



Carol Shutt

REALTOR®
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My name is Carol Shutt and I am a Realtor with eXp Realty, LLC.

Where did you grow up? I grew up in Cullman Alabama on a mini-farm. We had lots of animals, but cats and horses are my favorite!

What area do you live in now and what do you like most about it? I live in Somerville, and what I like most about it is it is a small town, friendly neighbors, and beautiful property (wooded, close to Tennessee River and Wheeler Refuge).

What do you enjoy doing when you're not working? I enjoy Golf, Hiking, Reading, Family Time with my husband Joe, two sons (Mitch and Talon), Katie (Mitch's wife) and grand girls (Natalie and Kendall), Cooking, Vacations and Photography with Joe.

How long have you worked in Real Estate? I got my real estate license in 2006 and real estate was my side hustle for a bit. I have been a full time Realtor for 6 years.

What did you do before that? I worked as an Engineering Designer and Project Manager.

Q & A with Carol Shutt

What is your specialty? My specialty is any creative design – could be home layouts, interiors or from many years of working in engineering – mechanical things! Communication and people skills! I love meeting new friends.

What designations do you have and what does that mean for the people you work with? I am a Military Relocation Professional. I collaborated with veterans as a Project Manager, and I see the dedication and commitment they make for our freedom. If I can help make buying a home easier for our veterans, that makes me so happy!

What is the most challenging/gratifying aspect of what you do? The most challenging is when the contract falls through for several reasons. I love helping people reach home dreams and seeing them progress in life. Sometimes it just doesn't work out or we must wait and that can be heartbreaking! The gratification is seeing the smile on their faces when they find the perfect home and make the next step in life as they upsize or downsize! I love walking each step of the process with my buyers and sellers!

What is the most unusual thing you've encountered while working in Real Estate? Probably snakes at homes...one was inside the front door of home once while showing! I can work with anything but snakes! LOL!!

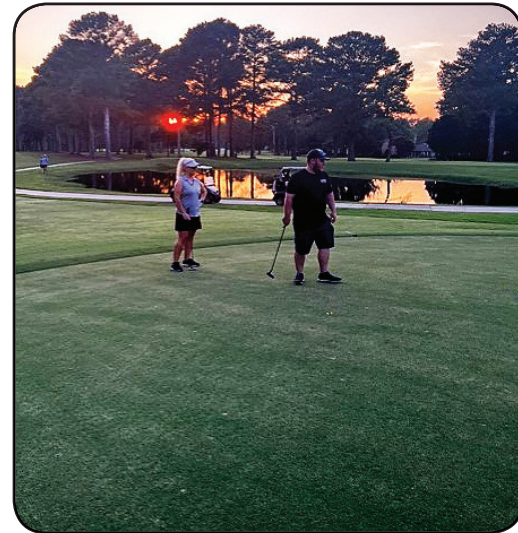
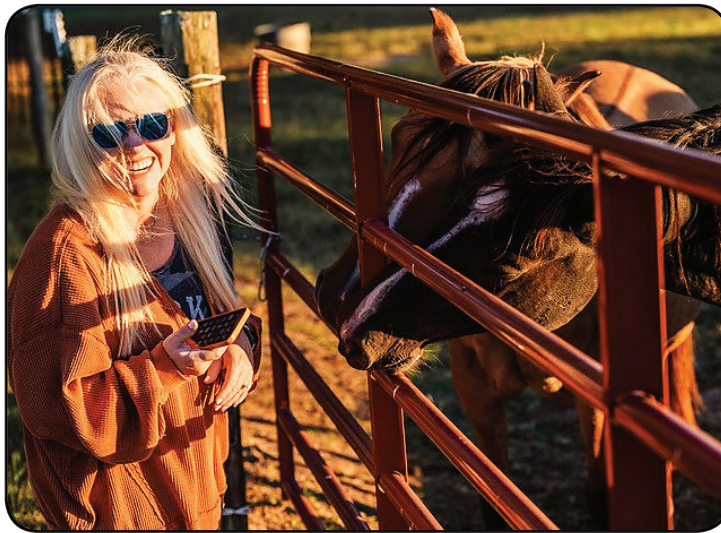
What is the most unique property you've listed or sold? I currently have a home listed on ten acres that was built in the sixties. It has

character and charm. It has a man cave area that looks like a mini pool hall. The land is scenic and has beautiful mature trees but enough cleared area to enjoy sunny day hikes! With old fireplaces, attic corridors and deep closets, this home is perfect for a game of hide and seek or story night by the fire! Cool thing...I sold this property 4 years ago and now get the opportunity to sell it again!

What are the top three things that separate you from your competition? I limit myself – I will not take on so much that I can't devote the time needed for each client. I build relationships – it's more than a business transaction. I love marketing – I spend extra to market the homes I sell in a unique and creative way to get the most exposure possible.

What is one tip you have for someone looking to buy or sell a home? Be patient, it all takes time. Whether finding the right home to purchase or perfect buyer for your home, it all takes time and many steps to work through the transaction. And trust our experience and knowledge as realtors – we are here to help!

Why should someone choose you as their real estate agent? I just love helping people and every person has a unique situation that will be a challenge. I accept the challenge and my goal is to make the process easy as possible! Not everyone will choose me, nor will I choose everyone to help. I look forward to helping those clients that we are a good fit for each other and love seeing other Realtors be just as successful!



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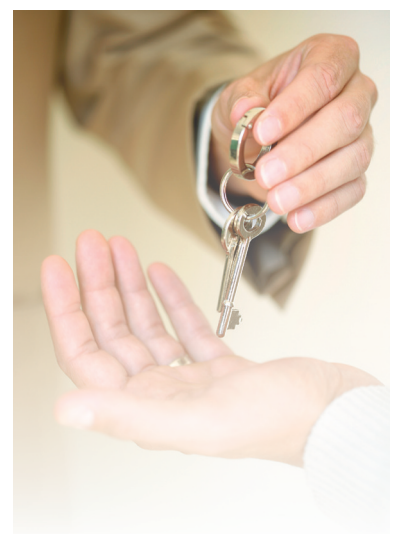
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