

# No one reaches more people in Frederick than The Frederick News-Post.

## **Print**

**Audience** 

53,000+

**Daily Readers** 

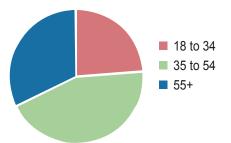
58,000+

**Sunday Readers** 

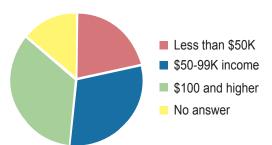
+000,08

Households Reached

#### Our readers



#### Household incomes



# **Digital**

**Audience** 

28,531

Daily Unique Users

42,000

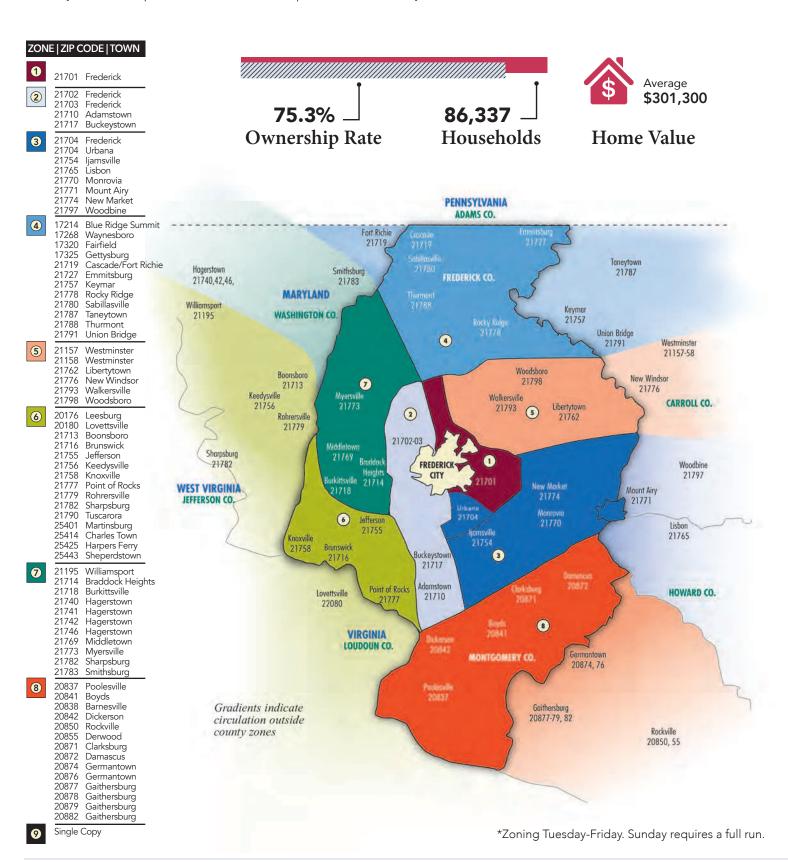
**Daily User Sessions** 

80,732

Daily Page views

# Audience Profile

**The Frederick News-Post's** Circulation by Zone program (zip code clusters) allows preprint customers maximum flexibility in targeting households.\* Combined with our total market coverage publication, the **Frederick County Connector**, we deliver to nearly every address in Frederick. Contact your account representative for individualized plans to accommodate your distribution needs.



# Print Advertising

## FNP Broadsheet Ad Sizes & Base Rates



Double Truck 13 col x 20 in Tu - Sa \$7,020 Sunday \$7,488



Full Page 6 col x 20 in Tu - Sa \$3,240 Sunday \$3,672



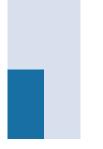
3/4 Page 6 col x 15 in Tu - Sa \$2,592 Sunday \$2,916



1/2 Page V 3 col x 20 in Tu - Sa \$1,836 Sunday \$2,052



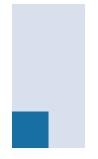
1/2 Page H 6 col x 10 in Tu - Sa \$1,836 Sunday \$2,052



1/4 Page V 3 col x 10 in Tu - Sa \$972 Sunday \$1,026



1/4 Page H 6 col x 5 in Tu - Sa \$972 Sunday \$1,026



1/8 Page V 3 col x 5 in Tu - Sa \$499.50 Sunday \$540



1/8 Page H 6 col x 2.5 in Tu - Sa \$499.50 Sunday \$540



1/12 Page 2 col x 5 in Tu - Sa \$333 Sunday \$360



1/24 Page V 1 col x 5 in Tu - Sa \$171 Sunday \$180



1/24 Page H 2 col x 2.5 in Tu - Sa \$171 Sunday \$180



1/48 Page 1 col x 2.5 in Tu - Sa \$85.51 Sunday \$90



Front Page Banner 6 col x 2 in Tu - Sa \$1,333 Sunday \$1,500

#### Mechanicals:

1 Col = 1.57 inches • 2 Col = 3.25 inches • 3 Col = 4.93 inches • 4 Col = 6.61 inches • 5 Col = 8.29 inches • 6 Col = 9.97 inches Rates apply only to broadsheet ad sizes shown. Prices include color. Non-modular advertising is available on a per column inch basis at the open rate of \$36 pci for Sunday and \$34 pci Monday-Saturday.



# Print Advertising

FNP Monday, Frederick County Connector, 72 Hours & Hometown Observer





#### Reservation Deadlines

- 72 Hours, Monday at noon
- HTO & FCC, Friday at noon
- FNP Monday, Thursday at 4pm

## Ad Sizes & Base Rates

- Premium full pages available for FCC & HTO for \$898 each
- 72 Hours: The Nightlife listing: \$10 per week



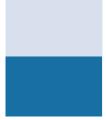
Full Page 5 col x 11 in Monday \$1,533 FCC or HTO \$719 FCC or HTO \$601 FCC & HTO \$1,078 FCC & HTO \$901 72H \$1,600



4/5 Page 4 col x 11 in Monday \$1,227 72H \$1,350



3/5 Page 3 col x 11 in Monday \$999 FCC or HTO \$470 FCC & HTO \$705 72H \$1,050



1/2 Page 5 col x 5.44 in Monday \$850 FCC or HTO \$396 FCC or HTO \$326 FCC & HTO \$593 72H \$960



2/5 Page V 2 col x 11 in Monday \$696 FCC & HTO \$489 72H \$700



2/5 Page H 5 col x 4 in Monday \$696 FCC or HTO \$323 FCC & HTO \$484 72H \$700



1/3 Page 3 col x 5.44 in Monday \$533 FCC or HTO \$247 FCC & HTO \$370 72H \$550



1/4 Page H 5 col x 2.66 in Monday \$449 FCC or HTO \$203 FCC & HTO \$305 72H \$450



1/5 Page H 2 col x 5.44 in Monday \$359 FCC or HTO \$170 FCC & HTO \$254 72H \$375



1/5 Page V 1 col x 11 in Monday \$359 FCC or HTO \$170 FCC & HTO \$254 72H \$375



1/10 Page V 1 col x 5.44 in Monday \$183 FCC or HTO \$85 FCC & HTO \$128 72H \$185



1/10 Page H 2 col x 2.66 in Monday \$183 FCC or HTO \$85 FCC & HTO \$128 72H \$185



1/20 Page 1 col x 2.66 in Monday \$93 FCC or HTO \$42 FCC & HTO \$63 72H \$99



Page Banner 5 col x 1.5, 1.75 or 2 in Monday \$588 FCC or HTO \$155 FCC & HTO \$232 72H \$300

#### Mechanicals:

1 Col = 1.74 inches • 2 Col = 3.59 inches • 3 Col = 5.45 inches • 4 Col = 7.30 inches • 5 Col = 9.15 inches

Rates apply only to tab ad sizes shown. Prices include color. Non-modular advertising is available on a per column inch basis at the open rate of \$34 pci for Mondays, \$36 pci for 72 Hours and \$16 pci for FCC and HTO.

# Ways to save...



#### **Consecutive Week Packages**

Commitment	Discount
6 Weeks	10%
13 Weeks	20%
26 Weeks	33%
52 Weeks	50%

Signed contract required. Consecutive week packages require that at least one ad be published every week in consecutive weeks for the number of weeks contracted. No other discounts apply.



#### **Display Frequency Discounts**

2nd Ad   25%	
3rd Ad 50%	

All additional placements 50% OFF.

Frequency discounts only apply to duplicate ads published within six days of the original ad's publication. No other discounts apply.



#### **Annual Spending Levels**

Dollar Volume	Discount
\$5,000	5%
\$7,500	10%
\$10,000	15%
\$15,000	20%
\$25,000	25%
\$50,000	30%
\$75,000	35%
\$100,000	40%
\$150,000	45%
\$200,000	50%

Signed contract required. Annual spending levels must be attained within a 12-month period. No other discounts apply.



#### **Market Extension Discounts**

FCC, HTO & 72 Hours

Frequency	Discount
6x	10%
13x	20%
26x	33%
52x	50%

Signed contract required. No other discounts apply. Must run within 12 months.



#### **Monday Edition Discounts**

Frequency	Discount
6x	10%
13x	20%
26x	33%
52x	50%

Signed contract required. No other discounts apply. Must run within 12 months.



Rate Calculator						
Base Rate	\$					
Consecutive Week Discount	% \$ <u>-</u>					
Adjusted Ad Price	\$					
Base Rate	\$					
Frequency Discount	% \$					
Adjusted Ad Price	\$					
Base Rate	\$					
Dollar Volume Discount	% \$ <i>_</i>					

Adjusted Ad Price

# Print Advertising

## Real Estate & Auto

Open Inch Rate \$30.00

Auctions
Open Inch Rate
\$25.00



Self-serve classified ads available. Visit fredericknewspost.com

Employment packages available.
Print and/or web.
Contact us for details.
240-215-8565
recruitment@newspost.com



Contact us for pay-for-performance options. 240-215-8559 info@fcmsolutions.net



# Preprints

#### NUMBER OF PAGES

Tab (up to 12" x 10.5")	4	8	12	16	20	24	28	32	36	40	44	48
Standard (over 12" x 10.5")	2	4	6	8	10	12	14	16	18	20	22	24
Full run (cost per 1,000)	\$46	\$54	\$55	\$57	\$59	\$61	\$63	\$66	\$69	\$73	\$77	\$80

#### Single sheet \$38 per thousand

For larger sizes, add \$0.20 for each additional tab page or the equivalent. Specs: min. width 5", min. height 10", max. width 15", max. height 11.75". 10,000 minimum quantity. All holiday papers require a full run. Print & deliver pricing by quote.

Total Market Coverage (TMC) inserts (the Frederick County Connector and Hometown Observer), delivered to an additional 55,000-plus homes, are \$38 per thousand for single sheets, \$44 per thousand any other size. Contact us for additional quantities needed.

#### **Delivery address:**

351 Ballenger Center Drive, Frederick, MD 21703

#### **Receiving hours:**

8 a.m. - 5 p.m. Monday through Friday



# Sticky Notes

# Full-Run | Full Color

Sticky Notes on the front page of the newspaper grab readers' attention, delivering the highest visibility and immediate impact. The shelf life of your message extends beyond the paper, as customers save them on computers, refrigerators, dashboards, in office space and more.

#### Pricing:

Daily: \$45 cpm Sunday: \$55 cpm

Shape and/or back printing: +\$5 cpm each

#### Deadline

Space reservation: 14 days prior Camera-ready materials: 10 days prior

#### Quantities:

Daily: 23,200 Sunday: 23,800

#### Print Size:

2.875" x 2.875"

#### Paper Size:

 $3'' \times 3''$ 





## **Events**



Our partners benefit from our extensive experience producing more than 100 events over the past four years, ranging from career fairs, festivals, concerts and expos.

Event creation and execution is in the details. We have a dedicated team of experienced planners well versed in building successful events.

More at www.fnp.events.

Contact: 240-215-8569 or events@newspost.com









# **Custom Publications**

From membership directories to annual reports and more, The Frederick News-Post's creative team and multimedia marketing consultants will work with you to create compelling publications targeted to your audience.

Whether that audience is 1,000 or 100,000, whether you prefer glossy paper or newsprint, and whether you want to distribute through our products, direct mail, or to multiple locations, we deliver.



# Digital Advertising



## Reach. Engage. Convert.

The Frederick News-Post operates websites dedicated to news, sports, healthcare, entertainment, employment & more, with a combined reach of over 28.5K readers every single day.



42K

80.7K

Unique Users
Every Day

User Sessions Every Day Pageviews Every Day

## Digital Display Ads

#### Run-of-Site (ROS) Rates

includes desktop, tablet and mobile

Standard Sizes Required Sizes listed are in pixel	Rate up to 99K impressions	Rate 100K+ impressions	Add-on Section targeting	Add-on Homepage only	Add-on Day parting
728x90, 468x60, 300x250, 320x50	\$12 cpm \$10 cpm w/12-month contract	\$10 cpm \$8 cpm w/12-month contract	+\$1 cpm	+\$2 cpm	+\$2 cpm
Expandable 959x300/959x31	\$1750/week				

Includes NewsMail advertising. Monthly performance reporting is provided.

# Audience Extension and Native Advertising Available

Enables avertisers to reach specific audiences based on interest and behaviors anywhere on the web.

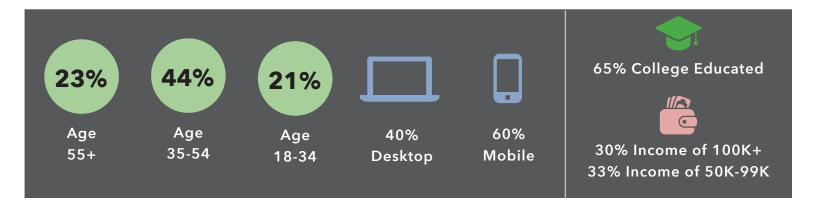
## Email Advertising

Advertise with a 300x250 banner ad in one of our daily or weekly emails, which have an open rate of approx. 35%.

Campaign	Quantity	Open	26x	52x
NewsMail*	40,980	\$250	\$200	\$175
Breaking News	6,312	\$100	\$75	\$50

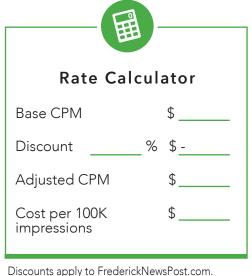
<sup>\*</sup> Sent to Frederick News-Post members only.

# Digital Display Ad Specs Leaderboard 728x90 468x60 320x50 Expandable Collapsed 959x31 Expandable Open 959x300 Mechanicals: • All ad sizes are in pixels • Preferred file formats: JPEG or GIF • Maximum file size: 100kb



## Bundle with Print and Save

Dollar Volume	Discount
\$5,000	5%
\$7,500	10%
\$10,000	15%
\$15,000	20%
\$25,000	25%
\$50,000	30%
\$75,000	35%
\$100,000	40%
\$150,000	45%
\$200,000	50%



Discounts apply to FrederickNewsPost.com. Signed contract required. Annual spending levels must be attained within a 12-month period. No other discounts apply.

