



## Valerie Povey

REALTOR®

My name is Valerie Povey, and I am a Realtor with Revolved Realty located in Decatur, AL.

**Where did you grow up?** I grew up all over the state of Michigan as my dad was a State Police Officer and one hundred years ago when I was a kid there was a mandatory transfer with all promotions. Sault Ste. Marie Michigan is where I raised my family.

**What area do you live in now and what do you like most about it?** We relocated to Madison Alabama in 2014 and then to Decatur in 2018. I love our beautiful home in the River City, and friendly neighborhood near Oak Lea just off Danville Road.

**What do you enjoy doing when you're not working?** When I'm not working, I'm usually working! In between I enjoy time in our pool, out walking our dog, facilitating suicide prevention gatekeeper training, time with my PEO sisters, with our Empowered Women Empower Women crew, reading, hiking, baking with my grandkids, cooking, and traveling. I love feeding people; it's my love language!

**How long have you working in Real Estate?** I have been investing in Real Estate

# Q & A with Valerie Povey

for over 30 years, so when we made the move to Alabama in 2014 it seemed only natural to become a licensed Agent, and then Broker.

**What did you do before that?** I was a Human Resources professional for about 28 years until our move to Alabama in 2014, beginning my HR career in Employee Training and Development, then as HR Manager for a medical device company and ultimately serving as HR Director for the City. I am also a highly training and skilled Civil Mediator, which lends itself well to work in Real Estate! While in Michigan I was United Way President serving on the Board over 18 years and provided ongoing employee training for the domestic violence shelter.

**What is your specialty?** I specialize in residential Real Estate, working with Buyers, Sellers, and large and small Investors. Although most recently my focus is on assisting our agents in developing their careers!

**What is the most challenging/gratifying aspect of what you do?** The most challenging aspect is lower inventory than we'd like to see. The most gratifying is truly a two-way tie! Assisting buyers and sellers in building their personal wealth through home ownership and enabling Agents to develop their skills and reach their goals.

**What is the most unusual thing you've encountered while working in Real Estate?** Again, a tie! The time I was greeted by goats and chickens inside a residence, and the afternoon I encountered a gentleman showering in what we expected to be an unoccupied home during a showing!

**What is the most unique property you've listed or sold?** A beautiful historic home that went on the tax rolls around 1910 with an intact separate building for the household staff and hardwood flooring and a crow's nest in the attic!

### What are the top three things that separate you from your competition?

I am patient and kind and will ensure your comfort and understanding during your Real Estate transaction – no surprises or mysteries! I am a highly skilled negotiator and mediator, which are invaluable skills in the negotiation process. Our unique business structure built on ethics, values and service allows flexibility in planning the ideal transaction for you!

**What is one tip you have for someone looking to buy or sell a home?** My best tip is to work with a Real Estate professional! Specifically, me!

**What do you see in the future for real estate sales/prices?** We are seeing what has been an exponential increase in property values and therefore prices slow a bit, although there are no indicators that property values (and therefore prices) will go down. Interest rates rising from the extreme lows we were experiencing has slowed sales slightly, bringing them to a consistent and more normal pace. I believe we will continue to see steady Real Estate sales.

**Why should someone choose you as their real estate agent?** I will provide consistently kind, professional and patient guidance and support to assist you in reaching your Real Estate goals. Moving can be very stressful: your Real Estate transaction need not be!



### Contact info:



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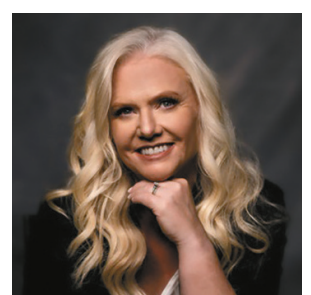
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