



July 6, 2023

ADDENDUM NO.: THREE

TO ALL OFFERORS:

REFERENCE: Request for Proposal No: **RFP# SLD-1186**
Dated: **June 27, 2023**
Commodity: **Student Housing**
RFP Closing On: **July 11, 2023 @ 2:00 PM**

Please note the clarifications and/or changes made on this proposal program:

1. **Q. Is JMU able to provide a cancellation date if they wish to cancel partial rooms or all rooms for the spring semester of 2024?**
 - A. Pursuant to Addendum No. One dated 6/28/2023 and to reiterate, the university will make a determination prior to the Spring semester whether contracted housing is still needed with sufficient notification to the contractor. While there is no guarantee, it is anticipated that the university will need rooms for both the Fall and Spring semesters, but may need to make adjustments. Additionally, the RFP states that, "The university shall provide sufficient cancellation notice in late November or early December 2023 to cancel partial rooms or all rooms for the spring semester of 2024".
2. **Q Are we able to provide standard rates as well as a rate differential on "high demand "weekends such as graduation, homecoming and parents' weekend when our standard rates are running \$300-\$400 per night?**
 - A. The university cannot advise any offeror on what to propose to the university. That determination must be made solely by the offeror.
3. **Q. Can JMU provide payment every six (6) weeks or can JMU provide an exact date for the middle of the semester payment?**
 - A. The university would prefer that billing to the university occur once each semester with invoicing occurring mid to late semester; however, this is negotiable.

Signify receipt of this addendum by initialing "*Addendum #3*" on the signature page of your proposal.

Sincerely,


for Shanna Devers
Buyer Senior
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