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Dear Solon residents
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On behalf of the staff, the Board of Directors and our 400 plus member organizations, I invite you to take a moment to look through the amazing 2020-2021 Solon Connection Magazine. While reflecting on what I wrote a year ago, I realized that so much has changed for every one of us.

With COVID-19 emerging in early 2020 and uncertainty on what the long-term effect will be on all facets of life, one thing is certain – local business is the key to reopening, rebounding, recovering and growing safely. Here at the Solon Chamber of Commerce, we are committed to providing value to our members in many forms including advocacy, sourcing, education, networking, and significant cost saving opportunities.

A year ago, I shared our priorities which were focused on prosperity, business and governmental affairs, member engagement and operations. With laser focus on these priorities, the Chamber experienced growth and laid the groundwork for continued and sustainable growth for years to come.

I am pleased to share with you that the Solon Chamber of Commerce continues to pivot into an organization focused on being a go-to resource for the community by listening to our members and delivering what they need. Examples of delivering member value include a sold-out golf outing on Aug. 31, content focused on small business funding, personal protective equipment sourcing and so much more. As of the printing of this magazine we will have shifted our entire dues structure and hired a manager of business development and retention to meet the incredible needs of our businesses during these times.

Focused on member needs and exclusive cost savings for business owners and their employees, the Solon Chamber of Commerce is ready to serve our current members as well as serve the hundreds of potential members in and around Solon. Not sure what this means for you: give us a call at 440.248.5080, send us an email at president@solonchamber.com or visit us at www.solonchamber.com.

As always, a huge thank you to the team at the Solon Times and Chagrin Valley Publishing for putting this amazing Solon Connection Magazine together. They continue to be a valuable resource for all of Solon by connecting our residents with our businesses. Be sure to reach out to them for your advertising needs. There are tens of thousands of people spending more time at home with their copy of the Solon Connection Magazine.

Sincerely,

Thomas M. Bennett Jr.
President & CEO
Solon Chamber of Commerce

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Advancing circular economy

Nestle aims at waste-free future with reusable and recyclable packaging

By SUE REID

When it comes to sustainability, Solon's very own Nestle USA has set the bar high.

The company intends to institute 100 percent recyclable or reusable packaging by 2025, addressing plastic waste, one of the biggest sustainability issues facing the world today.

"No plastic should end up in the landfill or as litter," said Nestle CEO Mark Schneider.

Nestle is making "bold steps," he continued, to create a wider market for food-grade recycled plastics and boost innovation in the packaging industry.

"We welcome others to join us on this journey," he said.

In their global commitment, the worldwide food company will invest up to \$2 billion to lead the shift from virgin plastics to food-grade recycled plastics and to accelerate the development of innovative sustainable packaging solutions.

This investment builds on the company's 2018 commitment in this area, which also involves the promise to reduce the use of virgin plastics by one-third. At the same time Nestle leaders say the company plans to work with others to advance the circular economy, while working to clean up plastic waste from oceans, lakes and rivers.

Food quality and safety are paramount, and packaging plays a major role in assuring this, said Chastity McLeod, director of packaging for Nestle USA.

"Making recycled plastics safe for food is a huge challenge in the industry," Ms. McLeod noted. It is important to make sure materials that are used in packaging are meeting all the necessary safety standards, local guidelines and Nestle's guidelines as well, she said.

Most plastics are difficult to recycle for food packaging, leading to a limited supply of food-grade recycled plastics, she continued. To create a market, Nestle has committed to

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Continued from page 5

sourcing up to 2 million metric tons of food-grade recycled plastics and allocating more than \$1.5 billion to pay a premium for these materials between now and 2025.

While seeking a waste-free future overall, Nestle will be the leader in packaging innovations, including new materials such as polyester that is widely recycled, polypropylene and polyethylene, refill systems and recycling solutions.

In an effort to look for sustainability innovations, Nestle plans to launch a \$250 million sustainable packaging venture fund to invest in start-up companies that focus on these areas. Nestle's goal is an economy for food-grade plastics that would ensure the material never becomes waste.

The overall goal is that no package ends up in a landfill and as litter, Ms. McLeod said.

“Our goal is to make things infinitely recyclable,” she noted.

“We do not have infrastructure, so the commitment for us is to find the sources and work with those folks recycling those materials to create that infrastructure,” Ms. McLeod added.

Nestle is a large user of plastic as plastic is how products are protected and their integrity preserved.

“We are committed to reducing our number by a third,” she said.

Nestle aims at driving a “circular economy,” Ms. McLeod continued, and its investment in infrastructure to drive that goal forward is one more layer to drive this effort, she added.

To that end, the company has committed to playing an active role in the development of well-functioning collection, sorting and recycling schemes across the countries where they operate. In addition, they will work with value chain partners and industry associations to explore different packaging solutions that aim to reduce plastic usage, facilitate recycling and develop new approaches to eliminate plastic waste.

Nestle will also label its plastic product packaging with recycling information to help consumers dispose of it in the proper and environmentally conscious way as well as promote a market for recycled plastics by continuing to increase the proportion of recycled plastics in its packaging.

The overall goal is to prevent packaging materials to end up as waste in seas, oceans and waterways.

Nestle has had a long history of working

to make packaging environmentally friendly, Ms. McLeod noted, especially in the area of reducing the amount of plastic used in their beverage packaging.

“This is a hot topic [now] but this has always been a principal of how Nestle works when it comes to our packaging,” Ms. McLeod said.

In this effort, Nestle focuses on three core areas, which include eliminating non-recyclable plastics, encouraging the use of plastics that allow better recycling rates and eliminating or changing complex combinations of packaging materials.

The company's initiatives in the area of sus-

tainability come in addition to their major ongoing efforts in research, sourcing and manufacturing in order to make their packaging recyclable or reusable and contribute to their goal to achieve zero net greenhouse gas emissions by 2050.

A leader in the area of sustainability, for years Nestle has done a great deal to create shared value, and recycled packaging, sustainability and tonnage reduction has always been a part of what the company has tried to accomplish, Ms. McLeod said.

These recent investments are “all the things we are committed to doing to drive a circular economy,” she added. ■



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Entrepreneur expands stretch film into thriving business

By SUE REID

When Solon resident Sunil Daga began his company Wrap Tite in 2001, it was a one-person operation.

“I wanted to start something,” Mr. Daga, 51, said, explaining that he began by selling pens before getting into the packaging business.

It was important at that time to have the right strategy, he noted, with Mr. Daga eventually focusing on manufacturing.

What has resulted nearly 20 years later is a growing business that spans two buildings on Cochran Road in Solon and plans in the works for a third, as well as 85 employees and hundreds of clients around the country.

The only manufacturer of stretch film in Ohio, Indiana, Michigan and West Virginia, Wrap Tite has a fully automated manufacturing plant and is considered a leader in providing converted stretch films, recloseable poly bags, tapes, mailers, packing envelopes and more.

In all, the company carries about 400 different products and keeps adding more each year, said Mr. Daga, who serves as president. Their customers are not the end users, but rather the distributors of packing products.

“We carry almost anything and everything a customer wants,” Mr. Daga said.

Wrap Tite can provide numerous products while being competitive.

“Our products are customized based on the customer’s needs,” he continued.



Photograph by Michael Steinberg

Solon resident Sunil Daga has grown his company Wrap Tite from a one-man operation to a successful packaging business which spans two buildings on Cochran Road. A native of India, Mr. Daga prides himself on his company’s customized product lines.

The unique aspect his company brings to the table, Mr. Daga continued, is that they are the only entity in the country that uses resin, a byproduct of natural gas that is heated and

made into the stretch wrap, which clings to itself and is used for containment of products while shipping.

Large rolls are cut into smaller rolls of different shapes and sizes, he said. “No one does that in the country.”

In importing and selling the stretch wrap, Mr. Daga said his company found a unique niche in the smaller sizes. Eventually the company began adding products to its repertoire such as masking and duct tape, labels and safety gear, among many others.

Mr. Daga, who holds an MBA from Case Western Reserve University and has a background in electrical engineering, said stretch wrap has an important place in many businesses that need to contain a load during the shipping process.

“It is used for load containment,” he said. “The load may fall” and unless it is wrapped tightly, the contents could be damaged. Hence the company name.

Mr. Daga walked through his manufacturing area on Cochran Road, which measures 110,000 square feet, to display the various rolls and sizes.

“This protects your product while you are shipping and makes sure it reaches the destination without being damaged,” Mr. Daga explained of the stretch wrap that also comes in all colors.

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Wrap Tite features state-of-the-art machines that are fully automatic and is considered a one-stop shop for all packaging needs.

"We strive to sell exclusively through distributors," Mr. Daga said.

The wrap is made in a work environment that is like home, Mr. Daga said.

He prides himself on providing his employees with a comfortable workplace, even offering yoga in the building's fitness center. There is also a pool and Ping Pong table, and an air hockey lounge.

"It's like a Wrap Tite family," Mr. Daga said. "We want everyone to do really well and their health is important.

"It's a place you enjoy working."

He said that is where he gets the greatest gratification, providing that type of work environment. The facility boasts a lot of natural light and skylights in the warehouses.

Born in Calcutta in Eastern India, Mr. Daga came to the United States in 1993. He and his wife, Kavita, have three sons who attended the Solon City School District.

Wrap Tite proudly grows as much as 25 percent each year, Mr. Daga said. They are already outgrowing their 200,000 square feet of space, which is split between office and warehousing and manufacturing. They are looking to secure another 100,000 square feet of space, he said.

Wrap Tite moved into the Cochran Road manufacturing building in 2009 and bought another building in 2013. The company had been in Bedford Heights.

Day to day, Mr. Daga can be found walking the floors of the company, greeting everyone, as well as offering support.

"I make sure we are all operating seamlessly," he said.

Mr. Daga said he is extremely proud of what he has built in Solon, and has had ups and downs throughout the years.

In 2014, the company fell victim to an online scam, and was swindled out of \$500,000, never recovering any of the money, he said. "You work hard and grow the business, and that is how you recover," he said.

In 2011, Wrap Tite was the location of a press conference of former Vice President Joe Biden.

"We were in a recession, and we were hiring people and getting into manufacturing," he said. From the Cochran Road building, Mr. Biden announced that \$20 million in loans would be given to small businesses.

In addition to his work at Wrap Tite, Mr. Daga is a member of the Solon Chamber of Commerce and part of the advisory council to the Federal Reserve as well as a member of the Manufacturer's Round Table for the Small Business and Administration.

"It is almost not like work for me," he said. "It's fun. There's a satisfaction that you get having the employees experience a good livelihood and enjoy what they are doing. They are realizing their middle-class American dream and that brings maximum satisfaction." ■



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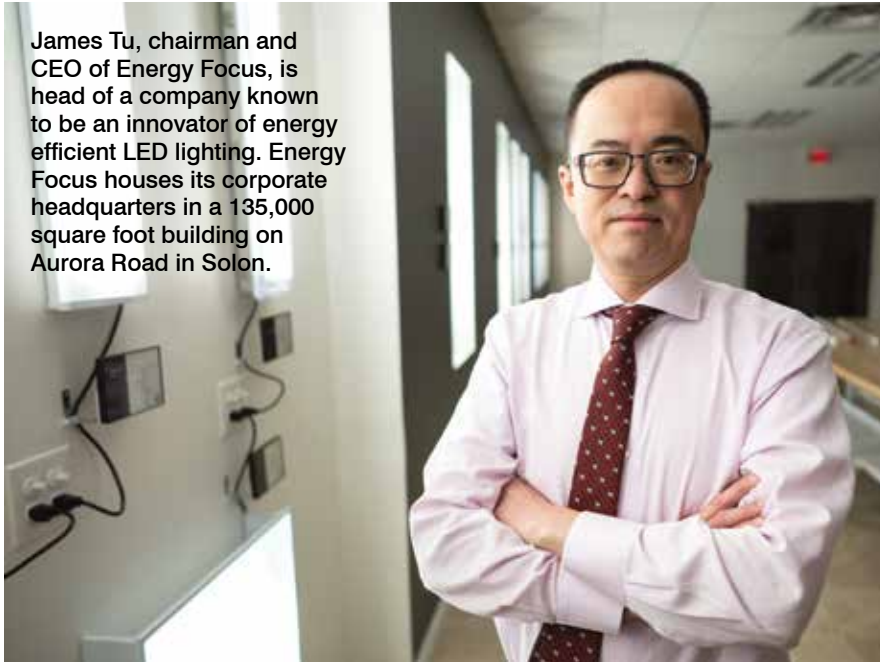
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Energy Focus turns up lights on more ways to save power

James Tu, chairman and CEO of Energy Focus, is head of a company known to be an innovator of energy efficient LED lighting. Energy Focus houses its corporate headquarters in a 135,000 square foot building on Aurora Road in Solon.



Photograph by Michael Steinberg

By SUE REID

When it comes to innovations in LED lighting, James Tu, chairman and CEO of Energy Focus in Solon, has an enthusiasm that's palpable.

"Lighting is literally going through a paradigm change, similar to how the typewriter evolved to PC," explained Mr. Tu, a resident of New Jersey who commutes to Solon regularly. "With LED, now you can package ever more intelligences into the lamps, just like how PC substantially expanded outside of basic word processing over the years, and that is the exciting part.

"We are the pioneers in that."

Founded in 1985, Energy Focus has been an industry-leading innovator of energy-efficient LED lighting technologies and solutions, housing their corporate headquarters and manufacturing in a 135,000 square foot building on Aurora Road where they employ 55. They have been in that location since early 2000, moving to Solon from California.



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Considered a high-quality lighting technology company from its inception, first starting with fiber optic lighting before getting into LED technology through a \$10 million research contract in early 2000 with the U.S. Navy, Energy Focus was at the forefront of this new technology.

They entered into the contract with the U.S. Navy to develop next generation lighting for naval ships, and currently is the largest LED lighting provider to the U.S. Navy, with more than 70 percent of the market share.

The U.S. Navy has always been at the forefront of technology, Mr. Tu, 51, explained, with war ships needing to feature the most advanced equipment when it comes to technology.

“The Navy already saw very early on that LED would be a future source of lighting,” Mr. Tu said. They chose to work with Energy Focus to delve into that particular technology due to the company’s Research and Development expertise and reputation in the lighting field.

Earlier in 2020, Energy Focus was awarded a contract valued at about \$3.4 million to supply tubular LED lighting products, known as TLED, to the U.S. Navy by Defense Logistics Agency, a combat support agency in the U.S. Department of Defense with more than 26,000 civilian and military personnel throughout the world. The company expects to deliver on the contract beginning in the second quarter of 2020 with completion expected by year’s end.

“Over the past year, in addition to focusing on developing next-generation LED lighting and lighting control technologies, we have been reengineering our LED lighting products for reduced production costs across the board, while maintaining the highest level of product quality and performance in every market we serve,” Mr. Tu said. “This contract award reflects the U.S. Navy’s continuing commitment to TLEDs as the superior format for lighting retrofit applications and its confidence in Energy Focus to provide the most reliable and compelling TLED solutions.”

Since 2007, Energy Focus has been committed to elevating the energy efficiency of the U.S. Navy Fleet as well as improving the living conditions of sailors by eliminating hazardous materials from its lighting systems and enabling it to focus on more important tasks than lighting maintenance. Since then, Energy Focus has installed approximately 650,000 lighting products including TLEDs, waterline security lights, explosion-proof globes and berth lights, saving more than four million gallons of fuel and 200,000 man-hours in lighting maintenance annually, Mr. Tu said.

In addition to U.S. and foreign navies, U.S. federal, state and local governments, Energy Focus counts among its thousands of customers healthcare and educational institutions as well as Fortune 500 companies. Their client

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2020-21 SOLON CONNECTION 11

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base is referred to as the “enterprise market,” Mr. Tu said.

Energy Focus, a publicly traded company, recorded \$12 million in sales in 2019.

The company began by developing technologies that enable high-quality LED lighting to replace fluorescent lights. For one of their larger clients, the Cleveland Clinic, Energy Focus has retrofitted over 90 buildings on the hospital’s main campus in Cleveland, is in the process of retrofitting its Akron campus, and will soon begin on the hospital’s Florida campus.

At the clinic, which has always been forward-thinking and industry-leading when it comes to sustainability, they have more than 470,000 Energy Focus lamps, with their work considered the largest healthcare lighting retrofit in the country, Mr. Tu said.

Lighting energy consumption and the need for efficiencies become very important in such settings as hospitals, which are lit 24 hours a day, he added.

Other large hospitals who are clients of Energy Focus include the Mayo Clinic in Rochester, Minn. Large universities like Pennsylvania State University in University Park, Pa. also recently started employing Energy Focus to retrofit lighting on their campuses and have realized multiple benefits, Mr. Tu said.

In addition to the numerous patents and innovations, Energy Focus is also a leader in flicker-free LED lighting technologies and solutions, which show clear health and cognitive benefits to students as well as result in a healthier environment in the workplace and healthcare venues.

Energy Focus was also the first company to get “Low Flicker” certification in 2015 by UL, which is a standard for safety for electrical products.

The company has also just launched EnFocus, a lighting control solution.

“Lighting is everywhere there are people,” Mr. Tu said, “so we are building EnFocus into a platform starting from offering human-centric lighting benefits, such as flicker-free, dimming, color-tuning and circadian lighting capabilities, and to many more building control functionalities down the road.”

And since EnFocus leverages on using existing power lines to communicate the signals, it misses critical buildings such as hospitals, universities and government and military offices that will not be subject to cybersecurity risks coming from additional wireless communications.

“Due to its simplicity and affordability, EnFocus will take us to another level where existing buildings will provide functions they never dreamed of before,” he said. “We’re very excited about this whole product platform and the ability to provide not only

flicker-free and dimmable light but also the circadian wellness.”

Recently, EnFocus earned the Top Product of the Year award from Environment + Energy Leader. An elite program celebrating excellence in the world of environmental, sustainability and energy management, Environment + Energy Leader recognizes companies that are the best of the best, Mr. Tu said.

Seven Energy Focus staff engineers are responsible for coming up with these innovative products and concepts. Overall, the goal is to create lighting technologies and solutions that bring financial, environmental and human benefits, “triple bottom line.

“That’s how our customers are successful,” Mr. Tu said. “They know they always can get the best high-quality proven and advanced lighting from Energy Focus.”

There are many applications to come, he continued, similar to how iPhone launches endless apps and innovations.

“You don’t know what iPhone is going to give you in five years,” he said. “That’s the same thing that will happen in lighting.

“It’s very exciting,” Mr. Tu added. “We are witnessing, participating in and leading this once-a-century historical transformation from artificial lighting to intelligent lighting.”

Biologically healthier lighting is something everyone needs and at the core of EnFocus, he continued.

“People spend 90 percent of the time indoors and lighting is everywhere there are people. With EnFocus, we will be able to provide a very strong package of energy and maintenance savings as well as human well-being,” Mr. Tu said.

Over the next decade, Energy Focus will continue to work to make LED lighting better and, equally important, more intelligent, Mr. Tu said.

“We have embraced the paradigm shift from lighting to lighting technology, and we are aiming to be the next generation, intelligent, human-centric lighting leader.”

Each day, Mr. Tu interacts with all of the departments at the Solon headquarters, making sure the focus remains on culture, the company’s mission, vision, core values and strategy.

“I make sure that the whole company is aligned toward executing the strategic plans and goals we have set forth,” Mr. Tu said.

He also spends a fair amount of time talking with customers and people in the industry. Energy Focus is among a few companies in the industry today that has a 10-year warranty on its products.

“We truly believe we have the highest quality and sustainable LED lighting products in the world, with a manufacturing facility here,” Mr. Tu said. “And we love the people here in Solon.” ■

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Food & friends

Fried pickles and Bucket Burgers among favorites at the Rusty Bucket

By SUE REID

Tucked in the corner of the Uptown Solon Shopping Center, the Rusty Bucket has been a local gathering spot for more than 13 years.

The place to visit any time of day, whether for Bucket happy hour, featuring half priced apps and \$5 dollar burgers, or during a sporting event, where 17 televisions broadcast all varieties, there is often not a seat to be had around the decorative bar of dark wood with ambient lighting.

Rooted in a neighborhood vibe, with pub style food served in a friendly, hometown atmosphere, Rusty Bucket in Solon is one of 23 franchise locations, the closest of which is in Westerville near Columbus.

It is the home of the fried pickle, the Bucket burger, as well as pizzas, sandwiches, fresh salads and more.

“We pride ourselves on having that neighborhood feel,” General Manager Sue Deck explained. “We want people in every city a Bucket is in, to adopt this as ‘their bucket.’”

To that end, the Solon location is filled with the city’s history, including shots from days gone by that the restaurant obtained through working with the Solon Historical Society and the Solon Benevolent Fund.

“We wanted to make this more Solon based and local,” Ms. Deck explained. “We have a lot of weekly regulars who come in at a particular time.”

Many come for the daily happy hours which run 3 to 6 p.m. Monday through Friday and feature a variety of specials. That includes a dollar off everything in the bar and half off all appetizers and pizza, as well as the \$5 double cheeseburger rubbed the “Juicy Lucy.” That is made with two hamburger patties, American cheese and caramelized onion served on a toasted sesame seed bun.

Pizzas, which are 12-inch artisan hand tossed pies, run the gamut from “Pepperoni and Peppers” to “Veggie” and the “Big Sicilian,” complete with Italian sausage, tavern ham, pepperoni, peppers and caramelized onion.

Ms. Deck said weekends draw loads of families while sporting events pack the house as well.

The biggest draw is the friendly staff and

Continued on page 14



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Continued from page 13

homemade food. "The food quality sets us apart, as does hospitality."

For Bucket's expansive list of burgers, which range from bacon to black bean, turkey and more, meat comes in fresh.

"All of our burgers are 8 ounce and hand-

patted daily," Ms. Deck said. Favorites besides the Bucket Burger included the Double Bacon Cheddar burger which includes pureed bacon incorporated in the burger itself. It is topped with sautéed onions and two more slices of bacon, as well as melted cheddar.

Sandwiches are also a big draw at the Bucket, with favorites including the Buffalo Chicken Sandwich, which is a 6 ounce piece of chicken in a beer and Panko batter topped with homemade buffalo sauce, crumbled blue cheese and served on a toasted sesame bun with mayo, lettuce and tomato.

Starters include the fried pickles, which are 6 jumbo pickles tossed in the Bucket's own beer batter and corn starch and served with a homemade cilantro dressing to dip.

Just last month in March, the Bucket changed its menu to add many gluten free options, as well as healthy selections. That included a Brussels sprout appetizer with parmesan and lemon aioli; a vegan fried rice bowl with cauliflower rice, peppers, Kim Chi, corn and bean sprouts as well as a "Chicky Chicky bowl" of herbed chicken, kale, farro, pickled carrots and marinated tomatoes and beats. This is topped with pine nuts and goat cheese.

Other popular entrees presented by Chef Stephen Ball include the soy glazed salmon, fresh every day and never frozen, and served with sticky rice and stir fried beans and the fish and chips, which is an 8-ounce piece of cod freshly beer battered and fried and served with French fries, coleslaw and tartar sauce.

Guests also enjoy more hearty dishes like the beef stroganoff, Ms. Deck said, which is a pot roast served with egg noodles and wild mushrooms in a cream sauce and topped with scallions and sour cream. This dish is served with garlic bread.

A top dessert includes the sticky bun bread pudding, which is bread pudding topped off with Carmel and roasted pecans served with French vanilla ice cream, homemade whipped cream and more caramel. The sticky bun is served warm of course, Ms. Deck said.

Ms. Deck said weekend vibes at the Bucket is typically a large dinner crowd with lots of families. The restaurant seats 144, plus a bar and patio, and underwent an expansion in 2013, taking over the former American Commodore Tuxedo spot. The expansion also featured the addition of a private dining room that seats up to 24 and is regularly used for a variety of special occasions like showers, rehearsal dinners and birthday and holiday parties. It is also used by area businesses for meetings.

Ms. Deck said customers come from the Solon and Chagrin Falls area, as well as from Warrensville and Maple heights as well as from as far as Akron and Canon.

"What sets us apart is our culture and our philosophies," Ms. Deck continued. "We believe in putting our associates first because they will come to the table happy."

For the customers, "We make the people who come in our doors feel like they are a guest in our house," she said. ■

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Photograph by Patrick Burk

The Engineering Department in Solon is one of the largest and most active in the city, managing a variety of infrastructure projects big and small. The team consists of, from left, John J. Busch, Matt Bennett, Matt Hartzell and Jacob Lyndon.

City engineers oversee more than \$20 million in projects each year

By SUE REID

No day is the same for the staff of one of the busiest departments in the city, the Solon Engineering Department.

From issuing permits and reviewing site work to managing sanitary and storm sewer projects and outlining and executing infrastructure projects large and small, staff sees both challenges and gratification each day.

“The challenge is keeping up with the general workload,” explained City Engineer John J. Busch, who leads a staff of about 10. “There are a lot of factors that play into that workload that are really unknown until each season begins.”

Mr. Busch, a civil engineer who has been with the city since 2004, said that his department not only develops programs for its own infrastructure projects, that average about \$20 million in annual programs, but also works with commercial, residential and industrial permitting in the city.

“That all takes time,” Mr. Busch said, “so as far as our workload is concerned, it is

always a priority to review those, get them completed and permits issued.”

Mr. Busch and staff members get great satisfaction from bringing projects to fruition as well as working with residents and businesses on various issues.

“It’s gratifying seeing projects come to fruition that you envision and then see it be instructed and completed,” Mr. Busch said. Working with residents and seeing the growth in his staff are two other areas of great gratification, he added.

The group works in conjunction with one another as well as with the city’s public works and water reclamation and service departments.



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Assistant City Engineer Jacob Lyndon said there are a lot of different infrastructure projects the department manages, ranging from something as simple as a repaving job and sewer repairs to a full road replacement with relocated utilities. Once projects are identified, they are then prioritized, he said, and potential funding identified. The scope of work will then be determined and a cost estimate for the project gets fit into the budget.

"If we get funding, some things that will dictate when construction can occur," Mr. Lyndon explained.

"You put your hands on a project when it's nothing and then you see it grow from start to finish," Mr. Lyndon said. "It's a sense of accomplishment."

Mr. Busch said that the projects that are most interesting to him are the ones that make the most impact or the most change for motorists in the city.

An example is the recently completed intersection improvement project at SOM Center and Aurora roads, amounting to about \$7.1 million. Another was the complete reconstruction about 10 years ago of Pettibone Road as well as the Bainbridge Road reconstruction east of SOM Center Road.

"Those projects were notable because of the before and after," Mr. Busch said, "and how the final road changed everything."

Mr. Busch said engineers also tackled large projects that involved converting septic systems over to the city's sanitary sewer system.

Overall, engineers manage infrastructure projects amounting to about \$20 million annually.

"You have to prioritize that infrastructure work but also the needs of the residents and the businesses in the city," explained Matt Hartzell, a project engineer. "You have work with both of those at the same time."

In the day to day, work may involve reviewing permits and fielding calls from residents covering anything from traffic signal operation to draining or utility issues.

"No day is typical," Mr. Lyndon noted. "you have what you are supposed to do and in the interim, meetings come up or there are phone calls. It's all about prioritizing your work."

"We are constantly talking about projects



throughout the day," Mr. Hartzell said. "We use each other as a lot of resources throughout the department and have open communication."

City engineers also problem solve, they said, which is one of the best parts of the job for project engineer Matt Bennett, he said.

"I find when there is an issue and we solve it," he said. "I find the process of solving a problem gratifying." An example is adding capacity at an intersection or addressing sewer backups.

In addition to problem solving, engineers work to keep residents and businesses informed of all projects and their potential impact on the city.

"We take a lot of extra time and effort to work with businesses and residents to keep them informed and prepared," Mr. Lyndon said. Oftentimes, construction has to occur during not so "user-friendly" times.

"But we try to give them enough advanced notice that they can work around it," Mr. Lyndon said.

While each season presents its busy side, construction typically is in full force for various projects from March to November.

"That's when projects are actually going," Mr. Lyndon said, noting that there are multiple projects underway. In fact, while half a dozen projects can be in the design phase at any given time, the city as a whole can tackle as many as 50 at once.

"All construction projects run through

here," Mr. Lyndon said. "We operate the largest budget."

While the engineering department employs its own staff inspectors, they also outsource to ensure that all projects are built as designed and following city standards.

"Some projects we outsource everything because we don't have enough staff," Mr. Lyndon said.

Engineers typically, though, visit sites throughout the city while various projects are in progress. They also hold staff meetings as well as take part in the public works task force to discuss what is going on in the city.

"Some projects grow out of there," Mr. Lyndon said.

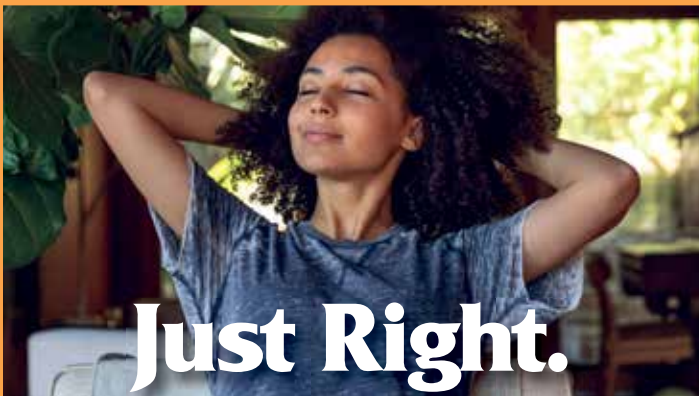
Staff members also work with GPD, the city's traffic engineers, a private firm under contract that adds its expertise to a variety of city projects.

"We will communicate with them and present projects to them," Mr. Lyndon said. "We talk and vet things out if it is a bigger project."

GPD generally tackles design of certain projects that staff does not have the manpower to do, as well as conduct survey work before the city seeks bids.

Getting projects off the ground takes time and effort, engineers say, as does ensuring businesses are kept open and functioning in the midst of a construction area.

"But it is also so gratifying," Mr. Hartzell added. ■



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AMG at heart of digital marketing

By SUE REID

Marketing has always been in the blood of Solon resident Kip Botirius.

From the early days in the studio working for agencies to today's digital marketing and beyond, Mr. Botirius has had his finger on the pulse.

As CEO of AMG Marketing, located on Bainbridge Road, Mr. Botirius and his staff of 26 employees deliver a full-service digital marketing and research company that helps clients affect sales and address all their business needs.

They begin by developing a strategic marketing approach, Mr. Botirius said, to solve whatever business issue the client may have.

Everything they do is custom, Mr. Botirius stressed, with each client's individual needs assessed.

"We do digital marketing, but that is not exclusively what we do," he said. "Everything is custom developed based on our clients' strategic business and marketing needs."

AMG serves clients large and small, with Nestle and Sherwin Williams some of their larger accounts. They actively work with 20-30 at any given time and have helped thousands over the years since AMG was first founded in 1973.

"Most of the relationships we have are long term," Mr. Botirius noted. For example, they have worked with Nestle for 40 years and Sherwin Williams for 30 years.

AMG assists its clients with such problems as generating leads.



Photograph by Geoff Powers

Solon resident Kip Botirius is CEO of AMG Marketing, a company that delivers full-service digital marketing and research for a variety of customers.

"The world of marketing is not just all about broad awareness," Mr. Botirius said. Today, marketers are being challenged to get real results, he said.

"One of the biggest challenges we see is 'how do I generate more leads and more importantly good leads,'" he explained. "We utilize relevant awareness. You don't need or want to talk to everyone but rather people who will buy from you or have the ability to."

Clients also struggle with email platforms and data bases, as well as the technologies of today's world, something Mr. Botirius' firm

assists with.

"We come in and look at their technology and say, 'This is how this should work together and here is how it helps you from a marketing standpoint.'"

Often there is a disconnect between sales and marketing, Mr. Botirius continued. Clients will relay that they are developing leads but their sales people are not closing them, he said.

"There is a disconnect."

To that end, AMG helps the sales force of their clientele to develop a strategic approach

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to align those two together to get better leads. This is done through digital marketing and results in closing those sales and supporting them with marketing materials at the close, he explained.

Serving customer's needs has been at the core of AMG, which was founded in 1978 as a creative studio. Mr. Botirius came on board in 2008, merging his marketing business with AMG with the intention of growing collectively.

From AMG, Tenlo and NSRC were born, which are subsidiaries and full-service marketing research company (NSRC) and a digital marketing company (Tenlo).

"NSRC focuses on the development of research approaches that help our clients strategically sell," Mr. Botirius said. "Our research provides strategic solutions."

"We deliver research data and analysis to help clients address business needs," he explained.

The marketing research they conduct helps to affect sales, he continued, as does Tenlo.

In fact, Mr. Botirius said the biggest change Tenlo sees is marketers are being asked significantly more today to affect sales than they had in the past.

"In the past, it was hard to measure the effect of marketing on sales, but with technology today, it's fundamentally changed."

He said it is a matter of being more efficient and effective in the marketing that they

do, as well as being more targeted and showing more specifics.

"We track and measure everything," Mr. Botirius noted. "We give revenue projections up front and in the end look at how they are matching that."

Mr. Botirius continued that every company has different target audiences and different goals, as well as different corporate structures.

"Realistically, what we want to do is create a strategic approach for each client and execute that approach with them," he said. Tenlo and NSRC are both custom in their approach with each and every client.

Among Tenlo's offerings are digital marketing strategy, website design and development and lead generation programs that might include tactics like search, social, email and online advertising.

NSRC focuses on both qualitative and quantitative research that helps with sales tracking, customer retention, lead nurturing, product launches, market and target analysis, voice of the customer, due diligence and brand positioning.

"All of what I would call digital is all connected," he said. "Even search and social campaigns are meant to tie in to what you do."

The buzz word of late is "content marketing," he continued, which is part of what his company does but also ties that into how a company builds its website and organizes its brand.

"One of the things that hasn't changed is how integrative marketing works," he said. "If you are doing one thing and ignoring everything else, it will not work as well as it could."

In general with marketing, there are people on the agency side on the client side.

Mr. Botirius, who moved his firm to Solon in 2016 from downtown Cleveland, said he is drawn to marketing in general because it is one of the tools that can really help businesses thrive, succeed and sell more.

"I love the agency side of it," he said. "Our days are completely different every single day."

Their clients span a variety of businesses and various industries and all of the projects they do are different every time and the approach custom.

Mr. Botirius, who holds an Master's of Business Administration degree from St. Xavier University and an undergraduate degree in public relations from Westminster College, said he fell in the love with the field also because agencies are very unique, and not corporate. They are very flexible and fun, an atmosphere made clear in the colorful walls and furnishings at AMG's offices, which measure 10,000 square feet.

"We work with our clients to create the best marketing solutions for specific challenges and opportunities," he said. "The only way to do that is to truly understand their brands and their business." ■

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Family owned Yours Truly finds prime spot in Solon

By SUE REID

From iconic Notso Fries topped with melted cheese, chopped bacon and a dollop of sour cream to anytime breakfast selections, a burger bar and entrees galore, Yours Truly is making its mark in Solon. The family owned restaurant business is about to celebrate one year at its location in Solon on Kruse Drive.

"We first targeted Solon back in the 1980s," owner Larry Shibley recalled. "But we were never able to find the right location." The search continued until a building adjacent to the Uptown Solon Shopping Center became available. Over the years, it had been home to a pizza shop, sandwich shop and coffee house.

A Solon location made sense because it was within the family owned company's "home territory," Mr. Shibley said. Other locations include Chagrin Falls, Beachwood, Hudson, Mayfield Village, Mentor, Medina, Valley View and downtown Cleveland.

The Solon eatery opened in October of 2019 features an open kitchen as well as an inviting atmosphere with both indoor and outdoor dining spaces. The Yours Truly sign on the location that once housed two restaurants can be seen from the Route 422 freeway.

Mr. Shibley, a Bainbridge resident who serves as partner and chairman of his family business, said the look of the Solon Yours Truly, which is similar to the concept in Chagrin Falls, started when the Shipley's took

over the front portion of the Halle building in Downtown Cleveland for its Playhouse Square location.

"We knew we had to move into a new look," and it was then that the idea for the "Yours Truly Kitchen and Bar" was born, he said. This was a change from the old Victorian eclectic look of his other restaurants to the "diner industrial" look.

Upon entering the Solon location, which measures about 5,000 square feet, the area feels spacious. Mr. Shibley said that open look is similar to his other locations where patrons can see right into the kitchens where food is being prepared.

The existing building in Solon was stripped down to nothing, Mr. Shibley explained.

"Everything we did was minimal in the way of finishes and there is no real artwork on the walls," he said. Similar to Chagrin Falls, the Solon location has no walls or partitions where they are not needed. But the company has made adjustments in the seating to adhere to social distancing and other health department requirements during the ongoing coronavirus pandemic.

Even with those changes, the atmosphere is fun and lively especially during the restaurants' nightly happy hours, seven days a week from 2:30-6 p.m. There are food and drink specials. Mr. Shibley explained that Yours Truly does not limit the types of selections for happy hour. Meaning all wines and all cocktails are \$5,

and specific food items are also \$5. Half price bottles of wine are a popular draw on Tuesdays.

The restaurant also boasts a 600 square foot covered patio and an 840 square foot open-air patio with a decorative fire feature, patio fence, new fabric awnings, wall signage and new windows.

Clientele run the gamut from kids to senior citizens. "Basically everybody," Mr. Shibley said. "We get the mayor sitting at a table next to a bunch of construction workers."

"Basically everybody comes here."

And that has been the case since Yours Truly opened its first restaurant in Beachwood in January of 1981.

They come for staples like the "Notso fries," a Yours Truly national registered trademark with a "cultish following," Mr. Shibley said. "We sell thousands of orders."

Other top sales include burgers, chicken dishes, salads, sandwiches and more. There is even a gluten free menu complete with starters like Authentic Lebanese Hummus, burgers, chicken breast and a selection of omelettes. There are also high-end dishes featuring fresh fish selections and a center cut New York strip steak, with sides including Asian sautéed vegetables, homemade saffron rice and more.

Selections boast the "highest and best ingredients," Mr. Shibley said.

"We didn't reinvent the wheel with our menu," he said. "We revise it, enhance it and make it better but there is a core to it that has to be maintained."

The idea is to serve all different age groups and food desires. That means offerings run the gamut from the most indulgent to the most healthy, he said.

Fish fry during the season of Lent is another popular draw as are steaks and garden burgers, Mr. Shibley said.

"It's a big deal to have found a location that works on a freeway location but yet you still have enough room to have this kind of charm," Mr. Shibley noted.

From landscape to brickwork and various details on the property, Yours Truly has its own look that carries throughout the area, Mr. Shibley said.

The Solon Yours Truly employs about 75 people and caters to a large workday population in the city. A party room and complete menu is also an ideal option for business meetings and luncheons.

A member of the Solon Chamber of Commerce, the Solon Yours Truly is a strong supporter of the Solon Schools, Mr. Shibley said, and every first responder in the city and every community gets a 50-percent discount on all food service. ■

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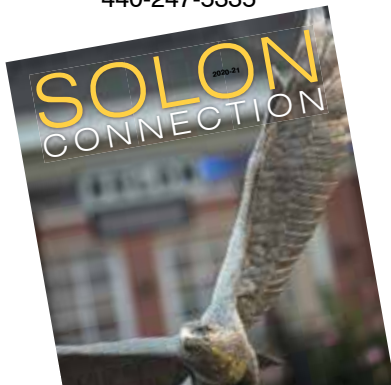
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On dais and ice

Macke Bentley embraces leadership roles in Solon

By SUE REID

Solon Councilman Eugene Macke Bentley IV first set foot on the ice at the age of 3.

His father, who shares his same name, was getting his doctorate at the University of Wisconsin at the time, and the young Mr. Bentley had nothing to do in the winter, he recalled.

“Everyone would skate after school at Lake Mendota,” Mr. Bentley, 57, said. So, he learned to do the same.

When his family eventually moved to Shaker Heights, Mr. Bentley headed to the hockey rink which was “the thing to do at the time,” he explained. He was in third grade when he became hooked on a sport that would become a constant throughout his life, even into adulthood.

Mr. Bentley, a Solon resident for the past 20 years who is serving his first term as the Ward 1 council representative, went on to play varsity hockey for Shaker Heights High School. There, he achieved the ranks of All-State his sophomore and junior years and All-American his senior year, also serving as captain that year and playing forward center.

Continued on next page

Solon Councilman Eugene Macke Bentley IV is both an architect and a known hockey player, a sport he began playing at the age of 3. A city resident for the past 20 years, Mr. Bentley is serving his first term on City Council representing residents of Ward 1.



Continued from previous page

Mr. Bentley, who graduated from Shaker Heights High School in 1980, was the first African American player to be captain of a high school hockey team in Ohio. He also was the first black resident to be elected to Solon City Council.

That designation, though, is not something that he sees as particularly significant, he said.

"I've lived through a number of firsts," he said, "but I've got a job to do.

"I just want to be me," Mr. Bentley said. "I happen to be black."

Mr. Bentley, an architect who also serves as chairman of the city's Planning Commission, continued his love of hockey after Shaker, playing for a year at Northwood School in Lake Placid, New York, where in 1981, he had a unique opportunity that has become a lifelong cherished memory.

At the time, it was the year after the "Miracle on Ice," a medal-round game during the men's ice hockey tournament at the 1980 Winter Olympics in Lake Placid New York. In the game, the United States, considered the underdog, beat the Soviet Union. A sports channel filmed their reunion special at the school, while Mr. Bentley's team was practicing, he recalled.

Mr. Bentley eventually went on to be recruited by colleges, choosing Bowling Green State University. He was there for two years

but was never dressed by the coach, he said, so went on to pursue his career in architectural design graduating from the University of Wisconsin. He earned a master's degree in architecture from the Catholic University of America.

Mr. Bentley is a principal in his architectural engineering firm, EBA Inc., based in Shaker Heights. The company has registered architects and engineers on staff to facilitate acquiring required permits as needed, Mr. Bentley explained.

It was in seventh grade that he began working for his father's firm doing just about everything, he recalled.

By the time he was a senior in high school, he was head draftsman, running blueprints and reviewing drawings.

Hockey remains a passion to Mr. Bentley who plays several times a week at Thornton Park Ice Arena in Shaker. He also works out daily at his home gym in Signature of Solon.

"It's always in your blood," Mr. Bentley said of the sport. "There is a camaraderie."

He plays with guys ranging from 20 to 70 years of age.

"It's got to be fun for everyone."

Mr. Bentley passed on his love of hockey to his son, Eugene, known as EMack.

"At 2 years old I got him on the ice," Mr. Bentley said. "You throw everything at your kids and see what sticks. He fell in love with the sport."

Mr. Bentley coached and mentored his son, a graduate of Solon High School who now plays forward at Middlebury College in Vermont. Mr. Bentley and his wife Pam Noble, a human resources executive, also have a daughter Noel, 18, a graduate of Walsh Jesuit High School who is pursuing a degree in child psychology.

Mr. Bentley said that he enjoyed his time on the planning commission, a position he stepped into about a decade ago. Seeking a council seat was the next logical move, he added.

"It's a great way for me to help the city, and I fell in love with it," he said.

"I never met a stranger," he said, noting he loves talking to people and solving problems.

"I tell people I will get you an answer and always tell you the truth," he said. "We can always work on things and come up with strategies."

In addition to his work on the dais, Mr. Bentley enjoys spending time with family creating interesting cuisine. "I'm the cook of the family," he said with a laugh. "I make the best barbecue in the city."

He is also on the executive board of the Boys and Girls Club of America.

"I'm impressed with how much diversity there is in the city, especially in Ward 1," he said. "Until you knock on all the doors and see the different ethnicities and races, you don't know." ■



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Solon offers residents passport to city businesses

By SUE REID

Without Solon's business community, the city would not be what it is today, said Angee Shaker, director of business development and marketing. That is why their presence is key to this year's bicentennial celebration.

Through a Passport to Solon campaign, in which the city partnered with the Solon Chamber of Commerce, the business community is engaged in the 2020 bicentennial celebration.

"A Time to Explore" is giving the Solon community the chance to sample some of Solon's businesses, which will serve as "passport destinations."

This includes businesses large and small, Ms. Shaker said of the select 30 that are taking part.

The city had planned a host of events to mark the bicentennial but had to cancel most because of restrictions on gatherings during the coronavirus pandemic.

The passport program, however, remained in place.

The campaign is intended to encourage community members to explore all that Solon has to offer highlighting local businesses, Ms. Shaker explained. Each participating business featured in the passport will be issued a stamp or sticker to use when participants come to their location.

This is a diverse group of businesses, Ms. Shaker noted. Some are in the city's central commercial district, while others are in the industrial core.

A kick-off event took place earlier this summer at Rollhouse Entertainment, with



people able to pick up their passports. They can get their booklets at any of the 30 passport destinations, as well as at City Hall, the Solon Community and Senior centers, the Solon Center for the Arts or the Solon Branch of the Cuyahoga County Public Library. Hours of operation may be limited due to restrictions linked to the coronavirus pandemic.

The participating businesses include: Signature of Solon Country Club, Solon Vein Clinic, the Shredeasy, 7-11 and BP Gas Station, Honeybaked Ham, Core Elite Wellness

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Businesses are offering a variety of incentives, including discounts, tours of their facility, free products and more.

"It's a wonderful way for people to see the businesses we have and the cool products," Ms. Shaker said.

In addition to being a Passport destination, the program will get the participating businesses additional foot traffic, she continued.

The overall goal is for those taking part to fill their entire Passport book. It is a great activity for families to do together, Ms. Shaker added.

"They support the city," she said of the business community. "Without them, we would not be able to offer the superior city services that we do and have such a favorable tax base," Ms. Shaker said. "Without our business community, Solon would not be what it is today."

There is much to celebrate as the city goes through their 2020 bicentennial, Ms. Shaker continued, and it is hoped that families pick up a Passport book to experience all the fun.

"It is a time to explore the Solon business



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community,” she said. Community Center Manager Rich Parker, a member of the bicentennial committee, said that the planners for the bicentennial determined that businesses contribute to the vitality of the Solon community.

“That has been part of Solon’s development for a long time,” Mr. Parker said. “It’s great to see a resurgence of that in the last

few years, especially with new businesses we have seen open.”

Mr. Parker said the bicentennial celebrates both residents and businesses. “We are part of the same neighborhood and the same community, and it is important we support each other,” Mr. Parker said.

Winterfest, held earlier this year, was a

great success and Mr. Parker said it is exciting that those same residents who took part in that kick-off event, will be going out and visiting city businesses, whether they are longstanding or new to the city, as part of the Passport program.

“It’s exciting to be on the city team that is making this happen,” he said. ■



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Heartland Dental - David R. Patton DDS, www.drpattondds.com, 33001 Solon Rd, Solon OH 44139 (440) 248-2035

Solon Family Dentistry, www.solonfamilydentistry.com, 34501 Aurora Rd #203, Solon Ohio 44139 (440) 498-1200

Drs. David and Jane Silk, www.davidsilkdds.com, 6200 SOM Center Rd Suite D-10, Solon OH 44139 (440) 248-6699

Arnstine & McGuire Orthodontics, www.arnstineortho.com, 6200 SOM Center Rd B-12, Solon OH 44139 (440) 349-1129

Dr. Joseph E Russell, DDS, www.joerusseldds.com, 6200 SOM Center Rd Suite B-14, Solon OH 44139 (440) 248-9005

DERMATOLOGISTS

Apex Dermatology and Skin Surgery Center Dermatology, www.apexskin.com, 32875 Solon Rd Suite B, Solon OH 44139 (440) 349-(SKIN)7546

DIRECT MAIL

Lasting Impression, www.LastingImpressionDirect.com, 23500 Mercantile Rd Suite F, Beachwood OH 44122 (216) 464-1960

DISTRIBUTORS

Mazel Company www.themazelcompany.com, 31000 Aurora Rd, Solon OH 44139 (440) 226-8475

Winncom Technologies Wireless Networking, www.winncom.com, 28900 Fountain Pkwy Suite B, Solon OH 44139 (440) 498-9510

Amaltech Inc, www.amaltech.com, 30670 Bainbridge Rd Suite 21, Solon OH 44139 (440) 248-7500

PenCo Industrial Supply, Inc., www.pencosupply.com, 10220 Gottschalk Pkwy Unit 1-2, Chagrin Falls OH 44023 (440) 893-9506

Donby Packaging, www.donby.com, 1215 Valley Belt Rd Suite B, Brooklyn Heights OH 44131 (216) 741-1819

Northern Haserot, www.northernhaserot.com, 21500 Alexander Rd, Oakwood Village OH 44146 (440) 439-0600

Jan-Pro/Zaymat, www.jan-pro.com/cleveland, 25906 Emery Rd, Cleveland OH 44128 (440) 605-9000

K & M Tire, www.kmtire.com, 30700 Carter St, Solon OH 44139 (419) 695-1061

Anchor Industries Incorporated, www.anchor-online.com, 30775 Solon Industrial Pkwy, Solon OH 44139 (440) 473-1414

Superior Beverage Group, www.superiorbeveragegroup.com, 31031 Diamond Pkwy, Glenwillow OH 44139 (440) 703-4470

MFS Supply, www.mfssupply.com, 31100 Solon Rd Suite 16, Solon OH 44139 (440) 248-5300

Pure Water Technology, www.purewaterohio.com, 5112 Richmond Rd, Bedford Heights OH 44146 (216) 514-0300

Vintage Wine Distributor, Inc., www.vintwine.com, 6555 Davis Industrial Pkwy, Solon OH 44139 (440) 248-1750

Kitsis Corp www.gameswift.com, 5275 Naiman Parkway Suite C Solon Ohio 44139 (216) 777-0464

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ELECTRIC CONTRACTORS

Clover Electric Electric, www.cloverelectric.com, 17111 Munn Rd Suite 8, Chagrin Falls OH 44023 (440) 543-1153

EMPLOYEE BENEFITS

Combined Worksite Solutions, www.combinedworksite.com, 1000 N. Milwaukee Ave, Glenview IL 60025 (330) 780-5513

Noble-Davis Consulting, Inc., www.noblepension.com, 60190 Cochran Rd, Solon OH 44139 (440) 498-8408

Group Management Services, Inc., www.groupmgmt.com, 3296 Columbia Rd Suite 10X, Richfield OH 44286 (330) 659-0100

EMPLOYMENT AGENCIES/RECRUITERS

Delta Diversified, Inc., www.deltadiversified.net James Hyde, 31320 Solon Road Suite 21 Solon OH 44139 (440) 914-9400

Moore Services, Inc., www.mooreservices.info, 29500 Aurora Rd Suite 4, Solon OH 44139 (440) 498-0200

Global Recruiting Source LLC, www.grsrecruiting.com, 31340 Solon Rd Suite 24, Solon OH 44139 (440) 684-6150

Professional Placement Services, www.ppswork.com, 34200 Solon Rd, Solon OH 44139 (440) 914-0090

Adecco, www.adeccoUSA.com, Susan Drotleff, 3737 Park East Suite 203, Beachwood OH 44122 (216) 464-2342

Integrity Staffing Services, www.integritystaff.com, 6009 Landerhaven Dr Suite D, Mayfield Hts. OH 44124 (216) 896-5602 x194

SRT Search Group, www.srtsearchgroup.com, 7330 Popham Place, Solon OH 44139 (216) 374-1613

ENGINEERS

International Society of Explosives Engineers, www.isee.org, 26500 Renaissance Pkwy, Warrensville Hts. OH 44128 (440) 349-4400

Partners Environmental Consulting, Inc., www.partnersenv.com, 31100 Solon Rd Suite G, Solon OH 44139 (440) 248-6005

ENTERTAINMENT

Q Audio Visual Entertainment, www.qaudiovisual.com, 12 Alpha Park, Highland Heights OH 44143 (216) 930-4567

RollHouse Entertainment, www.therollhouse.com, 33185 Bainbridge Rd, Solon OH 44139 (440) 248-4080

EVENT PLANNERS

Elegantz Eventz, www.elegantzeventz.com, 33445 Bainbridge Rd, Solon OH 44139 (440) 498-0362

EXERCISE/FITNESS

The Elite Gymnastics Academy, www.elitegym.com, 30500 Carter St Unit B, Solon OH 44139 (440) 498-1770

Club Pilates, www.clubpilates.com/solon, 34438 Aurora Rd, Solon OH 44139 (440) 201-7064

OrangeTheory Fitness, www.orangetheoryfitness.com/solon, 6025 Kruse Dr Unit 141A, Solon Ohio 44139 (440) 399-2999

EXTERMINATOR

Mulholland Pest Control, Inc., www.mulhollandpest.com, 5900 SOM Center Rd, Solon OH 44139 (440) 528-1234

FINANCIAL

Dollar Bank, www.dollarbank.com, 26949 Chagrin Blvd, Beachwood OH 44122 (216) 831-7801

CFBank, cfbankonline.com, 28879 Chagrin Blvd, Woodmere OH 44122 (330) 666-7979

Huntington Bank, www.huntington.com, 33175 Aurora Rd, Solon OH 44139 (216) 515-0024

Chemical Bank, www.chemicalbank.com, 34050 Solon Rd Suite 105, Solon OH 44139 (440) 349-7570

First National Bank www.fnb-online.com, 34180 Aurora Rd, Solon OH 44139 (440) 914-3900

Ohio Savings Bank, www.mynycb.com, 34400 Aurora Rd, Solon OH 44139 (440) 349-4230

The Middlefield Bank, www.middlefieldbank.bank, 6134-A Kruse Dr, Solon OH 44139 (440) 542-3789

US Bank, www.usbank.com, 6211 SOM Center Rd, Solon OH 44139 (440) 248-5600

CHASE Bank, www.chase.com, 6395 SOM Center Rd, Solon OH 44139 (330) 425-9149

Home Savings Bank, www.homesavings.com, 7075 N Aurora Rd, Aurora OH 44202 (330) 995-6800

Third Federal Savings, www.thirdfederal.com, 9057 Darrow Rd, Twinsburg OH 44087 (330) 963-3130

Resource Strategies, Inc., www.resourcestrategies.com, 29425 Chagrin Blvd Suite 100, Pepper Pike OH 44122 (216) 765-0121

Wells Fargo Advisors, www.wfadvisors.com/thomas.erb, 30100 Chagrin Blvd Suite 200, Pepper Pike OH 44124 (440) 413-8538

Redwood Financial Network Corporation, www.redwoodfn.com, 30285 Bruce Industrial Pkwy Suite A, Solon OH 44139 (440) 287-5020

BDS Financial Network, www.bdsfn.com, 30405 Solon Rd Suite 16, Solon OH 44139 (440) 248-5625

Balanced Financial Concepts, www.BalancedFinancialConcepts.com, 30505 Bainbridge Rd Suite 160, Solon OH 44139 (440) 349-5110

Securus Financial Strategies, www.securusfs.com, 33595 Bainbridge Rd Suite 104, Solon OH 44139 (440) 349-4980

DJM Group, LLC, 5633 Spring Grove Dr, Solon OH 44139 (440) 498-1500

Cedar Brook Group, www.cedarbrookfinancial.com, 5885 Landerbrook Suite 200, Mayfield Heights OH 44124 (440) 683-9235

Prosperity N. E. O., www.prosperityneo.com, 6240 SOM Center Rd Suite 150, Solon OH 44139 (440) 542-9399

Kennedy Financial, www.prudential.com/financial-advisors/oh/solon/shawn-kennedy, 6370 SOM Center Rd Suite 205, Solon OH 44139 (440) 498-0081

Planned Financial Services, www.PlannedFinancial.com, 7000 Fitzwater Rd Suite 300, Cleveland OH 44141 (440) 740-0130

HOME IMPROVEMENTS & FURNISHINGS

Embers Custom Fireplaces, www.embersinc.com, 33525 Station St, Solon OH 44139 (440) 248-1280

Calvetta Bros. Floor Show, Inc., www.calvettabrothers.com, 23760 Miles Rd, Bedford Heights OH 44128 (216) 662-5550

Sedlak Interiors, www.sedlakinteriors.com, 34300 Solon Road, Solon OH 44139 (440) 248-2424

Solon Glass Center Glass, www.solonglass.com, 33001 Station Street, Solon OH 44139 (440) 248-5018

Carter Lumber, www.carterlumber.com, 6199 SOM Center Rd, Solon OH 44139 (440) 248-5355

GOLF COURSES

Grantwood Golf Course, www.solonohio.org/217/Grantwood-Golf-Course, 38855 Aurora Rd, Solon OH 44139 (440) 248-4646

GRANITE

Bradley Stone Industries, www.bradley-stone.com, 30801 Carter St, Solon OH 44139 (440) 519-3277

Granex Industries, Inc., www.granexindustries.com, 32400 Aurora Rd, Solon OH 44139 (440) 248-4915

Mont Surfaces Granite, www.montsurfaces.com, 6130 Cochran Rd, Solon OH 44139 (440) 287-0101

HARDWARE STORES

Solon Valley Hardware, www.solonhardware.com, 6310 Melbury Ave, Solon OH 44139 (440) 248-4195

HOME HEALTH CARE

A Devoted Touch, www.devotedtouch.com, 6200 SOM Center Rd #C21, Solon OH 44139 (440) 248-2402

HEALTH CARE/CONSULTANTS/WELNESS

Enterprise Group Planning, Inc., www.egp-inc.com 5910 Harper Rd, Solon OH 44139 (440) 349-2210

Health Education 4U, LLC, www.healtheducation4u.org, (216) 544-2828

Healthmarkets, www.healthmarkets.com/slichtig, (216) 577-8084

NutriMost Solon, www.slendersolon.com, 6175 SOM Center Rd #140, Solon OH 44139 (440) 669-0050

Wellness Wisdom 4 Women, Christine Spiroch, (440) 821-4108

Be Well Solutions, www.bewellsolutions.com, 30625 Solon ad, Suite C, Solon OH 44139 (216) 378-0888

Cleveland Clinic Family Health Center-Solon, www.clevelandclinic.org, 29800 Bainbridge Rd, Solon OH 44139 (440) 519-6800

University Hospital Ahuja Medical Center, www.uhhospitals.org, 3999 Richmond Rd, Beachwood OH 44122 (216) 593-5541

HOTELS

Hyatt Place Cleveland/Lyndhurst/Legacy Village, www.ClevelandLyndhurst.place.hyatt.com, 24665 Cedar Rd, Lyndhurst OH 44124 (216) 382-3350

SpringHill Suites by Marriott, www.springhillsuites.com/clesh, 30100 Aurora Rd, Solon OH 44139 (440) 248-9600

DoubleTree by Hilton Cleveland East – Beachwood, www.ClevelandEastBeachwood.DoubleTree.com, 3663 Park East Dr, Beachwood OH 44122 (216) 464-5950

Hampton Inn Cleveland/Solon, www.clevelandsolon.hamptoninn.com, 6035 Enterprise Pkwy, Solon OH 44139 (440) 542-0400

TownePlace Suites by Marriott, www.marriott.com/cleto, 6040 Enterprise Pkwy, Solon OH 44139 (440) 394-1270

Homewood Suites by Hilton, www.clevelandsolon.homewoodsuites.com, 6085 Enterprise Pkwy, Solon OH 44139 (440) 519-9500

Hilton Garden Inn Twinsburg, www.clevelandtwinsburg.hgi.com, 8971 Wilcox Dr, Twinsburg OH 44087 (330) 405-4488

PAYROLL/HUMAN RESOURCE CONSULTANTS

Paytime, www.paytime.com, 31105 Bainbridge Rd, Solon OH 44139 (440) 349-2641

Direct Recruiters, Inc., www.directrecruiters.com, 31300 Solon Rd Suite 4, Solon OH 44139 (440) 248-3370

Ahola Payroll Services, www.ahola.com, 6820 W. Snowville Rd, Brecksville OH 44141 (440) 740-5073

IMAGING

Wrap-Tite, Inc., www.wraptite.com, 6200 Cochran Rd, Solon OH 44139 (440) 349-5400

INSURANCE

Cisar Insurance Agency, Inc., www.cisarinsurance.com/Bradley Cisar, 30405 Solon Rd Unit 13, Solon OH 44139 (440) 248-4450

Novak Insurance Agency, www.novakinsurance.com, 30775 Bainbridge Rd Suite 100, Solon OH 44139 (440) 349-2120

Wasson Insurance Agency, www.wassoninsuranceagency.com, Thomas Wasson, 32891 Popham Ln, Solon OH 44139 (440) 519-0067

Linda Myers State Farm, www.lindamyersinsurance.com/Linda Myers, 32901 Station St Suite 104, Solon OH 44139 (440) 349-9300

IEN Risk Mgmt./Strategic Benefit Partners, LLC, www.ienrisk.com/Darlene Gall, 33240 Bainbridge Rd, Solon OH 44139 (440) 519-9220

AAA-Solon, www.AAA.com, 34050 Solon Rd, Solon OH 44139 (440) 248-9000

Leverity Insurance Group, www.leverity.com, Tom Jackson, 3737 Park East Dr Suite 204, Beachwood OH 44122 (216) 861-2727

CompManagement Health Systems, Inc., www.chsmco.com, Barb Lessman, 5700 Lombardo Center, Seven Hills

OH 44131 (216) 214-6522

SeibertKeck & Insurance Partners, www.seibertkeck.com, Todd Winter, 6190 Cochran Rd Suite E, Solon OH 44139 (440) 248-8000

AFLAC, www.us.aflac.com, Polly Spaeth, (216) 906-0235

INFORMATION TECHNOLOGY/SOFTWARE/ INTERNET/WEB SERVICES

Root-InfoTech, www.root-infotech.com, 30640 Bainbridge Rd. Solon OH 44139 (440) 349-5555

Accounting Software Solutions, www.erpsolutions4u.com, 5380 Naiman Pkwy Suite B, Solon OH 44139 (440) 498-9920

Network Mgt. LLC IT Solutions, www.netmgt.net, 31105 Bainbridge Rd, Solon OH 44139 (440) 785-9856

Secure Network Solutions IT Solutions, www.erpsolutions4u.com, 5380 Naiman Pkwy Suite B Solon OH 44139 (440) 498-9920

CMIT Solutions of Cleveland-South and Hudson IT Solutions, www.cmitsolutions.com/cleveland-south-hudson/, 6100 Oak Tree Blvd Ste 200 Independence OH 44131 (216) 359-715

Chronic Care Management, LLC, www.chroniccaremanagement.com, 30575 Bainbridge Rd, Solon OH 44139 (440) 248-6500

LANDSCAPING

TLC Landscaping, Inc., www.tclandscaping.com, 38000 Aurora Rd, Solon OH 44139 (440) 248-4852

LIBRARIES

Solon Branch Cuyahoga County Public Library, www.cuyahogalibrary.org/Branches/Solon.aspx, 34125 Portz Pkwy Solon OH 44139 (440) 248-8777

MANUFACTURING & PRODUCTION

Barudan America Inc, www.barudanamerica.com, 30901 Carter St Suite A, Solon OH 44139 (440) 248-8770

Humaneering, Inc., www.humaneeringinc.com (440) 519-0000

Gulco International, Inc., www.gulco.com, 21568 Alexander Rd, Cleveland OH 44146 (315) 752-0991

Oakwood Laboratories, LLC, www.oakwoodlabs.com, 27070 Miles Rd, Solon OH 44139 (440) 359-0000

VWR International, www.amresco-inc.com, 28600 Fountain Pkwy, Solon OH 44139 (440) 349-1199

Tektronix, Inc., www.keithley.com, 28775 Aurora Rd, Solon OH 44139 (440) 248-0400

Exact Crane & Equipment Corp., www.exactcrane.com, 28985 Ambina Dr, Solon OH 44139 (440) 349-1999

The Robbins Company, www.robbinstbm.com, 29100 Hall St, Solon OH 44139 (440) 248-3303

Pressco Technology, Inc., www.pressco.com, 29200 Aurora Rd, Solon OH 44139 (440) 498-2600

Valtronic Technology, Inc., www.valtronic.com, 29200 Fountain Pkwy, Solon OH 44139 (440) 349-1239

Chagrin Valley Soap & Salve, www.chagrinvalleysoapandsalve.com, 29425 Aurora Rd Solon OH 44139 (440) 248-7627

Swagelok, www.swagelok.com, 29500 Solon Rd, Solon OH 44139 (440) 248-4600

MP Biomedicals, LLC, www.mpbio.com, 29525 Fountain Pkwy, Solon OH 44139 (440) 337-1200

A.J. Gates Company, www.ajgates.com, 29855 Aurora Rd, Solon OH 44139 (440) 498-0123

Solon Specialty Wire, www.leggettwiregroup.com, 30000 Solon Rd, Solon OH 44139 (440) 248-7600

Etched Metal Company, www.etched-metal.com, 30200 Solon Industrial Pkwy, Solon OH 44139 (440) 248-0240

Co-Ax Technology, www.coaxinc.com, 30301 Emerald Valley Pkwy, Glenwillow OH 44139 (440) 914-9200

Nestle USA, Inc, www.nestleusa.com, 30003 Bainbridge Rd, Solon OH 44139 (440) 264-5170

Bird Technologies Group, www.bird-technologies.com, 30303 Aurora Rd, Solon OH 44139 (440) 248-1200

Stride Tool, www.stridetool.com, 30333 Emerald Valley Pkwy, Glenwillow OH 44139 (440) 247-4600

The Noco Company, www.no.co, 30339 Diamond Pkwy, Glenwillow OH 44139 (216) 464-8131

Ohio Lumex, www.ohiolumex.com, 30350 Bruce Industrial Pkwy, Solon OH 44139-3938 (440) 264-2500

HDT Global, www.hdtglobal.com, 30500 Aurora Rd #100, Solon OH 44139 (440) 248-6111

Christopher Tool & Mfg. Co., www.christophertool.com, 30500 Carter St, Solon OH 44139 (440) 248-8080

Producto/Dieco, www.dieco.us, 30600 Aurora Rd Ste 160, Solon OH 44139 (440) 542-0000

Pile Dynamics, Inc., www.pile.com, 30725 Aurora Rd, Solon OH 44139 (216) 831-6131

InterDesign, Inc., www.idesignlivesimply.com, 30725 Solon Industrial Pkwy, Solon OH 44139 (440) 248-0178

Sansei Showa Co., Ltd., www.sanseishowa.com, 31000 Bainbridge, Solon OH 44139 (440) 248-4440

JTM Products, Inc., www.jtmproductsinc.net/index.htm, 31025 Carter St, Solon OH 44139 (440) 287-2302

Swagelok, www.cleveland.swagelok.com, 31200 Diamond Pkwy, Solon OH 44139 (440) 248-6515

Sensical, Inc., www.sensical.com, 31115 Aurora Rd, Solon OH 44139 (216) 641-1141

Andeen-Hagerling, Inc., www.andeen-hagerling.com, 31200 Bainbridge Rd Suite 2, Solon Rd OH 44139 (440) 349-0370

Saint Gobain Performance Plastics Corporate Headquarters, www.plastics.saint-gobain.com, 31500 Solon Rd, Solon OH 44139 (440) 836-6900

Zircoa Inc., www.zircoa.com, 31501 Solon Rd, Solon OH 44139 (216) 299-5844

Shankman and Associates, www.shankmanandassociates.com, 31635 Aurora Rd, Solon OH 44139 (440) 349-8194

Signum LLC, www.signum-inc.com, 32000 Aurora Rd, Solon OH 44139 (440) 248-2233

Energy Focus Inc., www.energyfocus.com, 32000 Aurora Rd, Solon OH 44139 (440) 715-1300

Quality Thread & Notions Co., www.qualitythread.com, 32500 Solon Rd, Solon OH 44139 (440) 349-2322

MultiPlast Systems, Inc., www.multiplastsystems.com, 33355 Station St, Solon OH 44139 (440) 349-0800

nVent, www.erico.com, 34600 Solon Rd, Solon OH 44139 (440) 248-0100

Fastener Tool & Supply, Inc., www.fastener-tool.com/home, 42500 Victory Pkwy, Solon OH 44139 (440) 248-2710

Erievue Metal Treating, www.erievuemetal.com, 4465 Johnston Pkwy, Cleveland OH 44128 (216) 663-1780

Federal Process Corporation, www.federalprocess.com, 4520 Richmond Rd, Cleveland OH 44128 (216) 464-6440

Ohio Awning & Manufacturing Co., www.ohioawning.com, 5777 Grant Ave, Cleveland OH 44105 (216) 861-2400

Gearing Solutions, www.gearingsolutions.com, 5905-A Harper Rd, Solon OH 44139 (440) 498-9538

Ohio Travel Bag, www.ohiotravelbag.com, 6481 Davis Industrial Pkwy, Solon OH 44139 (440) 498-1955

Superior Flux & Mfg. Co., www.superiorflux.com, 6615 Parkland Blvd, Solon OH 44139 (440) 349-3000

Precision Brush Co., www.precisionbrush.com, 6700 Parkland Blvd, Solon OH 44139 (440) 542-9600

Brennan Industries, Inc., www.brennaninc.com, 6701 Cochran Rd, Solon OH 44139 (440) 248-1880

GLT Companies, www.gltproducts.com, 6810 Cochran Rd, Solon OH 44139 (440) 914-1122

Channel Products, www.channelproducts.com, 7100 Wilson Mills, Chesterland OH 44026 (440) 423-0113

Thermo Fisher Scientific, www.thermofisher.com, (440) 703-1487

Fluke Biomedical Medical Equipment/Supplies/Imaging, www.flukebiomedical.com/biomedical/user/home/, 6045 Cochran Rd, Solon OH 44139 (440) 248-9300

The PDI Group Military Contractor, www.thepdigroup.com,

6225 Cochran Rd, Solon OH 44139 (216) 271-7344

Berman Moving and Storage Movers, www.bermanmovers.com, 23800 Corbin Dr, Bedford Hts. OH 44128 (216) 663-8816

MUNICIPALITIES

Village of Glenwillow Municipal Government, www.glenwillow-oh.gov, 29555 Pettibone Rd, Glenwillow OH 44139 (440) 232-8788

City of Solon Municipal Government, www.solonohio.org, 34200 Bainbridge Rd, Solon OH 44139 (440) 248-1155

NON-PROFITS

Rock & Roll Hall of Fame, www.rockhall.com, 1100 Rock and Roll Blvd, Cleveland OH 44114 (888) 764-7625

Non-Profit organization, www.cuyahogabdd.org, 1275 Lakeside Ave, East Cleveland OH 44114 (216) 241-8230

Boy Scouts of America - Greater Cleveland Council, www.gccbsa.org, 2241 Woodland Ave, Cleveland OH 44115 (216) 861-6060

Better Business Bureau, www.bbb.org/cleveland, 2800 Euclid Ave. 4th Fl, Cleveland OH 44115 (216) 241-7678

Arthritis Foundation, www.arthritis.org, 30775 Bainbridge Rd #210, Solon OH 44139 (216) 285-2822

DBSA-Solon Chapter, www.dbsasolon.org, 32901 Station St Suite 207, Solon OH 44139 (440) 537-4547

Rotary Club of Solon / Solon Rotary Foundation, www.solonrotary.org, 34194 Aurora Rd #310, Solon OH 44139-3803 (216) 526-8125

LEEDCo, www.leedco.org, 50 Public Square Suite 200, Cleveland OH 44113 (216) 219-7828

Solon Historical Society, www.solonhistoricalsociety.org, 6640 Liberty Rd, Solon OH 44139 (440) 248-3586

A Kid Again, www.akidagain.org, 9347 Ravenna Rd Unit D, Twinsburg OH 44087 (330) 405-5437

Our Community Hunger Center, Inc., www.ochc-food.org, 9733 Ravenna Rd Suite G, Twinsburg OH 44087 (330) 963-3663

Solon Benevolent Fund, www.sbsolon.org, (440) 773-0237

OFFICE BUILDINGS

Bainbridge Professional Building Office Building, 11925 Pearl Rd, Strongsville OH 44136 (440) 238-4458

Streak Investments, LLC Office Building www.streakinvestments.com, 6420 SOM Center Rd Suite 210, Solon OH 44139 (440) 247-7100

OPTICAL

Berris Optical, www.solonberrisoptical.com, 33532 Aurora Rd, Solon OH 44139 (440) 349-2225

Gale's Vision Source, www.galesvisionsource.com, 33541 Aurora Rd, Solon OH 44139 (440) 248-2020

Solon Orthodontics, Philip D. Bomeli, DDS, www.solonorthodontics.com, 6370 SOM Center Rd Suite 101 Solon OH 44139 (440) 349-5885

PAINT/WALLPAPER

Sherwin-Williams Paint/Wallpaper www.sherwin-williams.com, 6271 SOM Center Rd, Solon OH 44139 (440) 349-0258

PERSONAL SERVICES

Home Instead Senior Care, https://www.homeinstead.com, 7650 First Place Blvd B Suite H, Oakwood Village OH 44146 (440) 914-1400

PERSONAL TRAINING

Title Boxing Club Solon, www.solon-aurora.titleboxingclub.com/about, 33351 Aurora Dr, Solon OH 44139 (440) 498-7002

Planet Fitness, www.planetfitness.com, 33605 Aurora Rd, Solon OH 44139 (440) 349-1600

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PHOTOGRAPHY

C.Nic Photography, LLC, www.cnicphotographs.com

PHYSICAL THERAPISTS

NEO Spine and Sport, www.neospineandsport.com, 32875 Solon Rd #400, Solon OH 44139 (440) 600-2209

Body Technic Systems, Inc., www.bodytechnic.com, 33200 Bainbridge Rd #D, Solon OH 44139 (440) 248-9255

NovaCare Rehabilitation, www.novacare.com, 6050 Enterprise Pkwy, Solon OH 44139 (440) 519-1008

PHYSICIAN

Gale's Vision Source, www.galesvisionsource.com, 33541 Aurora Rd, Solon OH 44139 (440) 248-2020

Apex Dermatology and Skin Surgery Center, www.apexskin.com, 32875 Solon Rd Suite B, Solon OH 44139 (440) 349-(SKIN)7546

Foot & Ankle Associates of Cleveland, www.solonfootandankle.com, 33790 Bainbridge Rd, Suite 201, Solon OH 44139 (440) 903-1041

The Endoscopy Center at Bainbridge, www.endocenters.com, 8185 East Washington St, Chagrin Falls OH 44023 (440) 708-0582

PICTURE FRAMING/ART GALLERY

Innovate Frame & Design, LLC, www.innovateframe.com, 31300 Arthur Rd, Solon OH 44139 (440) 567-0109

PLUMBING

The Plumbing Source, Inc., www.plumbingsource.net, 5042 Corbin Dr, Bedford Heights OH 44128 (216) 365-0600

PODIATISTS

Foot & Ankle Associates of Cleveland, www.solonfootandankle.com, 33790 Bainbridge Rd, Suite 201, Solon OH 44139 (440) 903-1041

PROMOTIONAL AWARDS/GIFTS

Gino's Awards, Inc., www.ginosonline.com, 4701 Richmond Rd, Cleveland OH 44128 (216) 831-6565

Wild Bill Prints & Promos, www.wildbillshirtcompany.com, 758 Spafford Oval, Sagamore Hills OH 44067 (440) 487-3774

Big Frog Custom T-Shirts & More of Solon, www.bigfrog.com/solon, 6025 Kruse Dr Suite 119, Solon Ohio 44139 (440) 715-7007

Odyssey Printwear, www.odysseyprintwear.com, Sheila Dorris, 7286 Aurora Rd, Aurora Ohio 44202 (330) 562-1523

PROPERTY MANAGEMENT

The Mid-America Management Corp, www.midamco.com, 3333 Richmond Rd Suite 350, Beachwood OH 44122 (216) 771-4440

REAL ESTATE DEVELOPER

Chelm Properties, Inc., www.chelmproperties.com, 31000 Aurora Rd, Solon OH 44139 (440) 349-4300

Davis Development Group, www.davisdevelopmentgroup.com, 32000 Solon Rd Solon OH 44139 (440) 248-7770

Titan Realty Group LLC, www.titanrealtygroup.net, Lowell Mintz, (440) 248-4884

REAL ESTATE

Colliers International-Bill Stevens, www.colliers.com, Bill Stevens, 200 Public Square, #1200, Cleveland OH 44114 (216) 239-5068

Century 21 HomeStar - Brenda Mandel, www.realsatisfied.com/Brenda-Mandel, 30050 Bainbridge Rd Suite 5 Solon Ohio 44139 (440) 449-9100

Woodside Mortgage Services, Inc., www.woodsidemortgage.com, William Keller, 30195 Chagrin Blvd #112, Cleveland OH 44124 (216) 591-2202

Your Paul Team - Keller Williams GCSE, www.

yourpaulteam.com, Michaleen Paul, 32875 Solon Rd, Solon OH 44139 (440) 840-3538

Keller Williams Greater Cleveland Southeast, www.kwgcsolon.com, 32875 Solon Rd Suite 100, Solon OH 44139 (440) 318-1620

Howard Hanna Real Estate Services - Kathy Stanek, www.howardhanna.com/Agent/Detail/Kathleen-Stanek/50974, 41 North Main St, Solon OH 44022 (440) 724-2793

The Task Team at Berkshire Hathaway HomeServices, www.ohiohomesandrealstate.com/Seth Task, 5700 Gateway Blvd Suite 200, Mason OH 45040-1890 (440) 822-3222

McDowell Homes Real Estate Services, www.mcdhomes.com, Tyler McHugh, 5845 Harper Rd, Solon OH 44139 (440) 528-3550

Howard Hanna- Solon Office, www.lauralyons.howardhanna.com Laura Lyons, 6240 SOM Center Rd Suite 100, Solon OH 44139 (330) 998-4762

Keller Williams Greater Cleveland Southeast - Gale Grau, www.galegrau.com, Gale Grau, 6240 SOM Center Rd, Solon OH 44139 (216) 513-8467

Howard Hanna Real Estate Services - Pamela Scheer, www.janismccormick.howardhanna.com, Pam Scheer, 6240 SOM Center Rd, Solon OH 44139 (440) 248-3000

Howard Hanna Real Estate Service - Teresa Whitham, www.teresasloweywhitman@howardhanna.com, Teresa Whitham, 6240 SOM Center Rd #100, Solon OH 44139 (440) 263-0504

Laura Scott Real Estate Services, LLC, www.HomeSmart Real Estate Momentum Real Estate Services@LauraAScottRealtor, (216) 905-5644

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Playmatters Toys, www.playmatterstoys.com, 6025 Kruse Dr, Solon OH 44139 (440) 542-7200

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Chagrin Pet, Garden & Power Equipment, www.chagrinoutdoors.com, 188 Solon Rd, Chagrin Falls OH 44022 (440) 247-3118

Western Reserve Wines, www.westernreservewines.com, 28300 Miles Rd Suite B, Solon OH 44139 (440) 498-9463

Chagrin Valley Soap & Salve, www.chagrinvalleysoapandsalve.com, 29425 Aurora Rd, Solon OH 44139 (440) 248-7627

Embers Custom Fireplace & Gas Products, www.embersinc.com, 33525 Station St, Solon OH 44139 (440) 248-1280

Duffy's Flowers, www.duffysflowersandplants.com, 33551 Aurora Rd, Solon OH 44139 (440) 248-8880

OfficeMax, www.officedepot.com, 33605 Aurora Rd, Solon OH 44139 (440) 349-2071

Big Frog Custom T-Shirts & More of Solon, www.bigfrog.com/solon, 6025 Kruse Dr Suite 119, Solon Ohio 44139 (440) 715-7007

Carter Lumber, www.carterlumber.com, 6199 SOM Center Rd, Solon OH 44139 (440) 248-5355

Solon Valley Hardware, www.solonhardware.com, 6310 Melbury Ave, Solon OH 44139 (440) 248-4195

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Floormat.com Safety Supplies, www.floormat.com, (614) 207-2234

Chagrin Safety Supply Safety Supplies, www.

chagrinsafetysupply.com, (440) 543-2777

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Securadyne Systems Security Services, www.securadyne.com, (330) 409-2761

SPORTS & RECREATION FACILITY

D-BAT Solon Sports & Recreation Facility, www.dbatsolon.com, 29001 Solon Rd Unit I, Solon OH 44139 (440) 732-3228

STATE GOVERNMENT

State Representative Phil Robinson, www.ohiohouse.gov/phillip-m-robinson-jr, 7099 Longview Dr, Solon OH 44139 (440) 498-1500

STORAGE/WAREHOUSE

Nestle USA, Inc. Storage/Warehouse, www.nestleusa.com, 30003 Bainbridge Rd, Solon OH 44139 (440) 264-5170

Storage/Warehouse, www.storage1td.com, 30525 Aurora Rd, Solon OH 44139 (440) 684-9393

Great Lakes Cold Storage Storage/Warehouse, www.glcsinc.com, 6531 Cochran Rd, Solon OH 44139 (440) 248-3950

TAX PREPARATION

Ahola Payroll Services, www.ahola.com, Paula Tresger, 6820 W. Snowville Rd, Brecksville OH 44141 (440) 740-5073

TECHNOLOGY

OnShift, Inc. Technology, www.onshift.com, 1621 Euclid Ave Suite 1400, Cleveland OH 44115 (216) 333-1353

Commrol Telephone/Telecommunication Companies, www.commtrol.com, (216) 245-0195

TRANSPORTATION

Miracle Medical Transportation, Inc. Transportation, www.miracletransportationoh.com, 31525 Aurora Rd Suite 1-A, Solon OH 44139 (440) 995-8888

Kelco Transportation Transportation, www.kelcoservices.com, Jim Kelvington, 7877 Bainbridge Rd, Chagrin Falls OH 44023 (440) 542-4410

TRAVEL AGENCIES

Action Travel Center, Inc. Travel Agencies, www.actiontravelnw.com, Arlene Goldberg, 5900 Harper Rd Ste 101, Solon OH 44139 (440) 248-8388

Astro Travel Leaders Travel Agencies, www.astrotravel@travelladers.com, Renee Knazik, 6200 SOM Center Rd. #A-11, Solon OH 44139 (440) 248-7740

Agora Nuevo Travel Travel Agencies, www.4282.mtravel.com, Yulia Leibovitch, (216) 288-9339

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Cintas Corporation, www.cintas.com, 30250 Bruce Industrial Pkwy, Solon OH 44139 (440) 349-4200

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non-emergency 440-349-6333

Station #2: 6720 SOM Center Rd.
non-emergency 440-248-6939

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grades seven-eight, 6835 SOM Center Rd. 440-
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org

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664-2444; customer service and billing 216-664-
3130; emergency 216-664-3060 clevelandwater.com

Cuyahoga County Solid Waste District
216-443-3749 cuyahogarecycles.org

Dominion East Ohio Gas customer service
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800-362-2764 dom.com

Northeast Ohio Regional Sewer District
administration 216-881-8247; emergency
216-641-3200 neorsd.org

Ohio Edison customer service and emergency
800-633-4766; lights out automated reporting
888-544-4877, firstenergycorp.com

Public Utilities Commission of Ohio
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