



Mark Moody

BROKER/OWNER

Where did you grow up? I grew up in Decatur on Park & Magnolia Street and graduated from Decatur High School. My history runs deep in Decatur, with seven generations of my family having lived right here in the River City. It's important to support your community which is why I serve as President of the Princess Board, support the Carnegie as its current King, a member of the Rotary and have served on various boards at the local, state, and national level to support our city.

What do you enjoy doing when you're not working? The real estate business is 24/7, but I always make sure to make time for my family – especially my two wonderful grandsons, Cole and Cannon. Whether it's simply them staying the night with me or out in the woods at my farm, the joy that those two boys bring to my life is priceless.

Q & A with Mark Moody

How long have you worked in Real Estate? I've wanted to sell real estate since I was 10 years old, and my dream came true! I have been blessed with an amazing career in real estate and I'm currently on my 41st year in the business! When I achieved 40 years in the business I was recognized by the National Association of REALTORS as REALTOR® Emeritus!

What is the most challenging/gratifying aspect of what you do? After 41 years in the business, I've seen and experienced a lot! But what is most fascinating is that the real estate business never stays the same. Every day is different. Every transaction is different. You learn something new in this business every day. The most gratifying aspect of my business is MarMac Real Estate's contribution to the communities we serve. In 2009, MarMac Charities was formed, which enabled us to donate a portion of each transaction in order to support local charities. To date, we have donated more than \$200,000 to local charities through our donations, golf tournaments, and other fundraisers.

What are the top 3 things that separate you from your competition? In 2007 I opened MarMac Real Estate and since the doors opened we have sold more than \$1 billion in real estate - and what an amazing ride it's been so far! What started with just a few agents and one office has grown to more than 100 agents and 6 offices throughout North Alabama and is locally owned and operated with over \$250 million in sales in 2020. I believe that our entire

company of agents deliver efficient, knowledgeable, and caring service to all our customers. We strive to exceed expectations throughout the entire process of selling or buying and even after the closing.

What is one tip you have for someone looking to buy or sell a home? Act fast! It's a seller's market – so if you're considering making a move, now is the time! Inventory is critically low! If you're looking to buy, you must act fast! Houses are selling almost immediately when they go on the market. There's no time to take days to think about it. If it's the house for you, you have to act fast and make your highest and best offer quickly – which is why we have the best trained agents to help our customers achieve their dreams and goals.



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