eating them," he said. "I definitely have roots from all over. I want to tie in all the cuisines I know with my roots here in Southwest Virginia."

Wilhoit worked at a variety of restaurants in Johnson City before moving to Asheville, North Carolina, where he sharpened his culinary skills working along with Chef William Dissen at the Market Place Restaurant.

"I look forward to bringing more excitement to Sisters and making it one of the premiere restaurants of the area. When people talk about the Martha, I want them to say that they must go to Sisters."

To make reservations at The Martha, or to view Sisters menu, place an order or make reservations visit themartha.com or call 276-628-3161.



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APPALACHIAN LITERACY INITIATIVE

Making a difference in the lives of children one book at a time

Story by: CAROLYN R. WILSON

“The more that you read, the more things you will know. The more that you learn, the more places you'll go.”

~Dr. Seuss

A non-profit organization is making a difference in the lives of children in the Appalachian region – one book at a time.

Kimberly Brubaker Bradley and business partner Tracy Griffith founded Appalachian Literacy Initiative in 2018 with the goal of putting books in the hands of children who might not otherwise have access to reading materials at home.

The nonprofit organization provides free books to



students in 38 classrooms in five states – Tennessee, Virginia, West Virginia, North Carolina, and Kentucky.

“Our primary goals are to engage kids in reading and to help increase classroom libraries for teachers,” said Griffith. “We want more teachers to know about the services we provide.”

Elementary schools served in the region include Anderson, Fall Branch, Blountville, Happy Valley, Ketron, Little Milligan, Mr. Carmel, St. Clair, and West View, all in Tennessee; Highland View, Shoemaker, and Washington Lee, all in Virginia; Crossnore, Hazel Green, Central, Berea, and Roy G. Eversole, all in Kentucky; Freedom Trail, Riverside, and Shoal, all in North Carolina; and Aurora in West Virginia.

Funded by local grants from Speedway Children’s Charities and private donations from throughout the county, the organization served nearly 600 students last year during its first year of operation.

Now in its second year, the initiative has expanded to serving nearly 1,000 students living in the Appalachian region.



The program works by enrolling fourth-grade classrooms each school year.

"Each fourth-grade teacher receives a box of children's books four times during the school year," said Bradley. "The books are new, age appropriate, and range between six to 10 different titles."

Bradley said students in each classroom can choose the books they want copies of after browsing through the selections.

"Teachers send us an order of books based on their students' choices and we ship the books to the schools," said Bradley. "Most of the time, the books are mailed since some of the schools are five hours or more away."

"When kids pick out their own books, they are five times more

likely to read it," she said. "Kids have all kinds of different tastes and our selections reflect that — humorous novels, dog stories, non-fiction, and more. At the end of the school year, the students have four books they have chosen to read."

It's like Christmas every time the kids open the box of books.

"So much of this world focuses on technology. I really like knowing that kids can unplug and use their imaginations to dive into a book and disappear from the craziness of this world."

Making books available

As much as eighty-five percent of the program's funding is used to purchase books through First Book, the largest and fastest-growing network of educators in the United States exclusively

serving kids in need.

The organization provided students with 3,300 books during its first year of operation. By the end of this school year, they will have given away as many as 15,000 books.

Bradley and Griffith became passionate about developing the program after attending a conference for the Tennessee Association of School Librarians in the fall of 2015.

It was there they learned statistics that prompted them to be catalysts for making changes.

"Access to books is a big social problem in the country — not just in the Appalachian region," said Bradley.

"If you divide all fourth-graders in

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the country with those who receive free lunches and those who don't, the only difference is economic. Kids who get free lunches, only twenty two percent read on a proficient level. But, kids who don't get free lunches have a 55 percent proficiency level. So, you're two and one-half more likely to read at a proficient level if your parents can pay for school lunches," said Bradley. "In this country, we shouldn't have that sort of difference."

After doing her research, Bradley discovered that access to books can be blamed for some of the different skill levels.

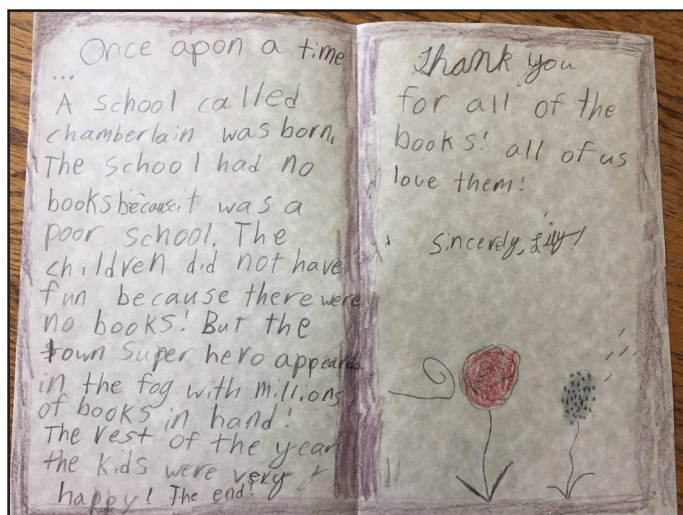
"Sixty one percent of low-income children don't have any books in their homes. I read about a study that involved 42 different countries, and the only thing that correlated with the level of educational achievement was how many books they had in their homes. The more books they have, the better the students do in school – in every single culture that was studied.

"Poorer kids lack access to books in a whole lot of different ways. Obviously, if your parents can't afford rent, electricity, and food, they're not buying books. That makes sense, but there also are barriers to consider.

"One of the schools we serve is literally 30 minutes from the nearest public library," Bradley said.

"In some libraries, if you don't have a permanent address, you can't use the library. That means, children whose families are temporarily homeless, can't get a library card.

"Also, if library patrons owe more than \$10 in fines, they cannot check out books. That means if a



child loses a book and their parents can't pay for it, they are unable to check out books."

Bradley said many schools in rural and impoverished areas don't have the funds to buy library books.

The biggest predictor of a child graduating from high school is whether he or she can read at a fourth-grade level at the end of the school year.

"If they don't graduate from high school, they face a lifetime of economic and social problems," said Bradley. "If we can just get over that one little hump."

'A game changer'

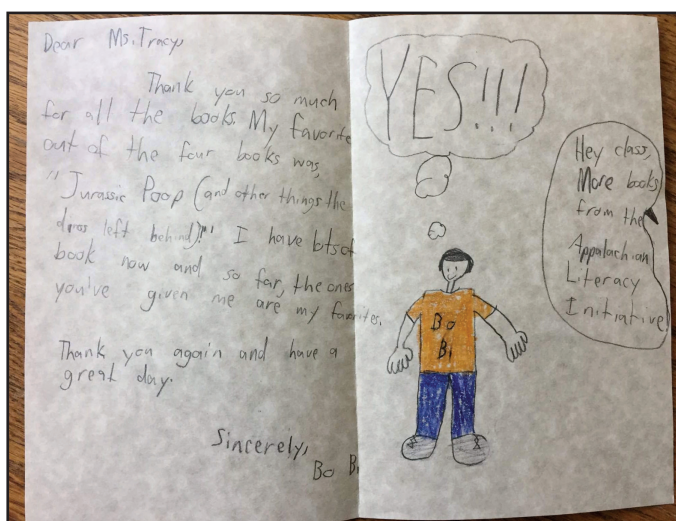
In addition to regular funding, the program organizers also received a one-time grant from First Book in October 2019. As much as \$40,000 was used in Virginia, along with \$5,000 used in Tennessee.

The organizers hosted book fairs for all of the Bristol Virginia City Schools, allowing as many as 1,500 students to choose three books to take home. Classroom teachers and reading specialists were allowed to choose books for their classroom libraries.

"It was a game changer for us," said Griffith.

The remaining funds from the grant were used to expand program offerings in locations, such as Abingdon, Wise, Norton, Dungannon, and Gate City.

"It was a lot of fun being in the schools during the



book fairs. When we ship the books to schools during the school year, we don't get to get the children's reactions," said Griffith.

In addition to giving books to students, the program provided books to teachers in fourth, fifth, and sixth grades for small reading circles in their classrooms.

"We were able to give a school in West Virginia a set of 30 books of "Charlie and the Chocolate Factory" for their classroom reading time."

About the co-founders



Born in Fort Wayne, Indiana, in 1967, Bradley has always loved a good book.

"I was the sort of kid who would skip recess to go talk with my school librarian—but I didn't know any writers, and I didn't think it was the sort of job I could have," she said.

Kimberly Bradley

Even though she majored in chemistry at Smith College in Massachusetts, she had the opportunity to enroll in numerous writing classes at the liberal arts school. One of her classes on children's literature was taught by Newbery medalist Patricia MacLachlan.

"I was pregnant with my second child, our daughter, and my first book, "Ruthie's Gift" was under contract. It was a pretty exciting time."

The couple lives on a 52-acre farm in Bristol, Tennessee, with an assortment of horses, dogs, and cats.

Bradley recently published her seventeenth book, "The War I Finally Won."

"I am so grateful that I get to spend my life doing what I love to do," Bradley said.

Griffith and her husband spend their time living between Bristol, Tennessee, and on a farm in Dungannon, Virginia.

She grew up in Bay Village, Ohio, a suburb of Cleveland. "As a child I spent a lot of time at our public library where I



Tracy Griffith

developed my love of reading," she said.

After graduating from Miami University in Ohio with a degree in microbiology, Griffith accepted a job at West Virginia University, researching chemistry and immunology.

After Griffith and her husband moved to Bristol, Tennessee in 1994 and raised a family, she reentered the work force part-time, working for Appalachian Sustainable Development's Farm-to-School program, whose goal was to put local produce into local schools and create school gardens.

"It was through this interaction with students that I began to see the need to increase the love of reading and literacy in kids in our region," said Griffith.

Classroom teachers can learn more about becoming a member of Appalachian Literacy Initiatives for the 2020-2021 school year by sending an email to appalachianlit@gmail.com.

Check out their website at www.readappalachia.org.

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Market Trends

	Key Metrics	May 2020	May 2019	+ / -	YTD 2020	YTD 2019	+ / -
Bristol, TN 37620	New Listing Count	43	64	-32.8%	212	258	-17.8%
	Closed Sales Count	45	51	-11.8%	185	209	-11.5%
	Median Days	77.5	52	+49%	70.66	74.84	-5.6%
	Average Sales Price	\$154,547	\$176,193	-12.3%	\$168,541	\$154,278	+9.2%
	Average Price per Sq Ft	\$74	\$76	-2.6%	\$77	\$73	+4.8%
Blountville, TN 37617	New Listing Count	7	16	-56.3%	58	71	-18.3%
	Closed Sales Count	14	9	+55.6%	47	56	-16.1%
	Median Days	90	59	+52.5%	87.83	86.75	+1.2%
	Median Sales Price	\$189,250	\$185,000	+2.3%	\$187,016	\$164,241	+13.9%
	Median Price per Sq Ft	\$79	\$76	+3.3%	\$82	\$82	+1.1%
Bluff City, TN 37618	New Listing Count	6	23	-73.9%	51	59	-13.60%
	Closed Sales Count	6	13	-53.8%	43	48	-10.40%
	Median Days	114	26	+338.5%	65.35	77.9	-16.10%
	Median Sales Price	\$191,450	\$194,985	-1.8%	\$182,981	\$173,975	+5.2%
	Median Price per Sq Ft	\$109	\$93	+16.7%	\$89	\$86	+3.8%
Piney Flats, TN 37686	New Listing Count	8	15	-46.7%	64	81	-21%
	Closed Sales Count	19	19	0	58	61	-4.9%
	Median Days	89	82.5	+7.9%	78.59	90.07	-12.8%
	Median Sales Price	\$226,000	\$224,000	+9%	\$264,494	\$264,830	-0.1%
	Median Price per Sq Ft	\$102	\$104	-1.9%	\$105	\$113	-7.4%
Bristol, VA 24201, 24202	New Listing Count	36	46	-21.7%	147	186	-21%
	Closed Sales Count	28	30	-6.7%	128	142	-9.9%
	Median Days	79	66	+19.7%	90.43	99.29	-8.9%
	Median Sales Price	\$119,250	\$123,600	-3.5%	\$128,266	\$121,398	+5.7%
	Median Price per Sq Ft	\$76	\$77	-1.3%	\$70	\$70	+2%
Abingdon, VA 24210, 24211	New Listing Count	21	41	-48.8%	89	127	-29.9%
	Closed Sales Count	16	18	-11.1%	74	78	-5.1%
	Median Days	122	220	-44.5%	127.64	211.37	-39.6%
	Median Sales Price	\$164,450	\$187,500	-12.3%	\$171,941	\$173,144	-0.7%
	Median Price per Sq Ft	\$100	\$95	+4.7%	\$86	\$86	+4%

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