

#### **Colorado Economic and Fiscal Outlook**

Lauren Larson - Director Lul

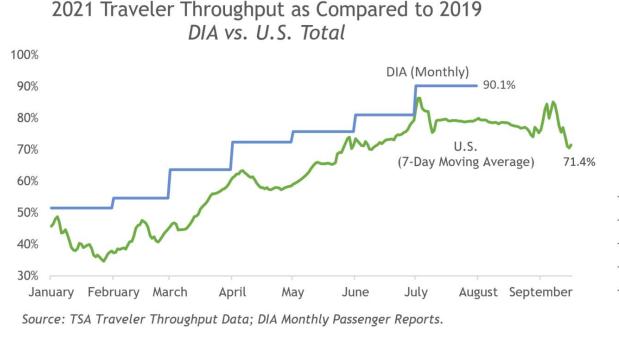
Luke Teater - Deputy Director

1

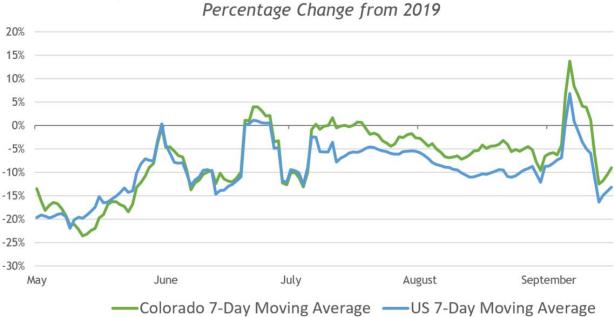
September 21, 2021

# The economic recovery is slowed by Delta, but strong household finances support continued growth

#### Economic recovery slows with Delta



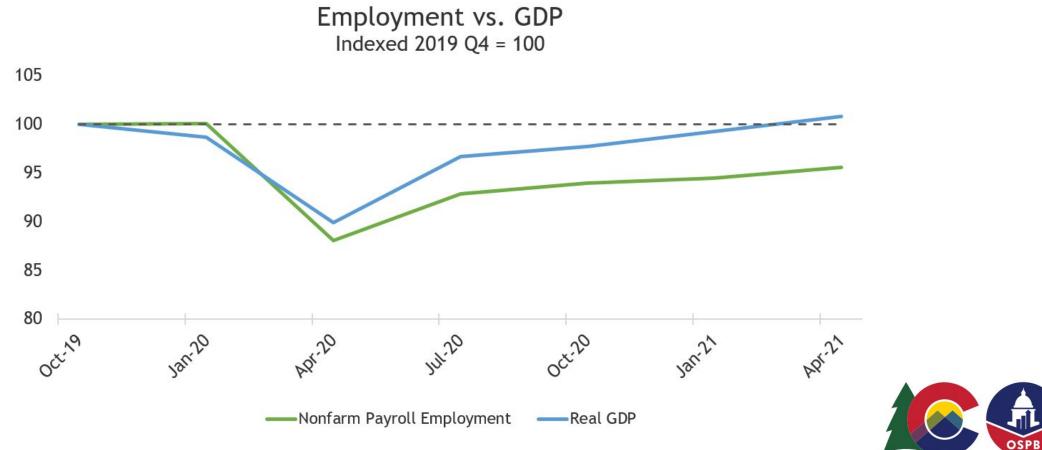
*Note* - U.S. Travel Association estimates that approximately 24% of total domestic trips (50+ miles) in 2019 were from business travel.



Open Table Seated Diners in Restaurants Summer 2021

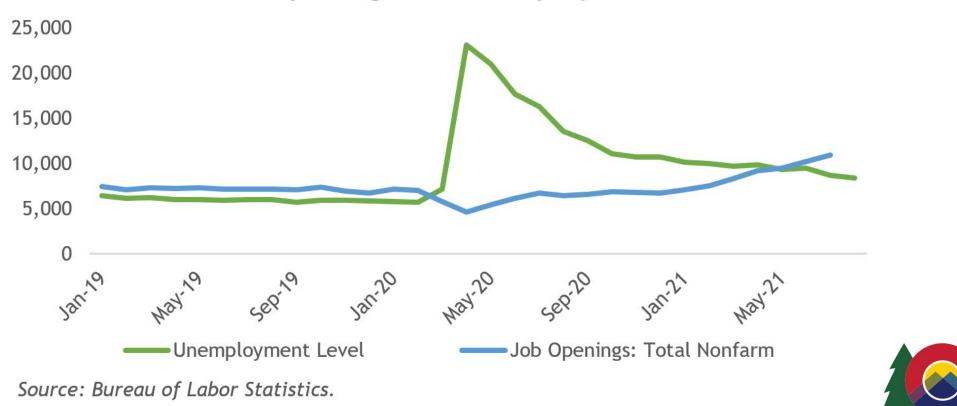


### GDP has recovered, employment has not



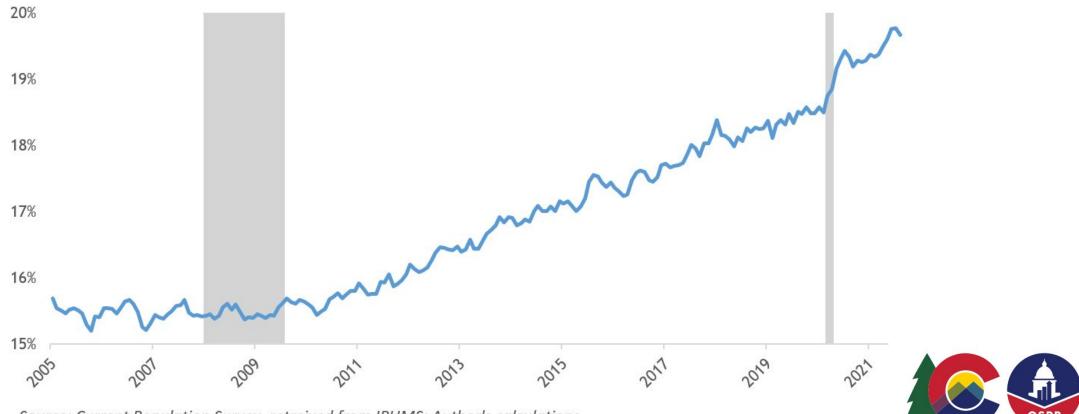
## Unemployment and job openings are elevated

Job Openings vs. Unemployment



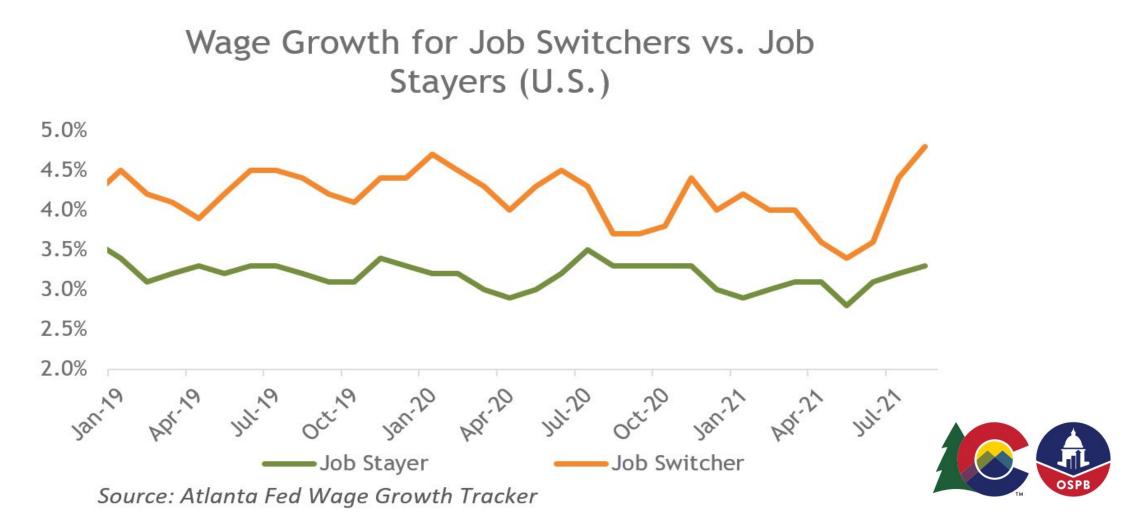
#### More older workers are in retirement

Share of Retirees in U.S. Population

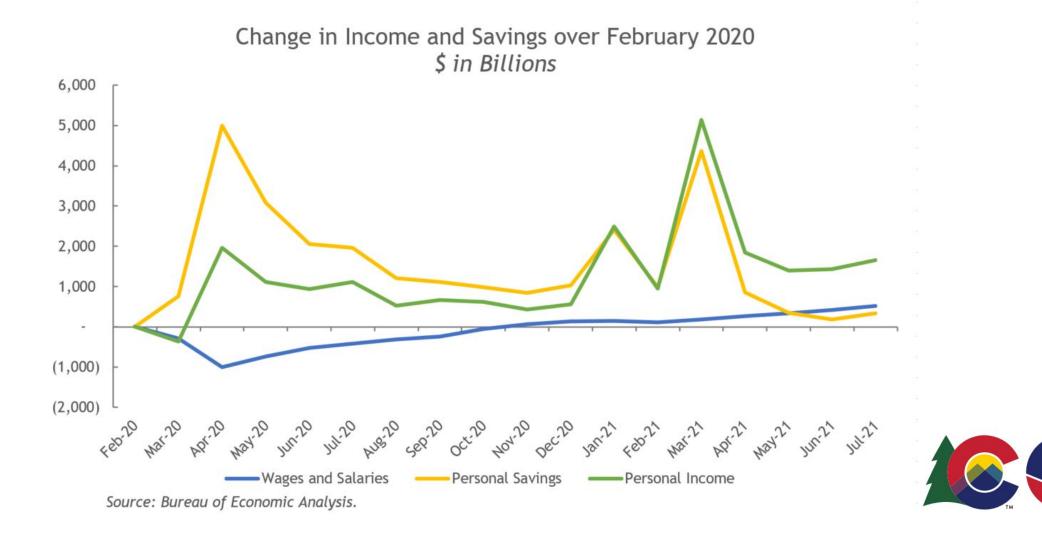


Source: Current Population Survey, retreived from IPUMS; Author's calculations

## Wage growth is accelerating



### Household finances are strong



# Despite recession, poverty declined in 2020 due to government aid

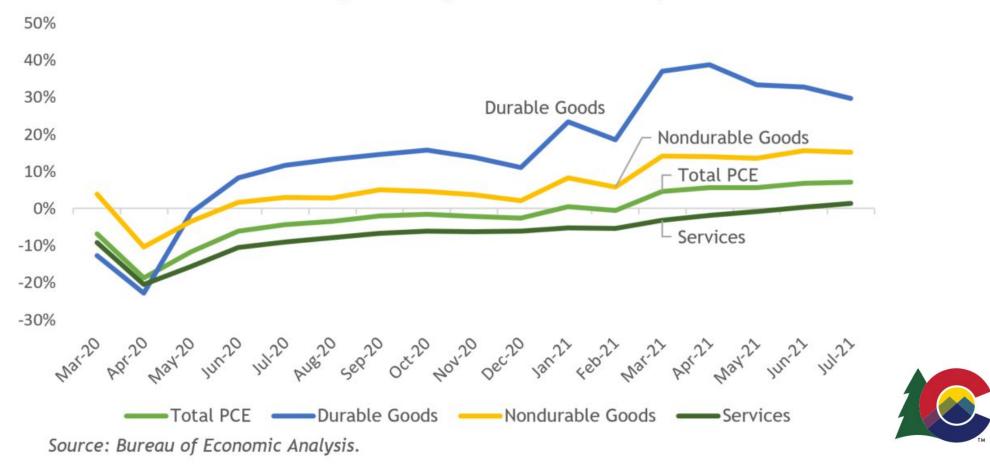


SPM = Supplemental Poverty Measure



## Consumer spending remains elevated

U.S. Personal Consumption Expenditures Percentage Change Since February 2020



# Inflation is high, but expectations are anchored

Denver-Aurora-Lakewood CPI 3.5% 5.0% 3.0% 2021: 3.7% CPI 4.0% 2.5% 3.0% 2.0% 1.5% 2.0% 1.0% 1.0% 0.5% 0.0% 0.0% -1.0% Jul-1 lan-1 ,-Iul an-Jul-Jan-Julanan-Jan-Jul--Julanan. 2000 Jul an Jul Jul Jul an 2018 2020 2022 Source: Federal Reserve Bank of St. Louis.

Source: Bureau of Labor Statistics; OSPB Forecast

5-Year Forward Inflation Expectation Rate

## Forecast uncertainty is elevated

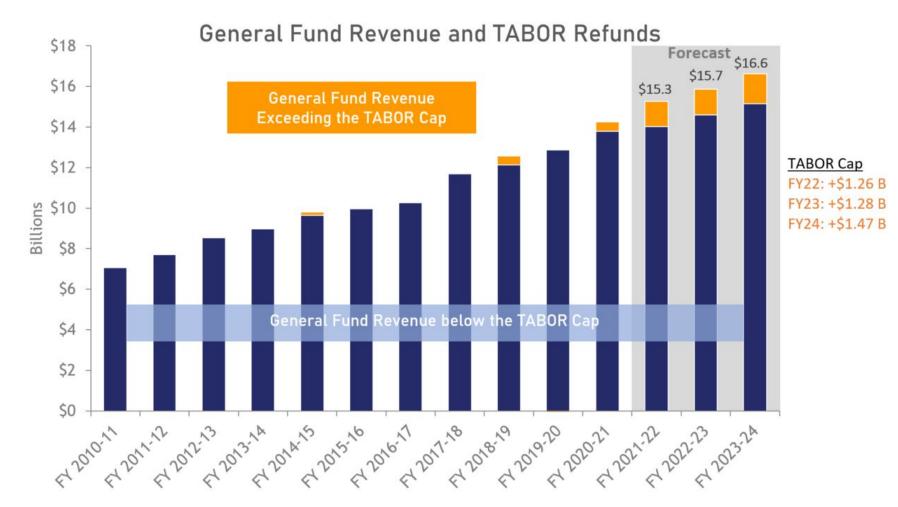
- How long will supply chain disruptions last?
- Will labor supply return to pre-pandemic levels? When?
- Will additional COVID waves have significant economic impacts?
- Will consumer spending slow down?
- Will inflation remain high? How will the Federal Reserve react if it does?
- To what extent will business travel return? When?
- How will federal policy changes affect the outlook?

What will "normal" look like?



# Revenue projections exceed the TABOR cap throughout the forecast period

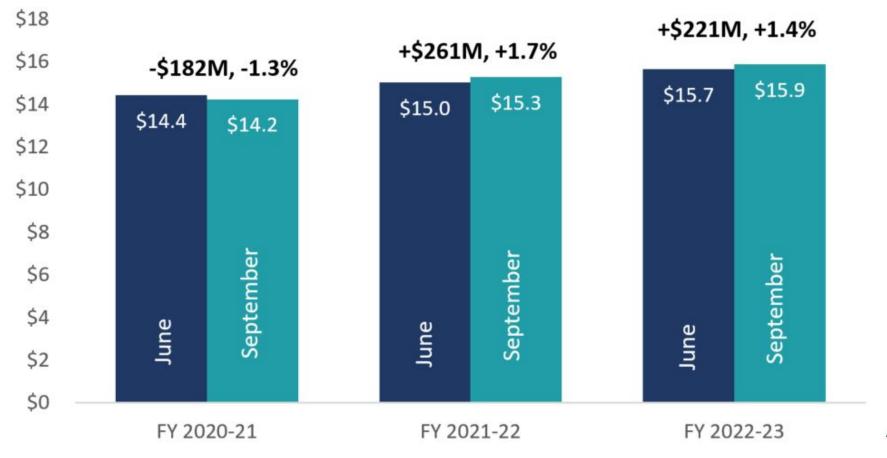
### **General Fund Revenue**





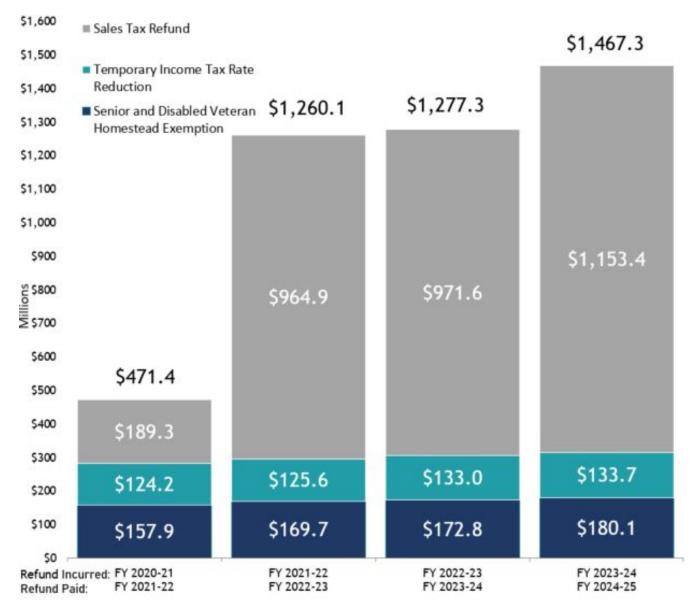
# General Fund Revenue Revised Higher in Outyears

Changes in General Fund Revenue Forecast





## **TABOR Refund Mechanisms**





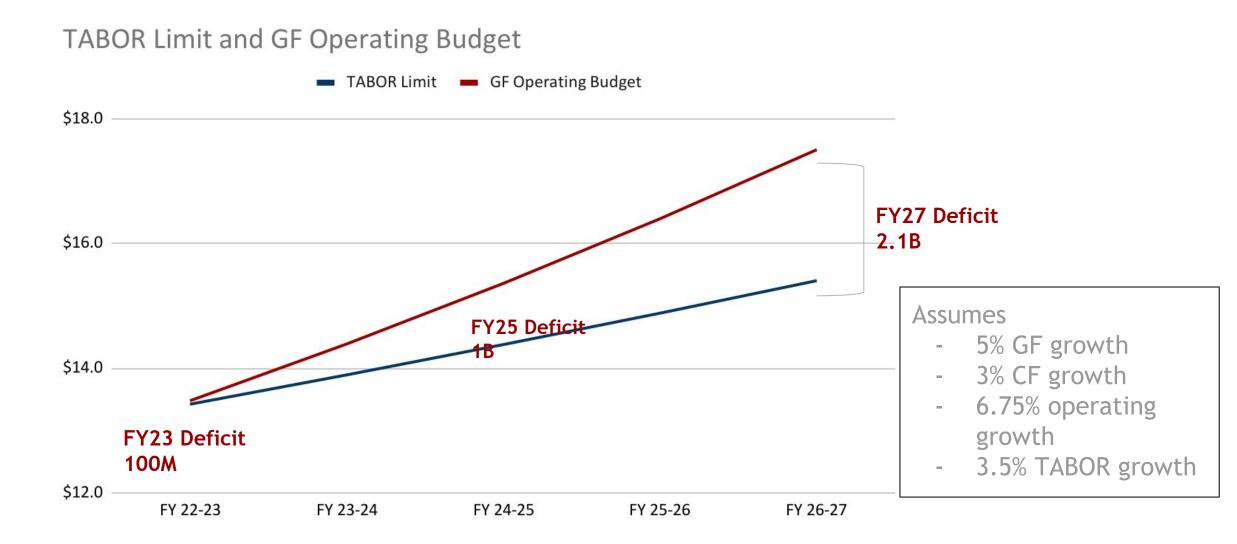
# Revenue increase does not translate to more budget room

## Revenue Increases Not Available to Spend

- Revenue increases this forecast are all above the TABOR cap
- Annual revenue growth available to spend in next budget remains roughly unchanged
- Other one-time funds available must be considered over a multi-year period to address structural deficit
- <u>OSPB Long Range Financial Plan</u> demonstrates average annual operating growth exceeds TABOR formula growth



#### **Multi-Year Budget Outlook Is Needed**





Confidential Work Product Prepared for Governor

#### **State Education Fund - Projected Deficit Starting in FY25**

	FY 22-23	FY 23-24	FY 24-25	FY 25-26
Expected State Share increase	\$200M	\$280M	\$260M	\$260M
Total SEF Expenditure for State Share of Total Program	\$930M	\$1,220M	\$1,410M	\$1,750M
New SEF Revenue*	\$670M	\$710M	\$700M	\$690M
Change	(\$270M)	(\$510M)	(\$720M)	(\$1,050M)
SEF Ending Balance**	\$510M	\$10M	(\$690M)	(\$1,740M)

\*new revenue does not include funding devoted to categoricals or various other expenditures

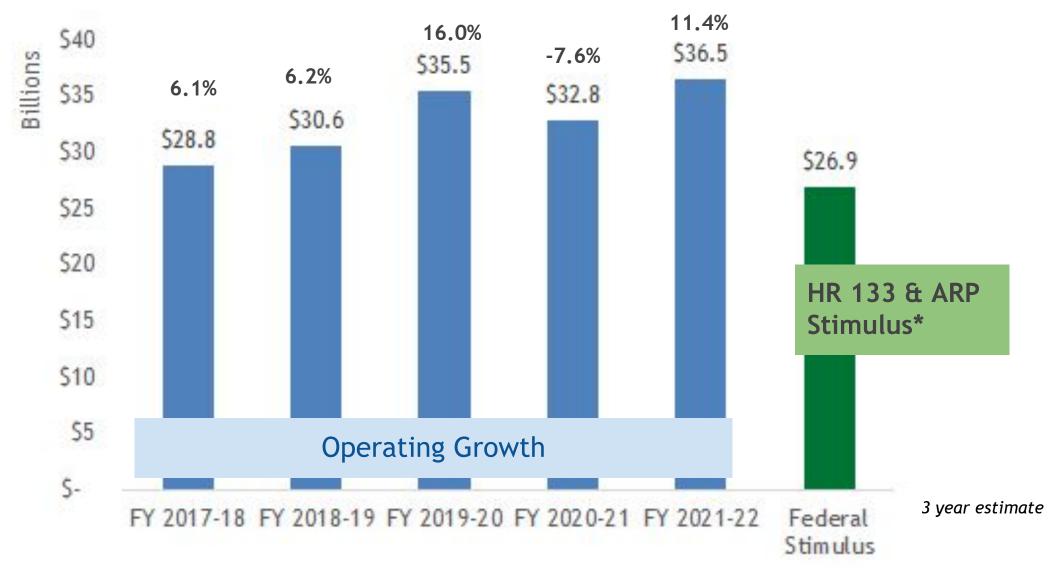
\*\*Assumptions include no change to the BSF, no additional GF contribution to Total Program, annual Pupil Growth of 0.1%, and holding income, inflation, FML and other revenue expectations flat beyond the OSPB forecast period

OSPB notes that the projections for State Share will continue to change as they are dependent on a number of factors that have yet to be determined, including the rate of inflation, at-risk pupil count, fluctuations in local property and specific ownership tax revenues, and pupil count.



#### **Federal Stimulus Funds Near**

#### **Pre-Pandemic Operating Levels**



Confidential Work Product Prepared for Governor



#### **Questions**?

#### Appendix



## FORECAST TABLES & MISC.

#### History And Forecast For Key Colorado Economic Variables

Line				Actu	al			September 2021 Forecast		
No.	2	2015	2016	2017	2018	2019	2020	2021	2022	2023
	Income									
1	Personal Income (Billions) /A	\$284.8	\$290.7	\$312.0	\$335.2	\$352.2	\$369.5	\$392.7	\$403.7	\$423.5
2	Change	5.0%	2.1%	7.4%	7.4%	5.1%	4.9%	6.3%	2.8%	4.9%
3	Wage and Salary Income (Billions) /A	\$146.6	\$151.1	\$160.8	\$170.3	\$182.1	\$185.0	\$196.2	\$206.4	\$216.3
4	Change	5.8%	3.1%	6.5%	5.9%	6.9%	1.6%	6.1%	5.2%	4.8%
5	Per-Capita Income (\$/person) /A	\$52,372.0	\$52,624.0	\$55,783.0	\$59,097.0	\$61,400.0	\$63,904.0	\$67,389.6	\$68,546.0	\$71,038.7
6	Change	3.3%	0.5%	6.0%	5.9%	3.9%	4.1%	5.5%	1.7%	3.6%
	Population & Employment									
7	Population (Thousands)	5,438.4	5,523.5	5,593.9	5,671.9	5,735.9	5,782.0	5,827.5	5,889.6	5,961.4
8	Change	1.7%	1.6%	1.3%	1.4%	1.1%	0.8%	0.8%	1.1%	1.2%
9	Net Migration (Thousands)	68.5	55.4	42.8	52.5	40.1	25.5	30.0	40.0	50.0
10	Unemployment Rate	3.8%	3.1%	2.6%	3.0%	2.7%	7.3%	5.9%	4.4%	3.8%
11	Total Nonagricultural Employment (Thousands)	2,541.0	2,601.7	2,660.3	2,727.3	2,790.1	2,644.6	2,719.2	2,812.5	2,871.1
12	Change	3.1%	2.4%	2.3%	2.5%	2.3%	-5.2%	2.8%	3.4%	2.1%
	Construction Variables			2	9					
13	Total Housing Permits Issued (Thousands)	31.9	39.0	40.7	42.6	38.6	40.5	47.1	49.9	51.2
14	Change	11.0%	22.3%	4.4%	4.8%	-9.4%	4.8%	16.5%	5.9%	2.7%
15	Nonresidential Construction Value (Millions) /B	\$4,990.8	\$5,987.8	\$6,154.9	\$8,146.4	\$5,101.3	\$5,482.4	\$5,333.0	\$5,511.7	\$5,635.7
16	Change	14.7%	20.0%	2.8%	32.4%	-37,4%	7.5%	-2.7%	3.4%	2.3%
	Prices			s		000000000	and a second			
17	Retail Trade (Billions)	\$182.8	\$184.7	\$194.6	\$206.1	\$224.6	\$228.8	\$259.2	\$270.9	\$279.9
18	Change	0.1%	1.0%	5.4%	5.9%	9.0%	1.9%	13.3%	4.5%	3.3%
19	Denver-Aurora-Lakewood Consumer Price Index (1982-	240.0	246.6	255.0	262.0	267.0	272.2	282.3	290.7	298.6
20	Change	1.2%	2.8%	3.4%	2.7%	1.9%	2.0%	3.7%	3.0%	2.7%

Line				Actu	al			Septen	nber 2021 F	orecast
No.		2015	2016	2017	2018	2019	2020	2021	2022	2023
	Inflation-Adjusted & Current Dollar Income A	ccounts	1							
1	Inflation-Adjusted Gross Domestic Product (Billions) /	\$17,390.3	\$17,680.3	\$18,079.1	\$18,606.8	\$19,032.7	\$18,384.7	\$19,469.4	\$20,345.5	\$20,793.1
2	Change	2.8%	1.7%	2.3%	2.9%	2.3%	-3.4%	5.9%	4.5%	2.2%
3	Personal Income (Billions) /B	\$15,685.2	\$16,096.9	\$16,850.2	\$17,706.0	\$18,424.4	\$19,627.6	\$20,821.6	\$21,196.4	\$22,107.8
4	Change	4.6%	2.6%	4.7%	5.1%	4.1%	6.5%	6.1%	1.8%	4.3%
5	Per-Capita Income (\$/person)	\$48,903	\$49,825	\$51,827	\$54,174	\$56,115	\$59,571	\$62,965	\$63,741	\$66,106
6	Change	3.8%	1.9%	4.0%	4.5%	3.6%	6.2%	5.7%	1.2%	3.7%
7	Wage and Salary Income (Billions) /B	\$7,859.5	\$8,091.2	\$8,474.7	\$8,900.5	\$9,323.5	\$9,444.1	\$10,010.8	\$10,481.3	\$10,914.5
8	Change	5.1%	2.9%	4.7%	5.0%	4.8%	1.3%	6.0%	4.7%	4.1%
	Population & Employment									
9	Population (Millions)	320.7	323.1	325.1	326.8	328.3	329.5	330.7	332.5	334.4
10	Change	0.8%	0.7%	0.6%	0.5%	0.5%	0.4%	0.4%	0.6%	0.6%
11	Unemployment Rate	5.3%	4.9%	4.4%	3.9%	3.7%	8.1%	5.5%	4.3%	3.9%
12	Total Nonagricultural Employment (Millions)	141.8	144.3	146.6	148.9	150.9	142.2	146.3	150.9	153.2
13	Change	2.1%	1.8%	1.6%	1.6%	1.3%	-5.8%	2.9%	3.2%	1.5%
	Other Key Indicators		1							
14	Consumer Price Index (1982-84=100)	237.0	240.0	245.1	251.1	255.7	258.8	270.2	277.4	283.5
15	Change	0.1%	1.3%	2.1%	2.4%	1.8%	1.2%	4.4%	2.7%	2.2%
16	Pre-Tax Corporate Profits (Billions)	\$2,060.5	\$2,037.7	\$2,128.9	\$2,305.0	\$2,367.8	\$2,243.8	\$2,587.1	\$2,686.7	\$2,804.9
17	Change	-2.8%	-1.1%	4.5%	8.3%	2.7%	-5.2%	15.3%	3.9%	4.4%
18	Housing Permits (Millions)	1.183	1.207	1.282	1.329	1.386	1.471	1.756	1.850	1.890
19	Change	12.4%	2.0%	6.3%	3.6%	4.3%	6.1%	19.3%	5.4%	2.2%
20	Retail Trade (Billions)	\$5,352.2	\$5,506.1	\$5,732.9	\$5,985.1	\$6,184.6	\$6,215.1	\$7,224.5	\$7,537.6	\$7,726.0
21	Change	2.6%	2.9%	4.1%	4.4%	3.3%	0.5%	16.2%	4.3%	2.5%

#### General Fund Revenue Estimates by Tax Category (\$ Millions)

Line		Prelimin	ary	September 2021 Estimate by Fiscal Year					
No.	Category	FY 2020-21	% Chg	FY 2021-22	% Chg	FY 2022-23	% Chg	FY 2023-24	% Chg
	Excise Taxes:								
1	Sales	\$3,419.5	7.0%	\$3,745.5	9.5%	\$3,939.6	5.2%	\$4,077.3	3.5%
2	Use	\$214.2	1.8%	\$227.9	6.4%	\$235.0	3.1%	\$240.3	2.2%
3	Retail Marijuana Sales - Special Sales Tax	\$288.2	17.4%	\$271.8	-5.7%	\$285.4	5.0%	\$296.8	4.0%
4	Cigarette	\$30.1	-7.5%	\$28.5	-5.3%	\$27.6	-3.0%	\$26.8	-3.0%
5	Tobacco Products	\$29.0	19.1%	\$25.6	-11.7%	\$26.9	4.7%	\$26.5	-1.2%
6	Liquor	\$53.4	6.6%	\$55.2	3.4%	\$56.8	3.0%	\$58.3	2.7%
7	Proposition EE/Nicotine	\$49.0	N/A	\$200.8	309.6%	\$197.4	-1.7%	\$200.8	1.8%
8	Total Excise	\$4,083.5	8.6%	\$4,555.3	11.6%	\$4,768.7	4.7%	\$4,927.0	3.3%
	Income Taxes:								
9	Net Individual Income	\$9,482.7	9.7%	\$10,021.8	5.7%	\$10,449.9	4.3%	\$11,005.1	5.3%
10	Net Corporate Income	\$1,183.7	62.5%	\$931.6	-21.3%	\$941.3	1.0%	\$994.5	5.7%
11	Total Income	\$10,666.3	13.8%	\$10,953.5	2.7%	\$11,391.2	4.0%	\$11,999.7	5.3%
12	Less: State Education Fund Diversion	\$950.2	46.9%	\$745.9	-21.5%	\$854.3	14.5%	\$900.0	5.3%
13	Total Income to General Fund	\$9,716.2	11.3%	\$10,207.5	5.1%	\$10,536.9	3.2%	\$11,099.7	5.3%
	Other Revenue:	T							
14	Insurance	\$336.3	-0.3%	\$438.5	30.4%	\$495.4	13.0%	\$520.2	5.0%
15	Interest Income	\$50.0	60.9%	\$42.4	-15.3%	\$34.0	-19.8%	\$36.8	8.2%
16	Pari-Mutuel	\$0.3	-21.2%	\$0.5	66.2%	\$0.5	-2.0%	\$0.5	-2.0%
17	Court Receipts	\$3.5	-9.8%	\$3.8	8.7%	\$3.7	-2.6%	\$3.7	0.0%
18	Other Income	\$50.6	422.4%	\$28.7	-43.4%	\$33.0	15.0%	\$35.7	8.2%
19	Total Other	\$440.8	15.2%	\$513.8	16.6%	\$566.6	10.3%	\$596.9	5.3%
20	GROSS GENERAL FUND	\$14,240.4	10.7%	\$15,276.7	7.3%	\$15,872.1	3.9%	\$16,623.5	4.7%

#### General Fund Overview (\$ Millions)

Line		Preliminary	September 20	021 Estimate by	by Fiscal Year	
No.		FY 2020-21	FY 2021-22	FY 2022-23	FY 2023-24	
Reven	ue					
1	Beginning Reserve	\$1,825.2	\$3,150.2	\$3,508.9	\$2,263.0	
2	Gross General Fund Revenue	\$14,240.4	\$15,276.7	\$15,872.1	\$16,623.5	
3	Transfers to the General Fund	\$335.3	\$30.0	\$28.6	\$30.8	
4	TOTAL GENERAL FUND AVAILABLE	\$16,400.8	\$18,456.8	\$19,409.7	\$18,917.3	
Expen	ditures					
5	Appropriation Subject to Limit	\$10,978.9	\$12,281.9	\$15,086.9	\$14,586.3	
6	Dollar Change (from prior year)	-\$826.2	\$1,303.0	\$2,805.0	-\$500.7	
7	Percent Change (from prior year)	-7.0%	11.9%	22.8%	-3.3%	
8	Spending Outside Limit	\$2,271.7	\$2,666.0	\$2,059.7	\$2,143.1	
9	TABOR Refund under Art. X, Section 20, (7) (d)	\$471.4	\$1,260.1	\$1,277.3	\$1,467.3	
10	Homestead Exemption (Net of TABOR Refund)	\$157.9	\$0.0	\$0.0	\$0.0	
11	Other Rebates and Expenditures	\$137.9	\$140.5	\$142.1	\$143.4	
12	Transfers for Capital Construction	\$43.0	\$348.9	\$50.0	\$50.0	
13	Transfers for Transportation	\$30.0	\$294.0	\$115.0	\$0.0	
14	Transfers to State Education Fund	\$113.0	\$123.0	\$0.0	\$0.0	
15	Transfers to Other Funds	\$1,318.5	\$499.4	\$475.3	\$482.4	
16	TOTAL GENERAL FUND OBLIGATIONS	\$13,250.7	\$14,947.9	\$17,146.6	\$16,729.4	
17	Percent Change (from prior year)	4.2%	12.8%	14.7%	-2.4%	
18	Reversions and Accounting Adjustments	\$0.0	\$0.0	\$0.0	\$0.0	
Reser	ves					
19	Year-End General Fund Balance	\$3,150.2	\$3,508.9	\$2,263.0	\$2,187.9	
20	Year-End General Fund as a % of Appropriations	28.7%	28.6%	15.0%	15.0%	
21	General Fund Statutory Reserve	\$314.0	\$1,645.8	\$2,263.0	\$2,187.9	
22	Above/Below Statutory Reserve	\$2,836.2	\$1,863.2	\$0.0	\$0.0	

Line		Preliminary	September 2021 Estimate by Fiscal Year					
No.		FY 2020-21	FY 2021-22	FY 2022-23	FY 2023-24			
Revenu	ie							
1	Beginning Reserves	\$1,991.8	\$3,818.3	\$4,249.2	\$2,774.0			
2	State Education Fund	\$166.7	\$668.1	\$740.3	\$511.0			
3	General Fund	\$1,825.2	\$3,150.2	\$3,508.9	\$2,263.0			
4	Gross State Education Fund Revenue	\$1,128.6	\$1,008.3	\$985.2	\$1,030.8			
5	Gross General Fund Revenue /B	\$14,575.7	\$15,306.7	\$15,900.7	\$16,654.3			
6	TOTAL FUNDS AVAILABLE FOR EXPENDITURE	\$17,696.1	\$20,133.2	\$21,135.1	\$20,459.1			
Expend	itures							
7	General Fund Expenditures /C	\$13,250.7	\$14,947.9	\$17,146.6	\$16,729.4			
8	State Education Fund Expenditures	\$627.2	\$936.1	\$1,214.5	\$1,530.5			
9	TOTAL OBLIGATIONS	\$13,877.8	\$15,884.0	\$18,361.1	\$18,259.9			
10	Percent Change (from prior year)	3.5%	14.5%	15.6%	-0.6%			
11	Reversions and Accounting Adjustments	\$0.0	\$0.0	\$0.0	\$0.0			
Reserve	es							
12	Year-End Balance	\$3,818.3	\$4,249.2	\$2,774.0	\$2,199.2			
13	State Education Fund	\$668.1	\$740.3	\$511.0	\$11.3			
14	General Fund	\$3,150.2	\$3,508.9	\$2,263.0	\$2,187.9			
15	General Fund Above/Below Statutory Reserve	\$2,836.2	\$3,726.3	\$0.0	\$0.0			

#### Cash Fund Revenue Subject to TABOR (\$ Millions)

Line		Preliminary	September 2021 Estimate by Fiscal Year					
No.	Category	FY 2020-21	FY 2021-22	FY 2022-23	FY 2023-24			
1	Transportation-Related /A	\$1,155.8	\$1,195.8	\$1,275.2	\$1,372.5			
2	Change	-3.5%	3.5%	6.6%	7.6%			
3	Limited Gaming Fund /B	\$101.5	\$129.0	\$131.0	\$132.5			
4	Change	46.8%	27.1%	1.5%	1.2%			
5	Capital Construction - Interest	\$2.8	\$3.7	\$4.2	\$4.2			
6	Change	-55.5%	30.0%	15.0%	0.0%			
7	Regulatory Agencies	\$89.1	\$90.1	\$92.8	\$95.8			
8	Change	9.9%	1.1%	3.0%	3.3%			
9	Insurance-Related	\$20.3	\$21.8	\$21.0	\$21.2			
10	Change	-18.6%	7.4%	-3.7%	1.0%			
11	Severance Tax	(\$15.3)	\$106.1	\$140.2	\$148.7			
12	Change	-110.3%	-794.1%	32.2%	6.0%			
13	Other Miscellaneous Cash Funds	\$854.2	\$891.0	\$926.7	\$957.8			
14	Change	17.8%	4.3%	4.0%	3.4%			
15	TOTAL CASH FUND REVENUE	\$2,208.6	\$2,437.5	\$2,591.1	\$2,732.7			
16	Change	-2.0%	10.4%	6.3%	5.5%			

Line		Preliminary	September 2021 Estimate by Fiscal Year				
No.		FY 2020-21	FY 2021-22	FY 2022-23	FY 2023-24		
	TABOR Revenues:						
1	General Fund /A	\$13,860.2	\$14,811.1	\$15,394.2	\$16,127.6		
	Percent Change from Prior Year	9.7%	6.9%	3.9%	4.8%		
2	Cash Funds /A	\$2,237.7	\$2,437.5	\$2,591.1	\$2,732.7		
	Percent Change from Prior Year	-0.3%	8.9%	6.3%	5.5%		
3	Total TABOR Revenues	\$16,097.9	\$17,248.6	\$17,985.3	\$18,860.3		
	Percent Change from Prior Year	8.2%	7.1%	4.3%	4.9%		
	Revenue Limit Calculation:						
4	Previous calendar year population growth	1.2%	0.3%	0.8%	1.1%		
5	Previous calendar year inflation	1.9%	2.0%	3.7%	3.0%		
6	Allowable TABOR Growth Rate	3.1%	2.2%	4.5%	4.1%		
7	TABOR Limit /B	\$12,628.1	\$12,905.9	\$13,486.7	\$14,039.6		
8	General Fund Exempt Revenue Under Ref. C /C	\$3,016.3	\$3,082.6	\$3,221.3	\$3,353.4		
9	Revenue Cap Under Ref. C /B /D	\$15,644.3	\$15,988.5	\$16,708.0	\$17,393.0		
10	Amount Above/Below Cap	\$453.6	\$1,260.1	\$1,277.3	\$1,467.3		
11	Revenue to be Refunded including Adjustments from Prior Years /E	\$471.4	\$1,260.1	\$1,277.3	\$1,467.3		
12	TABOR State Emergency Reserve Requirement	\$469.3	\$479.7	\$501.2	\$521.8		